

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing Kendra Goodman, CPPO, CPPB, Purchasing Agent Fax: 813/794-2111 813/ 794-2221 TDD: 813/794-2484 727/ 774-2221

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 19, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Second Year Renewal of Three-Year Contract

Bid #09-109-GF, Hand Soap & Dispensers - Maintenance Department

Resource One, Inc.

On May 5, 2009, official action (attached) was taken to award the above-referenced bid to Resource One, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on March 1, 2010.

Considering services have been satisfactory, Tom Potts, Sales Manager, Resource One, Inc., was contacted to verify his willingness to enter into the second year of the agreement. As such, Tom Potts has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Resource One, Inc. The second year of the contract will cover the period of March 2, 2010 through March 1, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

DATE/TIME: JANUARY 12, 2010 08:57:00



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Department of Purchasing

Kendra Goodman, CPPB, Purchasing Agent

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e-mail: kgoodman@pasco.k12fl.us

BID RENEWAL REQUEST BID #09-109-GF

BID TITLE: Hand Soap & Dispensers - Maintenance Department

Yes, I agree to renew Bid #09-109-GF under the same terms and conditions as the existing bid. The second year period shall be from March 2, 2010 through March 1, 2011.

No, I do not agree to renew Bid #09-109-GF

COMPANY NAME: Resource One, Inc.
SIGNATURE: Nom Potts
TYPED NAME AND TITLE: Tom Potts, Sales Manager
TELEPHONE (WITH AREA CODE): 352-622-4224
FAX NUMBER (WITH AREA CODE): 352-732-5660
E-MAIL: tom@cetorchemical.com
DATE: 11/24/09
The prospective bidder certifies by extent

idder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE)

(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

Bid Title	Hand Soap - Maintenance Department	Number of Vendors Notified	90
Bid Number	09-109-GF	Number of Bids Distributed	20
Date Solicited	January 8, 2009	Number of Vendors Bidding	6
Date Opened	January 28, 2009	Number of "No Bid" Responses	14
Date Board Presentation	May 05, 2009	Funding Source	ASSET
Total Savings	4,782.61	Grand Total of Bid	\$25,000 ESTIMATE

<u>Recommendation</u>: Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid meeting written specifications from Resource One.

<u>Term of Contract</u> The bid is for the Central Warehouse's annual stock of hand soap to be used throughout the District. This is a three-year bid renewable annually, by mutual consent of both parties. The first year of the contract will commence on May 6, 2009 through March 1, 2010.

Notations and Exceptions: All low vendors are rejected for one or more of the following reasons: 1) If alternate is bid, written specifications must be submitted with bid documents, 2) sample required, 3) failed committee testing.

Testing was conducted at two schools during the months of February and March to determine acceptable product.

Savings were based on historical usage for the first year of the contract.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Eddie Flicker, Custodial Coordinator

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

District School Board
of Pasco County

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IG: 1/28/2009 2:30 PM Resource One, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. State Industrial From Concepts, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. State Industrial From Concepts, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. State Industrial From Concepts, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. Industrial From Concepts, Inc. State Concepts, Inc. Inc. State Concepts, Inc. State Concepts, Inc. Inc. </td <td></td> <td>FUBILITIES TEG TIGHT WASH</td> <td>Aero Bille Green Scal</td> <td>Product Name</td>		FUBILITIES TEG TIGHT WASH	Aero Bille Green Scal	Product Name
IG: 1/28/2009 2:30 PM Resource One, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. State Industrial From Concepts, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. State Industrial From Concepts, Inc. State Industrial From Concepts, Inc. Spa Concepts, Inc. State Industrial From Concepts, Inc. Stat	Foolution H	ABC Compounding	Debs Debs	Manufacturer
IG: 1/28/2009 2:30 PM Resource One, Inc. Spa Concepts, Inc. State Industrial From Industrial From Inc. D SOAP & DISPENSERS 1202 N. Magnolia Ave. 1601 Applewood Way 3100 Hamilton Ave. D SOAP & DISPENSERS Ocala, FL 34475 Tallahasse, FL 32312 Cleve, OH 44114 PTION UNIT PRICE UNIT PRICE UNIT PRICE al Foaming Hand Soap UNIT PRICE UNIT PRICE	0.		C1102	Price per Ounce
IG: 1/28/2009 2:30 PM Resource One, Inc. Spa Concepts, Inc. D SOAP & DISPENSERS 1202 N. Magnolia Ave. 1601 Applewood Way Ocala, FL 34475 Tallahasse, FL 32312 PTION UNIT PRICE UNIT PRICE	0	0.00		Green Seal Foaming Hand Soap
IG: 1/28/2009 2:30 PM Resource One, Inc. Spa Concepts, Inc. D SOAP & DISPENSERS 1202 N. Magnolia Ave. 1601 Applewood Way Ocala, FL 34475 Tallahasse, FL 32312	UNIT PRICE	UNIT PRICE	UNIT PRICE	
Resource One, Inc. Spa Concepts, Inc. 1202 N. Magnolia Ave. 1601 Applewood Way	C1646, C11 44114		Ocala, FL 344/3	BID #: 09-109-GF
Resource One, Inc. Spa Concepts, Inc.	Class Off AA11A		1202 N. Magnolia Ave.	BID TITLE: HAND SOAP & DISPENSERS
	State industrial Frod	X7	Resource One, Inc.	DATE OF OPENING: 1/28/2009 2:30 PM

District School Board of Pasco County

MAY 05 2009

Soard Approved

Soap Factory	FAST	Alcohol Roam	Product Name	
St	ABC Compunding	Debs	Manufacturer	
	0.529	0.353	Price per Ounce	
***************************************			Alcohol Based Foaming Hand Santizer	
- Annual Management of the Control o			Net ounces per container:	
	internative and the state of th		Containers per case	Ī
			Price per Case	Ī
			Product Item Number	
			A P T T T T T T T T T T T T T T T T T T	
			Product Name	
			Manufacturer	
	The state of the s		Price per Ounce	
			Alternate: Non-Alcohol Foaming Hand Santizer	
33.814	33.8 oz (1,000 ML)	33.8	Net ounces per container:	
6	S Commence of the commence of	6/1-liters	Containers per case	
89.00	88.96	39.86	Price per Case	
114234	6575M3PA	56827	Product Iem Number	
			And the standard of the standa	
Gentle Fresh Hands On	QS Plus	Foam "Non-Alcohol"	Product Name	
\$	ACB Compounding	Debs	Manufacturer	
0.438	0,3290	0.1970	Price per Ounce	
			Non-Alcohol Foaming Hand Santizer	
			Net ounces per container:	
			Containers per case	
			Price per Case	
- And Annual			Product Item Number	
**************************************			Product Name	
UNIT PRICE	UNIT PRICE	UNIT PRICE	TEM # DESCRIPTION	H
Cleve, OH 44114	Tallahasse, FL 32312	Ocala, FL 34475	BID #: 09-109-GF	BID
3100 Hamilton Ave.	Vay	1202 N. Magnolia Ave.	BID TITLE: HAND SOAP & DISPENSERS	BID
State Industrial Products		Resource One, Inc.	DATE OF OPENING: 1/28/2009 2:30 PM	DAI

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MAY 05 2009