



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

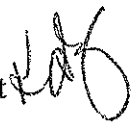
www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 19, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #09-109-GF, Hand Soap & Dispensers – Maintenance Department
Resource One, Inc.

On May 5, 2009, official action (attached) was taken to award the above-referenced bid to Resource One, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on March 1, 2010.

Considering services have been satisfactory, Tom Potts, Sales Manager, Resource One, Inc., was contacted to verify his willingness to enter into the second year of the agreement. As such, Tom Potts has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Resource One, Inc. The second year of the contract will cover the period of March 2, 2010 through March 1, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



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BID RENEWAL REQUEST

BID #09-109-GF

BID TITLE: Hand Soap & Dispensers - Maintenance Department

[Handwritten signature]

Yes, I agree to renew Bid #09-109-GF under the same terms and conditions as the existing bid. The second year period shall be from March 2, 2010 through March 1, 2011.

No, I do not agree to renew Bid #09-109-GF

COMPANY NAME: Resource One, Inc.

SIGNATURE: Tom Potts

TYPED NAME AND TITLE: Tom Potts, Sales Manager

TELEPHONE (WITH AREA CODE): 352-622-4224

FAX NUMBER (WITH AREA CODE): 352-732-5660

E-MAIL: tom@gatorchemical.com

DATE: 11/24/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: **Debra Reaves, Buyer Assistant**
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County

Bid Recommendation

Bid Title	Hand Soap - Maintenance Department		Number of Vendors Notified	90
Bid Number	09-109-GF		Number of Bids Distributed	20
Date Solicited	January 8, 2009		Number of Vendors Bidding	6
Date Opened	January 28, 2009		Number of "No Bid" Responses	14
Date Board Presentation	May 05, 2009		Funding Source	ASSET
Total Savings	4,782.61		Grand Total of Bid	\$25,000 ESTIMATE

Recommendation: Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid meeting written specifications from Resource One.

Term of Contract The bid is for the Central Warehouse's annual stock of hand soap to be used throughout the District. This is a three-year bid renewable annually, by mutual consent of both parties. The first year of the contract will commence on May 6, 2009 through March 1, 2010.

Notations and Exceptions: All low vendors are rejected for one or more of the following reasons: 1) If alternate is bid, written specifications must be submitted with bid documents, 2) sample required, 3) failed committee testing.

Testing was conducted at two schools during the months of February and March to determine acceptable product.

Savings were based on historical usage for the first year of the contract.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Eddie Flicker, Custodial Coordinator

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

KDG
District School Board
of Pasco County

MAY 05 2009

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	DATE OF OPENING: 1/28/2009 2:30 PM	Buckeye Cleaning Canter	Dade Paper Co.	Peninsular Paper Co.
	BID TITLE: HAND SOAP & DISPENSERS	422 South Ware Blvd	6918 Presidents Dr	5101 E. Hanna Ave
	BID #: 09-109-GF	Tampa, FL 33619	Orlando, FL 32809	Tampa, FL 33610
	Green Seal Foaming Hand Soap			
	Price per Ounce	0.1304	* 0.1477	0.503
	Manufacturer	Buckeye International	Deb	Gojo (Manual Dispenser)
	Product Name	Green Certified Foaming Handwash	Aero Blue	Gojo Green Certified
	Product Item Number	B.901112200	57220	Foam Hand Cleaner
	Price per Case	33.06	39.95	5165-03
	Containers per case	6	8	21.27
	Net ounces per container:	42.25	1 liter	3/cs
				1,250ML (42.27 oz)
	Alternate Soap:	0.1257		
	Manufacturer	Buckeye International		Gojo (touch free)
	Product Name	Green Certified Foaming Handwash -No Fragrance		Green Foam Hand Cleaner
	Product Item Number	B.901112200		5665-02
	Price per Case	33.06		34.71
	Containers per case	4		2/cs
	Net ounces per container:	42.25		1,200 ML
		(Size: 2,000 ml)		
	Price per Ounce	0.1304		
	Manufacturer	Buckeye International		
	Product Name	Green Certified Foaming Handwash/Fragrance		
	Product Item Number	Alternate Green Seal Foaming		
	Price per Case	B.90091120		
	Containers per case	33.06		
	Net ounces per container:	6		
		42.25		
	Alternate Soap:	0.1257		
	Manufacturer	Buckeye International		

District School Board of Pasco County

MAY 05 2009

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM	Buckeye Cleaning Center	Dade Paper Co.	Peninsular Paper Co.
BID TITLE: HAND SOAP & DISPENSERS	422 South Ware Blvd Tampa, FL 33619	6918 Presidents Dr Orlando, FL 32809	5101 E. Hanna Ave Tampa, FL 33610
BID #: 09-109-GF			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Product Name	Green Certified Foaming Handwash -with Fragrance B.90091200	
	Product Item Number		
	Price per Case	34.00	
	Containers per case	4	
	Net ounces per container:	67.60	
	Non-Alcohol Foaming Hand Sanitizer		
	Price per Ounce	0.1723	* 0.1759
	Manufacturer	Buckeye International	Deb
	Product Name	Non Alcohol Foaming Hand Sanitizer B.090099901	Instant Foam Non Alcohol
	Product Item Number		56827
	Price per Case	41.94	35.68
	Containers per case	6	6
	Net ounces per container:	40.56	1 liter
	Alternate: Non-Alcohol Foaming Hand Sanitizer		
	Price per Ounce	0.1661	0.77500
	Manufacturer	Buckeye International	Theochem
	Product Name	Non Alcohol Foaming Hand Sanitizer B.090099101	Foaming Hand Sanitizer
	Product Item Number		103959
	Price per Case	44.92	32.78
	Containers per case	4	3/cs
	Net ounces per container:	67.60	1,250ML (42.27 oz)
	Alcohol Based Foaming Hand Sanitizer	NB	NB
	Price per Ounce		* 3161
	Manufacturer		Deb
	Product Name		Instant Foam Alcohol

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM	Buckeye Cleaning Canter	Dade Paper Co.	Peninsular Paper Co.
BID TITLE: HAND SOAP & DISPENSERS	422 South Ware Blvd Tampa, FL 33619	6918 Presidents Dr Orlando, FL 32809	5101 E. Hanna Ave Tampa, FL 33610
BID #: 09-109-GF			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Product Item Number	01827	
	Price per Case	64.14	
	Containers per case	6	
	Net ounces per container:	1 liter	
	Standard Stock Dispenser with Logo		
	Price each	NC	NC
	One Time Art Set Up Fee	NC	NC
	Price Each Different Logo	350.00	NC
	Hands Free Soap Dispenser	NA	
	Price Each:	31.41	5.00
			Installed Free per dispenser (zero cost after)
	Manufacturer		
	Product Name	Deb	Gojo
		*Ounce conversion based on 1 liter = 33.8140227 ounces	
		** Prices firm through 2/28/09	TFX TouchFree
		Minimum order for delivery: \$350	
		(warehouse delivery only)	2740-12
		Will not provide installation or removal of dispensers.	NC (\$5 Install Fee Per Dispenser)
			12
			1,200ML (40.58 oz)
	Warranty:	Lifetime	2 year

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM	Resource One, Inc. 1202 N. Magnolia Ave. Ocala, FL 34475	Spa Concepts, Inc. 1601 Applewood Way Tallahassee, FL 32312	State Industrial Products 3100 Hamilton Ave. Cleve, OH 44114
BID TITLE: HAND SOAP & DISPENSERS			
BID #: 09-109-GF			
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Green Seal Foaming Hand Soap	0.165	0.345
	Price per Ounce	Debs	ABC Compounding
	Manufacturer	Aero Blue ("Green Seal")	Foaming Tea Tree Hand Wash
	Product Name		
	Product Item Number	57220	6588-M3QA
	Price per Case	44.63	81.14
	Containers per case	8/1-liters	8
	Net ounces per container:	33.8	33.8 oz (1,000 ML)
	Alternate Soap:		
	Manufacturer		
	Product Name		
	Product Item Number		
	Price per Case		
	Containers per case		
	Net ounces per container:		
	Price per Ounce		
	Manufacturer		
	Product Name		
	Product Item Number		
	Price per Case		
	Containers per case		
	Net ounces per container:		
	Alternate Soap:		
	Manufacturer		

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: 1/28/2009 2:30 PM	Resource One, Inc.	Spa Concepts, Inc.	State Industrial Products
BID TITLE: HAND SOAP & DISPENSERS	1202 N. Magnolia Ave.	1601 Applewood Way	3100 Hamilton Ave.
BID #: 09-109-GF	Ocala, FL 34475	Tallahassee, FL 32312	Cleve, OH 44114
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE
	Product Name		
	Product Item Number		
	Price per Case		
	Containers per case		
	Net ounces per container:		
	Non-Alcohol Foaming Hand Sanitizer		
	Price per Ounce	0.1970	0.438
	Manufacturer	Debs	State Chemical
	Product Name	Foam "Non-Alcohol"	Gentle Fresh Hands On
	Product Item Number	56827	6575M3PA
	Price per Case	39.86	88.96
	Containers per case	6/1-liters	8
	Net ounces per container:	33.8	33.8 oz (1,000 ML)
	Alternate: Non-Alcohol Foaming Hand Sanitizer		
	Price per Ounce		
	Manufacturer		
	Product Name		
	Product Item Number		
	Price per Case		
	Containers per case		
	Net ounces per container:		
	Alcohol Based Foaming Hand Sanitizer		
	Price per Ounce	0.353	0.529
	Manufacturer	Debs	ABC Compounding
	Product Name	Alcohol Foam	FAST
			NC
			State Chemical
			Soap Factory

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