



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 2, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Third Year Renewal of Three-Year Agreement
RFP 08-083-AZ, Telecommunications Repair Products

On February 17, 2009, official action (attached) was taken to award the above-referenced bid for telecommunications repair products to Graybar. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to purchase products on an as-needed basis. The second year of the bid will expire on March 4, 2010.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its third term. Graybar has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term March 5, 2010 - March 4, 2011 will be approximately \$525,400, to be paid out of general funds.

We are therefore recommending renewal of this bid for its third term. We are also asking for permission to place blanket orders for the balance of the 2009-10 fiscal year and July 1, 2010 – March 4, 2011 totaling the amount noted above.

Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az
Attachments



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BID 08-083-AZ RENEWAL REQUEST TELECOMMUNICATIONS REPAIR PRODUCTS

Yes, I agree to renew the above-referenced bid, under existing terms and conditions, for the term March 5, 2010 – March 4, 2011.

No, I do not agree to renew the term of the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Graybar

SIGNATURE:

DATE: 1/12/10

PRINTED NAME/TITLE: Kathy Duffield/Bus. Dev.

E-MAIL: Kathy.duffield@graybar.com

TELEPHONE W/AREA CODE: 813-253-8881

FAX W/AREA CODE: 813-259-4364

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER
PURCHASING DEPARTMENT
20430 GATOR LANE, LAND O' LAKES, FL 34638
(813) 794-2504 (PHONE)
(813) 794-2111 (FAX)
azimney@pasco.k12.fl.us



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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 17, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

SUBJECT: Second Year Renewal of Three-Year Agreement
RFP 08-083-AZ, Telecommunications Repair Products

On February 5, 2008, official action (attached) was taken to award the above-referenced bid for telecommunications repair products to Graybar. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to purchase products on an as-needed basis. The first year of the bid will expire on March 4, 2009.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its second term. Graybar has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term March 5, 2009 – March 4, 2010 will be approximately \$525,400, to be paid out of general funds.

We are therefore recommending renewal of this bid for its second term. We are also asking for permission to place blanket orders for the balance of the 2008-09 fiscal year and July 1, 2009 – March 4, 2010 totaling the amount noted above.

Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az
Attachments

District School Board
of Pasco County

FEB 17 2009

District Wide Accreditation • Southern Association of Colleges and Schools

Board Approved

District School Board of Pasco County

Bid Recommendation

Bid Title	Telecommunications Repair Products		Number of Vendors Notified	146
Bid Number	08-083-AZ		Number of Bids Distributed	24
Date Solicited	November 26, 2007		Number of Vendors Bidding	2
Date Opened	January 9, 2008		Number of Formal "No Bid" Responses	0
Date Board Presentation	February 5, 2008		Funding Source	General funds
Total Savings	N/A		Grand Total of Proposal	\$425,400.53

Recommendation: Recommend acceptance of bid from Graybar per the attached bid tabulation as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: : This bid is for telecommunications repair products, purchased on an as-needed basis for the Information Services Department. The term of the bid is three (3) years, renewable annually at the mutual agreement of the parties. Prices in Part A will be firm and fixed for the duration of the contract. Under Part B, fixed percentage discount off retail list price for balance of line, pricing may be updated yearly.

Notations and Exceptions: The low bid from Black Box Network Services was evaluated after the bid opening. There are three (3) major deficiencies with this bid:

- 1) Black Box proposed many alternates to the items specified, stating that "alternate items are identified by an asterisk next to the line item in Part A, proposal pricing." However, they did not specifically state by part number the item proposed as the alternate. In the catalog provided as pricing verification, for many parts there are 5-6 part numbers under the item description (fiber jumpers, patch cables, etc.). As the vendor did not provide definitive part numbers, we are unable to determine which part number is being proposed as the alternate.
- 2) Purchasing and Information Services have checked Black Box's bid calculations. In many cases the extended dollar figure bid by Black Box does not equal their stated unit price multiplied by the required bid quantity. Although the bid contains language that "in the case of discrepancy between the unit price and the extension, the unit price will be considered correct" we are unable to verify the unit pricing, due to the lack of part numbers provided.
- 3) As required in Mandatory Submittals, Black Box did not provide a letter from each manufacturer stating that they are an authorized distributor. While they do state that they are the manufacturer of "many" bid items, we cannot identify which ones, due to the lack of part numbers provided.

District School Board
of Pasco County

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Notations and Exceptions, continued:

The Board's attorney, Ms. Nancy Alfonso, concurs that due to these factors, Black Box's bid is considered non-responsive and cannot be considered. We recommend award to Graybar as lowest and best responsive, responsible bid meeting written specifications.

Bids Evaluated By:

Daryl Schooler, Telecommunications Analyst
Jane Harper, Inventory Records Specialist

Bids Prepared By:

Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



District School Board
of Pasco County

FEB 05 2009

Board Approved

District School Board
of Pasco County

FEB 17 2009

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: January 9, 2008 @ 2:30pm		Black Box Network Services		Graybar	
BID TITLE: Telecom Repair Products		6000 New Horizons Blvd.		1010 W. Osborne Ave.	
BID # 08-083-AZ		Amityville, New York 11701		Tampa, FL 33613	
BOARD MEETING FEBRUARY 5, 2008					
SUPPLIER	PART NUMBER	DESCRIPTION	QTY	U/M	TOTAL COST
3M	3M 88T	TAPE, BLACK	200	PER 66' ROLL	\$484.00
ADIRONDACK	LC-SC-D-M-1C-OR-ADI	FIBER JUMPER LC-SC 1M	450	EACH	\$3,619.80
ADIRONDACK	SC-SC-D-M-1C-OR-ADI	FIBER JUMPER SC-SC 1M	50	EACH	\$16.47
ADIRONDACK	ST-SC-D-M-1C-OR-ADI	FIBER JUMPER ST-SC 1M	100	EACH	\$694.30
ADIRONDACK	ST-ST-D-M-1C-OR-ADI	FIBER JUMPER ST-ST 1M	100	EACH	\$555.65
ADTRAN	1202052L2	CS/UDSU	20	EACH	\$29,361.64
ALLEN TEL	CT721	BARREL CONNECTOR	1000	EACH	\$612.95
ALLEN TEL	CT712	RG69 TWIST CONNECTOR	1000	EACH	\$439.73
ALLEN TEL	CT718	RG6 TWIST CONNECTOR	1000	EACH	\$1,399.13
ALPHA TECH	ALPHAPIN1000	FLOOR UPS PINNACLE	30	EACH	\$46.64
ALPHA TECH	ALPHA91700	RACK MOUNT UPS	609.53	EACH	\$48,714.75
BERK-TEK	BER926030	4 COUNT FIBER 1000'	25	1000' REEL	\$30,996.00
BERK-TEK	5EXHP4P24-BL-BER-AP	4 PAIR CAT 5E 1000'	32	1000' REEL	\$5,261.12
BERK-TEK	6XHP4P24-BL-BER-AP	4 PAIR CAT 6 1000'	15	1000' REEL	\$4,393.95
BERK-TEK	RG680FAFPBBER	RG6 FLOODED 1000'	20	1000' REEL	\$2,890.20
BERK-TEK	BER231021	SPEED PULL CAT 5E 1000'	35	1000' REEL	\$5,754.35
BLONDER TONGUE	59417	MODULATOR NO OPT. 4	15	EACH	\$11,852.59
BLONDER TONGUE	59417-4	MODULATOR WITH OPT. 4	15	EACH	\$14,331.04
BROTHER	DR950	DRUM	25	EACH	\$2,080.80
BROTHER	DR250	DRUM	50	EACH	\$4,161.60
BROTHER	BR2820	FAX MACHINE	30	EACH	\$9,380.70
BROTHER	TN350	TONER	\$312.69	EACH	\$15,144.66
BROTHER	TN250	TONER	\$25.71	EACH	\$13,486.18
CHATS WORTH	CH40074-100	19" SHELF	825	EACH	\$1,704.27
CHATS WORTH	CH10758-501	19" SHELF	\$85.21	EACH	\$6,122.84
CHATS WORTH	CHT11840-724	2' CUBIT CABINET	\$659.57	EACH	\$4,267.85
CHATS WORTH	TST1001658	4' CABINET W/CASTERS	10	EACH	\$12,804.00
CHATS WORTH	CHT13050712	THIN LINE CABINET	40	EACH	\$21,164.80
CORTELCO	ITT 219200-VOE-27F	SINGLE LINE PHONE	50	EACH	\$1,298.18
CUSHGRAFT	S2307AMP36RTN	7.5 DB DIRECT. ANTENNA	30	EACH	\$2,118.28
ERICO	4BR764	4" BRIDAL RING	800	EACH	\$1,364.48
ERICO	BC200	BEAM CLAMP	1000	EACH	\$912.76
ERICO	MP2	WALL INSERT ADAPT DBL	100	EACH	\$150.57
ERICO	MP1	WALL INSERT ADAPT SING	200	EACH	\$263.84
GREENLEE	430G	PULL STRING-BUCKET	25	EACH	\$789.84
HYPERLINK	HG2405RD-RTP	5.2 DB RUBBER ANTENNA	400	EACH	\$3,188.00
ITW LINX	MAX 3400	RACK MOUNT SURGE	50	EACH	\$88.53
KENTROX	01-77965023	CSU FOR NEC 2400	10	EACH	\$916.58
LANTEC	8421-150RLTGI	TX-FX CONVERTER 100 MB	100	EACH	\$299.81
ORTRONICS	OR-OPFSTQBMB	8 ST FIBER STRIP	30	EACH	\$7.90
ORTRONICS	OR-FCO1U-P	FIBER TRAY	10	EACH	\$95.98
ORTRONICS	OR-S22800	IMO SERIES II JACK CAT 6	1500	EACH	\$2,538.41
ORTRONICS	OR-MC601-XX	PATCH CABLE CAT 6 1'	900	EACH	\$755.83
ORTRONICS	OR-MC6010-XX	PATCH CABLE CAT 6 10'	700	EACH	\$923.42
ORTRONICS	OR-MC6016-XX	PATCH CABLE CAT 6 15'	600	EACH	\$891.38
ORTRONICS	OR-MC602-XX	PATCH CABLE CAT 6 2'	2800	EACH	\$2,355.86
ORTRONICS	OR-MC6025-XX	PATCH CABLE CAT 6 25'	200	EACH	\$469.04
ORTRONICS	OR-MC603-XX	PATCH CABLE CAT 6 3'	3400	EACH	\$3,171.35
ORTRONICS	OR-MC604-XX	PATCH CABLE CAT 6 4'	2300	EACH	\$2,300.00
ORTRONICS	OR-MC605-XX	PATCH CABLE CAT 6 5'	1800	EACH	\$1,890.00
ORTRONICS	OR-MC608-XX	PATCH CABLE CAT 6 8'	1700	EACH	\$1,857.51
ORTRONICS	OR-MC607-XX	PATCH CABLE CAT 6 7'	700	EACH	\$811.49
ORTRONICS	OR-MC608-XX	PATCH CABLE CAT 6 8'	900	EACH	\$6,008.24
ORTRONICS	OR-PHD68L24	PATCH PANEL 24 PORT	110	EACH	\$5,386.63
ORTRONICS	OR-PHD88U48	PATCH PANEL 48 PORT	50	EACH	\$48.97
ORTRONICS	OR-40300164	SERIES II BLANK	1000	EACH	\$66.75
ORTRONICS					\$0.19
					\$186.55
					\$2.42
					\$7.82
					\$6.33
					\$5.94
					\$5.56
					\$1,466.08
					\$0.61
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					\$1,399.13
					\$46.64
					\$609.53
					\$1,239.84
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					\$164.41
					\$790.17
					\$955.40
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					\$1,466.08
					\$0.61

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: January 9, 2008 @ 2:30pm		Black Box Network Services		City/State	
BID TITLE: Telecom Repair Products		6000 New Horizons Blvd.		1010 W. Osborne Ave	
BID # 08-083-AZ		Amityville, New York 11701		Tampa, FL 33614	
BOARD MEETING FEBRUARY 5, 2008					
SUPPLIER	PART NUMBER	DESCRIPTION	QTY	U/M	TOTAL COST
ORTRONICS	OR-40300158	SERIES II FACE PLATE	760	EACH	\$619.61
ORTRONICS	OR-40300159	SERIES II FACE PLATE DBL	100	EACH	\$82.62
ORTRONICS	OR-60900324	SERIES II FIBER IMO	150	EACH	\$157.90
ORTRONICS	OR-40300185	SERIES II GANG BOX	400	EACH	\$2,377.18
ORTRONICS	OR-40300186	SERIES II GANG BOX DBL	50	EACH	\$311.14
ORTRONICS	OR-808004410	WIRE MANAGER REG	30	EACH	\$2,303.23
ORTRONICS	OR-808044916	WIRE MANAGER SM	30	EACH	\$1,329.17
PANAMAX	MAKSU	WALL MT. SURGE	50	EACH	\$717.55
PANDUIT	PLT-31-C0	12" CABLE TIE WRAPS (100)	50	EACH	\$94.81
PANDUIT	T70BCIW-X	4" RW COUPLER BASE	100	EACH	\$291.82
PANDUIT	T70CCIW-X	4" RW COUPLER COVER	100	EACH	\$505.02
PANDUIT	T70ECIW	4" RW END CAP	100	EACH	\$5.82
PANDUIT	T70ICIW	4" RW INSIDE CORNER	50	EACH	\$81.64
PANDUIT	T70OCIW	4" RW OUTSIDE CORNER	50	EACH	\$611.62
PANDUIT	T70RAW	4" RW RT ANGLE	50	EACH	\$974.72
PANDUIT	T70CIW8	8" 4" RACEWAY BASE	100	PER 6' STICK	\$5,540.54
PANDUIT	PLT21-C0	8" 4" RACEWAY COVER	100	PER 6' STICK	\$5,540.54
PANTRONICS	H-51	HEADSET FOR SERIES II & III	25	EACH	\$61.30
PANTRONICS	M-22	HEADSET BASE	25	EACH	\$1.03
PANTRONICS	P51N-U10P	HEADSET FOR SERIES E	200	PER 6' ROLL	\$1.99
PLYMOUTH	4472 PREMIUM 111	TAPE, GRAY	333.31	EACH	\$38.31
PORTA SYSTEMS	25BCDXN-230UL	230V MODULE	1000	EACH	\$13.72
PORTA SYSTEMS	508-32-41919-61UL	75V MODULE RED	1000	EACH	\$13.72
PORTA SYSTEMS	558CN	CUT THRU MODULE	500	EACH	\$872.79
PORTA SYSTEMS	581P-2	PROTECTION BLOCK	25	EACH	\$13.13
PORTA SYSTEMS	504PX2	PROTECTION BLOCK W/AC	25	EACH	\$982.72
QUAZITE	PG1730BA24	PULL BOX	50	EACH	\$17,772.00
REGAL	RDCUV10-27	PULL BOX COVER	75	EACH	\$50.30
REGAL	RDCUV10-6	27 DB TAP	25	EACH	\$50.30
REGAL	RDCUV10-9	6 DB TAP	25	EACH	\$50.30
REGAL	RDCUV10-12	9 DB TAP	25	EACH	\$50.30
REGAL	RDCUV10-16	12 DB TAP	25	EACH	\$50.30
THOMAS & BETTS	TY528MX	14" CABLE TIE WRAP	1	BAG of 100 EACH	\$141.91
U.S. ROBOTICS	3CP3453	MODEM EVERYTHING	15	EACH	\$1,564.82
VIEWSONICS	V5MA-20-100	20 DB AMP	25	EACH	\$749.53
VIEWSONICS	2908-WH	20 DB AMP	25	EACH	\$574.94
VIEWSONICS	2910B-WH	1.5 R/W COUPLER	100	EACH	\$111.93
VIEWSONICS	2911-WH	1.5 R/W END CAP	100	EACH	\$111.93
VIEWSONICS	2916-WH	1.5 R/W INSIDE CORNER	75	EACH	\$83.95
VIEWSONICS	2988-WH	1.5 R/W OUTSIDE CORNER	75	EACH	\$83.95
VIEWSONICS	2911-WH	1.5 R/W RT. ANGLE	75	EACH	\$83.95
VIEWSONICS	2915-WH	1.5 R/W STAND OFF	50	EACH	\$61.30
VIEWSONICS	2900-WH	1.5 R/W TEES	50	EACH	\$55.97
VIEWSONICS	2900-WH	1.5 RACEWAY	200	PER 6' STICK	\$2,888.86
TOTAL ALL OR NONE BID:					\$425,021.71

District School Board of Pasco County

FEB 05 2008

Board Approved

District School Board of Pasco County

FEB 17 2009

Board Approved

