

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 727/ 774-2221 Fax: 813/794-2111 TDD: 813/794-2484

352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

February 2, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

SUBJECT:

Third Year Renewal of Three-Year Agreement

RFP 08-083-AZ, Telecommunications Repair Products

On February 17, 2009, official action (attached) was taken to award the above-referenced bid for telecommunications repair products to Graybar. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to purchase products on an as-needed basis. The second year of the bid will expire on March 4, 2010.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its third term. Graybar has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term March 5, 2010 - March 4, 2011 will be approximately \$525,400, to be paid out of general funds.

We are therefore recommending renewal of this bid for its third term. We are also asking for permission to place blanket orders for the balance of the 2009-10 fiscal year and July 1, 2010 – March 4, 2011 totaling the amount noted above.

Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az Attachments

District Wide Accreditation • Southern Association of Colleges and Schools



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352/ 524-2221

UU: 013/194-2464

e-mail: kgoodman@pasco.k12.fl.us

BID 08-083-AZ RENEWAL REQUEST TELECOMMUNICATIONS REPAIR PRODUCTS

Yes, I agree to renew the above-referenced bid, under existing terms and conditions, for the term March 5, 2010 – March 4, 2011.

No, I do not agree to renew the term of the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Graybar

SIGNATURE: [

___DATE:

PRINTED NAME/TITLE:

E-MAIL:

TELEPHONE W/AREA CODE: 8/3-252-

FAX W/AREA CODE: 813-259-4364

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794–2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER

PURCHASING DEPARTMENT

20430 GATOR LANE, LAND O' LAKES, FL 34638

(813) 794-2504 (PHONE)

(813) 794-2111 (FAX)

azimney@pasco.k12.fl.us



District School Board of Pasco County

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Department of Purchasing Kendra Goodman, CPPB, Purchasing Agent

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352/ 524-2221

e-mail: kgoodman@pasco.k12.fl.us

February 17, 2008

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPB, Purchasing Agent

SUBJECT:

Second Year Renewal of Three-Year Agreement RFP 08-083-AZ, Telecommunications Repair Products

On February 5, 2008, official action (attached) was taken to award the above-referenced bid for telecommunications repair products to Graybar. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to purchase

products on an as-needed basis. The first year of the bid will expire on March 4, 2009.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its second term. Graybar has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term March 5, 2009 – March 4, 2010 will be approximately \$525,400, to be paid out of general funds.

We are therefore recommending renewal of this bid for its second term. We are also asking for permission to place blanket orders for the balance of the 2008-09 fiscal year and July 1, 2009 – March 4, 2010 totaling the amount noted above.

Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az Attachments

District School Board of Pasco County

FEB 17 2009

District School Board of Pasco County Bid Recommendation

Bid Title	Telecommunications Repair Products		Number of Vendors Notified	146
Bid Number	08-083-AZ		Number of Bids Distributed	24
Date Solicited	November 26, 2007	\$6. A P	Number of Vendors Bidding	2
Date Opened	January 9, 2008		Number of Formal "No Bid" Responses	0
Date Board Presentation	February 5, 2008		Funding Source	General funds
Total Savings	N/A		Grand Total of Proposal	\$425,400.53

Recommendation: Recommend acceptance of bid from Graybar per the attached bid tabulation as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for telecommunications repair products, purchased on an asneeded basis for the Information Services Department. The term of the bid is three (3) years, renewable annually at the mutual agreement of the parties. Prices in Part A will be firm and fixed for the duration of the contract. Under Part B, fixed percentage discount off retail list price for balance of line, pricing may be updated yearly.

<u>Notations and Exceptions</u>: The low bid from Black Box Network Services was evaluated after the bid opening. There are three (3) major deficiencies with this bid:

- 1) Black Box proposed many alternates to the items specified, stating that "alternate items are identified by an asterisk next to the line item in Part A, proposal pricing." However, they did not specifically state by part number the item proposed as the alternate. In the catalog provided as pricing verification, for many parts there are 5-6 part numbers under the item description (fiber jumpers, patch cables, etc.). As the vendor did not provide definitive part numbers, we are unable to determine which part number is being proposed as the alternate.
- 2) Purchasing and Information Services have checked Black Box's bid calculations. In many cases the extended dollar figure bid by Black Box does not equal their stated unit price multiplied by the required bid quantity. Although the bid contains language that "in the case of discrepancy between the unit price and the extension, the unit price will be considered correct" we are unable to verify the unit pricing, due to the lack of part numbers provided.
- 3) As required in Mandatory Submittals, Black Box did not provide a letter from each manufacturer stating that they are an authorized distributor. While they do state that they are the manufacturer of "many" bid items, we cannot identify which ones, due to the lack of part numbers provided.

 District School Board

of Pasco County

FEB 17 2009

Notations and Exceptions, continued:

The Board's attorney, Ms. Nancy Alfonso, concurs that due to these factors, Black Box's bid is considered non-responsive and cannot be considered. We recommend award to Graybar as lowest and best responsive, responsible bid meeting written specifications.

Bids Evaluated By:

Daryl Schooler, Telecommunications Analyst Jane Harper, Inventory Records Specialist

Bids Prepared By:

Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

District School Beatd of Pasco County District School Board of Pasco County

BID # 171.LE: Telecom Repair Products BID # 08-083-AZ **BOARD MEET SUPPLIER PART NUMBER 3M 3M 3M 3M ADIRONDACK LC-SC-D-M-1C-OR-ADI ADIRONDACK ST-SC-D-M-1C-OR-ADI ADIRONDACK ST-SC-D-M-1C-OR-ADI ADIRONDACK ST-SC-D-M-1C-OR-ADI ADTRAN 120203212 ALLEN TEL CT721 ALLEN TEL CT721 ALLEN TEL CT713 ALLEN TEL CT713 ALLEN TECH ALPHARIN1000 BEHK-TECH ALPHARITOO BERK-TEK BERS26030 BERK-TEK SEXHPAP24-8L-BER-AP BERK-TEK SEXHPAP24-BL-BER-AP BERK-TEK RGR006FAPPBER	Products			Amityville, New York 11701	v York 11701		allua, recoons
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2908-WH	VIEWSONICS		10 DB AMP	20 EACH	\$1.12	\$111.93	· 40-10-00-00-00-00-00-00-00-00-00-00-00-00	S-11100 1	
2910B-WH 1.5 FW RINDE CORNER 75 EACH \$1.12 \$83.95 1 1 1 1 1 1 1 1 1	WIREMOLD		1.5 R/W COUPLER	-	\$1.12	\$111.93	* N. 2421418519138	100 PER 100 PE	
2916-WH	WIREMOLD		1.5 FW END CAP	-	\$1.12	\$83.95	小数CCA 200000000000000000000000000000000000	CALCON TO SERVICE STATE OF THE	
2910-WH	WIREMOLD		1 E DW CLITSIDE CORNER	╂	\$1.12	\$83.95		HO 198	Y.
Care	WIREMOLD		1.5 R/W HT. ANGLE	 	\$1,12	\$83.95	- X 450 X 45	\$61.00	
2915-WH	WINEWOLD		1.5 R/W STAND OFF	Н	\$1.23	\$65.97		**************************************	
2900-WH	WIREMOLD		1.5 RW TEE'S	50 EACH	31.16	\$2.888.86	· 15 10 10 10 10 10 10 10 10 10 10 10 10 10	\$1,872.00	
TOTAL ALL OR NONE BID: \$425,021.71 SET OF	WIREMOLD		1.5 RACEWAY	200 PEH 6	***				
\$425,021.71 \$300 proposed alternate manufacturer									2 1 1 77 2
\$425,021.71 Favore proposed alternate manufacturer									
\$425,021.71 FERRICLE PROPOSED Alternate manufacturer									N COLON
\$425,021.71 proposed alternate manufacturer								640E 400 52	
proposed a		TIE SILVING BILL	7		\$425	,021.71	TO THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUM	THE CONTROL OF THE PROPERTY OF	
* Asterisk indicates a proposed alternate manufacturer	5	AL ALL ON NOWE DA							
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District School Board of Pasco County

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