



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 16, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #09-110-GF: Two Way Radios – Maintenance Department
BCI Communications

On February 17, 2009, official action (attached) was taken to award the above-referenced bid to BCI Communications. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on April 4, 2010.

Considering services have been satisfactory, John Landsberger, President, BCI Communications was contacted to verify his willingness to enter into the second year of the agreement. As such, John Landsberger has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with BCI Communications. The second year of the contract will cover the period of April 5, 2010 through April 4, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



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BID RENEWAL REQUEST

BID #09-110-GF

BID TITLE: Two Way Radios - Maintenance Department

X

Yes, I agree to renew Bid #09-110-GF under the same terms and conditions as the existing bid. The second year period shall be from April 5, 2010 through April 4, 2011.

No, I do not agree to renew Bid #09-110-GF.

COMPANY NAME: BCI Communications

SIGNATURE: *John Landsberger*

TYPED NAME AND TITLE: John Landsberger, President

TELEPHONE (WITH AREA CODE): 813-828-4900

FAX NUMBER (WITH AREA CODE): 813-828-4344

E-MAIL: sales@bcicomn.com

DATE: 1-21-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: **Debra Reaves, Buyer Assistant**
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

bbf

District School Board of Pasco County

Bid Recommendation

Bid Title	Two Way Radios – Maintenance Dept.		Number of Vendors Notified	225
Bid Number	09-110-GF		Number of Bids Distributed	20
Date Solicited	January 8, 2009		Number of Vendors Bidding	4
Date Opened	January 29, 2009		Number of “No Bid” Responses	7
Date Board Presentation	February 17, 2009		Funding Source	General
Total Savings	\$2,000.00		Grand Total of Bid	\$50,000.00 3 Year Estimate

Recommendation: Recommend acceptance of bid as noted on the attached bid tabulation sheet as lowest and best responsive, responsible meeting written specifications bid from BCI Communications.

Term of Contract: This bid is a total “All or None” bid for the Maintenance Department’s “as needed” two way radios for use throughout the District. Grand total is an estimate only, unit prices will prevail. This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is April 5, 2009 through April 4, 2010.

Notations and Exceptions: Recommend rejection of lower bid from Communication Products for failure to provide the manufacturer’s letter of authorization as specified in the bid documents.

Savings based on historical usage on an annual basis.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Edward Flicker, Custodial Coordinator

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

District School Board
of Pasco County

FEB 17 2009

DATE/TIME: February 11, 2009; 09:58:00

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: January 29, 2009 2:30 PM		BCI Communications		Communication Products, Inc.		National Orders, Inc.		Radio One	
BID TITLE: TWO-WAY HAND HELD RADIOS		9322 E. Dr. MLK Jr. Blvd Tampa, FL 33610		380 SE 61st Ct. Ocala, FL 34478		2603 W. Parkland Blvd Tampa, FL 33609		333 Falkenburg Road N Suite B-215 Tampa, FL 33619	
BID #: 09-110-GF		UNIT PRICE		UNIT PRICE		UNIT PRICE		UNIT PRICE	
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
RADIOS:									
1	Motorola VL-50 or equal: 1-12	140.00	137.00						139.00
	Motorola VL-50 or equal: 12 or more	131.00	137.00						139.00
	Warranty: 1 yr								1 yr
	Mfg/Model:	P24VPC003D2	P24VPC03D2AA						Motorola VL50/P35VPC03D2A
2	Motorola CP-100 or equal:								
	15 Channel, VHF 1-12	142.00							147.00
		CP110							CP110
	15 Channel, VHF 12 or more	133.00							147.00
		CP110							CP110
		164.00							
	(1-12) 2 way/16 channel								
	(12 or more) 2 way/16 channel	155.00							
	Warranty: 1 yr								1 yr
	Mfg/Model:	H96KCC9AA2AA-CP110	H96KCC9AA2AA						Motorola CP110/H96KCC9AA2-A
3	Motorola CP-100 or equal:								
	15 Channel, UHF 1-12	157.00							163.00
									CP110
	15 Channel, UHF 12 or more	148.00							163.00
									CP110
		178.00							
	(1-12) 2 way/16 channel								
	(12 or more) 2 way/16 channel	169.00							
	Warranty: 1 yr								1 yr
	Mfg/Model:	H96RCC9AA2AA-CP110	H96RCC9AA2AA						Motorola CP110/H96RCC9AA2-A
4	Motorola DTR-650 or equal:								
	Digital 900 MHZ ISM 1-12	230.00							259.00
	Digital 900 MHZ ISM 12 or more	227.00							259.00
	Warranty: 1 yr								1 yr
	Mfg/Model:	AAH73WCF9NA5	AAH73WCF9NASAN						Motorola DTR-650/AAH73WCF9N
5	Motorola BPR-40 or equal:								
	8 Channel, VHF 1-12	150.00							159.00
	8 Channel, VHF 12 or more	142.00							159.00

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BID TITLE: TWO-WAY HAND HELD RADIOS				
BID #: 09-110-GF				
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Warranty: 1 yr		1 yr	1 yr
	Mfg/Model: AAH84KDS8AA1		AAH84KDS8AA1-N	Motorola BPR40/AAH84KDS8AA1-N
6	Motorola BPR-40 or equal: 8 Channel, UHF 1-12 8 Channel, UHF 12 or more	169.00 152.00 1 yr	169.00 169.00 1 yr	169.00 169.00 1 yr
	Warranty: 1 yr			
	Mfg/Model: AAH84RCS8AA1		AAH84RCS8AA1-N	Motorola BPR40/AAHRC8RCS8A
7	Motorola CP-125 or equal: Multi Channel, VHF or UHF 1-12	169.00 4 w, 4 ch UHF	170.00 VHF 178.00 UHF	404.00 PR400
	Multi Channel, VHF or UHF 12 or more	169.00 4 w, 4 ch UHF		404.00 PR400
	Warranty: 1 yr			1 yr
	Mfg/Model: AAH49RCF8AA1		AAH65KDH9AA4-N	AAH49RCF8AA1-C

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

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BID TITLE: TWO-WAY HAND HELD RADIOS	9322 E. Dr. MLK Jr Blvd Tampa, FL 33610	380 SE 61st Ct. Ocala, FL 34478	2603 W. Parkland Blvd Tampa, FL 33609	333 Falkenburg Road N Suite B-215 Tampa, FL 33619
BID #: 09-110-GF				
ITEM #/DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
SERVICE/REPAIRS:				
Troubleshooting/Evaluation charge, per trip	110.00	NC	20.00	90.00 (per hour)
Fee for programming at individual school sites, computer programmable radios only. (bid price to include all travel costs) per each	110.00 (flat fee for all radios programming on site)			5.00
License Prep Fee	280.00 (included coordinators fee)		50.00 (license Fee and Management)	At Cost (subject to change)
License Fee to FCC	NC		135.00 (Included with License Prep Fee)	At Cost (subject to change)
REPLACEMENT BATTERIES:				
Motorola GT Plus - per each	38.22		20.00	21.00
Motorola SP-21 VHF - per each	21.50		22.00	14.00
Motorola SP-21 UHF - per each	21.50		22.00	14.00
Motorola SP-50 + VHF - per each	21.50		22.00	17.00
Motorola SP-50 + UHF - per each	21.50		22.00	17.00
Motorola SP-50 - per each	26.00		35.00	17.00
Motorola P-100 - per each	NC		45.00	32.00
Motorola Cp-200 - per each	NC		45.00	65.00
Motorola HT-70 - per each	NC		47.00	NA
VL-50 UHF	26.20		24.00	21.00
DTR-650	25.50		30.00	28.00
CP-125 VHF	26.50		30.00	36.00
CP-125-UHF	26.50		30.00	36.00
BPR-40 VHF	22.00		33.00	36.00
BPR-40 UHF	22.00		25.00	21.00
EX-500 VHF	68.50		75.00	65.00
EX-500 UHF	68.50		75.00	65.00
ICOM F-11 VHF	31.00		31.00	NA
ICOM F-11 UHF	31.00		31.00	NA
ICOM F-21 VHF	31.00		31.00	30.00
ICOM F-21 UHF	31.00		31.00	30.00
TOTAL OF ALL *ITEMS (1-12)	2,246.92		1,769.00	1,870.00
TOTAL OF ALL ** ITEMS (12 or more)	2,200.92		1,777.00	1,870.00

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