



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 16, 2010

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

**SUBJECT:** Third Year Renewal of Three-Year Agreement  
RFP 08-098-AZ, Technology Services Hardware Repair/Parts  
Blue Raven Technology, Inc.

On March 16, 2009, official action (attached) was taken to award the above-referenced RFP for technology services hardware repair/parts to Blue Raven Technology, Inc. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to provide timely diagnosis of problems on out-of-warranty Apple laptops and repairs to these units for District departments and schools. The second year term will expire on April 21, 2010.

Considering services have been satisfactory, Mr. Craig Coile, Supervisor of Information Services, has requested that the bid be renewed for its third term. Blue Raven has agreed in writing (attached) to renew for the third year of the contract under existing terms and conditions. Mr. Coile estimates that expenditures for the term of the contract will be approximately \$110,000, to be paid out of general funds. Occasionally schools and departments request parts and service directly from Blue Raven, without processing through Information Services. We are, therefore, requesting Board approval of a blanket threshold of \$160,000 for the contract term. The Purchasing Department will monitor all expenditures on a monthly basis to ensure that this threshold is not exceeded.

We are recommending renewal of this RFP for the term April 22, 2010 – April 21, 2011. Should you have any questions or concerns, please contact Craig Coile or me at your earliest convenience.

KDG/az  
Attachments



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## RFP 08-098-AZ RENEWAL REQUEST TECHNOLOGY SERVICES HARDWARE REPAIR/PARTS

Yes, I agree to renew the above-referenced RFP, under existing terms and conditions, for the term April 22, 2010 – April 21, 2011.

No, I do not agree to extend the terms of the above-referenced RFP to the District School Board of Pasco County.

COMPANY NAME: Blue Raven Technology, Inc.

SIGNATURE: [Signature] DATE: 2/9/10

PRINTED NAME/TITLE: Stephen McTigue E-MAIL: cm6@blueraven.com

TELEPHONE W/AREA CODE: 800-274-5343 FAX W/AREA CODE: 978-661-7707  
ext 4420

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

**PLEASE RETURN TO:**  
**DISTRICT SCHOOL BOARD OF PASCO COUNTY**  
**ATTENTION: DIANA PHILLIPS, PURCHASING ASSISTANT**  
**PURCHASING DEPARTMENT**  
20430 GATOR LANE, LAND O' LAKES, FL 34638  
(813) 794-2906 (PHONE)  
(813) 794-2111 (FAX)  
[drphilli@pasco.k12.fl.us](mailto:drphilli@pasco.k12.fl.us)



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March 16, 2009

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KDG*

**SUBJECT:** Second Year Renewal of Three-Year Agreement  
RFP 08-098-AZ, Technology Services Hardware Repair/Parts

On April 22, 2008, official action (attached) was taken to award the above-referenced RFP for technology services hardware repair/parts to Blue Raven Technology, Inc. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to provide timely diagnosis of problems on out-of-warranty Apple laptops and repairs to these units for District departments and schools. The first term will expire on April 21, 2009.

Considering services have been satisfactory, Mr. Craig Coile, Supervisor of Information Services, has requested that the bid be renewed for its second term (see attached memo.) Blue Raven has agreed in writing (attached) to renew for the second year of the contract under existing terms and conditions. Mr. Coile estimates that expenditures for the term of the contract will be approximately \$140,000, to be paid out of general funds. Occasionally schools and departments request parts and service directly from Blue Raven, without processing through Information Services. We are therefore requesting Board approval of a blanket threshold of \$160,000 for the contract term. The Purchasing Department will monitor all expenditures on a monthly basis to ensure that this threshold is not exceeded.

We are recommending renewal of this RFP for the term April 22, 2009 – April 21, 2010. Should you have any questions or concerns, please contact Craig Coile or me at your earliest convenience.

KDG/az  
Attachments

**District School Board  
of Pasco County**

**MAR 16 2009**

**Board Approved**