



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 20, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Third Year Renewal of Three-Year Contract
Bid #08-108-DR: Books – District Wide
Barnes & Noble, Incorporated
Books-A-Million
Borders, Incorporated

On May 6, 2008, official action (attached) was taken to award the above-referenced bid to Barnes & Noble, Incorporated, Books-A-Million, and Borders, Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on May 6, 2009. Subsequently, the second year of the agreement was awarded on March 16, 2009 and covers the period of May 7, 2009 through May 6, 2010.

Considering services have been satisfactory, Mary Wilson, District manager, Barnes & Noble, Incorporated, Mark Ganter, District Manager, Books-A-Million, and Morgan Schlicker, Bid and Contract Assistant, Borders, Incorporated was contacted to verify their willingness to enter into the third year of the agreement. As such they have agreed in writing (attached) to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period of May 7, 2010 through May 6, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments



District School Board of Pasco County

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Department of Purchasing
Kerstin Goodman, CFPPO, CFPB, Purchasing Agent
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727/794-2221 TDD: 813/794-3484
202/794-2221 e-mail: kgoodman@pasco.k12.fl.us

request

BID RENEWAL REQUEST BID #06-108-DR BID TITLE: Books - District Wide

Yes, I agree to renew Bid #06-108-DR under the same terms and conditions as the existing bid. The third year period shall be from May 7, 2010 through May 6, 2011.

No, I do not agree to renew Bid #06-108-DR.

COMPANY NAME: Books - A - Million

SIGNATURE: *Mech Garter*

TYPE NAME AND TITLE: Mech Garter, District Manager

TELEPHONE (WITH AREA CODE): 727-547-3373

FAX NUMBER (WITH AREA CODE): 727-547-5436

E-MAIL: GANTERM@BOOKSAMILLION.COM

DATE: 3-11-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reeves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2210 (PHONE)
(813) 794-2111 (FAX)

02/15/2010 11:15

813-794-2713

PLIRCHASING

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District School Board of Pasco County

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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #08-108-DR BID TITLE: Books - District Wide

✓

Yes, I agree to renew Bid #08-108-DR under the same terms and conditions as the existing bid. The third year period shall be from May 7, 2010 through May 6, 2011.

No, I do not agree to renew Bid #08-108-DR.

COMPANY NAME: Borders, Inc.

SIGNATURE: Morgan Schlicker

TYPED NAME AND TITLE: ~~Type Lucas, Bid Contract Specialist~~ Morgan Schlicker, Bid + Contract Asst.

TELEPHONE (WITH AREA CODE): 734-477-4104 1231

FAX NUMBER (WITH AREA CODE): 734-477-1356

E-MAIL: mschlick@bordersgroupinc.com

DATE: 2/15/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 16, 2009

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KdG*

RE: Second Year Renewal of Three-Year Contract
Bid # 08-108-DR: Books – District Wide
Barnes & Noble, Inc.
Borders, Inc.
Books-A-Million

On May 20, 2008, official action was taken to award the above-referenced bid to Barnes & Noble, Inc., Borders, Inc., and Books-A-Million. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on May 7, 2009.

Considering services have been satisfactory, Maria Florez, Vice President, Barnes & Noble, Inc., Tyne Lucans, Bids & Contract Specialist, Borders, Inc., and Lehoma V. White, District Manager, Books-A-Million, were all contacted to verify their willingness to enter into the second year of the agreement. As such, Barnes & Noble, Inc., Borders, Inc., and Books-A-Million all have agreed in writing to enter into the second year of the contract.

At this time, it is my recommendation to enter into the second year of the agreement with Barnes & Noble, Inc., Borders, Inc., and Books-A-Million. The second year of the contract will cover the period May 7, 2009 through May 6, 2010.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:

District School Board
of Pasco County

MAR 16 2009

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District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 3, 2009

BID RENEWAL REQUEST

BID # 08-108-DR: Books - District Wide

Yes, I agree to renew Bid # 08-108-DR for the second year of a three year contract, under the same terms and conditions as the existing bid. The renewal period shall be from May 7, 2009 through May 6, 2010.

No, I do not agree to renew Bid # 08-108-DR.

Company Name: Barnes & Noble, Inc.

Signature: *Domonique* Date: 2-19-09

Typed Name and Title: Maria Florez, V.P., Treasurer

Telephone (w/area code): 813-962-8819 Fax Number: 813-962-8640

DATE DUE: **PLEASE FAX TO PURCHASING NO LATER THAN: February 20, 2009**

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTN: DEBRA REAVES, BUYER ASSISTANT
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools

District School Board
of Pasco County

MAR 16 2009

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District School Board of Pasco County

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 3, 2009

BID RENEWAL REQUEST

BID # 08-108-DR: Books - District Wide

Yes, I agree to renew Bid # 08-108-DR for the second year of a three year contract, under the same terms and conditions as the existing bid. The renewal period shall be from May 7, 2009 through May 6, 2010.

No, I do not agree to renew Bid # 08-108-DR.

Company Name: Borders, Inc.

Signature: *Tyne Lucas* Date: _____

Typed Name and Title: TYNE LUCAS BIDS CONTRACT SPECIALIST
~~Tyne Lucas, Associate Director Business Development~~

Telephone (w/area code): 734-477-4104 Fax Number: 734-477-1356

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN: February 20, 2009

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
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LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE) (813) 794-2111 (FAX)

District School Board
of Pasco County

MAR 16 2009

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District School Board of Pasco County

Bid Recommendation

Bid Title	Books (In-Out of Print, Hard back, Soft back, Miscellaneous Supplemental)		Number of Vendors Notified	406
Bid Number	08-108-DR		Number of Bids Distributed	40
Date Solicited	3/7/2008		Number of Vendors Bidding	16
Date Opened	04/16/2008		Number of Formal "No Bid" Responses	0
Date Board Presentation	5/6/08		Funding Source	General Fund
Total Savings	\$ 16,000.00		Grand Total of Bid (First year estimate)	\$ 80,000.00

Recommendation: Recommend acceptance of bid as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for purchasing miscellaneous supplemental books (in-out of print, hard back, soft back, etc.) District Wide. These book purchases are not textbooks or library book purchases. They are supplemental reading materials for curriculum or professional development use. This is the first year of a three-year agreement, renewable annually by written consent of both parties. The first year of the contract is effective May 7, 2008, through May 6, 2009.

Notations and Exceptions: This is a multi-award bid (up to five vendors) based upon the highest discount off publisher's list price, by averaging the delivered and pick-up discount by line-item.

The intent of this bid is to establish a minimum fixed percentage discount off list prices for book stores with a "local" (Tampa Bay Area) physical presence retail store and on-line ordering. Local store requirements are to allow staff the ability to physically peruse and purchase books, CD's, and audio tapes on an "as needed" basis.

The following vendors are disqualified as they did not meet one or more of the following bid specifications:
 1) failing to return Addendum 1 and/or 2) not having a store location within the Tampa Bay Area: Advanced Educational Products, Bearport Publishing, ETA/Cuisenaire, Educational Sales Co., Follett Educational Services, Follett Library Resources, Inc., HMH Supplementary Publishers, Inc., Maraco Products, Inc., Mid-America Books, Peak Learning System, Pegasus Press, Inc., Title Books, and Usborne Books/EDC.

Recommend acceptance of the following three (3) bids from Barnes and Noble, Books-A-Million, and Borders, Inc., as the best responsive and responsible bidders meeting written specifications with the highest discount off publisher's list price, by averaging the delivered and pick-up discount by line item.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

Bids Evaluated By: Wendy Spriggs, Director for Instructional Media and Tech Services

Bids Prepared By: Debra Reaves, Buyer Assistant

District School Board
of Pasco County

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

MAY 16 2009

MAY 6 2009

Date/Time: April 30, 2008 11:35:00

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: APRIL 16, 2008 2:30 PM		Books - A- Million		ETA/Cuisenaire	
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE		9570 US Highway 19 North Port Richey, FL 34668		500 Greenview Court Vernon Hills, IL 60061	
BID #: 08-108-DR		Borders, Inc. 100 Phoenex Drive Ann Arbor, MI 48108			
ITEM #	DESCRIPTION	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
1	Internet Books				
	Discount off list price Delivery Discount	*20%	NB		* 22%
	Discount off list price Pick-up Discount	*20%	NB		NB
2	Hard-Back Books				
	Discount off list price Delivery Discount	*20%			*7-10%
	Discount off list price Pick-up Discount	*20%			*20-25%
3	Soft-Back Books				
	Discount off list price Delivery Discount	*20%			*7-10%
	Discount off list price Pick-up Discount	*20%			*20-25%
4	Audio Books				
	Discount off list price Delivery Discount	*20%			*7-10%
	Discount off list price Pick-up Discount	*20%			*20-25%
5	Balance of Line Product Line Minimum Discount				
		*20%			*7-10%
6	Estimated Delivery Time after receipt of purchase order:	14-21		5-90	22%
					7-10
	SAMPLE LIST:				
	Hard Cover Books Sample List:				
1	Webster's Intermediate Thesaurus	17.95	NB		NB
2	Tuesdays with Morrie	22.95	NB		NB
	Soft-Back Books Sample List:				
1	A Child Called It	11.95	NB		NB
2	Webster's Intermediate Thesaurus	(Out Of Print)	NB		NB
	Audio Books Sample Lists:				
1	Charlotte's Web	27.00	NB		NB
2	The Last Battle	12.97	NB		NB
	Local Store Location:				
		9570 US Highway 19 North Port Richey, FL 34668		12500 N. Dale Mabry Tampa, FL	*No Addendum 1 Attached
		* All orders over \$2,500 will receive a 25% discount		*20% (Pickup) 7% (Delivered) for single purchases up to \$1,000.	* All items with the letter "p" in the 3rd position of the item number is excluded from the Discount.
				*25% (Pickup) 10% (Delivered)	

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\$ 2100
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MAR 16 2009

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: APRIL 16, 2008 2:30 PM		Educational Sales Co. (ESCO)		Follett Educational Services		Follett Library Resources, Inc.	
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE		P.O. Box 7130		1433 Internationale Parkway		1340 Ridgeview Drive	
BID #: 08-108-DR		Tampa, FL 85281		Woodridge, IL 60517		McHenry, IL 60050	
ITEM #	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
BOOKS							
1	Internet Books						
	Discount off list price Delivery Discount	30%		NB		NB	0%
	Discount off list price Pick-up Discount			NB		NB	
2	Hard-Back Books						
	Discount off list price Delivery Discount	30%		NB		NB	* Up to 45%
	Discount off list price Pick-up Discount			NB		NB	
3	Soft-Back Books						
	Discount off list price Delivery Discount	30%		NB		NB	* Up to 45%
	Discount off list price Pick-up Discount			NB		NB	
4	Audio Books						
	Discount off list price Delivery Discount	30%		NB		NB	0%
	Discount off list price Pick-up Discount			NB		NB	* Up to 45%
5	Balance of Line Product Line Minimum Discount	30%				NB	
6	Estimated Delivery Time after receipt of purchase order:	30					20-30 ARO
SAMPLE LIST:							
Hard Cover Books Sample List:							
1	Webster's Intermediate Thesaurus		17.95		17.95		12.21
2	Tuesdays with Morrie		22.95		22.95		19.50
Soft-Back Books Sample List:							
1	A Child Called It		11.95		11.95		7.77
2	Webster's Intermediate Thesaurus		17.95		17.95		10.96
Audio Books Sample Lists:							
1	Charlotte's Web		27.00		27.00	NB	26.96
2	The Last Battle		12.97		12.97	NB	9.97
Local Store Location: *No Addendum 1 Attached*							
*No Addendum 1 Attached							
On-line catalogs up to 45% for trade & paperback bindings, up to 30% for library binding, up to 40% for general reference and a 30%							

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 MAY 6 2008
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 MAR 16 2009
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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: APRIL 16, 2008 2:30 PM		HMH Supplementary Publishers, Inc		Maraco Products, Inc.		Mid-America Books	
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE		10801 N. Mopac Expy. Bldg. #3 Austin, TX 78759		1443 Old York Road Warminster, PA 18974		1920 Lookout Dr. North Mankato, MN 56002	
BID #: 08-108-DR		TOTAL PRICE		TOTAL PRICE		UNIT PRICE	
ITEM #	DESCRIPTION						
1	Internet Books						
	Discount off list price Delivery Discount	NB			*5-15%	NB	
	Discount off list price Pick-up Discount	NB					
2	Hard-Back Books						
	Discount off list price Delivery Discount	*0			*5-15%	NB	30%
	Discount off list price Pick-up Discount	*0					
3	Soft-Back Books						
	Discount off list price Delivery Discount	*0			*5-15%	NB	30%
	Discount off list price Pick-up Discount	*0					
4	Audio Books						
	Discount off list price Delivery Discount	NB				NB	30%
	Discount off list price Pick-up Discount	NB					
5	Balance of Line Product Line Minimum Discount	NB				NB	
6	Estimated Delivery Time after receipt of purchase order:		21		7-10		14
SAMPLE LIST:							
Hard Cover Books Sample List:							
1	Webster's Intermediate Thesaurus	NB				NB	
2	Tuesdays with Morrie	NB				NB	
Soft-Back Books Sample List:							
1	A Child Called It	NB				NB	
2	Webster's Intermediate Thesaurus	NB				NB	
Audio Books Sample Lists:							
1	Charlotte's Web	NB				NB	
2	The Last Battle	NB				NB	
Local Store Location:		*Catalogs already include discounts. Catalog price dates are valid from October through September of each year. Catalog prices do not include shipping and handling charges.		*No Addendum 1 Attached		*No Addendum 1 Attached	

District School Board
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MAY 6 2008
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District School Board
of Pasco County

MAR 16 2009

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

ITEM #	DESCRIPTION	Peak Learning System 6784 South Olympus Dr Evergreen, CO 80439	Pegasus Press, Inc. P.O. Box 5398 Glendale Heights, IL 60139	Title Books 2630 5th Ave. So. Irontdale, AL 35210	Usborne Books/EDC 3915 Misty Ct. Land O'Lakes, FL 34639
DATE OF OPENING: APRIL 16, 2008 2:30 PM					
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE					
BID #: 08-108-DR					
TOTAL PRICE					
1	Internet Books Discount off list price Delivery Discount Discount off list price Pick-up Discount	NB	NB	NB	* 20% * 20%
2	Hard-Back Books Discount off list price Delivery Discount Discount off list price Pick-up Discount	(On-line) * 0-40% NB	NB	NB	* 20% * 20%
3	Soft-Back Books Discount off list price Delivery Discount Discount off list price Pick-up Discount	(On-line) * 0-40% NB	NB	NB	* 20% * 20%
4	Audio Books Discount off list price Delivery Discount Discount off list price Pick-up Discount	NB NB	NB	NB	* 20% * 20%
5	Balance of Line Product Line Minimum Discount	* 0-40%		7-30%	7 days Plus processing time if needed.
6	Estimated Delivery Time after receipt of purchase order:	10-16 US Mail 7-10 UPS 4-9 Freight			
SAMPLE LIST:					
Hard Cover Books Sample List:					
1	Webster's Intermediate Thesaurus	NB	NB	17.95	NB
2	Tuesdays with Morrie	NB	NB	22.95	NB
Soft-Back Books Sample List:					
1	A Child Called It	NB	NB	11.95	NB
2	Webster's Intermediate Thesaurus	NB	NB	20%	NB
Audio Books Sample Lists:					
1	Charlotte's Web	NB	NB	27.00	NB
2	The Last Battle	NB	NB	9.97	NB
Local Store Location:					
		#No Addendum 1 Attached	NA	NA	3915 Misty Ct. Land O'Lakes, FL
		* Sell all books at the			
		"School and Library" Price			
		which is 0-25% off the			
		Publisher's list price.			*\$500 minimum purchase needed to secure discount.
		Use of catalog.			

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MAR 16 2009
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