



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111

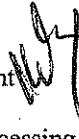
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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 20, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-081-DR: USDA Commodity Cheese Processing  
Food and Nutrition Services  
Additional Cheese Products  
Tasty Brands

On July 24, 2007, official action was taken to award the above-referenced bid to Tasty Brands and renewed for the third year on January 20, 2009 for the term dates July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Tasty Brands has submitted pricing for nine new products using USDA B049 Barrel Cheese or B077 Mozzarella. Food and Nutrition Services is requesting an addition of nine (9) new items to the Tasty Brands bid award. 1) Jumbo Cheese Lasagna, 2) Mini Tacos, 3) Cheese Lasagna Rollup, 4) Italian Style Bagel with cheese/Marinara Sauce, 5) Italian Style Bagel with marinara Sauce and Cheese, 6) Chicken/Cheese Quesadilla, Lower Sodium; No Transfat; extra chicken, 7) Turkey/Cheese Lasagna Rollup, Processing for cheese only, 8) Turkey/Cheese Lasagna Rollup, processing for Turkey only, and 9) Turkey/Cheese Lasagna Rollup, processing for Turkey and Cheese. Attached you will find the net off invoice price information for the new products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Adding these items will allow us to better utilize our USDA Entitlement monies. Estimated annual purchases are not anticipated to change the total bid award of \$175,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Cheese Processing bid for the 2009-2010 and 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
	<b>Product Description:</b> Jumbo Cheese Lasagna	IQF	Brand	Tasty Brands
		Commodity Code #	00816	
		Commercial Code #	00816	
		Portion Size	6oz	
		Portions / Case	80	
		Case Size	30	
	<b>USDA Commodity Used:</b> Bo49 or B077	Fee for Service / Case	\$43.67	
		Net (NOI) Price / Case	\$43.67	
		DF \$ Value / Case	\$16.45	
		NOI Bid Price (Commodity Benchmark Price) / Case	\$60.12	
		Net (NOI) Price / Portion	\$0.5459	
		Total Price / Portion (Includes DF \$ Value)	\$0.7515	
		Distribution Cost / Portion	\$0.0158	
		Total Delivered Price / Portion	\$0.7673	
		<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$60.12
	<b>Product Description:</b> IQF Mini Tacos		Brand	Tasty Brands
		Commodity Code #	25601	
		Commercial Code #	25601	
		Portion Size	4.05oz	
		Portions / Case	120	
		Case Size	30.375	
	<b>USDA Commodity Used:</b> or B077	B049	Fee for Service / Case	\$56.40
		Net (NOI) Price / Case	\$56.40	
		DF \$ Value / Case	\$5.65	
		NOI Bid Price (Commodity Benchmark Price) / Case	\$62.05	
		Net (NOI) Price / Portion	\$0.4700	
		Total Price / Portion (Includes DF \$ Value)	\$0.5171	
		Distribution Cost / Portion	\$0.0105	
		Total Delivered Price / Portion	\$0.5276	
		<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	\$59.65

Pricing good through June 30, 2010.

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David Horowitz  
Tasty Brands

10/26/09  
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Date

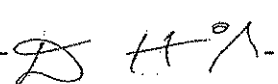
## Pasco County Schools New Item Bid Addition Request

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.
	Product Description: IQF Cheese Lasagna Rollup 1.5 m/ma	Brand	Tasty Brands
		Commodity Code #	00808
		Commercial Code #	00808
		Portion Size	3.5oz
		Portions / Case	120
		Case Size	26.25lbs
		Pounds DF / Case	9.43
	USDA Commodity Used: B049 or B077	Fee for Service / Case	\$40.80
		Net (NOI) Price / Case	\$40.80
		DF \$ Value / Case	\$15.44
		NOI Bid Price (Commodity Benchmark Price) / Case	\$56.24
		Net (NOI) Price / Portion	\$0.3400
		Total Price / Portion (Includes DF \$ Value)	\$0.4687
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.4792
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$56.24	
	Product Description: Italian Style Bagel with Cheese/Marinara Sauce	Brand	Tasty Brands
		Commodity Code #	52105
		Commercial Code #	52105
		Portion Size	6oz
		Portions / Case	60
		Case Size	24
		Pounds DF / Case	7.50
	USDA Commodity Used: B049 or B077	Fee for Service / Case	\$33.00
		Net (NOI) Price / Case	\$33.00
		DF \$ Value / Case	\$12.28
		NOI Bid Price (Commodity Benchmark Price) / Case	\$45.28
		Net (NOI) Price / Portion	\$0.5500
		Total Price / Portion (Includes DF \$ Value)	\$0.7547
		Distribution Cost / Portion	\$0.0210
		Total Delivered Price / Portion	\$0.7757
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$45.28	

Pricing good through June 30, 2010.

David Horowitz  
Tasty Brands



10/26/09

Date

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be completed by bidder.	
	<b>Product Description:</b> Italian Style Bagel with marinara Sauce and Cheese	<b>Brand</b>	Tasty Brands	
		<b>Commodity Code #</b>	52115	
		<b>Commercial Code #</b>	52115	
		<b>Portion Size</b>	3.75oz	
		<b>Portions / Case</b>	96	
		<b>Case Size</b>	22.5lbs	
	<b>USDA Commodity Used:</b> or B077	B049	<b>Fee for Service / Case</b>	\$41.28
			<b>Net (NOI) Price / Case</b>	\$41.28
			<b>DF \$ Value / Case</b>	\$9.83
			<b>NOI Bid Price (Commodity Benchmark Price) / Case</b>	\$51.11
			<b>Net (NOI) Price / Portion</b>	\$0.4300
			<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.5324
			<b>Distribution Cost / Portion</b>	\$0.0131
			<b>Total Delivered Price / Portion</b>	\$0.5455
	<b>For comparison purposes only:</b>		<b>Commercial Price / Case Without USDA Commodities</b>	\$51.11
	<b>Product Description:</b> Chicken/Cheese Quesadilla - Lower Sodium; No T/F; Xtra Chix	<b>Brand</b>	Tasty Brands	
		<b>Commodity Code #</b>	25102	
		<b>Commercial Code #</b>	25102	
		<b>Portion Size</b>	4.28oz	
		<b>Portions / Case</b>	112	
		<b>Case Size</b>	29.96lbs	
	<b>USDA Commodity Used:</b> or B077	B049	<b>Fee for Service / Case</b>	\$54.88
			<b>Net (NOI) Price / Case</b>	\$54.88
			<b>DF \$ Value / Case</b>	\$16.03
			<b>NOI Bid Price (Commodity Benchmark Price) / Case</b>	\$70.91
			<b>Net (NOI) Price / Portion</b>	\$0.4900
			<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.6331
			<b>Distribution Cost / Portion</b>	\$0.0113
			<b>Total Delivered Price / Portion</b>	\$0.6444
	<b>For comparison purposes only:</b>		<b>Commercial Price / Case Without USDA Commodities</b>	\$71.47

Pricing good through June 30, 2010.

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David Horowitz  
Tasty Brands

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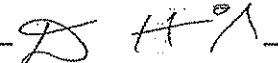
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**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Cheese Processing Bid #09-081-DR**

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Processing for Cheese Only</b>			
	Product Description: IQF Turkey/Cheese Lasagna Rollup	Brand	Tasty Brands
		Commodity Code #	00807
		Commercial Code #	00807
		Portion Size	3.75oz
		Portions / Case	120
		Case Size	28.13lbs
	USDA Commodity Used: B049 or B077	Cheese: Pounds DF / Case	2.84
		Fee for Service / Case	\$62.02
		Net (NOI) Price / Case	\$62.02
		Cheese: DF \$ Value / Case	\$4.65
		NOI Bid Price (Commodity Benchmark Price) / Case	\$66.67
		Net (NOI) Price / Portion	\$0.5168
		Total Price / Portion (Includes DF \$ Value)	\$0.5556
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.5661
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$68.67	
<b>Processing for Turkey Only</b>			
	Product Description: IQF Turkey/Cheese Lasagna Rollup	Brand	Tasty Brands
		Commodity Code #	00807
		Commercial Code #	00807
		Portion Size	3.75oz
		Portions / Case	120
		Case Size	28.13lbs
	USDA Commodity Used: B049 or B077	Turkey: Pounds DF / Case	12.52
		Fee for Service / Case	\$55.06
		Net (NOI) Price / Case	\$55.06
		Turkey: DF \$ Value / Case	\$11.61
		NOI Bid Price (Commodity Benchmark Price) / Case	\$66.67
		Net (NOI) Price / Portion	\$0.4588
		Total Price / Portion (Includes DF \$ Value)	\$0.5556
		Distribution Cost / Portion	\$0.0105
		Total Delivered Price / Portion	\$0.5661
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$68.67	

Pricing good through June 30, 2010.

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Tasty Brands

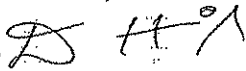
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**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid #09-081-DR

Item No.	Description	Required Information	Required Information to be completed by awarded bidder.
<b>Processing for Turkey and Cheese</b>			
	Product Description: IQF Turkey/Cheese Lasagna Rollup	Brand	Tasty Brands
		Commodity Code #	00807
		Commercial Code #	00807
		Portion Size	3.75oz
		Portions / Case	120
		Case Size	28.13lbs
		Cheese: Pounds DF / Case	2.84
		Turkey: Pounds DF / Case	12.52
	USDA Commodities Used: B049 OR B077 and A534	Fee for Service / Case	\$50.41
		Net (NOI) Price / Case	\$50.41
		Cheese: DF \$ Value / Case	\$4.65
		Turkey: DF \$ Value / Case	\$11.61
		NOI Bid Price (Commodity Benchmark Price) / Case	\$66.67
		Net (NOI) Price / Portion	\$0.4201
		Total Price / Portion (Includes DF \$ Value)	\$0.0035
Distribution Cost / Portion		\$0.0105	
	Total Delivered Price / Portion	\$0.0140	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$68.67

Pricing good through June 30, 2010.

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 David Horowitz  
 Tasty Brands

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