



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

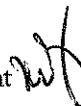
[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 20, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #09-093-DR: USDA Commodity Chicken Processing  
Price Decrease and Add-On New Products  
Pilgrim's Pride

On May 19, 2009, official action (attached) was taken to award the above-referenced bid to Pilgrim's Pride. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

The second year of the contract was Board approved on December 15, 2009 for the renewal dates of July 1, 2010 through June 30, 2011 to Pilgrim's Pride. However, since then Pilgrim's Pride has offered price reductions on all their products for the 2010-2011 school year. Attached you will find a Pilgrim's Pride Price List for the 2010-2011 for Pasco County – Florida Power Buying Group and a summary sheet of items with price reductions and their savings per case.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Pilgrim's Pride has submitted pricing for one new product using USDA A522 Chicken Large. Food and Nutrition Services is requesting an addition of one (1) new item to the Pilgrim's Pride bid award: 1) Gold Kist Chicken Sticks #110163. Attached you will find the net off invoice price information for the new product to be effective through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. Food and Nutrition Services requests these updates to be made to our USDA Commodity Chicken Processing Bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



**Pilgrim's Pride Corp.**  
244 Perimeter Center Pkwy, NE, Atlanta, GA 30346



March 18, 2010

District School Board of Pasco County  
Purchasing Department  
20430 Gator Lane  
Land O' Lakes, FL 34638  
(813) 794-2219 (Phone)

Subject: Commodity Pricing Update

Please accept the attached pricing adjustments on the commodity items. The first tab has the difference in the Fee for Service this year vs. next school year. The second tab has the NOI pricing on all the items from the bid.

One additional item was added 110463 Gold Kist Chicken Sticks and a new item form is attached.

Thank you for the opportunity to serve the child nutrition needs of the students of Florida.

Michael Rioux,  
Commodity Manager  
770-232-4481  
[Michael.rioux@pilgrimspride.com](mailto:Michael.rioux@pilgrimspride.com)

# FLORIDA - POWERBUY 2010-2011



Pasco Bid Item Nbr	Prod Nbr	Product Name	Case Wt.	Serv per case	DF # per case	Power Buy - Current pricing rolled over for 2010-11		Power Buy - New Lower Pricing 2010-2011		Saving	
						Price per #	Price per Case	Price per #	Price per Case	Savings per Pound	Savings per Case
13BB	1230	FC Diced Chicken	30	176	36	\$1.58	\$47.40	\$1.54	\$46.20	-\$0.04	-\$1.20
12BB	1325	CN Unbreaded Fajita Chicken	30	234	36	\$1.58	\$47.40	\$1.54	\$46.20	-\$0.04	-\$1.20
4B	6143	CN Homestyle Breaded Chicken Nuggets with ISP	30	158	20	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
1BB	6243	CN Homestyle Breaded Chicken Strips w/ProPlus ISP	30	125	20.6	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
5B	6343	CN Homestyle Brd Breakfast Pattyw/ProPlus ISP	30	291	20.6	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
7B	6643	CN Homestyle Breaded Chicken Patty w/ProPlus ISP	30	156	20	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
1A	7810	FC Breaded 8 piece chickne parts (SY)	35	80	27.7	\$1.05	\$36.82	\$0.97	\$33.95	-\$0.08	-\$2.80
7BB	7915	CN Breaded Popcorn Chkcken w/Serving cups	20	103	12.3	\$1.53	\$30.60	\$1.53	\$30.60	\$0.00	\$0.00
2A	8820	FC Roasted 8 piece-Commodity	30	92	27.9	\$1.09	\$32.70	\$1.09	\$32.70	\$0.00	\$0.00
10BB	26276	CN Unbreaded Honey BBQ Chicken Nuggets	30	155	25	\$1.33	\$39.90	\$1.33	\$39.90	\$0.00	\$0.00
11BB	26624	CN Unbreaded Chicken Patty w/ProPlus ISP	30	192	36	\$1.33	\$39.90	\$1.30	\$39.00	-\$0.03	-\$0.90
9BB	46918	Breaded Chicken Ring Nuggets	30	138	29.5	\$1.23	\$36.90	\$1.20	\$36.00	-\$0.03	-\$0.90
2BB	61210	CN Whole Grain Breaded Chicken Nuggets with ISP	30	158	20.3	\$1.10	\$33.00	\$1.08	\$32.40	-\$0.02	-\$0.60
10B	62110	CN Breaded Chicken Strips with ISP	30	141	20.1	\$1.00	\$30.00	\$0.95	\$28.50	-\$0.05	-\$1.50
3BB	62210	CN Whole Grain Breaded Chicken Strips with ISP	30	125	20.8	\$1.10	\$33.00	\$1.08	\$32.40	-\$0.02	-\$0.60
5BB	66010	CN Breaded Hot & Spicy Chicken Strip with ISP	30	125	21.1	\$1.10	\$33.00	\$1.10	\$33.00	\$0.00	\$0.00
4BB	66210	CN Whole Grain Breaded Chicken Patty with ISP	30	156	20.3	\$1.10	\$33.00	\$1.08	\$32.40	-\$0.02	-\$0.60
8B	66560	CN Breaded Hot & Spicy Chicken Patty with ISP	30	156	20.3	\$1.10	\$33.00	\$1.07	\$32.10	-\$0.03	-\$0.90
6BB	66561	CN Breaded Hot & Spicy Chicken Patty with ISP	30	156	20.3	\$1.40	\$42.00	\$1.38	\$41.40	-\$0.02	-\$0.60
9B	69130	CN Breaded Popcorn Chicken- No cups	20	103	12.3	\$1.28	\$25.60	\$1.16	\$23.20	-\$0.12	-\$2.40
3B	71110	CN Breaded Chicken Nuggets with ISP	30	141	20	\$1.00	\$30.00	\$0.95	\$28.50	-\$0.05	-\$1.50
6B	76110	CN Breaded Chicken Patty with ISP	30	142	20	\$1.00	\$30.00	\$0.95	\$28.50	-\$0.05	-\$1.50
8BB	110453	Large Popcorn Style Breaded Chicken	30	108	30	\$1.23	\$36.90	\$1.21	\$36.30	-\$0.02	-\$0.60



**PILGRIM'S PRIDE FOODSERVICE™**  
Taste the difference pride makes.™

**Commodity Products** State: **PASCO COUNTY, FLORIDA - Power Buy** **2010-2011**

Item Code	Product Description	Case Weight	Serving Size	Servings per case	Meat Equivalent	Bread Serving	Finished Yield	Cases per 36,000 lb USDA Load	Raw lb to make 1 finished case	Price / Pound	FFS Price / CASE	Estimated Cost per serving	USDA Value #	Donated Food Value	NET OFF Invoice / Commercial PER CASE	NET OFF Invoice / Commercial /SERVING
<b>Traditional Breading - Chicken Products with Dry Whole Egg &amp; ISP</b>																
71110	CN Breaded Chicken Nuggets w/ISP & DWE (5-.68 oz= 1 serving)	30	3.40 oz	141	2 ounces	1	150.00%	1,800	20,000	\$0.95	\$28.50	\$ 0.202	0.5696	\$11.39	\$39.89	0.283
62110	CN Breaded Chicken Strips w/ISP & DWE (4-.85 oz= 1 serving)	30	3.40 oz	141	2 ounces	1	149.00%	1,788	20,130	\$0.95	\$28.50	\$ 0.202	0.5696	\$11.47	\$39.97	0.283
76110	CN Breaded Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.37 oz	142	2 ounces	1	150.00%	1,800	20,000	\$0.95	\$28.50	\$ 0.201	0.5696	\$11.39	\$39.89	0.281
<b>150% Yield - Homestyle Breading - Chicken Products with Soy Isolate with Dry Whole Egg</b>																
6143	CN Homestyle Brd Chicken Nuggets w/ISP & DWE (5-.608 oz= 1 serving)	30	3.04 oz	158	2 ounces	1	150.00%	1,800	20,000	\$1.02	\$30.60	\$ 0.194	0.5696	\$11.39	\$41.99	0.266
6243	CN Homestyle Brd Chicken Strips w/ISP & DWE (3-1.28 oz= 1 serving)	30	3.84 oz	125	2.5 ounces	1	146.00%	1,752	20,550	\$1.02	\$30.60	\$ 0.245	0.5696	\$11.71	\$42.31	0.338
6343	CN Homestyle Brd Breakfast Patty w/ISP & DWE (1 = 1 serving)	30	1.65 oz	291	1 ounces	0.50	146.00%	1,752	20,550	\$1.02	\$30.60	\$ 0.105	0.5696	\$11.71	\$42.31	0.145
6643	CN Homestyle Brd Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2 ounces	1	150.00%	1,800	20,000	\$1.02	\$30.60	\$ 0.196	0.5696	\$11.39	\$41.99	0.269
<b>148% Whole Grain Breading - Chicken Products with ISP &amp; DWE- NO MILK</b>																
61210	CN Whole Grain Chicken Nuggets w/ISP & DWE (5-.608 oz= 1 serving)	30	3.04 oz	158	2 ounces	1	148.00%	1,776	20,270	\$1.08	\$32.40	\$ 0.205	0.5696	\$11.55	\$43.95	0.278
62210	CN Whole Grain Chicken Strips w/ISP & DWE (3-1.28 oz = 1 serving)	30	3.84 oz	125	2.5 ounces	1	144.00%	1,728	20,830	\$1.08	\$32.40	\$ 0.259	0.5696	\$11.86	\$44.26	0.354
66210	CN Whole Grain Chicken Patties w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2 ounces	1	148.00%	1,776	20,270	\$1.08	\$32.40	\$ 0.208	0.5696	\$11.55	\$43.95	0.282
<b>148% Hot &amp; Spicy Breading Products with ISP with &amp; DWE - NO MILK</b>																
66010	CN Hot & Spicy Breaded Chicken Strip w/ISP & DWE (3-1.28 Oz = 1 servi	30	3.84 oz	125	2.5 ounces	1	142.22%	1,706	21,100	\$1.10	\$33.00	\$ 0.264	0.5696	\$12.02	\$45.02	0.360
66560	CN Hot & Spicy Breaded Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2 ounces	1	148.00%	1,776	20,270	\$1.07	\$32.10	\$ 0.206	0.5696	\$11.55	\$43.65	0.280
<b>Popcorn &amp; Specialty Products</b>																
7915	CN Breaded Chicken Popcorn w/cups (14 = 1 serving)	20	3.08 oz	103	2 ounces	1	162.00%	2,917	12,341	\$1.53	\$30.60	\$ 0.297	0.5696	\$7.03	\$37.63	0.365
69130	CN Breaded Chicken Popcorn-No cups (14 = 1 serving)	20	3.08 oz	103	2 ounces	1	162.00%	2,917	12,341	\$1.16	\$23.20	\$ 0.225	0.5696	\$7.03	\$30.23	0.293
110463	CN Chicken Snackers (10 - .43 oz= 1 serving) -NO DWE	30	4.3 oz	108	2 ounces	1.25	100.00%	1,201	29,975	\$1.21	\$36.30	\$ 0.336	0.5696	\$17.07	\$53.37	0.494
110463	CN Breaded Chicken Sticks w/ISP (5 -.712 oz= 1 serving)-NO DWE	30	3.56 oz	130	2 ounces	1	123.75%	1,485	24,24	\$1.23	\$36.90	\$ 0.284	0.5696	\$13.81	\$50.71	0.390
46918	CN Chicken Ring Thing (5 - .695 oz = 1 serving)	30	3.475 oz	138	2 ounces	1	102.00%	1,222	29,460	\$1.20	\$36.00	\$ 0.261	0.5696	\$16.78	\$52.78	0.382
<b>Unbreaded Chicken Products</b>																
26624	CN Unbreaded Chicken Patties (1 = 1 serving)	30	2.50 oz	192	2 ounces	0	83.33%	1,000	36,000	\$1.30	\$39.00	\$ 0.203	0.5696	\$20.51	\$59.51	0.310
1325	CN Unbreaded Chicken Fajita Strips (2.05 oz = 1 serving)	30	2.05 oz	234	2 ounces	0	83.33%	1,000	36,000	\$1.54	\$46.20	\$ 0.197	0.5696	\$20.51	\$66.71	0.285
1230	FC Diced Chicken Strips (2.72 oz = 1 serving)	30	2.72 oz	176	2 ounces	0	83.33%	1,000	36,000	\$1.54	\$46.20	\$ 0.263	0.5696	\$20.51	\$66.71	0.379
26276	CN Unbreaded Honey BBQ Nuggets (5 - .62 oz = 1 serving)	30	3.10 oz	155	2 ounces	0	120.00%	1,440	25,000	\$1.33	\$39.90	\$ 0.257	0.5696	\$14.24	\$54.14	0.349
<b>Small Bird Chicken Products</b>																
7810	FC Breaded 8 piece parts	35	7 oz	80	2 ounces	1	126.20%	1,298	27,730	\$0.97	\$33.95	\$ 0.424	0.5432	\$15.06	\$49.01	0.613
8620	FC Roasted 8 piece parts	30	1.44 oz	92	2 ounces	0	107.50%	1,291	27,885	\$1.09	\$32.70	\$ 0.355	0.5432	\$15.15	\$47.85	0.520

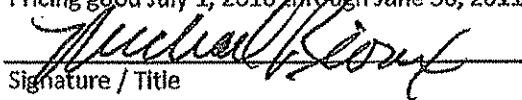
\* Serving Size = 1 Breast or 1 Thigh or 1 Drum & Wing  
310 Serving Size based on 2.92# to 3# raw Bird  
8820 Serving Size based on 3.125# average raw bird.


**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Chicken Processing Bid #09-093-DR**

Item No.	Description	Required Information	Required Information to be completed by bidder
14BB	<b>Product Description:</b> CN Breaded Chicken Sticks w/ISP	Brand	Gold Kist
		Commodity Code #	110463
		Commercial Code #	110463
		Portion Size	3.56 oz
		Portions / Case	130
		Case Size	30#
		Pounds DF / Case	24.24
	USDA Commodity Used: A522 Chicken, Large	Fee for Service / Case	\$36.90
		Net (NOI) Price / Case	\$36.90
		DF \$ Value / Case	\$13.81
		NOI Bid Price (Commodity Benchmark Price) / Case	\$50.71
		Net (NOI) Price / Portion	\$0.2838
		Total Price / Portion (Includes DF \$ Value)	\$0.3901
		Distribution Cost / Portion	\$0.0097
Total Delivered Price / Portion		\$0.3998	
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$50.71
15BB	<b>Product Description:</b>	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	USDA Commodity Used: A522 Chicken, Large	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
Total Delivered Price / Portion			
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	

Pricing good July 1, 2010 through June 30, 2011.

  
Signature / Title  
Pilgrim's Pride Foodservice

  
Date

