



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

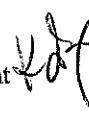
[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
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727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 20, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid #09-093-DR: USDA Commodity Chicken Processing  
Out of the Shell, LLC., d/b/a Lings

On February 3, 2009, official action (attached) was taken to award Pilgrim's Pride Corporation, Asian Food Solutions, Incorporated, and Out of the Shell, LLC., d/b/a Ling's for the first year of a three-year contract, renewable annually based on mutual consent of both parties.

The second year of the contract was Board approved on December 15, 2009 to Pilgrim's Pride Corporation and Asian Food Solutions, Incorporated. At that time Out of the Shell, LLC, d/b/a Ling's was unable to renew their bid due to adjustments being made to their commodity program. However, considering their current bid is still active through June 30, 2010, Out of the Shell, LLC., d/b/a Lings would like to renew their bid with changes to their commodity program which includes pack size changes which in turn have resulted in price decreases as indicated on the attached price comparisons. They are now requesting to renew their contract for the second year (see attached).

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Out of the Shell, LLC, d/b/a Ling's has submitted pricing for one new product using USDA A518 Chicken, Legs. Attached you will find the fee for service price information for the Spicy Sichuan Chicken to be effective July 1, 2010 through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. Food and Nutrition Services requests to enter into the second year of the agreement with Out of the Shell, LLC., d/b/a Ling's and accept these updates to the USDA Commodity Chicken Processing bid.

Considering services have been satisfactory, it is my recommendation to enter into the second year of the agreement with Out of the Shell, LLC., d/b/a Lings. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: April 14, 2010 10:42:00



December 9, 2009

District School Board of Pasco County  
20430 Gator Lane  
Land O'Lakes, FL 34638

RE: Bid Renewal Request Bid#09-093-DR  
USDA Commodity Chicken Processing

On November 6, 2009, Ling's declined the option to renew the above mentioned bid due to information not available for release to the trade at the time of the renewal. (Cases Pack Size Change)

Ling's has increased the case pack size on all commodity items. We were required by the USDA to provide new item numbers for each item. The pack size change has resulted in a price decrease. Below please find details relating to our new case pack and price:

<u>Item Number</u>	<u>Description</u>	<u>New Price</u>
11101-8	Mandarin Orange Chicken 5/5 lb. Chicken 5/32 oz. Sauce	\$ 68.39
11171-1	Sweet & Sour Chicken 5/5 lb. Chicken 5/32 oz. Sauce	\$ 68.39
11102-5	BBQ Chicken Teriyaki 5/5 lb. Chicken 5/28 oz. Sauce	\$ 70.44
11134-6	Spicy Sichuan Chicken 5/5 lb. Chicken 5/28 oz. Sauce	\$ 70.44

Will you accept these changes and renew our proposal at the lower prices?

Regards,

*Roy D Meador*

Roy D. Meador  
Ling's 5th Taste  
Director of Sales  
909-238-3483      roydmeador@aol.com

**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

**Bid Title: Commodity Chicken Processing**  
**Due Date/Time: January 13, 2009, 2:30 pm**  
**Bid Number: 09-093-DR**

**Appendix A: COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Out of the Shell	Out of the Shell																		
<b>Group C: Products Using A518 Chicken Legs. Cooled (Line item awards)</b>																									
13C	<b>Chicken in Mandarin Orange Sauce:</b> Fully cooked, boneless, skinless, marinated, lightly battered, quick fried, chicken chunks, IQF, 5 lb bags. Mandarin orange sauce in 32 oz boilable bags. CN Label.	Ling's (Out of the Shell) #10001-2 Equivalent Alternate	3,594,600		<b>Brand</b> <b>Commodity Code #</b> <b>Commercial Code #</b> <b>Portion Size</b> <b>Portions / Case</b> <b>Case Size</b> <b>Pounds DF / Case</b> <b>Fee for Service / Case</b>	Ling's 8-52724-10001-2 8-52724-10001-2 3.92 oz 57 14 12.39 \$28.27	Ling's 8-52724-11101-8 8-52724-22201-1 3.92 oz 142 35 lbs 55.38 \$68.39																		
<b>Size of serving to equal 2 oz M/M/A:</b>																									
<table border="1"> <tr> <td><b>NOI Bid Price (Commodity Benchmark Price) / Case</b></td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td><b>DF \$ Value / Case</b></td> <td>\$7.50</td> <td>\$28.80</td> </tr> <tr> <td><b>Total Price / Case</b></td> <td>\$35.77</td> <td>\$97.19</td> </tr> <tr> <td><b>Net (NOI) Price / Portion</b></td> <td>N/A</td> <td>N/A</td> </tr> <tr> <td><b>FFS Price / Portion</b></td> <td>\$0.4960</td> <td>\$0.4816</td> </tr> <tr> <td><b>Total Price / Portion (Includes DF \$ Value)</b></td> <td>\$0.6275</td> <td>\$0.6844</td> </tr> </table>								<b>NOI Bid Price (Commodity Benchmark Price) / Case</b>	N/A	N/A	<b>DF \$ Value / Case</b>	\$7.50	\$28.80	<b>Total Price / Case</b>	\$35.77	\$97.19	<b>Net (NOI) Price / Portion</b>	N/A	N/A	<b>FFS Price / Portion</b>	\$0.4960	\$0.4816	<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.6275	\$0.6844
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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

**Bid Title:** Commodity Chicken Processing  
**Due Date/Time:** January 13, 2009, 2:30 pm  
**Bid Number:** 09-093-DR

Item No.	Description	Approved Brands	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Out of the Shell	Out of the Shell
Group C: Products Using A-513 Chicken Legs. Chilled (Line item awards)							
14C	<b>Chicken in Sweet and Sour Sauce:</b> Fully cooked, boneless, skinless, marinated, lightly battered, quick fried, chicken chunks, IQF, 5 lb bags. Sweet and sour sauce in 32 oz boilable bags. CN Label	Ling's (Out of the Shell) #00071-8 Equivalent Alternate	1,454,436		Brand Commodity Code # Commercial Code # Portion Size Portions / Case Case Size Pounds DF / Case Fee for Service / Case Net Bid Price (Commodity Benchmark Price) / Case DF \$ Value / Case Total Price / Case Net (Net) Price / Portion FFS Price / Portion Total Price / Portion (Includes DF \$ Value)	Ling's 8-52724-00071-8 8-52724-00071-8 4 oz 57 14 12.39 \$28.27 N/A \$7.50 \$35.77 N/A N/A \$0.4966 \$0.6275	Ling's 8-52724-11171-1 8-52724-22271-4 3.92 oz 142 35 lbs 55.38 \$68.39 N/A \$28.80 \$97.19 N/A \$0.4966 \$0.6844

Company Name / Initials \_\_\_\_\_

**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Chicken Processing

Due Date/Time: January 13, 2009, 2:30 pm

Bid Number: 09-093-DR

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Out of the Shell	Out of the Shell
Group C: Products Using A518 Chicken Legs, Chilled (Line Item awards)							
16C	Chicken in Teriyaki Sauce: Fully cooked, boneless, skinless, marinated, chicken chunks, IQF, 5 lb boilable bags. BBQ teriyaki sauce in 24 oz boilable bags. CN Label	Ling's (Out of the Shell) #10002-9 Equivalent Alternate	1,621,440		Brand Commodity Code # Commercial Code # Portion Size Portions / Case Case Size Pounds DF / Case Fee for Service / Case Net Bid Price (Commodity Benchmark Price) / Case DF \$ Value / Case Total Price / Case Net (NOI) Price / Portion FFS Price / Portion Total Price / Portion (Includes DF \$ Value)	Ling's 8-52724-1102-5 8-52724-22202-8 2.6 oz 207 33.75 lbs 84.51 \$27.27 N/A \$9.85 \$37.12 N/A \$0.3409 \$0.4640	Ling's 8-52724-1102-5 8-52724-22202-8 2.6 oz 207 33.75 lbs 84.51 \$70.44 N/A \$43.95 \$114.39 N/A \$0.3403 \$0.5526

Company Name / Initials \_\_\_\_\_

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Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Out of the Shell	Out of the Shell
Group C: Products Using A518 Chicken Legs, Chilled (Line Item awards)							
	Spicy Sichuan Chicken:	Ling's (Out of the Shell) Equivalent Alternate			Brand	Ling's	
					Commercial Code #	8-52724-11134-6	
					Commercial Code #	8-52724-22234-9	
					Portion Size	2.6 oz	
					Portions / Case	207	
					Case Size	33.75 lbs	
					Pounds DF / Case	84.51	
					Fee for Service / Case	\$70.44	
					Net Bid Price (Commodity Benchmark Price) / Case	N/A	
					DF \$ Value / Case	\$43.95	
					Total Price / Case	\$114.39	
					Net (NOI) Price / Portion	N/A	
					FFS Price / Portion	\$0.3403	
					Total Price / Portion (includes DF \$ Value)	\$0.5526	
	Size of serving to equal 2 oz M/MA:						

Company Name / Initials \_\_\_\_\_