



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)


## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

May 4, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract  
Bid # 08-120-GF: Physical Education Catalog Discount  
Allen Sports Center  
Classic School Supply  
Gregg United Sports  
Pyramid School Products  
Sport Supply Group, Inc. dba: U.S. Games and BSN Sports

On May 20, 2008, official action was taken to award the above-referenced bid to Allen Sports Center, Classic School Supply, Gregg United Sports, Pyramid School Products, Sport Supply Group, Inc. dba: U.S. Games and BSN Sports. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on June 16, 2009 and covers the period of July 1, 2009 through June 30, 2010.

Considering services have been satisfactory, Don Bates, President, Allen Sports Center; Lawrence L. Shewan, V.P. Sales & Marketing, Classic School Supply; Mitch Etkind, President, Gregg United Sports; William Rususch, Sr. Bid Specialist, Kenneth D. Miller, Vice President, Pyramid School Products; Sport Supply Group, Inc. dba: U.S. Games and BSN Sports, were all contacted to verify their willingness to enter into the third year of the agreement. As such they have agreed in writing (attached) to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Date/Time:



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

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 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

### BID RENEWAL REQUEST

**BID #08-120-GF**

**BID TITLE: Physical Education Equipment Supplies Catalog Discount**

X

Yes, I agree to renew Bid #08-120-GF under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2010 through June 30, 2011.**

\_\_\_\_\_

No, I do not agree to renew Bid #08-120-GF.

COMPANY NAME: Allen Sports Center

SIGNATURE: Donald Bates

TYPED NAME AND TITLE: Don Bates, President

TELEPHONE (WITH AREA CODE): 800-336-3041

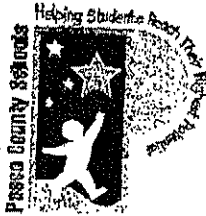
FAX NUMBER (WITH AREA CODE): 727-392-8574

E-MAIL: dbates@Allensports.biz

DATE: 3-18-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
**ATTENTION: Debra Reaves, Buyer Assistant**  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
 (813) 794-2111 (FAX)



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 352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

### BID RENEWAL REQUEST

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**BID TITLE: Physical Education Equipment Supplies Catalog Discount**

Yes, I agree to renew Bid #08-120-GF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #08-120-GF.

COMPANY NAME: Classic School Supply

SIGNATURE: *Lawrence L. Shewan*

TYPED NAME AND TITLE: Lawrence L. Shewan, VP Sales & Marketing

TELEPHONE (WITH AREA CODE): 888-885-2488

FAX NUMBER (WITH AREA CODE): 888-434-0083

E-MAIL: [lshewan@classicschoolsupply.com](mailto:lshewan@classicschoolsupply.com)

DATE: 3/18/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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**BID TITLE: Physical Education Equipment Supplies Catalog Discount**

  X  

Yes, I agree to renew Bid #08-120-GF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #08-120-GF.

COMPANY NAME: Grade United Sports

SIGNATURE: *Mitch Etkind*

TYPED NAME AND TITLE: Mitch Etkind, President

TELEPHONE (WITH AREA CODE): 561-487-0450

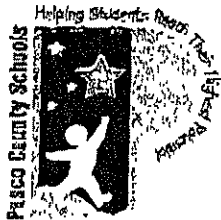
FAX NUMBER (WITH AREA CODE): 561-487-9220

E-MAIL: ETKIND@BELLSOUTH.NET

DATE: MARCH 19, 2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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**BID TITLE: Physical Education Equipment Supplies Catalog Discount**

✓

Yes, I agree to renew Bid #08-120-GF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2010 through June 30, 2011.

\_\_\_\_\_

No, I do not agree to renew Bid #08-120-GF.

COMPANY NAME: BSN Sports

SIGNATURE: \_\_\_\_\_

*William Luoma*

Senior Bid Specialist

SPORT SUPPLY GROUP, INC.  
dba BSN SPORTS

TYPED NAME AND TITLE: Adam Rhein, Assistant Secretary

TELEPHONE (WITH AREA CODE): 800-445-9446

FAX NUMBER (WITH AREA CODE): 800-523-5112

E-MAIL: PASSONSBID@SPORTSUPPLYGROUP.COM

DATE: 3/19/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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(813) 794-2219 (PHONE)  
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# **BSN SPORTS**

## **PERCENTAGE OFF BID FOR 2010 CATALOG ORDERS**

This certificate entitles **The District School Board of Pasco County** to:

10% off Catalog Price – Standard FOB Destination

With exceptions

\*See Attached list of Exceptions

There will be no extra charge for Inside Delivery on UPS Shipments  
or Tailgate Delivery on Truck Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Installation is available and can be quoted on an as-needed basis.

Percentage off bid prices will be honored from **07/01/2010 to 06/30/2011**.

### **Regarding catalog expiration dates:**

Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog.

Your current discount will remain unchanged and any discounts  
will be taken from the most current catalog price.

**Your Bid Log ID# is: 3058673-2008**

**Purchase Orders must state your Bid Log ID# or  
Pasco County Schools Bid #08-120-GF.**

Percentage off bid prices will not be honored if this reference is omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges  
cannot and will not be reversed once processed.

**ADDRESS: P.O. Box 49 – Jenkintown, PA 19046**  
**E-MAIL: [passonsbid@sportssupplygroup.com](mailto:passonsbid@sportssupplygroup.com)**  
**WEB SITE: [www.bsnsports.com](http://www.bsnsports.com)**

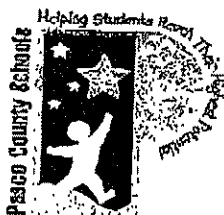
**FAX #: (800) 523-5112**  
**PHONE #: (800) 445-9446**

# BSN SPORTS

## BSN SPORTS EXCEPTIONS TO PERCENTAGE OFF BID SPRING 2010 CATALOG - PRICES VALID THROUGH 7/31/10

| <u>PAGE</u> | <u>ITEM</u>  | <u>DISCOUNT</u>  |
|-------------|--|------------------|
| All         | ATEC & Jugs Products - Entire Catalog***   | As Listed        |
| ALL         | "White Supplies Last" & Closeout Items - Entire Catalog                              | As Listed        |
| 12          | All First Class Bleachers - Entire Page  | Call for Pricing |
| 18 & 38     | Pro-Tec Cage Collar & Trapezoid Blanket - 1159905 & 1159936                          | Call for Pricing |
| 22          | Varsity Batting Tunnel Frame - BS10004 & Collapsible Batting Tunnel - BBCAGE72       | As Listed        |
| 28          | Pro 30 & Pro 40 In-Ground Foul Poles - BSFOUL30F & BSFOUL40F                         | Call for Pricing |
| 29          | All Poly-Cap, Safe-Top & Fence Crown Protective Fence Guard                          | Call for Pricing |
| 40          | Super Soppers - BBSSMCKR & BBSSDLPH  | As Listed        |
| 44          | All Diamond Pro Products - Entire Page   | Call for Pricing |
| 49          | SoftTouch Convertible Base Set - 1236309   | As Listed        |
| 52-58       | All Baden/Diamond/Dudley/Mark 1/Rawlings/Wilson/Worth Baseballs & Softballs          | As Listed        |
| 60          | Worth Lithium EST SP Bat - 1279450   | As Listed        |
| 61          | Louisville Slugger Bats - 1264074/1264111/1264159 & Wilson DeMarini Vexxum - 1264388 | As Listed        |
| 71          | All TruePitch Portable Game Mounds   | Call for Pricing |
| 72          | All Deluxe Iron Mike & Triple Play Pitching Machines                                 | Call for Pricing |
| 74-79       | All ATEC & Jugs Pitching Machines & Products & Accessories - Entire Pages            | As Listed        |
| 83          | Pro-Ice Cold Therapy - 1237177   | As Listed        |
| 87          | All New Era Caps & Visors - Entire Page  | As Listed        |
| 94-104      | All Nike Items - Entire Pages  | Call for Pricing |
| 107         | Permanent Mount Basketball Shot Clocks - MSBPSC                                      | As Listed        |
| 108-114     | All Scoreboards & Accessories - Entire Pages   | As Listed        |
| 118         | Baden Lexum Composite & Elite Basketballs - 1139617 & 1139624 / 1139594 & 1139600    | As Listed        |
| 121         | Lok-Rack Ball Storage - 1237641/1237658/1237665                                      | As Listed        |
| 122         | Double Sided Ultimate System - 872444XX  | Call for Pricing |
| 125         | Quik-Change Shooting Station - 1187697   | As Listed        |
| 136         | Porter Indoor Basketball System - 1237399  | Call for Pricing |
| 144         | Field Stripe Plus - 1237085 & All Diamond Pro Products                               | Call for Pricing |
| 150         | All Fisher Youth Brute Blocking Sleds, Fisher Pop-Up Dummies & Smitty's Blaster      | As Listed        |
| 154-155     | All Track & Turf Protectors & Mats - Entire Pages                                    | As Listed        |
| 157         | All Aluminum Football Goalposts - Entire Page  | Call for Pricing |
| 164         | All Schutt Youth Advantage Helmets - 20018077, 20018076 & 1185812                    | As Listed        |
| 186-187     | The Pro Gym & Pro Gym 10 Machines  | Call for Pricing |
| 188         | All Mitchell Best Flooring - Entire Page   | As Listed        |
| 200         | Tubing Handles - 1279955   | As Listed        |
| 204         | SpeedSac Saf-Sled Weights - 1277708  | As Listed        |
| 215         | Tanita Scale - 20028404 & Body Composition Analyzer/Scale - 1250053                  | As Listed        |
| 228-229     | All KwikGoal Soccer Goals - Entire Pages   | Call for Pricing |
| 249         | Bison Matchpoint Aluminum Systems - 1263206 & 1263213                                | Call for Pricing |
| 254         | Mongoose Sleeve Adapter - 1138663  | As Listed        |
| 263         | Lobster Elite 1, Elite 2, & Elite 3 Tennis Ball Machines                             | As Listed        |
| 267         | Advantage Patch Binder, 55 gallon drum - 1239027                                     | Call for Pricing |
| 270         | ProPenn Racquetballs by the Case - 1556CASE & 1557CASE                               | As Listed        |
| 279         | Essentials Pole Vault Landing System - 1273090 & Standard Base Pads - 1273151        | Call for Pricing |
| 280         | All Gill Skypoles and Mystic Poles - Entire Page                                     | Call for Pricing |
| 293         | FrontRow to Go PA System - 1274585   | As Listed        |
| 332         | All Play Systems - Entire Page   | Call for Pricing |
| 352         | Hot Dog Steamer - 5GM8007 & Hot Dog Cooker - 5GM8108                                 | Call for Pricing |
| 353         | Frusheez Slush Machine - 1181302 & 2003ST Popcorn Popper - 1277104                   | Call for Pricing |

\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.



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*2nd  
request  
Return  
by  
4/20/2010*

### BID RENEWAL REQUEST

**BID #08-120-GF**

**BID TITLE: Physical Education Equipment Supplies Catalog Discount**

Yes, I agree to renew Bid #08-120-GF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2010 through June 30, 2011.

*(Discount from new 2010 CAT.)*

No, I do not agree to renew Bid #08-120-GF.

COMPANY NAME: Pyramid School Products

SIGNATURE: Kenneth D. Miller

TYPED NAME AND TITLE: Kenneth D. Miller, Vice President

TELEPHONE (WITH AREA CODE): 800-792-2644

FAX NUMBER (WITH AREA CODE): 813-621-7688

E-MAIL: BIDS@PYRAMIDSP.COM

DATE: 4-21-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: **Debra Reaves, Buyer Assistant**  
PURCHASING DEPARTMENT

20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

Pyramid School Products  
6510 North 54th Street  
Tampa, Florida 33610-1908  
(AC 813) 621-6446  
(Toll Free) 800-792-2644  
(Fax) 813-621-7688



**PYRAMID SCHOOL PRODUCTS**

6510 North 54th Street ~ Tampa, Florida 33610-1908  
Phone (813) 621-6446 ~ Fax (813) 621-7688  
Email: bids@pyramidsp.com

April 22, 2010

Page 1 of 2

**TO: PASCO COUNTY SCHOOL BOARD**  
**Attn: DEBRA REAVES - BUYER ASSISTANT**  
**Fax #813-794-2111**

**RE: Bid #08-120-GF (PE Equipment - Catalog Discount)**  
**2<sup>nd</sup> Renewal**

Dear Ms. Reaves:

Please be advised that your request to extend pricing on the above referenced bid has been approved. The renewal period is from **July 1<sup>st</sup>, 2010** through **June 30<sup>th</sup>, 2011** at the same terms, conditions and specifications as originally agreed upon, with the following exception(s):

**Discount applies to the new 2010 Champion Catalog - to be sent via US Mail.**  
**The 20% discount and \$50.00 Minimum Order stays the same.**

Should you need additional information or assistance, please feel free to contact me. We look forward to being of continued service to Pasco County School Board.

Sincerely,

Debbie Scallon  
Bid Coordinator

(PH) 800-792-2644 x233

(FX) 813-621-7688

Email: [dscallon@pyramidsp.com](mailto:dscallon@pyramidsp.com)



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**BID TITLE: Physical Education Equipment Supplies Catalog Discount**

✓

Yes, I agree to renew Bid #08-120-GF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2010 through June 30, 2011.

\_\_\_\_\_

No, I do not agree to renew Bid #08-120-GF.

COMPANY NAME: US Games

SIGNATURE: William Rusek Senior Bid Specialist Sport Supply Group, Inc. dba US Games

TYPED NAME AND TITLE: Adam Rhein, Assistant Secretary

TELEPHONE (WITH AREA CODE): 800-445-9446

FAX NUMBER (WITH AREA CODE): 800-523-5112

E-MAIL: PASSONSBID@SPORTSUPPLYGROUP.COM

DATE: 3/19/2010

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**PERCENTAGE OFF BID FOR 2010 CATALOG ORDERS**

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10% off Catalog Price – Standard FOB Destination

With exceptions

\*See Attached list of Exceptions

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Installation is available and can be quoted on an as-needed basis.

Percentage off bid prices will be honored from **07/01/2010** to **06/30/2011**.

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Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog.

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**Your Bid Log ID# is: 3058673-2008**

**Purchase Orders must state your Bid Log ID# or Pasco County Schools Bid #08-120-GF.**

Percentage off bid prices will not be honored if this reference is omitted.

If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.

**ADDRESS: P.O. Box 49 ~ Jenkintown, PA 19046**  
**E-MAIL: [passonsbid@sportssupplygroup.com](mailto:passonsbid@sportssupplygroup.com)**  
**WEB SITE: [www.usgames.com](http://www.usgames.com)**

**FAX #: (800) 523-5112**  
**PHONE #: (800) 445-9446**



**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID  
SPRING 2010 CATALOG – PRICES VALID THROUGH 7/31/2010**

| <u>PAGE</u> | <u>ITEMS</u>   | <u>DISCOUNT</u>  |
|-------------|--|------------------|
| ALL         | "While Supplies Last" Items and Closeout products      | As Listed        |
| 7           | All WiiFit Items & Dance Packages – entire page        | Call for Pricing |
| 10 & 58     | All Trikke Scooters – 1282047 & 1282092                | As Listed        |
| 28 & 230    | Throton Footballs – 1088694 & 1088724                  | As Listed        |
| 63          | Five for Life Nutrition Set – 1248241                  | As Listed        |
| 75-76       | Traverse Wall Panels & packages – entire pages         | Call for Pricing |
| 77          | Playground Walls – 1248425                             | Call for Pricing |
| 80-85       | All Exer-Gaming Items & Accessories – entire pages     | Call for Pricing |
| 86 & 172    | GeoMotion Mats – 1098532                               | As Listed        |
| 92          | Around the World Spots – 1270662                       | As Listed        |
| 106         | 9 Hole Indoor Golf Set – 1251715                       | As Listed        |
| 106         | 40" Indoor Target – 1251753                            | As Listed        |
| 136         | Shield Border Patrol Indoor/Outdoor Panel – 96002      | As Listed        |
| 149         | Polar Heart Rate Monitors – 1151980/1257625/1151979    | Call for Pricing |
| 149         | Classic Select Heart Rate Monitors – 1271652 & 1271645 | Call for Pricing |
| 154         | Tanita Scales – 1250053 & 20028404                     | Call for Pricing |
| 160         | Cando Latex-Free Exercise Bands – 1249675 & 1249699    | As Listed        |
| 161         | 25' Bulk Tubing & Tubing Handles                       | As Listed        |
| 162         | Bosu Ballast Ball – 1277449                            | As Listed        |
| 170         | All Cardio Kids Equipment – entire page                | Call for Pricing |
| 174         | Five for Life Circuit Training Set – 1248234           | As Listed        |
| 197         | FrontRow to Go PA System – 1274585                     | As Listed        |
| 214         | Qulk-Change Shooting Station – 1187687                 | Call for Pricing |
| 214         | Gymnasium Height Adjustment Systems – 5043XXXX         | Call for Pricing |
| 227         | Dry/Wet Combo Line Marker – 1148763                    | Call for Pricing |
| 249         | Screw-in Net Hooks – MSBNETHK                          | As Listed        |
| 264-267     | Playground Systems – entire pages                      | Call for Pricing |
| 284-285     | All Five for Life Products                             | As Listed        |

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Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 21, 2009

## MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid # 08-120-GF: Physical Education Catalog Discount  
Allen Sports Center  
Classic School Supply  
Gregg United Sports  
Pyramid School Products  
Sport Supply Group, Inc. dba: U.S. Games and BSN Sports

On May 20, 2008, official action was taken to award the above-referenced bid to Allen Sports Center, Classic School Supply, Gregg United Sports, Pyramid School Products, Sport Supply Group, Inc. dba: U.S. Games and BSN Sports. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract will expire on June 30, 2009.

Considering services have been satisfactory, Don Bates, President, Allen Sports Center; Lawrence L. Shewan, VP Sales & Marketing, Classic School Supply; Mitch Etkind, President, Gregg United Sports; Kenneth D. Miller, Vice President, Pyramid School Products; William Rususch, Sr. Bid Specialist, Sport Supply Group, Inc. dba: U.S. Games and BSN Sports, were all contacted to verify their willingness to enter into the second year of the agreement. As such, Allen Sports Center, Classic School Supply, Pyramid School Products, US Games, and BSN Sports all have agreed in writing to enter into the second year of the contract. However, Gregg United Sports declined to renew the bid for the second year.

At this time, it is my recommendation to enter into the second year of the agreement with Allen Sports Center, Classic School Supply, Pyramid School Products, Sport Supply Group, Inc. dba: U.S. Games and BSN Sports. The second year of the contract will cover the period July 1, 2009 through June 30, 2010.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Date/Time:

District School Board  
of Pasco County

APR 21 2009

Board Approved



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 3, 2009

## BID RENEWAL REQUEST

### BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount

Yes, I agree to renew Bid # 08-120-GF for the second year, under the same terms and conditions as the existing bid. The renewal period for the second year will begin on July 1, 2009 and expire on June 30, 2010.

No, I do not agree to renew Bid # 08-120-GF

Company Name: Allen Sports Center

Signature: Donald E. Bates Date: 3-3-09

Typed Name and Title: Don Bates, President

Telephone (w/area code) 800-336-3041 Fax Number (w/area code): 727-392-8574

E-Mail: dbates@Allensports.biz Date Due: March 20, 2009

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Debra Reaves, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
PHONE: (813) 794-2219 FAX: (813) 794-2111

District School Board  
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March 3, 2009

### BID RENEWAL REQUEST

#### BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount



Yes, I agree to renew Bid # 08-120-GF for the second year, under the same terms and conditions as the existing bid. The renewal period for the second year will begin on July 1, 2009 and expire on June 30, 2010.

       No, I do not agree to renew Bid # 08-120-GF

Company Name: Classic School Supply

Signature: [Signature] Date: 3/4/09

Typed Name and Title: Lawrence L. Shewan, VP Sales & Marketing

Telephone (w/area code) 888-885-2488 Fax Number (w/area code): 888-434-0083

E-Mail: lshewan@classicschoolsupply.com Date Due: March 20, 2009

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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 3, 2009

### BID RENEWAL REQUEST

#### BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount

Yes, I agree to renew Bid # 08-120-GF for the second year, under the same terms and conditions as the existing bid. The renewal period for the second year will begin on July 1, 2009 and expire on June 30, 2010.

No, I do not agree to renew Bid # 08-120-GF

Company Name: Gregg United Sports

Signature: Mitch Etkind Date: MARCH 13, 2009

Typed Name and Title: Mitch Etkind, President

Telephone (w/area code) 561-487-0451 Fax Number (w/area code): 561-487-9220

E-Mail: Etkind@BellSouth.NET Date Due: March 20, 2009

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March 3, 2009

## BID RENEWAL REQUEST

**BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount**

Yes, I agree to renew Bid # 08-120-GF for the second year, under the same terms and conditions as the existing bid. The renewal period for the second year will begin on July 1, 2009 and expire on June 30, 2010.

No, I do not agree to renew Bid # 08-120-GF

Company Name: Pyramid School Products

Signature: Kenneth D. Miller Date: 3-3-09

Typed Name and Title: Kenneth D. Miller, Vice President

Telephone (w/area code) 800-792-2644 Fax Number (w/area code): 813-621-7688

E-Mail: bids@pyramidsp.com Date Due: March 20, 2009

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APR 21 2009

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*2nd Request  
Thanks  
3/24/09*

March 3, 2009

## BID RENEWAL REQUEST

**BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount**

Yes, I agree to renew Bid # 08-120-GF for the second year, under the same terms and conditions as the existing bid. The renewal period for the second year will begin on July 1, 2009 and expire on June 30, 2010.

No, I do not agree to renew Bid # 08-120-GF  
Sport Supply Group, Inc.

Company Name: US Games dba US Games

Signature: William French SR. BIDSPECIALIST Date: 3/25/2009

Typed Name and Title: Adam Rhein, Assistant Secretary

Telephone (w/area code) 800-445-9446 Fax Number (w/area code): 800-523-5112

E-Mail: PASSONSBID@SPORTSUPPLYGROUP.COM Date Due: March 20, 2009

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352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

*2nd request  
3/27/09*

March 3, 2009

### BID RENEWAL REQUEST

### BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount

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No, I do not agree to renew Bid # 08-120-GF

SPORT SUPPLY GROUP, INC.

Company Name: BSN Sports dba BSN SPORTS

Signature: *Adam Rhein* SR. BID SPECIALIST Date: 3/25/2009

Typed Name and Title: Adam Rhein, Assistant Secretary

Telephone (w/area code) 800-445-9446 Fax Number (w/area code): 800-523-5112

E-Mail: PASCOBID@SPORTSUPPLYGROUP.COM Date Due: March 20, 2009

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District School Board  
of Pasco County

APR 21 2009

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# **BSN SPORTS**

## **COLLEGIATE PACIFIC**

### **PERCENTAGE OFF BID FOR 2009 CATALOG ORDERS**

This certificate entitles **District School Board of Pasco County** to:

10% off Catalog Price -- Standard FOB Destination

With exceptions

\*See Attached list of Exceptions

There will be no extra charge for Inside Delivery on UPS Shipments  
or Tailgate Delivery on Truck Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage off bid prices will be honored from **07/01/2009** to **06/30/2010**.

#### **Regarding catalog expiration dates:**

Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

**Your Bid Log ID# is: 3058673-2008**

**Purchase Orders must state your Bid Log ID# or  
Pasco County Schools Bid #08-120-GF.**

**Percentage off bid prices will not be honored if this reference is omitted.**

**If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.**

**ADDRESS: P.O. Box 49 -- Jenkintown, PA 19046  
E-MAIL: [passonsbid@sportsgroup.com](mailto:passonsbid@sportsgroup.com)  
WEB SITE: [www.bsncp.com](http://www.bsncp.com)**

**FAX #: (800) 523-5112  
PHONE #: (800) 445-9446**

District School Board  
of Pasco County

APR 21 2009

Board Approved

# **BSN SPORTS**

## **COLLEGIATE PACIFIC**

**BSN/CP EXCEPTIONS TO PERCENTAGE OFF BID  
SPRING 2009 CATALOG – CATALOG PRICES VALID THRU 7/31/09**

| <u>PAGE</u> | <u>ITEM</u>   | <u>DISCOUNT</u>  |
|-------------|---|------------------|
| All         | ATEC & JUGS Products – Entire Catalog   | As Listed        |
| ALL         | "While Supplies Last" & Closeout Items – Entire Catalog                         | As Listed        |
| ALL         | Uniform customization (screen printing, etc.)                                   | Call for Pricing |
| 4-19        | All NIKE – Entire Pages   | As Listed        |
| 25-27       | All VIP Series, Transportable, Supreme & First Class Bleachers – Entire Page    | Call for Pricing |
| 29 & 345    | All Bleacher Covers & Coated Picnic Table – NEC62BGV                            | Call for Pricing |
| 36          | All Collapsible Batting Tunnels & Batting Tunnel Frames – BS10000 & BS10004     | As Listed        |
| 42          | All Pro Foul Poles  | Call for Pricing |
| 43          | All Poly-Cap, Saf-Top & Fence Crown Protective Fence Guard                      | Call for Pricing |
| 49          | Wind Weighted Baseball Tarps & Installer Devices – Entire Page                  | As Listed        |
| 54          | Super Soppers – BBSSMCKR & BBSSDLPH   | As Listed        |
| 56          | All Diamond Pro Products – Entire Page  | Call for Pricing |
| 66          | Diamond -1159042/ 1187359/ 1187366/ 118733, & Worth-1193862 baseballs           | As Listed        |
| 75          | All True Pitch and Proper Pitching Mounds – Entire Page                         | As Listed        |
| 78          | Iron Mike & Zooka Pitching Machines & Portable Generator                        | As Listed        |
| 78-82       | All ATEC & Jugs Pitching Machines & Products & Accessories – Entire Pages       | As Listed        |
| 83          | Pro-Ice Cold Therapy – 1237184 & 1237177 & Stalker Sport 2 Radar Gun – K14544   | As Listed        |
| 102-103     | All New Era Caps – Entire Pages   | As Listed        |
| 111         | Permanent Mount Basketball Shot Clocks- MSBPSC                                  | Call for Pricing |
| 112-118     | All Scoreboards & Accessories   | As Listed        |
| 127         | Lok-Rack Ball Storage – 1237641/1237658/1237665                                 | As Listed        |
| 130         | Double sided Ultimate System- 872444XX  | Call for Pricing |
| 137         | Gared Aluminum Frame Back Board – 1237412                                       | Call for Pricing |
| 138         | Porter Basketball Systems – 1237399 & 1237405                                   | Call for Pricing |
| 139         | Bison Playtime Portable Basketball Stand  | As Listed        |
| 140         | All Sport Pride Scorers Tables  | As Listed        |
| 156         | Strippers – 1237078/1237061 & Diamond Pro Marking Dust- DPR0MD                  | As Listed        |
| 164         | All Junior Brute Blocking Sleds by Fisher & Fisher Pop-Up Dummies               | As Listed        |
| 167         | All Aluminum Football Goalposts & Ground Sleeves – Entire Page                  | Call for Pricing |
| 170-171     | All Track & Turf Protectors & Mats – Entire Pages                               | As Listed        |
| 174         | All Schutt Youth Advantage Helmets with Masks-20018077 & 20018076               | As Listed        |
| 176         | Jugs Football Passing Machine – 1159226 and Play Clock –MSBFB7                  | As Listed        |
| 189 & 210   | All Olympic-Style Sets, Hampton Rubber Bumper Plates & Olympic-Style Plates     | Call for Pricing |
| 191         | All Solid Hex Dumbbells with Ergo Grip & All Rubber Encased Solid Hex Dumbbells | Call for Pricing |
| 192-197     | All Elite Series Weight Equipment – Entire Pages                                | Call for Pricing |
| 198         | Dumbbell Value Package – 1256550  | Call for Pricing |
| 206-207     | The Pro Gym & Pro Gym 10 Machines   | Call for Pricing |
| 208         | All Mitchell Best Flooring & Diamond Plate Tile – FTDIAC                        | As Listed        |
| 221-224     | All Star-Trac Equipment, LAN dice Treadmill – 1240269 & Monark Bikes            | Call for Pricing |
| 240         | All Score Product Packages  | As Listed        |
| 250         | Bison Portable VB System – 1245516  | As Listed        |
| 252         | Matchpoint Aluminum Volleyball Systems – 1263208 & 1263213                      | Call for Pricing |
| 257         | Mongoose Indoor Floor Adapter Plates & Sleeve Adapter – 1138221 & 1138663       | As Listed        |
| 263-265     | All Track & Field Landing Systems & Base Pads – Entire Pages                    | Call for Pricing |
| 290         | Edward Universal Wood Posts – 1234497 & Cast Iron Ground Sleeves – 1235685      | As Listed        |
| 292         | Edwards Portable Tennis System – TN5192   | As Listed        |
| 294         | All Lob-ster Tennis Ball Machines – Entire Page                                 | As Listed        |
| 299         | Advantage Patch Binder – 1239010 & 1239027                                      | As Listed        |
| 317         | Dollamur Carpet/Foam Floor Products – Entire Page                               | Call for Pricing |
| 346-347     | Concessions – Entire Pages  | Call for Pricing |

\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids; internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices. Bids awarded by Board of Pasco County

APR 21 2009

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## PERCENTAGE OFF BID FOR 2009 CATALOG ORDERS

This certificate entitles **District School Board of Pasco County** to:

10% off Catalog Price – Standard FOB Destination

With exceptions

\*See Attached list of Exceptions

There will be no extra charge for Inside Delivery on UPS Shipments  
or Tailgate Delivery on Truck Shipments.

Inside Delivery charges for all Truck Shipments will be 17% of the order amount.

Non-standard shipping and handling will require additional charges.

Percentage off bid prices will be honored from **07/01/2009** to **06/30/2010**.

### Regarding catalog expiration dates:

Our Spring/Summer catalog expires July 31<sup>st</sup> of each year and our Fall/Winter catalog expires December 31<sup>st</sup> of each year. Our catalog pricing is valid only through the expiration date of each catalog. **Your current discount will remain unchanged** and any discounts will be taken from the most current catalog price.

**Your Bid Log ID# is: 3058673-2008**

**Purchase Orders must state your Bid Log ID# or  
Pasco County Schools Bid #08-120-GF.**

**Percentage off bid prices will not be honored if this reference is omitted.**

**If you add freight to your purchase order, you will be billed for freight. Freight charges cannot and will not be reversed once processed.**

**ADDRESS: P.O. Box 49 ~ Jenkintown, PA 19046  
E-MAIL: [passonsbid@sportsgroup.com](mailto:passonsbid@sportsgroup.com)  
WEB SITE: [www.us-games.com](http://www.us-games.com)**

**FAX #: (800) 523-5112  
PHONE #: (800) 445-9446**

District School Board  
of Pasco County

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**US GAMES EXCEPTIONS TO PERCENTAGE OFF BID  
SPRING 2009 CATALOG - CATALOG PRICES VALID THRU 7/31/09**

| <u>PAGE</u> | <u>ITEMS</u>   | <u>DISCOUNT</u>  |
|-------------|--|------------------|
| All         | A TEC & Jugs - Entire Catalog                                | As Listed        |
| ALL         | "While Supplies Last" Items and Closeout products            | As Listed        |
| 21 & 55     | GrabBalls, Set of 6 - 20023271                               | As Listed        |
| 64          | EZ Rope Thumbs Up School Set - 1199697                       | As Listed        |
| 78-79       | Traverse Wall Panels & packages - entire pages               | Call for Pricing |
| 80          | Playground Walls, Superior Rock Panels & Freestanding Wall   | Call for Pricing |
| 82          | Pulse Dance Systems & Hand Dance Pro - entire page           | Call for Pricing |
| 83          | Arcade & School Quality Dance Packages - entire page         | Call for Pricing |
| 104         | Travelers Discatcher 9 Target Course - 1246063               | As Listed        |
| 146         | Polar Heart Rate Monitor - 1151979                           | As Listed        |
| 153         | Acuflex I Flex Tester - 1249514                              | As Listed        |
| 162         | All Solid Hex Dumbbells - with Ergo Grip & Rubber Encased    | Call for Pricing |
| 166         | Five for Life Circuit Training Set - 1248234                 | As Listed        |
| 171         | All Cardio Kids Equipment & Monarch Revolution Bike-CH94943X | Call for Pricing |
| 174         | Smart Hurdle Collection & Cart - SHCC                        | As Listed        |
| 177         | All Lok-Rack Ball Storage Systems - 1237641/1237658/1237665  | As Listed        |
| 184         | PAD AED Adult & Pedi Package - 1238556                       | As Listed        |
| 196         | All Scoreboard Options-Entire Page                           | As Listed        |
| 190         | Amplivox Wireless Audio Buddy-282221                         | As Listed        |
| 210         | Mega Duty Basketball Unit w/Poly Backboard - 20020078        | As Listed        |
| 213         | Bison Playtime Basketball Standard -20020803                 | As Listed        |
| 217         | Gared 1750B Aluminum Front Mount Fan Backboard - 1237412     | As Listed        |
| 221         | Diamond DBP Practice Baseball- 1159042                       | As Listed        |
| 240         | Scholastic High Jump Pits - GPO816X28 & GPO816X24            | As Listed        |
| 266         | Mongoose Indoor Floor Adapter Plates & Sleeve Adapters       | As Listed        |
| 267         | Supreme Bleachers - entire page                              | Call for Pricing |
| 270         | HD Table 6' Plastisol-NEC62BGV                               | As Listed        |

\*Due to federal/local/departmental regulations in regard to conflict of interest, gratuities and kickbacks involving sealed bids: Internet & Catalog Promotional Offers and certificates cannot be used in conjunction with bid prices or bid awards.

District School Board  
of Pasco County

APR 21 2009

Board Approved

TOTAL P.07



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

June 16, 2009

## MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract  
Bid # 08-120-GF: Physical Education Catalog Discount  
Gregg United Sports

On May 20, 2008, official action was taken to award the above-referenced bid to Allen Sports Center, Classic School Supply, Gregg United Sports, Pyramid School Products, Sport Supply Group, Inc. dba: U.S. Games and BSN Sports. This bid is a three-year contract, renewable annually based upon mutual consent of both parties.

The second year of the contract was Board approved on April 21, 2009 for Allen Sports Center, Classic School Supply, Pyramid School Products, U.S. Games, and BSN Sports. At that time, Gregg United Sports declined to renew stating they were unable to provide catalogs as stipulated in the bid document. Recently however, Gregg United Sports contacted us and advised us they were able to rectify the situation and will be able to provide catalogs required by the bid document. They are requesting to renew this bid for the second year (see attached).

Considering services have been satisfactory, it is my recommendation to enter into the second year of the agreement with Gregg United Sports. The second year of the contract will cover the period July 1, 2009 through June 30, 2010.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Date/Time:

District School Board  
of Pasco County

JUN 16 2009

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# District School Board of Pasco County

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## Department of Purchasing

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727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

March 3, 2009

### BID RENEWAL REQUEST

**BID # 08-120-GF: Physical Education Equipment Supplies Catalog Discount**

Yes, I agree to renew Bid # 08-120-GF for the second year, under the same terms and conditions as the existing bid. The renewal period for the second year will begin on July 1, 2009 and expire on June 30, 2010.

No, I do not agree to renew Bid # 08-120-GF

Company Name: Gregg United Sports

Signature: Mitch Etkind Date: MAR 29 2009

Typed Name and Title: Mitch Etkind, President

Telephone (w/area code) 561-487-0450

Fax Number (w/area code): 561-487-9220

E-Mail: Etkind@Behrsouth.net Date Due: March 20, 2009

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Debra Reaves, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
PHONE: (813) 794-2219 FAX: (813) 794-2111

# District School Board of Pasco County

## Bid Recommendation

|                                |  |   |             |
|--------------------------------|--|---|-------------|
| <b>Bid Title</b>               | PE Supplies "Discount" Catalog – District Wide | <b>Number of Vendors Notified</b>               | 85          |
| <b>Bid Number</b>              | 08-120-GF                                      | <b>Number of Bids Distributed</b>               | 18          |
| <b>Date Solicited</b>          | March 17, 2008                                 | <b>Number of Vendors Bidding</b>                | 13          |
| <b>Date Opened</b>             | April 15, 2008                                 | <b>Number of Formal "No Bid" Responses</b>      | 5           |
| <b>Date Board Presentation</b> | May 20, 2008                                   | <b>Funding Source</b>                           | General     |
| <b>Total Savings</b>           | \$10,000.00 Estimated                          | <b>Grand Total of Bid (First year estimate)</b> | \$75,000.00 |

**Recommendation:** Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

**Term of Contract:** This bid is for the entire District's "as needed" requirements for physical education supplies requested by the CIS Department. The percentage bid is firm and fixed for the term of the bid (catalogs may be updated in January and July only.) This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is July 1, 2008 through June 30, 2009.

**Notations and Exceptions:** This is a multi-award bid (up to five vendors) based on a weighted point system which considers, discount, inventory, location and service. The award is determined by ranking the vendors highest to lowest based upon the largest number of points. The following companies are recommended for award:, Pyramid School Products (77.5 point), Allen Sports Center (75 points), Greg United Sports (75 points) Classic School Supply (59.5 points), and BSN Sports (47.5 points).

Recommend rejection of bids from Aluminum Athletic Equipment and Riddell All American for failure to meet the specification for sufficient catalog inventory of PE related items. Therefore, there were not enough items to analyze for bid evaluation purposes.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Sean Brock, Supervisor of CIS

**Bids Prepared By:** Gail Fowler, CPPB, Buyer

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent of Pasco County

District School Board of Pasco County

MAY 20 2008

APR 21 2009

DATE/TIME: May 14, 2008 10:51:00

Board Approved

Board Approved



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

|   |  |                                       |   |
|---|--|---------------------------------------|---|
| DATE OF OPENING: APRIL 15, 2008 2:30 PM | Classic School Supply                  | Flaghouse                             | GL Sports   |
| RFP TITLE: PHYSICAL EDUCATION EQUIPMENT | P.O. Box 178                           | 601 Flaghouse Dr                      | P.O. Box 567                                      |
| RFP #: 08-120-GF                        | Waynesboro, VA 22980                   | Hasbrouck Heights, NJ 07604           | Brainerd, MN 56401                                |
| ITEM #                                  | DESCRIPTION                            | UNIT PRICE                            | UNIT PRICE  |
|   | PHYSICAL EDUCATION EQUIPMENT SUPPLIES  |                                       |   |
|   | DISCOUNT FROM CATALOG                  | ** 30%                                | 10% ** 0%   |
|   | AVERAGE MONTHLY INVENTORY              | 450,000.00                            | N/A   |
|   | BUSINESS LOCATION                      | ** 1620 N. Delphine<br>Waynesboro, VA | 14091 Baxter Dr.<br>Baxter, MN 56425              |
|   | \$50.00 Minimum (Yes/No)               | No                                    | Yes   |
|   | Local Rep's address:                   |                                       |   |
|   | 1804 Candlestick Ct.<br>Lutz, FL 33559 |                                       | ** Catalog Prices Do Not<br>Include Shipping.     |
|   | *30% on In-stock<br>products           |                                       | *** Shipping charges will be<br>added to invoices |
| A                                       | Discount Offered (10)                  | 45                                    | 30  |
| B                                       | Vendor Inventory (3)                   | 4.5                                   | 0   |
| C                                       | Vendor Location (5)                    | 0                                     | 0   |
| D                                       | Past History (2)                       | 10                                    | 10  |
|   |  | 59.5                                  | 40  |

District School Board  
of Pasco County  
MAY 20 2008

District School Board  
of Pasco County  
APR 21 2009

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| DATE OF OPENING: APRIL 15, 2008 2:30 PM | Gregg United Sports, Inc.<br>P.O. Box 970008<br>Boca Raton, FL 33497-0008 | Looper Sports Connection<br>406 S. Broad St<br>Brooksville, FL 34601 |  |   |
|---|---|--|--|---|
| RFP TITLE: PHYSICAL EDUCATION EQUIPMENT | Gopher Sports<br>P.O. Box 998<br>Owatonna, MN 55060-0998                  |  |  |   |
| RFP #: 08-120-GF                        |   |  |  |   |
| ITEM #                                  | DESCRIPTION   | UNIT PRICE   | UNIT PRICE   | UNIT PRICE                                |
|   | PHYSICAL EDUCATION EQUIPMENT SUPPLIES                                     |  |  |   |
|   | DISCOUNT FROM CATALOG   | 50%  | ** 10%   | ** 35% - 40%                              |
|   | AVERAGE MONTHLY INVENTORY   | 3,000,000.00   | 6,000,000.00   | Varies                                    |
|   | BUSINESS LOCATION   | 10279 Sunset Bend<br>Boca Raton, FL                                  | 220 24th Ave. NW<br>Owatonna, MN   | 406 S. Broad St.<br>Brooksville, FL 34601 |
|   | \$50.00 Minimum (Yes/No)  | Yes  | \$25 requested<br>not required   | Yes                                       |
|   |   |  | ** 10% does not apply<br>to Gopher Items, Climing Wall<br>and Polar fitness products.  | ** Freight might apply to<br>some items.  |
|   |   |  | ***Truck itmes will be offered<br>Minus the discount, must<br>add freight charges.   |   |
|   |   |  | ****Automatically receive<br>the most current catalog<br>available through the year.<br>Pricing will taken from<br>current year's catalog<br>only. |   |
|   | A Discount Offered (10)   | 50   | 20   | 10  |
|   | B Vendor Inventory (3)  | 10   | 15   | 0   |
|   | C Vendor Location (5)   | 5  | 0  | 25  |
|   | D Past History (2)  | 10   | 10   | 10  |
|   |   | 75   | 45   | 45  |

District School Board  
of Pasco County  
MAY 20 2008

District School Board  
of Pasco County

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APR 21 2009

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