



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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May 4, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-094-DR: USDA Commodity Beef Processing
Food and Nutrition Services
Additional Beef Products
Pierre Foods

On April 21, 2009, official action was taken to award the above-referenced bid to Pierre Foods and renewed for the second year on December 15, 2009 for the term dates July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Pierre Foods has submitted pricing for three new products using USDA A594 Beef, Bulk, Coarse. Food and Nutrition Services is requesting an addition of three (3) new items to the Pierre Foods bid award. 1) Fully Cooked Flame Broiled Rib Shaped Beef Patty with Honey BBQ Sauce Mini Twin Sandwich, 2) Fully Cooked Beef Sausage Beef Sausage Patty Mini Twin Sandwich, and 3) Fully Cooked Flame Broiled Beef Patty Mini Burger Twin Sandwich. Attached you will find the net off invoice price information for the new products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive by the comparing Commercial price per case and the USDA Commodity price per case.

Estimated annual purchases are not anticipated to change the total bid award of \$95,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Beef Processing bid for the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time: April 28, 2010; 9:14:00



District School Board of Pasco County

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Food and Nutrition Services
Julie Hedine, Supervisor
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352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-143-10

April 21, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services *JH*
Richard Kurtz, Director, Food, Nutrition and Distribution Services *R*

SUBJECT: USDA Commodity Beef Processing Bid Additions

The USDA Commodity Beef Processing Bid #09-094-DR Group A items were awarded to Pierre Foods on April 21, 2009 and renewed on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Pierre Foods has submitted pricing for three new products using USDA A594 Beef, Bulk, Coarse. Attached you will find the fee for service price information for the the three beef mini-sandwich products to be effective July 1, 2010 through June 30, 2011. Adding these new items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$95,000.00 Special Revenue Funds. Food and Nutrition Services requests accept this update to our USDA Commodity Beef Processing bid.

Thank you for your assistance with this matter.

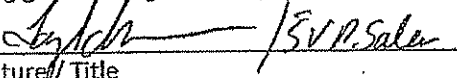
cc: Kendra Goodman, Purchasing Agent, Purchasing

Pasco County Schools New Item Bid Addition Request

USDA Commodity Commodity Beef Processing Bid # 09-094-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	Product Description: CN Fully Cooked Flame Broiled Rib Shaped Beef Patty w/Honey BBQ Sauce Mini Twin Sandwich	Brand	Pierre
		Commodity Code #	543
		Commercial Code #	542
		Portion Size	5.4
		Portions / Case	80
		Case Size	27
		Pounds DF / Case	8.50
	USDA Commodity Used: A594/A704	Fee for Service / Case	\$51.03
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$12.46
		NOI Bid Price (Commodity Benchmark Price) / Case	N/A
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	\$63.4900
		Distribution Cost / Portion	\$0.0158
		Total Delivered Price / Portion	\$63.5058
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$65.34	
	Product Description: CN Fully Cooked Beef Sausage Patty Mini Twin Sandwich	Brand	Pierre
		Commodity Code #	545
		Commercial Code #	544
		Portion Size	4.8
		Portions / Case	80
		Case Size	24
		Pounds DF / Case	9.20
	USDA Commodity Used: A594/A704	Fee for Service / Case	\$47.04
		Net (NOI) Price / Case	N/A
		DF \$ Value / Case	\$13.49
		NOI Bid Price (Commodity Benchmark Price) / Case	N/A
		Net (NOI) Price / Portion	N/A
		Total Price / Portion (Includes DF \$ Value)	\$60.5300
		Distribution Cost / Portion	\$0.0158
		Total Delivered Price / Portion	\$60.5458
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$62.40	

Pricing good through June 30, 2011.

Signature:  / SVP Sales
Title: Pierre Foods

Date: 12/22/09

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Commodity Beef Processing Bid # 09-094-DR

Item No.	Description	Required Information	Required Information to be completed by bidder	
	Product Description: CN Fully Cooked Flame Broiled Beef Patty Mini Burger Twin Sandwich	Brand	Pierre	
		Commodity Code #	550	
		Commercial Code #	N/A	
		Portion Size	5.2	
		Portions / Case	80	
		Case Size	26	
		Pounds DF / Case	12.02	
		USDA Commodity Used: A594/A704	Fee for Service / Case	\$47.06
			Net (NOI) Price / Case	
			DF \$ Value / Case	\$17.62
			NOI Bid Price (Commodity Benchmark Price) / Case	N/A
			Net (NOI) Price / Portion	N/A
			Total Price / Portion (Includes DF \$ Value)	\$64.6800
			Distribution Cost / Portion	\$0.0158
		Total Delivered Price / Portion	\$64.6958	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	N/A	
	Product Description:	Brand		
		Commodity Code #		
		Commercial Code #		
		Portion Size		
		Portions / Case		
		Case Size		
		Pounds DF / Case		
		USDA Commodity Used:	Fee for Service / Case	
			Net (NOI) Price / Case	
			DF \$ Value / Case	
			NOI Bid Price (Commodity Benchmark Price) / Case	N/A
			Net (NOI) Price / Portion	N/A
			Total Price / Portion (Includes DF \$ Value)	
			Distribution Cost / Portion	
		Total Delivered Price / Portion		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities		

Pricing good through June 30, 2011.

Pierre Foods SVP Sales

 Signature / Title
 Pierre Foods

12/22/09

 Date