

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

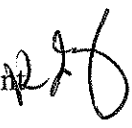
www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

May 18, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #09-135-LR, Floor Tile Products – Maintenance Department
Floor Installation Service, Inc. & Continental Flooring Company

On June 2, 2009, official action (attached) was taken to award the above-referenced bid to Floor Installation Service, Inc. and Continental Flooring Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 19, 2010.

Considering services have been satisfactory, Eric Newsome, Vice President, Floor Installation Service, Inc. and Christopher L. Coleman, President, Continental Flooring Company were contacted to verify their willingness to enter into the second year of the agreement. As such, Eric Newsome and Christopher L. Coleman have agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Floor Installation Service, Inc. and Continental Flooring Company. The second year of the contract will cover the period of June 20, 2010 through June 19, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam

Attachments

Date/Time: May 12, 2010 10:50:00



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BID RENEWAL REQUEST

BID # 08-135-LR

BID TITLE: Floor Tile Products - Maintenance

Yes, I agree to renew Bid # 08-135-LR under the same terms and conditions as the existing bid. The second year period shall be from June 20, 2010 through June 19, 2011

No, I do not agree to renew Bid # 08-135-LR.

COMPANY NAME: FLOOR Installation Services, INC
SIGNATURE: Eric Newsome
TYPED NAME AND TITLE: Eric Newsome, Vice President
TELEPHONE (WITH AREA CODE): (813) 664-8600
FAX NUMBER (WITH AREA CODE): (813) 664-8611
E-MAIL: sales@FloorInstallationService.com
DATE: 4-26-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Deb Mateo, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2234 (PHONE)
(813) 794-2111 (FAX)



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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID # 08-135-LR BID TITLE: Floor Tile Products - Maintenance

X

Yes, I agree to renew Bid # 08-135-LR under the same terms and conditions as the existing bid. The second year period shall be from June 20, 2010 through June 19, 2011

No, I do not agree to renew Bid # 08-135-LR.

COMPANY NAME: Continental Flooring Company

SIGNATURE: _____

TYPED NAME AND TITLE: Christopher L. Coleman, President

TELEPHONE (WITH AREA CODE): 800-825-1221

FAX NUMBER (WITH AREA CODE): 866-553-8892

E-MAIL: mkluge@continentalflooring.com

DATE: 4/26/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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ATTENTION: Deb Mateo, Buyer Assistant
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District School Board of Pasco County Bid Recommendation

Bid Title	Floor Tile Products Maintenance Department		Number of Vendors Notified	94
Bid Number	09-135-LR		Number of Bids Distributed	15
Date Solicited	April 17, 2009		Number of Vendors Bidding	5
Date Opened	May 14, 2009		Number of Formal "No Bid" Responses	0
Date Board Presentation	June 2, 2009		Funding Source	General
Total Savings	\$3,058.85		Grand Total of Bid	\$59,395.90

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet as lowest and best, responsive and responsible bids for each group meeting written specifications.

Term of Contract:

This bid is for floor tile products "as needed" by the Maintenance Department for use throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from June 20, 2009 to June 19, 2010.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the recommended vendor's price.

Bids Evaluated By:

Harvey Doers, Maintenance Crew Chief, Maintenance Department

Bids Prepared By:

Laurie Roberts, CPPB, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



District School Board
of Pasco County

JUN 02 2009

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 14, 2009 @ 2:30 PM		Continental Flooring Company		Corporate Floors USA, LLC		Floor Installation Service, Inc	
BID TITLE: Floor Tile Products		9319 N 94th Way, Suite 1000		5216 Pecan Rd		4422 N 56th St	
BID # 09-135-LR		Scottsdale, AZ 85258		Ocala, FL 34472		Tampa, FL 33610	
Board Meeting 6/2/09							
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	TOTAL PRICE
Group A							
STV90	1410 Boxes	12" X 12" X 1/8" Vinyl Flooring	\$26.24	\$36,998.40	\$29.568	\$41,690.88	\$37,365.00
		Manufacturer/Product #	Armstrong / Standard Excelon		Azrock Tarkett Commercial / Cortina Colors & Classics		Armstrong / Imperial Texture
STV91	150 Boxes	4' X 4' X 1/8" Vinyl Base	\$47.82	\$7,173.00	\$60.984*	\$7,623.00	\$7,102.50
		Manufacturer/Product #	Mercer / Vinyl Cove Base		Johnsonite / Vinyl Wall Base (CB)		Mercer / Black, Brown or Gray
		Total All or None Bid Price for Group A	\$44,171.40		\$49,313.88		\$44,467.50
Group B							
STV01	150 Pails	Vinyl Tile Clearest Adhesive	\$32.70	\$4,905.00	\$27.841	\$4,176.15	\$4,237.50
		Manufacturer/Product #	Mapei / Eco 710		Mapei / Eco 711		Mapei / Eco-710
STV02A	80 Cases	Vinyl Cove Base Adhesive	\$31.22	\$2,497.60	\$37.884**	\$1,136.52	\$2,400.00
		Manufacturer/Product #	Henry / 440/11 oz tubes		Mapei / Eco 575		Henry / 440
STV81	25 Pails	Multi-purpose Adhesive	\$32.80	\$820.00	\$31.405	\$785.13	\$720.00
		Manufacturer/Product #	Mapei / Eco 220		Mapei / Eco 220		Mapei / Eco-220
STV04	100 Pails	Liquid Latex	\$62.10	\$6,210.00	\$45.914	\$4,591.40	\$4,274.00
		Manufacturer/Product #	Dependable / White Latex Liquid		Dependable / 5 Gal White Latex		Dependable / Liquid Latex
STV03	100 Pails	Cement-based Patch	\$26.00	\$2,600.00	\$28.600***	\$2,860.00	\$2,200.00
		Manufacturer/Product #	Mapei / 45 pound, Plani Patch PRP 110		Mapei / 45 pound, PRP-110		Mapei / PRP-110
STC04A	100 Bottles	Acrylic Patch Additive	\$16.62	\$1,662.00	\$21.000	\$2,100.00	\$1,393.00
		Manufacturer/Product #	Mapei / Plani Patch Plus		Mapei / PRP-312		Mapei / PRP-312
		Total All or None Bid Price for Group B	\$18,694.60		\$15,334.60		\$15,224.50
		*120'/box					
		**30 oz tubes					
		***45 gal - only bid 89 pails					
		****Extension Error					

District School Board of Pasco County

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 14, 2009 @ 2:30 PM		Jostes Carpet Inc		Spectra Contract Flooring		
BID TITLE: Floor Tile Products		1701 B Broad St		1802 Grant St, Suite 200		
BID # 09-135-LR		Chattanooga, TN 37408		Tampa, FL 33605		
Board Meeting 6/2/09						
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
		Group A				
STV90	1410 Boxes	12" X 12" X 1/8" Vinyl Flooring	\$24.68	\$34,897.50****	\$26.55	\$37,435.50
		Manufacturer/Product #	Azrock / 8CS-FS-01341		Armstrong / Standard Excelon Imperial Texture	
STV91	150 Boxes	4' X 4' X 1/8" Vinyl Base	\$68.80	\$10,320.00	\$48.83	\$7,324.50
		Manufacturer/Product #	Johnsonite / CBXX-4-48		Mercer / Vinyl 4" Cove Base 1/8" Gauge	
		Total All or None Bid Price for Group A		\$45,217.50****		\$44,760.00
		Group B				
STV01	150 Pails	Vinyl Tile Clearest Adhesive	\$44.50	\$6,675.00	\$30.95	\$4,642.94****
		Manufacturer/Product #	Roberts / 2057.4		Mapei / Eco 710	
STV02A	80 Cases	Vinyl Cove Base Adhesive	\$63.00	\$5,040.00	\$17.56	\$1,404.80
		Manufacturer/Products #	Johnsonite / 960-6		Henry / 440	
STV81	25 Pails	Multi-purpose Adhesive	\$30.70	\$767.50	\$32.14	\$803.50
		Manufacturer/Product #	Advanced ADH / AA7-275-4		Mapei / Eco 220	
STV04	100 Pails	Liquid Latex	\$10.95	\$1,095.00	\$50.28	\$5,028.00
		Manufacturer/Product #	Dependable / 9101-5		Dependable / White Latex Liquid	
STV03	100 Pails	Cement-based Patch	\$28.75	\$2,875.00	\$28.08	\$2,808.00
		Manufacturer/Product #	Dependable / Skimcoat 9102-50		Mapei / PRP 110	
STC04A	100 Bottles	Acrylic Patch Additive	\$20.65	\$2,065.00	\$18.85	\$1,885.00
		Manufacturer/Product #	Mapei / Mapei Plani Plus PRP 312		Mapei / PRP 312	
		Total All or None Bid Price for Group B		\$18,517.50		\$16,572.24****
		*120/box				
		**30 oz tubes				
		***45 gal - only bid 89 pails				
		****Extension Error				

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