



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 1, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Third Year Renewal of Three-Year Agreement
Bid #08-061-AZ, Wide-Area Network (WAN) Services

On June 2, 2009, official action (attached) was taken to award the above-referenced bid for WAN services to Bright House Networks. The bid, which had an effective date of June 1, 2008, is a three-year contract, renewable annually at the mutual agreement of the parties. It provides turnkey installation for high-speed internet connectivity to schools and other District sites. The second year of the contract is due to expire on June 30, 2010.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its third term. Bright House has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term July 1, 2010 - June 30, 2011 will be approximately \$1,509,660; the District has applied for E-rate reimbursement in the amount of \$995,297.40, with the balance of \$516,362.60 to be paid out of general District funds.

We are therefore recommending renewal of this bid for its third term. Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az
Attachments



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BID RENEWAL REQUEST #08-061-AZ, WIDE-AREA NETWORK SERVICES

Yes, I agree to renew the above-referenced bid with the District School Board of Pasco County, for the term July 1, 2010 – June 30, 2011. All existing terms and conditions remain the same.

No, I do not agree to renew the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Bright House Networks, LLC

SIGNATURE: Nicholas Lopez DATE: 5-17-10

PRINTED NAME/TITLE: Nicholas Lopez, Jr. E-MAIL: nick@mybrighthouse.com

CVP - Business Solutions
TELEPHONE W/AREA CODE: 407-210-3195 FAX W/AREA CODE: 407-210-3147

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER
PURCHASING DEPARTMENT
20430 GATOR LANE, LAND O' LAKES, FL 34638
(813) 794-2504 (PHONE)
(813) 794-2111 (FAX)
azimney@pasco.k12.fl.us



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June 2, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *Kdg*

SUBJECT: Second Year Renewal of Three-Year Agreement
Bid #08-061-AZ, Wide-Area Network (WAN) Services

On February 5, 2008, official action (attached) was taken to award the above-referenced bid for WAN services to Bright House Networks. The bid, which had an effective date of June 1, 2008, is a three-year contract, renewable annually at the mutual agreement of the parties. It provides turnkey installation for high-speed internet connectivity to schools and other District sites. The first year of the contract is due to expire on June 30, 2009.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its second term. Bright House has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term July 1, 2009 – June 30, 2010 will be approximately \$1,459,440; the District has applied for E-rate reimbursement in the amount of \$948,636, with the balance of \$510,804 to be paid out of general District funds.

We are therefore recommending renewal of this bid for its second term. Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az
Attachments

District School Board
of Pasco County

JUN 02 2009

Board Approved

District School Board of Pasco County

Bid Recommendation

Bid Title	Wide-Area Network (WAN) Services		Number of Vendors Notified	187
Bid Number	08-061-AZ		Number of Bids Distributed	25
Date Solicited	November 2, 2007		Number of Vendors Bidding	3
Date Opened	December 14, 2007		Number of Formal "No Bid" Responses	1
Date Board Presentation	February 5, 2008		Funding Source	General funds
Total Savings	N/A		Grand Total of Bid	\$1,365,960.00

Recommendation: Recommend acceptance of bid from Bright House Networks, LLC, per the attached bid tabulation as lowest and best bid meeting written specifications.

Term of Contract: This bid is a turnkey installation for the Information Services Department for 10/100/1000 MBps non-wireless WAN connections to school and other District property sites. These WAN connections will provide reliable high-speed internet services. The term of the bid is three (3) years, renewable annually at the mutual agreement of the parties. Pricing during this term will remain firm, based on unit prices as listed for 10MBps, 100MBps, and 1000MBps systems, for any sites added or upgraded.

Notations and Exceptions: Low bidder, Embarq, did not bid on the total of 82 sites required in the bid document. The next lowest bidder, Verizon Business Network Services, also did not bid on the total of 82 sites required. Verizon also verbally confirmed that their bid contained a pricing error, and that they could not honor the bid prices. Recommend award to Bright House Networks LLC as lowest and best bid meeting written specifications.

Bid Evaluated By:

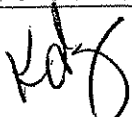
Bruce Baldwin, Director of Information Services
 Christopher Jackson, Supervisor of Information Services
 Dustin Lester, Network Analyst
 Phillip Snyder, Network Specialist

Bid Prepared By:

Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



District School Board
of Pasco County

FEB 05 2008

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District School Board
of Pasco County

FEB 02 2008

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: December 14, 2007 @ 2:30pm		Embarq		Verizon Business Network Services Inc. on behalf of Verizon Florida Inc.	
BID TITLE: WAN Telecommunication Services		319 SE Broadway Street		3608 Queen Palm Drive	
BID # 08-061-AZ		Ocala, FL 34471		Tampa, FL 33619	
BOARD MEETING FEBRUARY 5, 2008		Bright House Networks LLC 700 Carlton Parkway St. Petersburg FL 33716			
QTY	DESCRIPTION	TURNKEY MONTHLY PRICE INCLUDING INSTALLATION	TURNKEY ANNUAL PRICE INCLUDING INSTALLATION	TURNKEY MONTHLY PRICE INCLUDING INSTALLATION	TURNKEY ANNUAL PRICE INCLUDING INSTALLATION
74	100Mbps	\$1,395.00	\$103,230.00	1,195.00	889,080.00
7	10 Mbps	\$800.00	\$5,600.00	2,105.00	151,560.00
1	1000Mbps	\$5,000.00	\$5,000.00	3,555.00	85,320.00
82	TOTAL ALL OR NONE PRICE:		\$163,980.00 *		\$1,125,960.00 *
	* DID NOT QUOTE FULL QUANTITY OF 82 SITES				

District School Board of Pasco County

FEB 05 2009

Board Approved

District School Board of Pasco County

JUN 02 2009

Board Approved

