



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

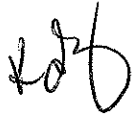
www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 1, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Second-Year Renewal of Three-Year Request for Proposal
RFP 09-111-AF, Licensed Speech Language Pathology Services
ABC Speech & Language Therapy, Beth Ingram Therapy Services, Independent
Living, Inc.

On June 16, 2009, official action (attached) was taken to approve award of the above-referenced RFP to the providers noted above. The RFP establishes providers for licensed speech and language services for use throughout the District on an as-needed basis. The RFP is a three (3)-year contract, renewable annually at the mutual agreement of the parties. The first year term is due to expire on June 30, 2010.

As services from these three (3) firms have been satisfactory, they were contacted to determine if they are willing to renew the RFP under existing terms, conditions and pricing. All firms have confirmed in writing (attached) that they are willing to do so. Ms. Monica Verra, Director of Exceptional Student Education (ESE) estimates that approximately \$2.5 million will be spent on an as-needed basis with all firms awarded work under this RFP. Funding for this program is provided through general funds, and/or the IDEA Part B Grant.

At this time, it is my recommendation that RFP 09-111-AF be renewed for its second-year term, July 1, 2010 – June 30, 2011. Please contact Ms. Verra or me if you have any questions or concerns regarding this matter.

KDG/az
Attachments



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RENEWAL RFP 09-111-AF LICENSED SPEECH/LANGUAGE PATHOLOGY SERVICES

Yes, I agree to renew the above-referenced RFP, under existing terms, conditions and pricing. The term will be July 1, 2010 - June 30, 2011.

No, I do not agree to renew the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: ABC Speech & Language Therapy, Inc.

SIGNATURE: *Sondra Pierce* **DATE:** 4/29/10
Sondra Pierce, Ms, CCC-SLP

PRINTED NAME/TITLE: ABC Speech & Language Therapy, Inc. (Owner) **E-MAIL:** BrewardSLP@aol.com

TELEPHONE W/AREA CODE: 954-882-4312 **FAX W/AREA CODE:** (954)880-0080

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER
PURCHASING DEPARTMENT
20430 GATOR LANE, LAND O' LAKES, FL 34638
(813) 794-2504 (PHONE)
(813) 794-2111 (FAX)
azimney@pasco.k12.fl.us



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No, I do not agree to renew the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: Beth Ingram Therapy Services

SIGNATURE: Pamela Kynkor DATE: 4/30/10

PRINTED NAME/TITLE: Pamela Kynkor / President E-MAIL: pkynkor@bethingram.com

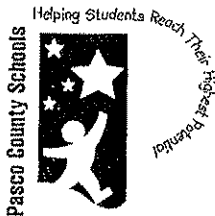
TELEPHONE W/AREA CODE: 813-653-1149 ext. 212 FAX W/AREA CODE: 813-654-6644

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COMPANY NAME: Independent Living Inc.

SIGNATURE: Aleisha Linck DATE: 5/5/10

PRINTED NAME/TITLE: Aleisha Linck ^{Admin} E-MAIL: alinck@iliflorida.com

TELEPHONE W/AREA CODE: 813-963-6923 FAX W/AREA CODE: 813-264-0768

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District School Board of Pasco County

Bid Recommendation

RFP Title	Licensed Speech Language Pathology Services		Number of Vendors Notified	208
RFP Number	09-111-AF		Number of Proposals Distributed	67
Date Solicited	February 20, 2009		Number of Vendors Proposing	20
Date Opened	April 15, 2009		Number of Formal "No Bid" Responses	0
Date Board Presentation	June 16, 2009		Funding Source	General and Grant
Total Savings	Estimated \$62,110		Grand Total of Proposal	Estimated \$2.5 Million on as-needed basis

Recommendation:

Recommend acceptance of RFP's as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP's meeting written specifications.

Term of Contract:

The intent of this proposal is to establish providers for licensed speech and language services for use throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from July 1, 2009 through June 30, 2010. Pricing will remain firm and in effect throughout the term of the contract.

Notations and Exceptions:

This is a multi-award bid (minimum of three vendors) based upon the highest average scores. Each RFP was evaluated according to the criteria outlined in the specifications, with individual scores totaled and averaged to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Career Staff Unlimited and Speech & Language Professional Services were disqualified at the proposal opening for failure to provide a confidentiality agreement and company profile as outlined in the Mandatory Submittals section of the RFP documents. Recommend rejection of proposals from following firms:

- Cambridge Healthcare as a request for clarification confirmed that pricing was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

District School Board
of Pasco County

Date/Time:

JUN 16 2009

Board Approved

Notations and Exceptions:

- Cumberland Therapy Services, LLC for providing a counterproposal stating that their hourly rates do not include mileage and that if a therapist is required to work at more than one school in the same workday there will be a charge for mileage.
- Staffing Options and Solutions, Inc. (SOS) for submitting pricing that was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Cost savings for this award were determined using last year's historical expenditures with current bid vendors, calculated as the difference between the average of responsive RFPs received and the average hourly costs of the top three (3) ranked RFPs received.

Bids Evaluated By:

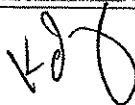
Lisa Yount, Grant Resource Specialist, Exceptional Student Education
Teresa Suarez, Supervisor, Exceptional Student Education
Elizabeth DeCamilla, Grant Resource Specialist, Research and Evaluation

Bid Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

School Board
Pasco County
16 2009
Board Approved

DATE OF OPENING: April 15, 2009	Atlanta Pediatric Therapy d/b/a Applied Health	ABC Speech & Language Therapy, Inc.	Beth Ingram Therapy Services	Audrey B. Greenwald, MS, CCC-SLP d/b/a Boca Speech Center	Cobb Pediatric Speech Services, Inc. d/b/a Cobb Pediatric Therapy Services
RFP TITLE: Licensed Speech Language Pathology Services	675 Seminole Ave NE, Suite T05	5703 Southwest 87 Avenue	602 Vonderburg Drive, Ste 201	160 N.W. 4th Street	3104 Creekside Village Drive, Suite 404
RFP # 09-111-AF	Atlanta, GA 30307	Cooper City, FL 33328	Brandon, FL 33511	Boca Raton, FL 33432	Kennesaw, GA 30144
BOARD MEETING 06/16/09					
Criteria:					
Pricing	38.10	40.00	36.36	38.46	36.36
References	9.50	10.00	10.00	9.34	8.94
Availability of Support for Staff / Supervisory Plan	14.00	22.67	21.33	8.33	24.33
Potential Number of available SLPs	10.00	16.67	16.67	9.67	10.33
Bonus points for prior satisfactory work with DSBPC	0.00	0.00	2.00	0.00	3.00
Score:	71.60	89.34	86.36	65.80	82.96

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

DATE OF OPENING: April 15, 2009	Community Rehab Associates, Inc.	EBS - Educational Based Services	Independent Living	Invo Healthcare Associates, Inc.	Professional Placement Resources, LLC
RFP TITLE: Licensed Speech Language Pathology Services	3950 3rd Street North, Suite D St. Petersburg, FL 33703	P.O. Box 911 Concordville, PA 19331	6508 Gunn Hwy Tampa, FL 33625	1780 Kendarbren Drive Jamison, PA 18929	333 First Street North, Suite 200 Jacksonville Beach, FL 32250
RFP # 09-111-AF					
BOARD MEETING 06/16/09					
<u>Criteria:</u>					
Pricing	36.36	33.98	37.74	36.36	33.90
References	9.54	9.86	9.06	8.80	8.94
Availability of Support for Staff / Supervisory Plan	13.33	15.00	26.00	7.67	14.00
Potential Number of available SLPs	15.00	20.00	18.67	10.67	10.33
Bonus points for prior satisfactory work with DSBPC	3.00	0.00	5.00	0.00	0.00
<u>Score:</u>	77.23	78.84	98.47	63.50	67.17

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JUN 16 2009
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DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

District School Board
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JUN 16 2009
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DATE OF OPENING: April 15, 2009	Progressus Therapy, LLC 2701 North Rocky Point Drive, Suite 650 Tampa, FL 33607	Special Communications, LLC PMB 161, PO Box 147050 Gainesville, FL 32614-7050	Sunbelt Staffing 12425 Race Track Road, Suite 100 Tampa, FL 33626	Therapy Dynamics 501 N. Orlando Ave, Suite 313-186 Winter Park, FL 32789	Therx Services, Inc. 16637 Fishhawk Blvd, Suite 105 Lithia, FL 33547
RFP TITLE: Licensed Speech Language Pathology Services					
RFP # 09-111-AF					
BOARD MEETING 06/16/09					
Criteria:					
Pricing	35.09	39.22	35.24	33.33	35.40
References	9.74	9.74	10.00	9.80	9.94
Availability of Support for Staff / Supervisory Plan	13.33	21.00	7.33	11.67	16.00
Potential Number of available SLPs	15.00	10.67	16.67	11.67	12.00
Bonus points for prior satisfactory work with					
DSBPC	0.00	0.00	0.00	0.00	0.00
<u>Score:</u>	73.16	80.63	69.24	66.47	73.34

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DATE OF OPENING: April 15, 2009		
RFP TITLE: Licensed Speech Language Pathology Services		
RFP # 09-111-AF		
BOARD MEETING 06/16/09		
<u>Criteria:</u>		
Pricing		
References		
Availability of Support for Staff / Supervisory Plan		
Potential Number of available SLPs		
Bonus points for prior satisfactory work with DSBPC		
Score:		
	RANK ORDER - HIGH TO LOW	
	Independent Living	96.47
	ABC Speech & Language Therapy, Inc.	89.34
	Bevington Therapy Services	86.86
	Cobb Pediatric Speech Services, Inc.	82.96
	d/b/a Cobb Pediatric Therapy Services	80.63
	Special Communications, LLC	78.84
	EBS - Educational Based Services	77.23
	Community Rehab Associates, Inc.	73.34
	Therx Services, Inc.	73.16
	Progressus Therapy, LLC	71.60
	Atlanta Pediatric Therapy d/b/a Applied Health	69.24
	Sunbelt Staffing	67.17
	Professional Placement Resources, LLC	66.47
	Therapy Dynamics	65.80
	Audrey B. Greenwald, MS, CCC-SLP	63.50
	d/b/a Boca Speech Center	
	Invo Healthcare Associates, Inc.	

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