



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
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June 15, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG/lan*

RE: One Year Extension of Three-Year Contract
#07-121-MK ESE Supplies and Equipment – Catalog Discount
Kaplan Early Learning, TherAdapt Products, Inc., and Rifton Equipment

On July 10, 2007, official action (attached) was taken to award bid 07-121-MK to the above-referenced vendors. This is a three-year bid renewable annually at the mutual agreement of the parties. The third year of the agreement will expire on July 9, 2010.

Considering the services have been satisfactory, the vendors were contacted to determine their willingness to enter into a one-year extension of this contract under the existing terms and conditions. Kaplan Early Learning, TherAdapt Products, Inc. and Rifton Equipment have agreed to do so. Flaghouse, Inc. did not agree to the one-year extension.

At this time, it is my recommendation to enter into a one-year extension of the agreement with the vendors noted above. The one-year extension of the contract will cover the period of July 10, 2010 through July 9, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/vj

Attachments



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June 17, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Second Year Renewal of Three-Year Contract
Bid #07-121-MK ESE Equipment and Supplies Catalog Discount
Kaplan Early Learning, TherAdapt Products, Inc., Rifton Equipment, Flaghouse

On July 10, 2007, official action (attached) was taken to award the above-referenced bid per the attached tab sheet. This is a three year bid renewable annually at the mutual agreement of the parties. The first year of the agreement will expire on July 9, 2008.

Considering the services have been satisfactory, the vendors were contacted to determine their willingness to enter into the second year of this bid. Each vendor indicated in writing (attached) their willingness to do so.

At this time, it is my recommendation to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of July 10, 2008 through July 9, 2009.

Should you have any questions regarding this matter, or if I can be of further assistance, please contact me at your earliest convenience.

KDG/vj

Attachments (7)

DATE/TIME: June 11, 2008;

09:48:00

District School Board of Pasco County

Bid Recommendation

Bid Title	ESE Equipment & Supplies		Number of Vendors Notified	200
Bid Number	07-121-MK		Number of Bids Distributed	58
Date Solicited	4/19/07		Number of Vendors Not Bidding	10
Date Opened	5/17/2007		Number of Formal "No Bid" Responses	0
Date Board Presentation	7/10/2007		Funding Source	110 General Funds
Total Savings	Estimated Savings \$7,500.00		Grand Total of Bid	Estimated Total \$90,000.00

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet.

Term of Contract:

This is the first year of a three-year contract renewable annually upon mutual agreement of all parties.

Notations and Exceptions:

Bids were awarded on a weighted point system; Discount (6 pts.), Inventory (3pts.), Location (4 pts.) and References (3 pts). No totals are given as purchases will be awarded on an "as needed" basis. Estimated annual expenditures will vary depending upon need. However, discounts will remain firm for the duration of the contract. Vendors are permitted to provide new catalogs in January and July.

Additionally, Purchasing is requesting permission to directly negotiate with various vendors in categories where no active bids were received.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Nicole Ellis, Buyer Assistant

Bids Prepared By:

Mina Kaeding, CPPB, Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

BID TITLE:		Classic School Supply	Flaghouse	Front Row	Gopher Sport
ESE Equipment & Supplies		PO Box 178	601 Flaghouse Dr.	3880 Cypress Dr.	PO Box 998
DUE DATE AND TIME:		Waynesboro, VA 22980	Hasbrouck, NJ 07604	Petaluma, CA 94954	Owatonna, MN 55060
May 17, 2007 @ 2:30 p.m.					
BID #:		Lawrence W. Shewan	Andrew Strauss	Paul Hickey	Joann Nagel
07-121-MK		888-885-2488	800-793-7900	800-227-0735	800-533-0446
		888-434-0083	800-734-2193	707-781-9415	800-451-4855
ITEM#	DESCRIPTION				
	Manufacturer Discounts				
	Able Net, Inc.				
	Achievement Productions, Inc.				
	Classic School Supply	2007 Classic School Supply 30%			
	Equipment Shop				
	Flaghouse		10%		
	Intellifools, Inc.				
	Kaplan				
	Kaye Products				
	Linguistics, Inc.	* In-Stock Products			
	Mayer-Johnson Co.				
	Pocket Full of Therapy				
	Rifton/Community Playthings				
	Sammons Preston, Inc.				
	Southpaw				
	Super Duper Publications				
	Theradapt				
	Therapy Shoppe				
	Therapro				
	Toys for Special Children, Inc.				
	Front Row			3%	
	Gopher Sport				Gopher 2007; Gopher Fall 2007; Gopher 2008 10%
	Prentke Romich Company				
	Shuffler Equipment				
	POINTS	14.35	26.74	16.87	10.48

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

BID TITLE:	Kaplan Early Learning Co.	Prentke Romich Company	Rifton Equipment	Shiffler Equipment Sales, Inc.	TherAdapt Products, Inc.
ESE Equipment & Supplies	1310 Lewisville-Clermons Rd.	1022 Heyl Rd.	PO Box 260	745 South Street	11431 N. Port Washington Rd.
DUE DATE AND TIME:	Lewisville, NC 27023	Wooster, OH 44691	Rifton, NY 12471-0260	PO Box 232	Suite 103B
May 17, 2007 @ 2:30 p.m.				Chardon, OH 44024	Megun, WI 53092
BID #:	Kate Shelton	Teresa Henderson	William Burke	Tracy Smeaman	Judi Cimnochowski
07-121-MK	800-334-2014	800-262-1933	800-571-8198	800-547-1539	800-261-4919
	800-452-7526	330-263-4829	800-865-4674	800-547-1535	866-892-2478
ITEM#	DESCRIPTION				
	Manufacturer Discounts				
	Able Net, Inc.				
	Achievement Productions, Inc.				
	Classic School Supply				
	Equipment Shop				
	Flaghouse				
	Intellitools, Inc.				
	Kaplan				
	Early Childhood/K-5/Infant Toddler 15% off w/Exclusions				
	Kaye Products				
	Linguisystems, Inc.				
	Mayer-Johnson Co.				
	Pocket Full of Therapy				
	Rifton/Community Playthings				
	Sammons Preston, Inc.				
	Southpaw				
	Super Duper Publications				
	Theradapt				
	Therapy Shoppe				
	Therapro				
	Toys for Special Children, Inc.				
	Front Row				
	Gopher Sport				
	Prentke Romich Company	Communications with Limitations - 10%			
	Shiffler Equipment			2007 Product Catalog - Discount Varies	
	POINTS	27.61	19.00	4.00	9.22

TherAdapt Products Issue 21 2007 -
2008 5%

Rifton 2007 Equipment for
the Classroom - 25%