



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 15, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing
Food and Nutrition Services
Additional Turkey Product
Jennie-O Turkey Store Sales, LLC.

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC. on an all-or-none basis and renewed for the second year on December 15, 2009. Current bid language allows new items to be added to the bid by awarded vendors as they become available. Jennie-O Turkey Store Sales, LLC. has submitted pricing for a turkey ham using USDA A534 Bulk Turkey. Attached you will find the fee for service and net off invoice price information for the turkey ham product to be effective July 1, 2010 through June 30, 2011.

Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Turkey Processing bid for the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time: June 9, 2010; 11:57:00



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Food and Nutrition Services
Julie Hedine, Supervisor
813/794-2435 Fax: 813/794-2118
727/774-2435 TDD: 813/794-2484
352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-169-10

June 2, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services
Richard Kurtz, Director *R*
Food, Nutrition and Distribution Services *JH*

SUBJECT: Commodity Turkey Processing Bid Addition

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store Sales, LLC on an all or nothing basis on March 16, 2009 and renewed for the 2010-2011 school year on December 15, 2009. Current bid language allows new items to be added to the bid as they become available. Jennie-O Turkey Store has submitted pricing for a turkey ham using USDA A534 Bulk Turkey. Attached you will find the fee for service and net off invoice price information for the turkey ham product to be effective July 1, 2010 through June 30, 2011.

Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on this product is at or below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests these products be added to our USDA Commodity Turkey Processing bid.

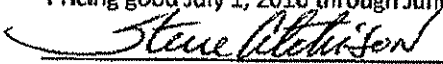
Thank you for your assistance with this matter.

Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	Product Description: Turkey Ham, 20% water added, 11-15 lbs.	Brand	Jennie-O
		Commodity Code #	8028
		Commercial Code #	8028
		Portion Size	3.58 oz.
		Portions / Case	62
		Case Size	15.3"Lx9"Wx5.6"H
	USDA Commodity Used: A534 Turkey Bulk	Pounds DF / Case	12.29 lbs
		Fee for Service / Lb	\$1.10
		Net (NOI) Price / Lb	\$1.10
		DF \$ Value / Lb	\$0.64
	USDA Commodity Used: A534 Turkey Bulk	NOI Bid Price (Commodity Benchmark Price) / Lb	\$1.74
		Fee for Service / Case	\$15.18
		Net (NOI) Price / Case	\$15.18
		DF \$ Value / Case	\$8.83
		NOI Bid Price (Commodity Benchmark Price) / Case	\$24.01
Net (NOI) Price / Portion		\$0.2448	
	Total Price / Portion (Includes DF \$ Value)	\$0.3873	
	Distribution Cost / Portion	\$0.0203	
	Total Delivered Price / Portion	\$0.4076	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$1.74 / lb

Pricing good July 1, 2010 through June 30, 2011.


 Steve Atchison / Central Regional Manager
 Jennie-O Turkey Store

6-1-10
 Date

DELI STYLE TURKEY HAM



8028

UCC Manufacturer ID: 42222
 Product Category: FS
 Product Division: 2

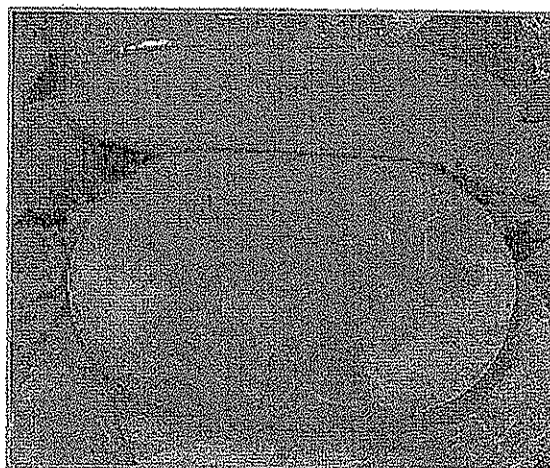
PRODUCT INFORMATION

Product Features

- 20% Water Added
- Smoked and Cured
- Shipped Refrigerated
- Competitive Price
- Naturally Lean
- 95% Fat Free
- Utilizes Dark Meat
- Contains No Allergens or Gluten

Product Attributes

- Excellent Replacement for Pork Ham
- Premium Product at an Excellent Value to Consumer
- Meets All Your School Meal Occasions



LIST OF INGREDIENTS:
 TURKEY THIGH MEAT, WATER, CONTAINS 2% OR LESS SALT, POTASSIUM LACTATE, DEXTROSE, SODIUM PHOSPHATE, SODIUM DIACETATE, SODIUM ERYTHORBATE, NATURAL SMOKE FLAVORING, SODIUM NITRITE

SPECIFICATIONS

Ship Container UPC: 90042222802805
 Shelf Life: 75 days of shelf life
 Code Date Qualifier: Use or freeze by
 Pallet Pattern: 12 x 8 = 96
 Full Pallet:
 Net Weight: 1,324.80 lbs.
 Gross Weight: 1,392.00 lbs.
 Tare Weight: 67.20 lbs.
 Catch Weight: Y

PREPARATION/HANDLING

REFRIGERATED: Keep product stored at 28-35°F for optimum freshness. Holding product at warmer temperatures will shorten shelf life and increase spoilage. After opening, unused portion should be immediately wrapped and refrigerated.

FROZEN: Keep product frozen until ready to use. Defrost frozen product slowly and thoroughly in a refrigerator for 24 hours. Although not recommended, for quick defrosting, place in cold running water for 3-8 hours. Never defrost at room temperature.

SLICING/SERVING INSTRUCTIONS: Slice product to the desired thickness.

- To serve cold: Slice and serve.
- To serve hot: Slice, cover with foil, and place in moderate pre-heated oven for a few minutes.
- Slices can be heated on flat grill for use in hot sandwich.

MASTER DIMENSIONS

Case Dimensions: 15.3"L x 9"W x 5.6"H
 Cubic Feet: 0.4463
 Net Weight: 13.80 lbs.
 Gross Weight: 14.50 lbs.
 Tare Weight: 0.70 lbs.
 Pack: 2/6-7 lbs.
 Serving Per Case: 62

Jennie-O Turkey Store certifies that the above information is true and correct, and that a 3.58 ounce serving of the above product (ready for serving) contains 2 ounces of cooked lean meat/meat alternate when prepared according to directions.

NUTRITIONAL INFORMATION PER 3.58 OZ. MEAT/MEAT ALTERNATE SERVING

Svg Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Protein (g)	Vit. A (%)	Calcium (%)	Vit. C (%)	Iron (%)
3.58	120	5	2	0	65	870	2	0	15	0	0	2	6