



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing

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July 7, 2009

## **MEMORANDUM**

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent

**RE:** Non-Renewal of Contract Walsworth  
Rescind and Re-award RFP #08-129-SN Land O' Lakes High School to  
Taylor Publishing

On July 22, 2008, official action (attached) was taken to award the first year of the above-referenced contract to Walworth Publishing Company for Land O' Lakes High School Yearbooks which is set to expire on July 25, 2009.

Land O' Lakes High School has requested termination of the above-referenced RFP to Walsworth Publishing as a result of unresolved issues. The Purchasing Department contacted the vendor with the second highest points at the request of the school, Taylor Publishing, and they have agreed in writing (attached) to honor the contract under the existing prices, terms and conditions.

At this time, it is my recommendation to rescind the award to Walsworth Publishing Company and re-award the contract to Taylor Publishing. The second year period will be July 26, 2009 through July 25, 2010.

If you have any questions, please contact me at your earliest convenience.

KDG/SN  
Attachments

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## Bid Recommendation

<b>Bid Title</b>	Land O' Lakes High School Yearbooks		<b>Number of Vendors Notified</b>	181
<b>Bid Number</b>	08-129-SN		<b>Number of Bids Distributed</b>	10
<b>Date Solicited</b>	4/1/2008		<b>Number of Vendors Bidding</b>	3
<b>Date Opened</b>	6/10/2008		<b>Number of Formal "No Bid" Responses</b>	1
<b>Date Board Presentation</b>	7/22/2008		<b>Funding Source</b>	School Internal Funds
<b>Total Savings</b>	Estimated \$21,044.00		<b>Grand Total of Bid</b>	Estimated \$38,937.00

**Recommendation:**

Recommend acceptance of the proposal from Walsworth Publishing Company as noted on the attached tabulation sheet as the proposal receiving the highest total points meeting written specifications. This is a student-direct purchase.

**Term of Contract:**

This is a three-year contract, renewable annually by mutual agreement of all parties. The first year of the contract will commence on July 26, 2008 and expire on July 25, 2009.

**Notations and Exceptions:**

This proposal was awarded upon a weighted points system. The weighted point criteria were based upon the following: Quality (4); Total Price (3); References (2); Workshop Options (2); Support Services (7); and Online Customer Service (2). Points were assigned on a scale of 1 to 5 in each of the above categories, then multiplied by the weighted point factor.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:**

Monica Ilse, Principal, Land O' Lakes High School  
 Kim Saavedra, Yearbook Advisor, Land O' Lakes High School  
 1 Faculty member (on file in Purchasing Department)  
 2 Members of the student body (on file in Purchasing Department)

**Bids Prepared By:**

Stephanie Noble, Buyer, Purchasing Department  
 Nicole Ellis, Buyer Assistant, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

TABULATION SHEET  
YEARBOOKS-LOLHS

<b>DATE OF OPENING:</b> June 10, 2008 @ 2:30pm		Jostens, Inc.	Taylor Publishing	Walsworth Publishing Company
<b>BID NAME:</b> Yearbooks-LOLHS		24818 Black Creek Ct.	10707 66th St. N #9	430 Chimney Rock Drive
<b>BID #:</b> 08-129-SN		Land O' Lakes, FL 34639	Pinellas Park, FL 33782	Ruskin, FL 33570
<b>UNITS:</b>	<b>DESCRIPTION:</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>	<b>TOTAL PRICE</b>
	<b>Land O' Lakes High School</b>			
	Base Price:	\$45,721.50	\$59,981.00	\$38,937.00
	<b>TOTAL POINTS:</b>	<b>46.57</b>	<b>58.25</b>	<b>100</b>