



District School Board of Pasco County

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Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
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July 7, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Bid # 09-048-AF, Computer Support Services & Repair
Second Year Renewal of a Three-Year Contract
Florida Technical Operations and BLM Technologies of Florida, LLC

On September 16, 2008, official action (attached) was taken to award this bid to the above-referenced vendors. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The first year of the agreement will expire on September 16, 2009.

Considering services have been satisfactory, all companies were contacted to determine their willingness to enter into the second year of the agreement. They have agreed in writing (attached) to do so.

At this time, it is my recommendation to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of September 17, 2009 through September 16, 2010. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/acf
Attachments

Date/Time:

District School Board of Pasco County

Bid Recommendation

Bid Title	Computer Support Services and Repair		Number of Vendors Notified	81
Bid Number	09-048-AF		Number of Proposals Distributed	37
Date Solicited	August 11, 2008		Number of Vendors Bidding	4
Date Opened	September 3, 2008		Number of Formal “No Bid” Responses	0
Date Board Presentation	September 16, 2008		Funding Source	General
Total Savings	\$5,039.00		Grand Total of Proposal	Estimated \$25, 000 1st Year

Recommendation:

Recommend acceptance of bid from Florida Technical Operations as the primary award and BLM Technologies, Inc., as the secondary award contingent upon completion of successful references, as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible bids meeting written specifications.

Term of Contract:

The intent of this bid is to establish pricing for Dell computer support services and repair of Dell computers on an “as needed” basis to be used throughout the District. This is a three-year bid renewable annually based upon mutual agreement of the parties. The first year of this contract shall be effective from September 17, 2008 through September 16, 2009.

Notations and Exceptions:

Award of this bid was based on the average of straight time hourly rate for desktop and laptop computers. Work will be awarded to Florida Technical Operations as needed; if they are unable to meet the District’s required timelines we are asking for permission to contact BLM Technologies, Inc. as outlined in the bid specifications.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined as the difference between the average straight time hourly rates for desktop and laptop computers for the highest-bidding vendor and the lowest-bidding vendor for a one-year period.

Bid # 09-048-AF
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Bids Evaluated By:

Barbara Donaghy, Supervisor, Career and Technical Education
Craig Coile, Supervisor, Information Services

Bids Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 3, 2008 @ 2:30 PM	BLM Technologies, Inc.	Florida Technical Operations
BID TITLE: Computer Support Services and Repairs	4370 SW 36th St, Ste 700	36716 Thomas Jefferson Road
BID # 09-048-AF	Ft. Lauderdale, FL 33314	Dade City, FL 33525-5117
Board Meeting September 16, 2008		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Straight time hour rates:		
7:00 AM to 5:00 PM Monday through Friday (Desktop) Rate per hour:	\$74.00	\$55.00
7:00 AM to 5:00 PM Monday through Friday (Laptop) Rate per hour:	\$74.00	\$60.00
TOTAL AVERAGE HOURLY RATE:	\$74.00	\$57.50
Additional rates and fees: (not scored)		
5:00 PM to 7:00 AM Monday through Friday (Overtime) Rate per hour:	\$111.00	\$65.00
Saturday, Sunday and Holidays Rate per hour:	\$111.00	\$65.00
Trip Charge Rate per day:	\$50.00	\$15.00
Repair Parts Percentage of Mark-up:	22%	10%
*Note: Added pricing for server (see original bid)		

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 3, 2008 @ 2:30 PM	Integrity Computer Essentials, Inc.	Office Management Systems DBA: Logista
BID TITLE: Computer Support Services and Repairs	4776 Basswood St.	4710 Eisenhower Blvd., Suite C-8
BID # 09-048-AF	Land O' Lakes, FL 34639	Tampa, FL 33634
Board Meeting September 16, 2008		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
Straight time hour rates:		
7:00 AM to 5:00 PM Monday through Friday (Desktop) Rate per hour:	\$75.00	\$80.00
7:00 AM to 5:00 PM Monday through Friday (Laptop) Rate per hour:	\$75.00	\$80.00
TOTAL AVERAGE HOURLY RATE:	\$75.00*	\$80.00
Additional rates and fees: (not scored)		
5:00 PM to 7:00 AM Monday through Friday (Overtime) Rate per hour:	\$112.50	\$160.00
Saturday, Sunday and Holidays Rate per hour:	\$112.50	\$160.00
Trip Charge Rate per day:	N/A	\$300.00
Repair Parts Percentage of Mark-up:	25%	20%
*Note: Added pricing for server (see original bid)		