



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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July 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing
 Food and Nutrition Services
 Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an “all or nothing” basis for the 2009-2010 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for five (5) new items utilizing USDA A534 Bulk Turkey or A582 Turkey Thigh Meat as they become available. Pricing through June 30, 2010 will be as follows:

Commodity Sandwich Processing Bid #09-112-DR	Diced Turkey Pepperoni (Using A534)	Turkey and Gravy-All White (Using A534)	Turkey BBQ (Using A582)	Turkey Tinga (Using A582)	Turkey Cuban (Using A582)
Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
Case Count	104	85	153	122	155
Fee for Service / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
NOI Bid Price/ Case	\$61.00	\$53.20	\$56.32	\$53.44	\$56.64
DF \$ Value / Case	\$19.20	\$14.28	\$27.52	\$22.08	\$27.84
Net (NOI) Price / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
Net (NOI) Price / Portion	\$0.40	\$0.46	\$0.19	\$0.26	\$0.19
Total Price / Portion (Includes DF \$ Value)	\$0.5865	\$0.6259	\$0.3681	\$0.4380	\$0.3735

Adding these new item will allow us a greater opportunity to utilize the USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutritional Services is recommending to add this product to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid awards of \$140,000, using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Date/Time: June 30, 2009; 10:18:00