



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
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July 7, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: Consultant Services and Printed Training
Learning-Focused Solutions, Inc.

Under the Department of Education Rule 6A-1.012(11)(b), the requesting of bids from three (3) or more sources is waived for the purchase of professional/educational services, educational tests, printed instructional materials, etc., where such items are purchased directly from the manufacturer, producer, publisher, the owner of the copyright, an exclusive agent within the state, a governmental agency or a recognized educational institution. Considering Learning-Focused Solutions, Inc. is the producer/publisher (see attached) of their training materials and their consulting services are considered professional services, they are therefore exempt from the competitive pricing requirements as outlined in DOE's Section 6A-1.012 (11)(b).

At this time, we are requesting blanket approval in the amount of \$200,000 in order to reduce delays in processing contracts and purchase orders. The blanket will be utilized to purchase training for new employees and those employees that were unable to attend previous trainings in "best teacher practices" through Learning Focused Solution Strategies and techniques and as well as the associated training materials. As always, the Purchasing Department will monitor and calculate all Learning –Focused Solutions, Inc. purchase orders to verify that the dollar limits are not exceeded. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments