



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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August 18, 2009

## MEMORANDUM

TO: Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent

RE: First-year, Second Semi-Annual Renewal of Three-year Contract  
Bid #09-126-LR, Ready-Mix Concrete – Maintenance Department  
Suncoast Concrete, LLC  
Florida Rock Industries

On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Suncoast Concrete, LLC as the primary vendor and Florida Rock Industries as the secondary vendor. This bid is a three-year contract, renewable semi-annually based upon mutual consent of all parties. The first-year, first semi-annual period of this agreement will expire on September 16, 2009.

Considering services have been satisfactory, Mary Romancky, Office Manager, Suncoast Concrete, LLC and Steven Plein, Sales Representative, Florida Rock Industries was contacted to verify their willingness to enter into the first-year, second semi-annual agreement. As such, Mary Romancky and Steven Plein have agreed, in writing (attached), to enter into the first year, second semi-annual of the contract.

At this time, it is my recommendation to enter into the first year, second semi-annual of the agreement with Suncoast Concrete, LLC and Florida Rock Industries. The first year, second semi-annual of the contract will cover the period of September 17, 2009 through March 16, 2010. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Ready-Mix Concrete Maintenance Department		<b>Number of Vendors Notified</b>	95
<b>Bid Number</b>	09-126-LR		<b>Number of Bids Distributed</b>	15
<b>Date Solicited</b>	February 13, 2009		<b>Number of Vendors Bidding</b>	7
<b>Date Opened</b>	March 6, 2009		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	March 16, 2009		<b>Funding Source</b>	General
<b>Total Savings</b>	<b>\$13,667.14</b>		<b>Grand Total of Bid</b>	<b>\$158,400.00</b>

**Recommendation:**

Recommend acceptance of bids from Suncoast Concrete, LLC as the primary vendor and Florida Rock Industries as the secondary vendor, as noted on the attached bid tabulation sheet, as the lowest and best, responsive and responsible "all-or-none" bids meeting written specifications. As per the terms of the bid, the District reserves the right to use the services of the secondary vendor due to the possibility of any unforeseen market conditions or lack of availability of product by the primary vendor.

**Term of Contract:**

This bid is for ready-mix concrete "as needed" by the Maintenance Department for use throughout the District. This is a semi-annual bid renewable at six-month intervals for up to two subsequent years based upon mutual agreement of both parties. The first semi-annual term of this contract shall be effective from March 17, 2009 to September 16, 2009. The bid prices are firm and fixed for the first six (6) months of the contract and may be adjusted at the six-month renewal based on the Producer Price Index series ID #WPU1333.

**Notations and Exceptions:**

Our previous bid was awarded to A Southwest Concrete, Inc. A Southwest Concrete, Inc. notified us on February 13 that they were closing their business due to the current economic environment.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the recommended vendor's price.

**Bids Evaluated By:**

David Pittman, Maintenance Crew Chief, Maintenance Department

**Bids Prepared By:**

Laurie Roberts, CPPB, Buyer, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 6, 2009 @ 2:30 PM			A+ Masonry and Concrete Pumping, LLC		Cemex Inc		Cibi Concrete Company	
BID TITLE: Ready-Mix Concrete			9806 Ideal Ln		3820 Northdale Blvd Suite 100B		PO Box 47809	
BID # 09-126-LR			Hudson, FL 34667		Tampa, FL 33624		Tampa, FL 33646	
<b>**Board Meeting 3/16/09**</b>								
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
NC-74	900 Yards	3000 Chatts pump mix	\$98.00	\$88,200.00	\$95.00	\$85,500.00	\$105.00	\$94,500.00
NC-73	900 Yards	3000 Chatts pump mix (No Pump)	\$98.00	\$88,200.00	\$95.00	\$85,500.00	\$100.00	\$90,000.00
		<b>TOTAL ALL-OR-NONE</b>		\$176,400.00		\$171,000.00		\$184,500.00
		<b>Additional Charges:</b>						
		Commercial Fiber Mesh		\$7.00		\$4.00		\$3.00
		Less than Truckload		\$75.00		\$0.00		\$3.00
		** Addition Error						

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 6, 2009 @ 2:30 PM				Davis Concrete, Inc		Florida Rock Industries		Nitron Global Services Corp		Suncoast Concrete LLC	
BID TITLE: Ready-Mix Concrete				1600 Sunshine Drive, Building A		5920 W Linebaugh Ave		5016 Londonderry Drive, Suite 1		15822 Hudson Ave	
BID # 09-126-LR				Clearwater, FL 33765		Tampa, FL 33625		Tampa, FL 33647		Spring Hill, FL 34610	
<b>**Board Meeting 3/16/09**</b>						<b>Secondary</b>				<b>Primary</b>	
ITEM#	QTY.	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	
NC-74	900 Yards	3000 Chatts pump mix	\$94.75	\$85,275.00	\$93.00	\$83,700.00	\$97.90	\$88,110.00	\$88.00	\$79,200.00	
NC-73	900 Yards	3000 Chatts pump mix (No Pump)	\$94.75	\$85,275.00	\$93.00	\$83,700.00	\$97.90	\$88,110.00	\$88.00	\$79,200.00	
<b>TOTAL All-OR-NONE</b>			\$170,550.00		\$167,400.00		\$174,420.00 **		\$158,400.00		
<b>Additional Charges:</b>											
Commercial Fiber Mesh			\$5.00		\$5.00		\$6.50		\$5.00		
Less than Truckload			\$75.00		\$100.00		\$80.00		\$50.00		
					<b>Secondary</b>				<b>Primary</b>		
** Addition Error											