



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
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September 15, 2009

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KG*

RE: Bid #09-081-DR: USDA Commodity Cheese Processing
Food and Nutrition Services
Additional Cheese Products

On January 20, 2009, official action was taken to award the above-referenced bid to Land O' Lakes, Inc. for Group A items utilizing B049 Cheese Barrels on an "all or nothing" basis for the 2009-2010 school year, and line items were awarded to East Side Entrees for Group C utilizing B077 Mozzarella, Unfrozen.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Heide Blaine, Senior Region Manager, East, Non-Commercial Foodservice; Land O Lakes, Inc. has submitted pricing for one (1) new item utilizing USDA B049 Barrel Cheese. Cathy Usenza, Office Manager, East Side Entrees has submitted pricing for three (3) new items utilizing USDA B049 Barrel Cheese or B077 Mozzarella. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Cheese Processing bid. The estimated annual purchases are not anticipated to change the total bid award of \$175,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (3)

Date/Time: September 9, 2009; 10:26:00

Pasco County Schools
New Item Bid Addition Request

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	Product Description: Reduced Fat Macaroni and Cheese with Whole Grain	Brand	Land O' Lakes
		Commodity Code #	43277
		Commercial Code #	43277
		Portion Size	6 oz
		Portions / Case	80
		Case Size	30 lbs
		Pounds DF / Case	6.28
	USDA Commodity Used: B049 Barrel Cheese	Fee for Service / Case	\$38.10
		Net (NOI) Price / Case	\$39.45
		DF \$ Value / Case	\$10.28
		NOI Bid Price (Commodity Benchmark Price) / Case	\$49.73
	6.61 oz serving = 2 M/MA, 1 Bread	Net (NOI) Price / Portion	\$0.4931
		Total Price / Portion (Includes DF \$ Value)	\$0.6216
		Distribution Cost / Portion	\$0.0158
		Total Delivered Price / Portion	\$0.6374
For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$55.28	
	Product Description:	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Cheese: Pounds DF / Case	
	NFDM: Pounds DF / Case		
	USDA Commodity Used:	Fee for Service / Case	
		Net (NOI) Price / Case	
		Cheese: DF \$ Value / Case	
		NFDM: DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
	Distribution Cost / Portion		
	Total Delivered Price / Portion		
For comparison purposes only:	Commercial Price / Case Without USDA Commodities		

Pricing good through June 30, 2010.

Heidi Blaine
 Heidi Blaine, Sr. Region Manager - East, Non-Commercial Foodservice
 Land O' Lakes, Inc.

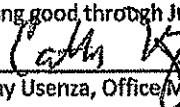
9/2/09
 Date

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	Product Description: Pepperoni Pizza Sandwich Stuffer, Whole Grain	Brand	East Side Entrées
		Commodity Code #	25304W
		Commercial Code #	25304W
		Portion Size	4.82 oz
		Portions / Case	96
		Case Size	28.91 lbs
		Pounds DF / Case	7.58
	USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen	Fee for Service / Case	\$46.06
		Net (NOI) Price / Case	\$46.06
		DF \$ Value / Case	\$12.42
		NOI Bid Price (Commodity Benchmark Price) / Case	\$58.48
		Net (NOI) Price / Portion	\$0.4798
		Total Price / Portion (Includes DF \$ Value)	\$0.6092
		Distribution Cost / Portion	\$0.0131
		Total Delivered Price / Portion	\$0.6223
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$58.48
	Product Description: Philly Cheese Steak Sandwich Stuffer, Whole Grain	Brand	East Side Entrées
		Commodity Code #	25305W
		Commercial Code #	25305W
		Portion Size	4.96 oz
		Portions / Case	96
		Case Size	29.76 lbs
		Pounds DF / Case	7.18
	USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen	Fee for Service / Case	\$51.73
		Net (NOI) Price / Case	\$51.73
		DF \$ Value / Case	\$11.76
		NOI Bid Price (Commodity Benchmark Price) / Case	\$63.49
		Net (NOI) Price / Portion	\$0.5389
		Total Price / Portion (Includes DF \$ Value)	\$0.6614
		Distribution Cost / Portion	\$0.0131
		Total Delivered Price / Portion	\$0.6745
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$63.49

Pricing good through June 30, 2010.


Cathy Usenza, Office Manager
East Side Entrées

Date

8/21/09

**Pasco County Schools
New Item Bid Addition Request**

USDA Commodity Cheese Processing Bid # 09-081-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	Product Description: Cheese Pizza Sandwich Stuffer, Whole Grain	Brand	East Side Entrées
		Commodity Code #	25311W
		Commercial Code #	25311W
		Portion Size	4.98 oz
		Portions / Case	96
		Case Size	29.88 lbs
		Pounds DF / Case	9.97
	USDA Commodity Used: B049 Barrel Cheese or B0777 Mozzarella, Unfrozen	Fee for Service / Case	\$43.60
		Net (NOI) Price / Case	\$43.60
		DF \$ Value / Case	\$16.32
		NOI Bid Price (Commodity Benchmark Price) / Case	\$59.92
		Net (NOI) Price / Portion	\$0.4542
		Total Price / Portion (Includes DF \$ Value)	\$0.6242
		Distribution Cost / Portion	\$0.0131
		Total Delivered Price / Portion	\$0.6373
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	\$59.92
	Product Description:	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	USDA Commodity Used:	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
For comparison purposes only:		Commercial Price / Case Without USDA Commodities	

Pricing good through June 30, 2010.


Cathy Usenza, Office Manager
East Side Entrées

8/31/09
Date