



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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September 15, 2009

## MEMORANDUM

**TO:** Honorable Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KG*

**RE:** Bid #09-122-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for two (2) new items utilizing USDA A534 Bulk Turkey. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (2)

Date/Time: September 9, 2009; 10:27:00

To Julie 2 pages  
From Joy 9-1-09

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Turkey Processing Bid # 09-112-DR**

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
Total Delivered Price / Portion		N/A	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
Total Delivered Price / Portion		\$0.7364	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

*Joy Dwyer*  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

9-1-09  
Date

## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store
		Commodity Code #	285728
		Commercial Code #	285728
		Portion Size	2.86 oz
		Portions / Case	156.000
		Case Size	28 lb
		Pounds DF / Case	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.10
		Net (NOI) Price / lb	\$2.08
		DF \$ Value / lb	\$0.98
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.06
		Net (NOI) Price / Portion	\$0.3733
		Total Price / Portion (Includes DF \$ Value)	\$0.5492
		Distribution Cost / Portion	\$0.0081
		Total Delivered Price / Portion	\$0.5573
	<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.08
	<b>Product Description:</b>	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / lb	
		Case Size	
		Pounds DF / lb	
	<b>USDA Commodity Used:</b>	Fee for Service / lb	
		Net (NOI) Price / lb	
		DF \$ Value / lb	
		NOI Bid Price (Commodity Benchmark Price) / lb	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
	<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities	

Pricing good through June 30, 2010.

  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

9-1-09  
 \_\_\_\_\_  
 Date