

# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
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October 6, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *kdg*

RE: Bid # 07-112-DR: USDA Commodity Sandwich Processing  
 Food and Nutrition Services  
 USDA Commodity Turkey Processing Bid Additions

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an all or nothing basis. This is a three-year bid, renewable annually by mutual agreement.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, School Foodservice Regional Sales Manager - East, Jennie-O Turkey Store has submitted pricing for three (3) new products. Food and Nutrition Services is requesting an addition of three (3) new items to the Jennie-O Turkey Store commodity sandwich processing bid award. The products are as follows:

Commodity Sandwich Processing Bid #07-116-DR	Turkey Ham Slicing Log	Cuban Sandwich Cheese and Turkey	Ground Turkey, White/Dark
Product Code Number	808801	813130	285728
Case Size	1300-1500 lb Catch Weight	30	28
Fee for Service / Pound	\$1.22	\$1.44	\$1.10
NOI Bid Price (Commodity Benchmark Price) / Pound	\$3.28	\$3.10	\$3.06
DF \$ Value / Pound	\$1.03	\$.83	\$.98
Net (NOI) Price / Pound	\$2.25	\$2.27	\$2.08
Net (NOI) Price / Portion	\$.4233	\$.5320	\$.3733
Total Price / Portion (Includes DF \$ Value)	\$.6170	\$.7266	\$0.5492

Adding these new items will allow us to better utilize USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services is requesting that this product be added to our USDA Commodity Sandwich Processing bid for the 2009-2010 school year. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.


Date/Time: September 30, 2009 10:31:00

**Pasco County Schools  
New Item Bid Addition Request**

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.7364
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

8-31-09  
 \_\_\_\_\_  
 Date

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	285728
		<b>Commercial Code #</b>	285728
		<b>Portion Size</b>	2.86 oz
		<b>Portions / Case</b>	156.000
		<b>Case Size</b>	28 lb
		<b>Pounds DF / Case</b>	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	<b>Fee for Service / lb</b>	\$1.10
		<b>Net (NOI) Price / lb</b>	\$2.08
		<b>DF \$ Value / lb</b>	\$0.98
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	\$3.06
		<b>Net (NOI) Price / Portion</b>	\$0.3733
		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.5492
		<b>Distribution Cost / Portion</b>	\$0.0081
		<b>Total Delivered Price / Portion</b>	\$0.5573
	<b>For comparison purposes only:</b>	<b>Commercial Price / lb Without USDA Commodities</b>	\$2.08
		<b>Product Description:</b>	<b>Brand</b>
<b>Commodity Code #</b>			
<b>Commercial Code #</b>			
<b>Portion Size</b>			
<b>Portions / lb</b>			
<b>Case Size</b>			
<b>Pounds DF / lb</b>			
<b>USDA Commodity Used:</b>		<b>Fee for Service / lb</b>	
		<b>Net (NOI) Price / lb</b>	
		<b>DF \$ Value / lb</b>	
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	
		<b>Net (NOI) Price / Portion</b>	
		<b>Total Price / Portion (Includes DF \$ Value)</b>	
		<b>Distribution Cost / Portion</b>	
		<b>Total Delivered Price / Portion</b>	
<b>For comparison purposes only:</b>		<b>Commercial Price / Case Without USDA Commodities</b>	

Pricing good through June 30, 2010.

Jay I Dwyer  
 Jay Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

8-31-09  
 Date

