



## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Florentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

October 6, 2009

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract  
Bid #09-061-LR, Corkboards & Markerboards – District Wide  
ATD America Company

On October 21, 2008, official action (attached) was taken to award the above-referenced bid to ATD America Company. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on November 1, 2009.

Considering services have been satisfactory, Deborah Maienshein, Bid Analyst, ATD America Company was contacted to verify her willingness to enter into the second year of the agreement. As such, Deborah Maienshein has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with ATD America Company. The second year of the contract will cover the period of November 2, 2009 through November 1, 2010. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lr

Attachments

Date/Time: September 30, 2009 10:45:00



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### BID REQUEST

**BID # 09-061-LR**

**BID TITLE: Corkboards and Markerboards**

✓  
\_\_\_\_\_

Yes, I agree to renew bid #09-061-LR under the same terms and conditions as the existing bid. The second year period shall be from November 2, 2009 through November 1, 2010.

\_\_\_\_\_

No, I do not agree to renew bid #09-061-LR.

COMPANY NAME: ATD AMERICAN CO.

SIGNATURE: Deborah Maienshein

TYPED NAME AND TITLE: DEBORAH MAIENSHEIN, BID ANALYST

TELEPHONE (WITH AREA CODE): 215-576-1000

FAX NUMBER (WITH AREA CODE): 215-576-1827

E-MAIL: AMERICAN@ATD.COM

DATE: 9/22/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: Andrea Jackson, Purchasing Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2258 (PHONE)  
(813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools

## District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	Corkboards & Markerboards District – Wide	<b>Number of Vendors Notified</b>	167
<b>Bid Number</b>	09-061-LR	<b>Number of Bids Distributed</b>	43
<b>Date Solicited</b>	September 3, 2008	<b>Number of Vendors Bidding</b>	11
<b>Date Opened</b>	October 6, 2008	<b>Number of Formal “No Bid” Responses</b>	0
<b>Date Board Presentation</b>	October 21, 2008	<b>Funding Source</b>	General
<b>Total Savings</b>	\$28,452.46	<b>Grand Total of Bid</b>	\$57,586.50

**Recommendation:**

Recommend acceptance of bid from ATD America Co., as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible individual bids meeting written specifications.

**Term of Contract:**

This bid is for corkboards and markerboards “as needed” by Distribution Services for use throughout the District. This is a three-year bid renewable annually based upon mutual agreement of both parties. The first year of this contract shall be effective from November 2, 2008 to November 1, 2009.

**Notations and Exceptions:**

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the recommended vendor’s price.

**Bids Evaluated By:**

Bill Amon, Distribution Services Coordinator

**Bids Prepared By:**

Laurie Roberts, CPPB, Buyer, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent, Purchasing Department



District School Board  
of Pasco County

OCT 21 2008

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 6, 2008 @ 2:30 PM		AFP Industries, Inc		Art & Educational Materials Co		ATD American Co		Florida Visual Display Products Inc		
BID TITLE: Corkboards & Markerboards		PO Box 43-0747		PO Box 7387		135 Greenwood Ave		PO Box 70		
BID # 09-061-LR		South Miami, FL 33243		Delray Beach, FL 33482		Wyncote, PA 19095		Tarpon Springs, FL 34688		
*Board Meeting 10/21/08**										
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	TOTAL PRICE	
SCB25	150	4' x 8' Corkboards Manufacturer / Product Number	\$85.13 Ghent / AK48	\$12,769.50 \$13,153.50	\$87.69 Ghent / AK48	\$13,153.50	\$50.64 Aarco Products, Inc / DB4896	\$7,596.00	\$102.00 Claridge / Series 4 380a Nu Cork	\$15,300.00
SCB27	150	4' x 6' Corkboards Manufacturer / Product Number	\$65.44 Ghent / AK46	\$9,816.00 \$10,110.00	\$67.40 Ghent / AK46	\$10,110.00	\$36.19 Aarco Products, Inc / DB4872	\$5,428.50	\$77.00 Claridge / Series 4 380a Nu Cork	\$11,550.00
SCB28	300	4' x 8' Markerboards Manufacturer / Product Number	\$235.38 Ghent / A2M48-M	\$70,614.00 \$68,304.00	\$227.68 Clamdge / S44x8LC	\$68,304.00	\$148.54 Aarco Products, Inc / 4892-24	\$44,562.00	\$204.00 Claridge / Series 4 LCSII	\$61,200.00

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OCT 21 2008

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 6, 2008 @ 2:30 PM		Interior Contract Services, Inc		OM Office Supply Inc		Pyramid School Products		Quill Corporation		
BID TITLE: Corkboards & Markerboards		3939 North John Young Pkwy, Suite 100		5007 Carlisle Pike, Suite 101		6510 North 54th St		100 Scheller Rd		
BID # 09-061-LR		Orlando, FL 32804		Mechanicsburg, PA 17050		Tampa, FL 33610		Lincoln Shire, IL 60069		
*Board Meeting 10/21/08**										
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards Manufacturer / Product Number	\$116.66	\$17,499.00	\$85.30	\$12,795.00	\$54.89	\$8,233.50	\$106.41	\$15,961.50
SCB27	150	4' x 6' Corkboards Manufacturer / Product Number	\$92.04	\$13,806.00	\$65.55	\$9,832.50	\$44.69	\$6,703.50		
SCB28	300	4' x 8' Markerboards Manufacturer / Product Number	\$233.00	\$69,900.00	\$236.00	\$70,800.00	\$167.95	\$50,385.00		
			Claridge / S54x80A		Ghent / AK48		Acco Quartet / ECKA408			
			Claridge / S54x6380A		Ghent / AK46		Acco Quartet / ECKA406			No Bid
			Claridge / S54x8LCS		Ghent / A2M48-M		Acco Quartet / PPA408			No Bid

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: October 6, 2008 @ 2:30 PM		Smith Office & Computer Supply		Smith Office & Computer Supply		Standard Stationary Supply Co	
BID TITLE: Corkboards & Markerboards		1009 S 21st Ave		1009 S 21st Ave		2251 S Foster Ave	
BID # 09-061-LR		Hollywood, FL 33020		Hollywood, FL 33020		Wheeling, IL 60090	
*Board Meeting 10/21/08**		Alternate		Alternate			
ITEM#	QTY	DESCRIPTION	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	TOTAL PRICE
SCB25	150	4' x 8' Corkboards Manufacturer / Product Number	\$80.00	\$12,000.00	\$67.00	\$10,050.00	\$13,135.50
				Ghent / AK48	Aristocrat Industries / BLD48		Ghent / AK48
SCB27	150	4' x 6' Corkboards Manufacturer / Product Number	\$63.00	\$9,450.00	\$52.00	\$7,800.00	\$10,096.50
				Ghent / AK46	Aristocrat Industries / BLD46		Ghent / AK46
SCB28	300	4' x 8' Markerboards Manufacturer / Product Number	\$225.00	\$67,500.00			\$72,639.00
				Ghent / A2M48-M	No Bid		Ghent / A2M48-M

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