

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing Kendra Goodman, CPPB, Purchasing Agent Fax: 813/794-2111 813/ 794-2221

727/ 774-2221

TDD: 813/794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

November 17, 2009

#### **MEMORANDUM**

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPB, Purchasing Agent

RE:

Second Year Renewal of Three-Year Contract

Bid #09-084-GF: Health Supplies & Equipment "Catalog Discount"

Henry Schein, Inc.

School Health Corporation School Kids Healthcare

On January 20, 2009, official action (attached) was taken to award the above-referenced bid to Henry Schein, Inc., School Health Corporation, and School Kids Healthcare. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on February 5, 2010.

Considering services have been satisfactory, Joanne Viggiano, Bid Supervisor, Henry Schein, Inc.; Scott Jacobson, Bid Pricing Specialist, School Health Corporation; and Bradley G. Smith, GM-Contracts, School Kids Healthcare was contacted to verify their willingness to enter into the second year of the agreement. As such they have agreed in writing (attached) to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the above-referenced vendors. The second year of the contract will cover the period of February 6, 2010 through February 5, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

DATE/TIME: NOVEMBER 10, 2009 09:29:00



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**BID RENEWAL REQUEST** BID #09-084-GF

BID TITLE: Health Supplies & Equipment "Catalog Discount"

Yes, I agree to renew Bid #09-084-GF under the same terms and conditions as the existing bid. The second year period shall be from February 6, 2010 through February 5, 2011.
No, I do not agree to renew Bid #09-084-GF
COMPANY NAME: Henry Schein, Inc.
SIGNATURE: JOSHE VIGGIBIED
TYPED NAME AND TITLE: Joanne Viggiano, Bid Supervisor
TELEPHONE (WITH AREA CODE): 800-851-0400
FAX NUMBER (WITH AREA CODE): 866-738-8999
E-MAIL: msmbids@henryschein.com
DATE: 10/27/09
The prospective bidder certifies, by submission and signature of this bid renewal form, that

neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a),

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE)

(813) 794-2111 (FAX)

District Wide Accreditation . Southern Association of Colleges and Schools

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST BID #09-084-GF

BID TITLE: Health Supplies & Equipment "Catalog Discount" Yes, I agree to renew Bid #09-084-GF under the same terms and conditions as the existing bid. The second year period shall be from February 6, 2010 through February 5, 2011. No, I do not agree to renew Bid #09-084-GF COMPANY NAME: School Health Corporation SIGNATURE: TYPED NAME AND TITLE: Scott Jacobson, Bld Pricing Specialist TELEPHONE (WITH AREA CODE): 800-323-1305 FAX NUMBER (WITH AREA CODE): 800-235-1305 E-MAIL: bids@schoolhealth.com The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a). PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)



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BID RENEWAL REQUEST
BID #09-084-GF
BID TITLE: Health Supplies & Equipment "Catalog Discount"

	Teator Supplies & Equipment "Catalog Discount"
Fe	es, I agree to renew Bid #09-084-GF under the same terms and nditions as the existing bid. The second year period shall be from bruary 6, 2010 through February 5, 2011.
COMPANY NAME: School	Kido Healthcare
SIGNATURE: Sur	lly & Oth
TYPED NAME AND TITLE:	Bradley G. Smith, GM-Contracts
TELEPHONE (WITH AREA	CODE): 866-558-0686
FAX NUMBER (WITH ARE)	4 CODE): 800-558-1551
E-MAIL: brade@schoolkids	healthcare.com
DATE: 10-	14-09
The prospective bidder ce neither it nor its principals declared ineligible, or volu provisions of Florida Statu	rtifies, by submission and signature of this bid renewal form, that are presently debatred, suspended, proposed for debarment, intarily excluded from participation in this transaction per the tea 287.133(2)(a).
PLEASE FAX BACK TO	DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT 20430 GATOR LANE LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

## District School Board of Pasco County Bid Recommendation

Bid Title	Health Supplies "Discount" Catalog – District Wide	Number of Vendors Notified	80
Bid Number	09-084-GF	Number of Bids Distributed	14
Date Solicited	November 15, 2008	Number of Vendors Bidding	6
Date Opened	December 11, 2008	Number of Formal "No Bid" Responses	8
Date Board Presentation	January 20, 2009	Funding Source	Asset
Total Savings	\$5,000.00 Estimated	Grand Total of Bid (First year estimate)	\$75,000.00

<u>Recommendation</u>: Recommend acceptance of bids as noted on attached bid tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

<u>Term of Contract</u>: This bid is for the entire District's "as needed" requirements for health supplies requested by the Student Services Department. The percentage bid is firm and fixed for the term of the bid (catalogs may be updated in January and July only.) This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is February 6, 2009 through February 5, 2010.

Notations and Exceptions: This is a multi-award bid (up to three vendors) based on a weighted point system which considers, discount, inventory, location and service. The award is determined by ranking the vendors highest to lowest based upon the largest number of points. The following companies are recommended for award:, School Health Corporation (70 points), School Kids Healthcare (51 points), and Henry Schein Inc. (49 points).

Recommend rejection of bids from Gulf South Medical and Laerdal Medical Corporation for failure to meet the specification for sufficient catalog inventory of health supply related items. Therefore, there were not enough items to analyze for bid evaluation purposes. Recommend rejection of bid from Moore Medical for failure to supply a catalog as required in the bid documents for evaluation purposes.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

District School Board of Pasco County

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Bids Evaluated By: Lisa Kern, Supervisor of Student Services for Health

<u> Board Approved</u>

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent\

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DATE OF OPENING: DECEMBER 11, 2008 2:30 PM   Gulf South Medical Supply   Henry Schein Inc.   Laerdal Medical Corp.				
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38 2:30 PM       Gulf South Medical Supply       Henry Schein Inc.       Laerdal Medical Corp.         4345 Southpoint Blvd       135 Duryea Rd. Mail Rt. E 255       167 Myers Corners Rd         Jacksonville, FL 32216       Melville, NY 11747       Wappingers Falls, NY 125         UNIT PRICE       UNIT PRICE       UNIT PRICE         119%       15%       15%         119%       10%         No       Nevulle, NY         Ves       \$10 fee for orders under \$         1094       Disqualified				
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Board Approved

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DATE OF OPENING: DECEMBER 11, 2008 2:30 PM	Moore Medical LLC	iğ.	School Kids Healthcare
	1890 New Britain Ave Farmington CT 06032-3112	Hanover Park, IL 60133 Waukesha, WI 53186	Waukesha, WI 53186
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TOTAL POINTS	Disqualified	70	[16]
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