



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Florentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
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December 15, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract
Bid #10-026-DR: USDA Commodity Tomato Processing
Red Gold, LLC.

On May 19, 2009, official action (attached) was taken to award the above-referenced bid to Red Gold, LLC. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on July 31, 2010.

Considering services have been satisfactory, David J. Halt, Foodservice Director, Red Gold, LLC. was contacted to verify his willingness to enter into the second year of the agreement. As such, David J. Halt has agreed in writing (attached), to enter into the second year of the contract.

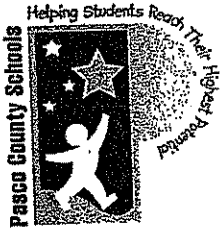
USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to August 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from the Board to renew Bid #10-26-DR: USDA Commodity Tomato Processing bid six month's prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Red Gold, LLC. The second year of the contract will cover the period of August 1, 2010 through July 31, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools

DATE/TIME: DECEMBER 9, 2009 10:31:00



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BID RENEWAL REQUEST

BID #10-026-DR

BID TITLE: USDA Commodity Tomato Processing

XXX _____

Yes, I agree to renew Bid #10-026-DR under the same terms and conditions as the existing bid. The second year period shall be from August 1, 2010 through July 31, 2011.

No, I do not agree to renew Bid #10-026-DR

COMPANY NAME: Red Gold, LLC

SIGNATURE: _____

David J. Halt

TYPED NAME AND TITLE: David J Halt, Foodservice Director

TELEPHONE (WITH AREA CODE): 765-7527

FAX NUMBER (WITH AREA CODE): 765-754-3145

E-MAIL: dhalt@redgold.com

DATE: October 21, 2009

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County

Bid Recommendation

Bid Title	USDA Commodity Tomato Paste Processing		Number of Vendors Notified	30
Bid Number	10-026-DR		Number of Bids Distributed	2
Date Solicited	3/26/2009		Number of Vendors Bidding	1
Date Opened	4/23/2009		Number of Formal "No Bid" Responses	NA
Date Board Presentation	5/19/2009		Funding Source	Special Revenue
Total Savings	\$1,500 Estimated Annually		Grand Total of Bid	\$150,000 Estimated Annual Expenditure

Recommendation: Recommend acceptance of Red Gold, LLC. as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the USDA Commodity Tomato Paste Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective August 1, 2009 through July 31, 2010.

Notations and Exceptions: Recommend acceptance of sole bid from Red Gold, LLC. as the "lowest and best" responsive and responsible bid meeting written specifications. Although we received only one bid for these services, research shows it is in line with historical prices.

P.O.W.E.R. Buying Group is made up of the following 37 school boards: Bay County, Brevard County, Calhoun County, Charlotte County, Citrus County, Collier County, Desoto County, Flagler County, Franklin County, Glades County, Hardee County, Hendry County, Hernando County, Highlands County, Indian River County, Jackson County, Lake County, Liberty County, Lee County, Leon County, Levy County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okaloosa County, Okeechobee County, Osceola County, Pasco County, Santa Rosa County, Seminole County, St. Johns County, St. Lucie County, Sumter County, Volusia County, and Washington County. Individual School Boards are responsible for their own orders, etc.

Total savings was based on current commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

DISTRICT SCHOOL BOARD OF PASCO COUNTY
 BID TABULATION

DATE OF OPENING: April 28, 2009 @ 2:30 p.m.		Red Gold, LLC			
BID TITLE: USDA Commodity Tomato Paste (Totes) Processing-FNS		120 East Oak			
BID NUMBER: 10-026-DR		Oresters, IN 46063			
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
DESCRIPTION:					
GROUP A: Products Using A240 Tomato Paste, Totes (All or none Category):					
1A	Ketchup, Bag in Box, for Wonderbar, 1/3 gallon:				
	Brand:	Red Gold			
	Commodity Code#	REDYA3GWB			
	Commerical Code#	REDYA3GWB			
	Portion Size:	.6 oz.			
	Portions / Cases:	760			
	Case Size:	1/3 gal			
	Pounds DF / Case	6.48			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	14.82			
	DF \$ Value / Case:	3.61			
	Net (NOI) Price / Case:	11.21			
2A	Ketchup, Bag in Box, 2/1.5 gallon:				
	Brand:	Red Gold			
	Commodity Code#	REDY57D			
	Commerical Code#	REDY57D			
	Portion Size:	.6 oz.			
	Portions / Cases:	760			
	Case Size:	2/1.5 gal			
	Pounds DF / Case	6.48			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	14.72			
	DF \$ Value / Case:	3.61			
	Net (NOI) Price / Case:	11.11			

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BID NUMBER: 10-026-DR		Oresters, IN 46063			
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
5A	Ketchup, Pouches, 114 oz:				
	Brand:	Red Gold			
	Commodity Code#	REDY572			
	Commerical Code#	REDY572			
	Portion Size:	.6 oz.			
	Portions / Cases:	1,141			
	Case Size:	6/114 oz pouches			
	Pounds DF / Case	9.81			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	18.54			
	DF \$ Value / Case:	5.46			
	Net (NOI) Price / Case:	13.08			
6A	Salsa: Mild:				
	Brand:	Red Gold			
	Commodity Code#	REDSC99			
	Commerical Code#	REDSC99			
	Portion Size:	1.0 oz.			
	Portions / Cases:	618			
	Case Size:	6/103 oz. cans			
	Pounds DF / Case	5.49			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	23.03			
	DF \$ Value / Case:	3.06			
	Net (NOI) Price / Case:	19.97			
7A	Sauce, Marinara:				

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BID NUMBER: 10-026-DR		Oresters, IN 46063			
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Brand:	Redpack			
	Commodity Code#	RPKNA99			
	Commerical Code#	RPKNA99			
	Portion Size:	4.3 oz.			
	Portions / Cases:	145			
	Case Size:	6/106 oz cans			
	Pounds DF / Case	7.81			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	23.89			
	DF \$ Value / Case:	4.35			
	Net (NOI) Price / Case:	19.54			
8A	Sauce, Pizza:				
	Brand:	Redpack			
	Commodity Code#	RPKIX99			
	Commerical Code#	RPKIX99			
	Portion Size:	2.2 oz.			
	Portions / Cases:	291			
	Case Size:	6/106 oz. cans			
	Pounds DF / Case	16.25			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	22.94			
	DF \$ Value / Case:	9.05			
	Net (NOI) Price / Case:	13.89			
9A	Sauce, Spaghetti, Nutritionally Enhanced:				
	Brand:	Redpack			

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BID TITLE: USDA Commodity Tomato Paste (Totes) Processing-FNS		120 East Oak			
BID NUMBER: 10-026-DR		Oresters, IN 46063			
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Commodity Code#	RPKMA9E			
	Commerical Code#	RPKMA9E			
	Portion Size:	4.4 oz.			
	Portions / Cases:	144			
	Case Size:	6/106 oz cans			
	Pounds DF / Case	10.32			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	23.99			
	DF \$ Value / Case:	5.74			
	Net (NOI) Price / Case:	18.25			
10A	Sauce, Tomato:				
	Brand:	Redpack			
	Commodity Code#	RPKHA99			
	Commerical Code#	RPKHA99			
	Portion Size:	2.2 oz.			
	Portions / Cases:	289			
	Case Size:	6/106 oz cans			
	Pounds DF / Case	9.72			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	18.04			
	DF \$ Value / Case:	5.41			
	Net (NOI) Price / Case:	12.63			
11A	Sauce, Paste:				
	Brand:	Redpack			
	Commodity Code#	RPKUA99			

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BID TITLE: USDA Commodity Tomato Paste (Totes) Processing-FNS		120 East Oak			
BID NUMBER: 10-026-DR		Oresters, IN 46063			
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Commerical Code#	RPKUA99			
	Portion Size:	1.2 oz.			
	Portions / Cases:	555			
	Case Size:	6/111 oz. cans			
	Pounds DF / Case	30.97			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	32.79			
	DF \$ Value / Case:	17.24			
	Net (NOI) Price / Case:	15.55			
12A	Tomatoes, Crushed Concentrate:				
	Brand:	Redpack			
	Commodity Code#	RPKDX99			
	Commerical Code#	RPKDX99			
	Portion Size:	2.2 oz.			
	Portions / Cases:	286			
	Case Size:	6/105 oz. cans			
	Pounds DF / Case	18.37			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	18.79			
	DF \$ Value / Case:	10.23			
	Net (NOI) Price / Case:	8.56			
Group AA: Products Using A245 Tomato Paste, Totes (All or none category)					
13AA	Product: Ketchup 33% Grade A6/114 oz. Red Plst Jug w/Free Pump in every case:				
	Brand:	Red Gold			

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BID NUMBER: 10-026-DR		Oresters, IN 46063			
ITEM#	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Commodity Code#	REDY59P			
	Commerical Code#	REDY59P			
	Portion Size:	.06 oz.			
	Portions / Cases:	1,140			
	Case Size:	6/114 oz. Jugs			
	Pounds DF / Case	9.72			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	22.84			
	DF \$ Value / Case:	5.41			
	Net (NOI) Price / Case:	17.43			
14AA	Product: Spaghetti Sauce				
	Brand:	Redpack			
	Commodity Code#	RPKMA9C			
	Commerical Code#	RPKMA9C			
	Portion Size:	4.4 oz.			
	Portions / Cases:	144			
	Case Size:	6/106 oz			
	Pounds DF / Case	10.69			
	Fee for Service / Case	NA			
	NOI Bid Price (Commodity Benchmark Price) / Case:	21.99			
	DF \$ Value / Case:	5.95			
	Net (NOI) Price / Case:	16.04			
15AA	Product: Sloppy Joe Sauce				
	Brand:	Redpack			
	Commodity Code#	RPK1A99			
	Commerical Code#	RPK1A99			

