



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 15, 2009

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPO, CPPB, Purchasing Agent *Kdg/bm*

**SUBJECT:** Request Permission to Issue Purchase Order to SHI for Microsoft Licenses

We are requesting permission on behalf of the Information Services Department to issue a purchase order to SHI in the amount of \$343,504.67. The purchase order will cover the cost of existing Microsoft licenses on office and school-based computers within the District. Capital funds will be used for this expenditure.

This purchase is being made under the second year of a three (3)-year Campus and School Volume Licensing Agreement with Microsoft, originally Board approved December 16, 2008 (on file in Purchasing). The Agreement "locks in" the District's unit price for Microsoft licenses at \$17.39 through January 31, 2012. The purchase order will cover the period February 1, 2010 – January 31, 2011.

Software House International is the Microsoft-authorized dealer under Florida State Contract #252-001-09-1, term 4/1/09 – 3/31/12. The District is permitted to utilize this State contract under Florida Administrative Rule 6A-1.012(5).

Please contact Mr. Ed Mutell, Supervisor of Information Services, or me if you have any questions regarding this matter.

KDG/az  
Attachments

From: <Bryan\_Rosenthal@shi.com>  
Subject: **SHI Quote 3453299, School Agreement YEAR 2**  
Date: November 30, 2009 11:46:50 AM EST  
To: <emutell@pasco.k12.fl.us>



Pricing Proposal  
Quotation #: 3453299  
Created On: Nov-30-2009  
Valid Until: Dec-17-2009

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## Pasco County School District

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**Ed Mutell**  
7227 Land-O-Lakes Blvd.  
Land-O-Lakes  
FL  
34639  
United States of America  
Phone: (813) 794-2912  
Fax:  
Email: emutell@pasco.k12.fl.us

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## Account Executive

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**Bryan Rosenthal**  
33 Knightsbridge Road  
Piscataway, NJ 08854  
Phone: 386-736-0559  
Fax: 386-740-0737  
Email: Bryan\_Rosenthal@shi.com

All Prices are in US Dollar(USD)

Product	Qty	Your Price	Total
1 Office Enterprise All Lng Lic/SA Pack MVL School-LEVEL B 1 Year School Agreement Faculty Add-Ons Level B Unit Count 1 Microsoft - School Agreement - Part#: 76J-01821	19753	\$17.39	\$343,504.67
		Shipping	\$0.00
		Total	\$343,504.67

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### Additional Comments

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To process your order, you can e-mail your request to [floridateam@shi.com](mailto:floridateam@shi.com). You can also fax it to 732-868-6055. Please include a contact e-mail address on all orders, as this is required by most vendors. Thanks!

SHI Fed ID# 22-3009648

SHI is a Certified Minority (Asian-Pacific) Large Account Reseller, specializing in the sale and distribution of academically priced software and hardware from a myriad of manufacturers ... including Microsoft, Symantec, Adobe, Macromedia, Veritas, Corel, Borland, McAfee, Novell, HP, Xerox and more.

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*The Products offered under this proposal are subject to the SHI Return Policy posted at [www.shi.com/returnpolicy](http://www.shi.com/returnpolicy), unless there is an existing agreement between SHI and the Customer.*