



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *Kat*

RE: SimplexGrinnell
Direct Negotiated Contract for Fire Alarm Installation
Third Year Renewal of Five-Year Contract

On January 22, 2008, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement expired on December 31, 2008. Subsequently, the second year of the agreement was awarded on November 18, 2008 and covers the period of January 1, 2009 through December 31, 2009.

Considering services have been satisfactory, James E. Hampton, District General Manager, SimplexGrinnell, was contacted to verify his willingness to enter into the third year of the agreement. As such, James E. Hampton has agreed, in writing (attached), to enter into the third year of the contract.

The terms and conditions of the contract allow for changes (increase and decrease) in labor rates based upon the National Occupational Employment and Wage Estimates. SimplexGrinnell has requested, in writing (attached), a price adjustment in accordance with the 2008 National Occupational Employment and Wage Estimates for the third year beginning January 1, 2010: Helper \$10.86 (no change), Lead Installer \$16.64 (increase), Supervisor \$24.50 (increase), Project Manager \$38.58 (increase).

At this time, it is my recommendation to enter into the third year of the agreement with SimplexGrinnell with the appropriate price adjustments. The third year of the contract will cover the period of January 1, 2010 through December 31, 2010 with anticipated expenditures of approximately \$770,000. At this time, we are requesting blanket approval in the amount of \$770,000 in order to reduce delays in processing work orders dealing with the "life, health, safety" issues associated with fire alarms. As always, the Purchasing Department will monitor and calculate all SimplexGrinnell purchase orders to verify that the dollar limits are not exceeded. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lr

Attachments

DATE/TIME: NOVEMBER 23, 2009 10:53:00

SimplexGrinnell

SimplexGrinnell LP
4701 Oak Fair Blvd.
Tampa, Florida 33610
OFFICE: (813) 626-5482
FAX: (813) 664-1731

Thomas Akos
Electronic Operations Manager

takos@simplexgrinnell.com

September 30, 2009

Pasco County Public School District
7227 Land O Lakes Blvd
Land O Lakes, Florida 34639
Attn: Laurie Roberts

Re: Labor Rate 2010 PCSB Contract

Ms. Roberts:

In accordance with the Direct Negotiated Contract for Fire Alarm Installation between the Pasco County School Board and SimplexGrinnell, we respectfully submit the following rate adjustments for the following Occupational Codes.

Technician	49-2094 No Change
Helper	49-9098 \$10.86/hr
Lead Installer	49-2098 \$16.64/hr
Supervisor	49-1011 \$24.50/hr
Project Manager	11-9021 \$38.58/hr

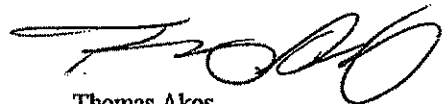
SimplexGrinnell wishes to enter into year 3 of the Direct Negotiated Contract for Fire Alarm Installation.



James Hampton
District General Manager

Please do not hesitate to contact me if you have any comments or questions.

Best Regards,



Thomas Akos
Electronic Operations Manager

file

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Heather Fiorentino, Superintendent

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Department of Purchasing
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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

November 18, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: SimplexGrinnell
Direct Negotiated Contract for Fire Alarm Installation
Second Year Renewal of Five-Year Contract

On January 22, 2008, official action (attached) was taken to award the above-referenced negotiated contract to SimplexGrinnell. This negotiated contract is for a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on December 31, 2008.

Considering services have been satisfactory, James E. Hampton, District General Manager, SimplexGrinnell, was contacted to verify his willingness to enter into the second year of the agreement. As such, James E. Hampton has agreed, in writing (attached), to enter into the second year of the contract.

The terms and conditions of the contract allow for changes (increase and decrease) in labor rates based upon the National Occupational Employment and Wage Estimates. SimplexGrinnell has requested, in writing (attached), a price adjustment in accordance with the 2007 National Occupational Employment and Wage Estimates for the second year beginning January 1, 2009: Helper \$10.86 (increase), Lead Installer \$16.10 (decrease), Supervisor \$23.12 (decrease), Project Manager \$34.91 (decrease).

At this time, it is my recommendation to enter into the second year of the agreement with SimplexGrinnell with the appropriate price adjustments. The second year of the contract will cover the period of January 1, 2009 through December 31, 2009 with anticipated expenditures of approximately \$1,395,000. At this time, we are requesting blanket approval in the amount of \$1,395,000 in order to reduce delays in processing work orders dealing with the "life, health, safety" issues associated with fire alarms. As always, the Purchasing Department will monitor and calculate all SimplexGrinnell purchase orders to verify that the dollar limits are not exceeded. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lr

Attachments

NOV 18 2008

Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 18, 2008

DIRECT NEGOTIATION RENEWAL REQUEST

TITLE: Simplex Fire Alarm Installation

Yes, I agree to renew the contract listed above, under the same terms and conditions as the existing contract. The renewal period will begin on January 1, 2009 and expire on December 31, 2009

No, I do not agree to the contract listed above.

Company Name: Simplex Grinnell

Signature: [Signature] Date: 9/23/08

Typed Name and Title: James E. Hampton, District General Manager

Telephone (w/area code): (813) 626-5482 Fax Number (w/area code): 813-664-1731

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN ASAP

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds must be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you must have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department prior to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law through the internet link: http://election.dos.state.fl.us/laws/0511laws/ch_2005-028.pdf. This law is effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTN: Chrystal Cahill, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2234 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools

District School Board
of Pasco County

NOV 18 2008

Board Approved

SimplexGrinnell

SimplexGrinnell LP
4701 Oak Fair Blvd.
Tampa, Florida 33610
(813) 626-5482
FAX: (813) 664-1731

Thomas J. Akos

Alarm and Detection Manager
Tampa District

takos@tycoint.com

October 30, 2008

Pasco County Public School District
7227 Land O Lakes Blvd
Land O Lakes, FL 34639
Attn: Laurie Roberts

Re: Labor Rate 2009 PCSB Contract

Ms. Roberts:

In accordance with the Sole Source Account Agreement for Pasco County School Board, SimplexGrinnell submits the following rate adjustments for the following Occupational Codes.

Technician	49-2094	No Change
Helper	49-9098	\$10.86/ hr
Lead Installer	49-2098	\$16.10/ hr
Supervisor	49-1011	\$23.12/ hr
Project Manager	11-9021	\$34.91/ hr

Please do not hesitate to contact me if you have any comments or questions.

Sincerely



Thomas Akos
Alarm and Detection Manager

File

Fire, Security, Communications, Workforce Solutions, Sales & Service
Offices & Representatives in Principal Cities throughout the World

Assistant School Board
of Pasco County

NOV 18 2008

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 16, 2008

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent 

RE: SimplexGrinnell
Direct Negotiated Contract for Fire Alarm Installation

On November 20, 2007, official action (attached) was given to allow permission to negotiate a direct contract with SimplexGrinnell for the acquisition of parts, software and labor associated with The District's electronic fire alarm systems "as needed" for use throughout the District.

As you know, the Department of Education Rule 6A-1.012(10), allows a district school board, when acquiring high technology resources to make any acquisition through direct negotiation and contract with a vendor as best fits the needs of the school district. As indicated in our previous request, the attached contract with pricing is now being submitted for your approval. This is a five-year contract, renewable annually based upon mutual consent of both parties. The first year of the contract shall be effective from January 23, 2008 to December 31, 2008. The anticipated annual expenditures will be approximately \$710,000 to install additional devices as needed, relocate portable classroom fire alarm systems and for new system upgrades. The agreement has been reviewed and approved by The School District's Attorney, Nancy McClain Alfonso.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

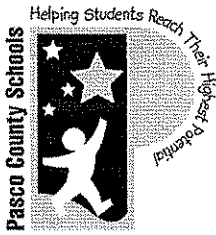
lr

District School Board
of Pasco County

Attachments

JAN 22 2008

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

November 14, 2007

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

RE: Request Permission to Negotiate
Simplex Fire Alarm Systems

On November 19, 2002, official action (attached) was granted to allow permission to directly negotiate the acquisition of parts, software and labor associated with The District's electronic fire alarm systems for Simplex products. Considering the fifth year of this contract will expire on December 31, 2007, the Maintenance and Facility Services Department, Construction Services and Code Compliance, and the Purchasing Department have been reviewing the existing contract, conditions, and past rationale to verify the applicability of future negotiations through the bid exemptions as presently allowed through the Department of Education rule 6A-1.012 (10) – Information technology.

Currently under the Department of Education rule 6A-1.012(10) allows the Board to enter into direct negotiations for high technology hardware, software and components when it is in their best interest to do so. The term information technology as defined in State Statutes 282.0041(7) means "equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch, or disseminate information of any kind or form."

Given the fact that the majority of fire alarm systems in the district are similar to computers in that they have front-end processors, data terminals, data storage units, miscellaneous peripheral equipment and data is automatically and electronically transmitted, displayed, stored analyzed, processed, communicated and disseminated to the appropriate fire authorities it appears that Simplex fire alarm systems fulfill the definition and intent of DOE's terminology for information technology and, therefore, would be exempt from the competitive bidding process.

Based upon past and present rationale, it is my recommendation that this acquisition be negotiated as allowed under the above-referenced rule as a multi-year contract, renewable annually by mutual agreement of both parties for a period not to exceed five years. Upon reaching a successful conclusion, I will forward copies of the contract and prices for your ratification.

Should you have any questions regarding this request, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/lmr

Attachments

District School Board
of Pasco County

NOV 20 2007

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34639 • 813/794-2221

John Long, Ph.D., Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us
November 7, 2002

MEMORANDUM

TO: Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *kdg*

RE: Request Permission to Negotiate – Simplex Fire Alarm Systems

On July 1, 1997, The Board granted permission to directly negotiate the acquisition of parts, software, and labor associated with The District's electronic fire alarm systems for Simplex products. At the time, Ken Trufant, Purchasing Agent, provided details and rationale for that recommendation – see attached. Subsequently, a five-year contract, renewable annually based upon mutual agreement, was successfully negotiated.

Considering the fifth year of this agreement will expire on December 31, 2002, the Maintenance and Purchasing Departments have been reviewing the existing contract, conditions, and past rationale to verify the applicability of future negotiations through the bid exemptions as presently allowed through DOE Section 6A1.012(10) – information technology.

Currently under DOE rules, *information technology resources* “may be acquired through either a bid process or by direct negotiations and contract with a vendor or supplier, as best fits the needs of the school district as determined by the school board.” The term *information technology* as defined in State Statutes 282.0041(7) means “equipment, hardware, software, firmware, programs, systems, networks, infrastructure, media, and related material used to automatically, electronically, and wirelessly collect, receive, access, transmit, display, store, record, retrieve, analyze, evaluate, process, classify, manipulate, manage, assimilate, control, communicate, exchange, convert, converge, interface, switch, or disseminate information of any kind or form.”



POSTED 11-13-02 10:15 AM
REMOVED 11-20-02 1:30 PM
INITIALS dmw | kmw

MEMO/Board Member

November 7, 2002

Page 2

Given the fact that the vast majority of the fire alarm system mechanisms consist of:

- (1) Devices that are similar to computer components - Central and front-end processors, data terminals, data storage units, and miscellaneous peripheral equipment and;
- (2) Whereby data is automatically and electronically transmitted, displayed, stored, analyzed, and processed via interfacing with the District's existing networks; and
- (3) Whereby the gathered data is communicated and disseminated to the appropriate fire authority;

it appears that the Simplex fire alarm systems fulfill the definition and intent of DOE's terminology for *information technology* and, therefore, would be exempt from the competitive bidding process.

Based upon past and present rationale, it is my recommendation that this acquisition be negotiated as allowed under the above-referenced rule as a multi-year agreement, renewable annually by mutual agreement of both parties for a period not to exceed five years. Upon reaching a successful conclusion, I will forward copies of the contract and prices for your ratification.

Should you have any questions or wish to discuss this matter further, contact me at your convenience.

Attachment (3)

XC: Wendell Krinn, Director of Maintenance
John Petrashek, Director of New Construction
Dave Beals, Crew Chief, Electronics

