



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

January 18, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *Kdg/jrb*

RE: Third Year Renewal of Three-Year Contract  
Bid #09-112-DR: USDA Commodity Turkey Processing  
Jennie-O Turkey Store

On May 19, 2009, official action (attached) was taken to award the above-referenced bid to Jeannie-O Turkey Store. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Steve Atchison, Central Regional Manager, Jennie O Turkey Store was contacted to verify his willingness to enter into the third year of the agreement. As such, Steve Atchison has agreed in writing (attached), to enter into the third year of the contract with a price increase of 1.0433%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2010 index for the third contract year, as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2011 for the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affect contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-071-DR: USDA Sandwich Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Jeannie-O Turkey Store. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

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District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: January 11, 2011 08:54:00



# District School Board of Pasco County

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### BID RENEWAL REQUEST

**BID #09-112-DR**

**BID TITLE: USDA Commodity Turkey Processing**


\_\_\_\_\_ 

**Yes, I agree to renew Bid #09-112-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012. (With Price increase of 1.0433 per current PPI Index, see attached.)**

\_\_\_\_\_

No, I do not agree to renew Bid #09-112-DR

COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE: 

TYPED NAME AND TITLE: Steve Atchison, Central Regional Manager

TELEPHONE (WITH AREA CODE): 320-235-2622

FAX NUMBER (WITH AREA CODE): 320-231-2272

E-MAIL: satchison@j-ots.com

DATE: December 20, 2010

**The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).**

**PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
 ATTENTION: Debra Reaves, Buyer Assistant  
 PURCHASING DEPARTMENT  
 20430 GATOR LANE  
 LAND O' LAKES, FL 34638  
 (813) 794-2219 (PHONE)  
 (813) 794-2111 (FAX)**

District Wide Accreditation • Southern Association of Colleges and Schools



December 20, 2010

To: Pasco County Board of Education

From: Steve Atchison  
Jennie O Turkey Store

Re: Renewal of Foodservice Bid # 09-112-DR

Dear Pasco County Board of Education:

The Jennie O Turkey Store would like to renew it's current foodservice bid for school year 2011-2012 with a percentage price increase of 1.0433% per product. This percentage price increase is in line with the current PPI Index.

The Jennie O Turkey Store looks forward to again working with the Pasco County Board of Education and the Foodservice Department for the 2011-2012 school year. If you have questions regarding this information, please contact me.

Thank you.

A handwritten signature in black ink that reads "Steve Atchison". The signature is written in a cursive style with a long, sweeping underline.

Steve Atchison  
Jennie O Turkey Store  
Central Regional Manager  
218-998-2140 office  
satchison@j-ots.com

**Jennie-O Turkey Store, Inc.**

2505 Willmar Avenue SW Willmar, MN 56201 (320) 235-2622



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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 15, 2009

## MEMORANDUM

**TO:** Honorable Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KG*

**RE:** Bid #09-122-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

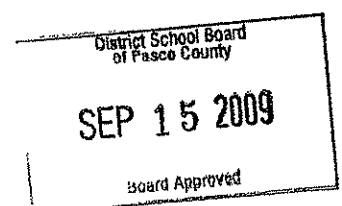
Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for two (2) new items utilizing USDA A534 Bulk Turkey. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (2)



To Julie 2 pages  
From Joy 9-1-09

### Pasco County Schools New Item Bid Addition Request

#### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
Total Delivered Price / Portion		N/A	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
Total Delivered Price / Portion		\$0.7364	
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

*Joy Dwyer*  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

9-1-09  
Date

District School Board  
of Pasco County

SEP 15 2009

Board Approved

## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	Brand	Jennie-O Turkey Store
		Commodity Code #	285728
		Commercial Code #	285728
		Portion Size	2.86 oz
		Portions / Case	156.000
		Case Size	28 lb
		Pounds DF / Case	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.10
		Net (NOI) Price / lb	\$2.08
		DF \$ Value / lb	\$0.98
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.06
		Net (NOI) Price / Portion	\$0.3733
		Total Price / Portion (Includes DF \$ Value)	\$0.5492
		Distribution Cost / Portion	\$0.0081
		Total Delivered Price / Portion	\$0.5573
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.08	
	<b>Product Description:</b>	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / lb	
		Case Size	
		Pounds DF / lb	
	<b>USDA Commodity Used:</b>	Fee for Service / lb	
		Net (NOI) Price / lb	
		DF \$ Value / lb	
		NOI Bid Price (Commodity Benchmark Price) / lb	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
		Total Delivered Price / Portion	
<b>For comparison purposes only:</b>	Commercial Price / Case Without USDA Commodities		

Pricing good through June 30, 2010.

*Joy Dwyer*  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

9-1-09  
 \_\_\_\_\_  
 Date

District School Board  
of Pasco County

SEP 15 2009

Board Approved



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September 15, 2009

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**TO:** Honorable Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KG*

**RE:** Bid #09-122-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products

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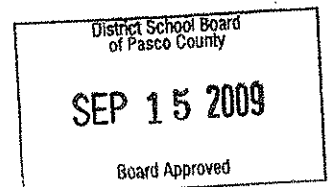
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Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (2)



Date/Time: September 9, 2009; 10:27:00

# DICED PEPPERONI STYLE SEASONED TURKEY, 1/4"



6424-20

UCC Manufacturer ID: 42222  
 Product Category: LD  
 Product Division: 2

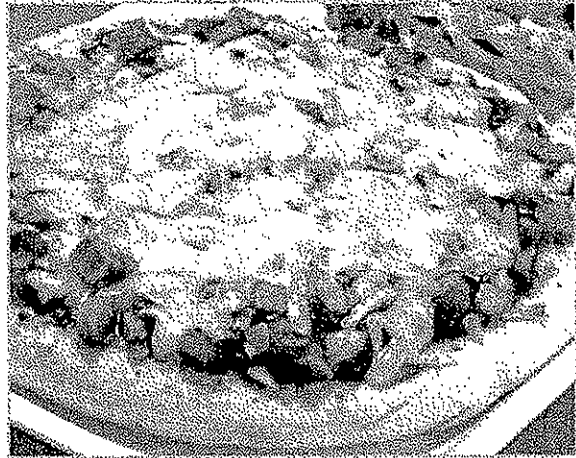
## PRODUCT INFORMATION

### Product Features

- 1/4" Diced
- 4/5 lb. Poly Bags
- IQF
- Utilizes Dark Meat
- Contains No Gluten

### Product Benefits

- Great for Pizzas and Calzones
- Diced for Labor Savings, Consistency and Food Safety
- Economical
- Healthier Alternative to Traditional Pepperoni
- 100% Usable Meat – No Yield Loss



**LIST OF INGREDIENTS:**  
 TURKEY SEASONING (CORN SYRUP SOLIDS, SPICE (MUSTARD), PAPRIKA, DEXTROSE, SOY PROTEIN CONCENTRATE, FLAVORING (INCLUDING SMOKE FLAVOR), PAPRIKA, OLEORESIN, GARLIC POWDER), SALT, CONTAINS 2% OR LESS WATER, CITRIC ACID, DEXTROSE, CARRAGEENAN, NATURAL FLAVORING, SODIUM NITRITE. (CONTAINS SOY)

## SPECIFICATIONS

**Ship Container UPC:** 100422264205  
**Shelf Life:** 180 days frozen  
 from pack date  
**Code Date Qualifier:** N/A  
**Pallet Pattern:** 7 x 8 = 56  
**Full Pallet:**  
 Net Weight: 1,120.00 lbs.  
 Gross Weight: 1,156.06 lbs.  
 Tare Weight: 36.06 lbs.  
 Catch Weight? N

## PREPARATION/HANDLING

Thaw in refrigerator and use in application.

## MASTER DIMENSIONS

**Case Dimensions:** 11.4" L x 9.8" W x 7.9" H  
**Cubic Feet:** 0.5108  
**Net Weight:** 20.00 lbs.  
 Gross Weight: 20.64 lbs.  
 Tare Weight: 0.64 lbs.  
**Pack:** 4/5 lbs.  
**Servings Per Case:** 104

Jennie-O Turkey Store certifies that the above information is true and correct, and that a 2.29 ounce serving of the above product (ready for serving) contains 2 ounces of cooked lean meat/meat alternate when prepared according to directions.

## NUTRITIONAL INFORMATION PER 2 OZ. MT/MT ALTERNATE SERVING \*assuming a 75% shipping yield (as served)

Svg Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Protein (g)	Vit. A (%)	Calcium (%)	Vit. C (%)	Iron (%)
3.06	150	8	3	0	65	800	3	0	15	10	2	45	10



**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A534 Turkey, Bulk (All or none category)</b>						
	Turkey BBQ - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2153-34
					Commercial Code #	
					Portion Size	3.34
					Portions / Case	153
					Case Size	32
					Pounds DF / Case	27.43
					Fee for Service / Case	\$28.80
	Size of serving to equal 2 oz M/MMA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$56.32
	3.34				DF \$ Value / Case	\$27.52
					Net (NOI) Price / Case	\$28.80
					Net (NOI) Price / Portion	\$0.19
					Total Price / Portion (Includes DF \$ Value)	\$0.3681
					Distribution Cost / Portion	\$0.0082
					Total Delivered Price / Portion	\$0.3763
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

Company Name / Initials \_\_\_\_\_



# SLOW ROASTED Memphis BBQ Turkey



Slow roasted, whole muscle, boneless, skinless turkey thigh meat rubbed with an authentic blend of barbeque spices.

It's the high quality dry rub that gives Memphis its unique style of barbeque...a style that brings excitement to any sandwich or meal! It's pre-cooked and pre-seasoned so just heat and serve, or customize with your own sauce for a local taste the whole school will love.

- **Slow roasted for hours...**so that the meat truly absorbs the succulent flavors of the rub, and delivers maximum tenderness.
- **Whole muscle turkey thigh meat...**not only gives it a great texture, but a true, authentic appearance.
- **Extends turkey's appeal...**turkey's the #1 sandwich meat. By adding hot turkey applications to your school menu (like turkey pizza) you're extending your menu even further!



*Step aside, ordinary pizza! Slow Roasted Memphis BBQ Turkey makes it something extraordinary.*

Slow Roasted Memphis BBQ Turkey brings more to your school!

- **More value...**Perfect L'Attitudes™ is included in both the A-534 Bulk Whole Bird and the A-582 Bulk Turkey Thigh Commodity Processing Programs.
- **More convenience...**it's pre-cooked and pre-seasoned, so you just heat and serve!
- **More flavor...**make Thursday Is Turkey Day an international hit by adding the bold taste of Slow Roasted Memphis BBQ Turkey – the kind of global taste your students want.
- **More healthy alternatives...**Slow Roasted Memphis BBQ Turkey lets you menu a delicious alternative for health-conscious students and those with special religious or dietary needs.



*Slow Roasted Memphis BBQ Turkey on a quesadilla instantly becomes a multi-cultural favorite.*

### Why Perfect L'Attitudes™ for schools?

Today's kids are growing up in a global community, where they're able to share ideas, music, and videos with kids all around the world. It's no wonder that a 2009 Dream Kitchen Survey® of school-aged students revealed that "today's youngsters are knowledgeable about ethnic fare, and have enjoyed a variety of authentic foods from around the globe." Perfect L'Attitudes™ Slow Roasted Memphis BBQ Turkey fits the bill perfectly!

### Specifications:

Product Code:	Description:	Case Pack:
2153-34	Slow Roasted Memphis BBQ Turkey	4/7-9 lbs.

### Master Dimensions:

Case Dimensions: 19.4" L x 11.2" W x 5.4" H  
 Cubic Feet: 0.6790  
 Net Weight: 32.00 lbs.  
 Gross Weight: 33.06 lbs.  
 Tare Weight: 1.06 lbs.  
 Pack: 4/7-9 lbs.  
 Servings Per Case: 153

### Specifications:

Ship Container UPC: 90042222215339  
 Shelf Life: 270 days frozen from pack date  
 Code Date Qualifier: N/A  
 Catch Weight? Y  
 Pallet Pattern: 9 x 5 = 45  
 Full Pallet  
 Net Weight: 1440.00 lbs.  
 Gross Weight: 1487.70 lbs.  
 Tare Weight: 47.70 lbs.

### Product Handling and Preparation:

- Thaw frozen 8 lb. Packs 24-36 hours in the refrigerator
- Remove from plastic package and place in foil pan/hotel pan.
- Place uncovered in preheated 350°F conventional oven or 300°F convection oven for 25-30 minutes, then break apart with tongs, meat forks or dough cutter. Place back in oven and cook for an additional 25-30 minutes until thoroughly heated and browned and an internal temperature of at least 140°F is reached.
- Remove from oven and break apart/shred further (while still in pan).

### Nutrition Facts:

Svg. Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Sugar (g)	Protein (g)	Vit. A (I.U.)	Vit. C (mg)	Calcium (mg)	Iron (mg)
3.34	120	5	1.5	0	65	650	4	0	2	14	0	2	0	6

INGREDIENTS: TURKEY THIGH MEAT, TURKEY BROTH, BARBECUE SEASONING (FRUCTOSE, MOLASSES POWDER, MOLASSES, WHEAT STARCH, SOY FLOUR, YEASTING, TOMATO POWDER, SALT, SERRANO PEPPER, DARK POWDER, CORN POWDER, SPICES, MALTOOLIGOSACCHARIDE, BROWN WORCESTERSHIRE SAUCE, MOLASSES, VINEGAR, CORN SYRUP, SALT, CAPSICUM COLOR, DARK SUGAR, SPICES, TAMARIND, NATURAL FLAVORS, CITRIC ACID, COTTONSEED OIL, MANTHAN OIL, NATURAL SMOKE FLAVOR, SPICE EXTRACT), CONTAINS 2% OR LESS WOODEN FOOD GRABER, SALT, SUGAR, SERRANO PEPPER, NATURAL SMOKE, YEASTING, FLAVORING, CONTAINS WHEAT, SOY



**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
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Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required information to be completed by bidder.
<b>Group AA: Products Using A534 Turkey, Bulk (All or none category)</b>						
	Turkey Tinga - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2154-34
					Commercial Code #	
					Portion Size	4.17
					Portions / Case	122
					Case Size	32
					Pounds DF / Case	21.98
					Fee for Service / Case	\$31.36
	Size of serving to equal 2 oz M/M/A: 4.17				NOI Bid Price (Commodity Benchmark Price) / Case	\$53.44
					DF \$ Value / Case	\$22.08
					Net (NOI) Price / Case	\$31.36
					Net (NOI) Price / Portion	\$0.26
					Total Price / Portion (Includes DF \$ Value)	\$0.4380
					Distribution Cost / Portion	\$0.0103
					Total Delivered Price / Portion	\$0.4484
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

Company Name / Initials \_\_\_\_\_



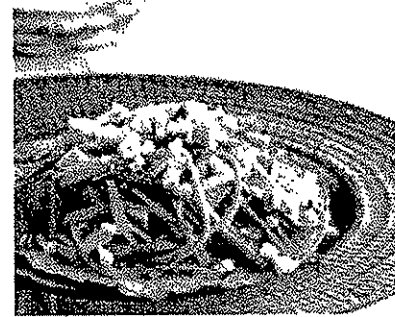
# SLOW ROASTED Turkey Tinga



Slow roasted, whole muscle, boneless, skinless turkey thigh meat cooked in authentic Tinga sauce.

It originates from the Puebla region of Mexico, and was traditionally served on corn tortillas with crumbled cheese. Tinga is the kind of bold flavor today's students are looking for.

- **Slow roasted for hours...**delivers maximum tenderness and infuses the meat with rich, delicious flavor.
- **Whole muscle turkey thigh meat...**not only gives it a great texture, but a true, authentic appearance.
- **Extends turkey's appeal...**because turkey's America's favorite sandwich meat. So adding hot turkey applications like a Tinga tacos or burritos extends your school's menu even further!



*Tradition gets a new taste when a Torta is piled high with Slow Roasted Turkey Tinga.*

Slow Roasted Turkey Tinga brings more to your school!

- **More value...**Perfect L'attitudes™ is included in both the A-534 Bulk Whole Bird and the A-582 Bulk Turkey Thigh Commodity Processing Programs.
- **More convenience...**it's pre-cooked, so you just heat and serve!
- **More flavor...**make Thursday Is Turkey Day an international hit by adding the bold taste of Slow Roasted Turkey Tinga – the kind of global taste your students are looking for.
- **More healthy alternatives...**Slow Roasted Turkey Tinga lets you menu a delicious alternative for health-conscious students and those with special religious or dietary needs.



*Nachos are even more appetizing with the extraordinary taste of Slow Roasted Turkey Tinga.*

## Why Perfect L'attitudes™ for schools?

Today's kids are growing up in a global community, where they're able to share ideas, music, and videos with kids all around the world. It's no wonder that a 2009 Dream Kitchen Survey® of school-aged students revealed that "today's youngsters are knowledgeable about ethnic fare, and have enjoyed a variety of authentic foods from around the globe." Perfect L'attitudes™ Slow Roasted Turkey Tinga fits the bill perfectly!

### Specifications:

Product Code:	Description:	Case Pack:
2154-34	Slow Roasted Turkey Tinga	4/7-9 lbs.

### Master Dimensions:

Case Dimensions: 19.4" L x 11.2" W x 5.4" H  
 Cubic Feet: 0.6790  
 Net Weight: 32.00 lbs.  
 Gross Weight: 33.06 lbs.  
 Tare Weight: 1.06 lbs.  
 Pack: 4/7-9 lbs.  
 Servings Per Case: 122

### Specifications:

Ship Container UPC: 9004222215438  
 Shelf Life: 270 days frozen from pack date  
 Code Date Qualifier: N/A  
 Catch Weight? Y  
 Pallet Pattern: 9 x 5 = 45  
 Full Pallet  
 Net Weight: 1440.00 lbs.  
 Gross Weight: 1487.70 lbs.  
 Tare Weight: 47.70 lbs.

### Product Handling and Preparation:

- Thaw frozen 8 lb. Packs 24-36 hours in the refrigerator
- Remove from plastic package and place in hot pan/hotel pan.
- Place uncovered in preheated 350°F conventional oven or 300°F convection oven for 25-30 minutes, then break apart with tongs, meat forks or dough cutter. Place back in oven and cook for an additional 25-30 minutes until thoroughly heated and browned and an internal temperature of at least 140°F is reached.
- Remove from oven and break apart/shred further (while still in pan).

### Nutrition Facts:

Svg. Size (oz.)	Calories (Kcal)	Total Fat (g)	Sat. Fat (g)	Trans Fat (g)	Cholest. (mg)	Sodium (mg)	Carbs (g)	Fiber (g)	Sugar (g)	Protein (g)	Vit. A (I.U.)	Vit. C (mg)	Calcium (mg)	Iron (mg)
3.29	120	5	1.5	0	60	460	3	0	1	17	0	4	0	6

INGREDIENTS: TURKEY THIGH MEAT, FIRE ROASTED TOMATOES, TURKEY BROTH, Diced Onion, Contains 2% OR LESS CHITOSE, POTATO PUREE, WAXER, CHEESE, JALAPENO, TOMATO PASTE, VINEGAR, SALT, SPICES, CARBON MONOXIDE, BARLEY POWDER, MODIFIED FOOD STARCH, SALT, SUGAR, GARLIC, MONOGLYCERINE, POTASSIUM ACRYLATE, SOY LECITHIN, SALT, CARAMEL COLOR, GARLIC SUGAR, SPICES, SOY SAUCE, SOY LECITHIN, NATURAL FLAVORING, WHEAT AND SOYBEAN, SALT, MALTODextrin, CARAMEL, CELLULOSE, PALM OIL, TBSPARIN, NATURAL FLAVOR, SODIUM PHOSPHATE, CALCIUM, NATURAL SMOKE FLAVORING, FLAVORING. CONTAINS SOY, WHEAT





## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

December 15, 2009

### MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract  
Bid #09-112-DR: USDA Commodity Turkey Processing  
Jennie-O Turkey Store Sales, LLC.

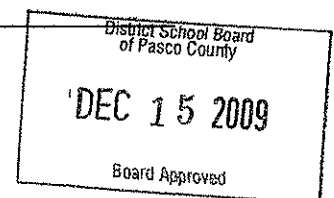
On March 16, 2009, official action (attached) was taken to award the above-referenced bid to Jennie-O Turkey Store Sales, LLC. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Mark Nellermoe, Vice President of Foodservice, Jennie-O Turkey Store Sales, LLC. was contacted to verify his willingness to enter into the second year of the agreement. As such, Mark Nellermoe has agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-112-DR: USDA Commodity Turkey Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Jennie-O Turkey Store Sales, LLC. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr





## District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

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December 15, 2009

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TO: Honorable School Board Members

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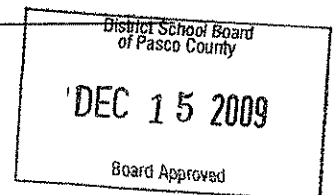
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Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Jennie-O Turkey Store Sales, LLC. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr





# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

## BID RENEWAL REQUEST

**BID #09-112-DR**

**BID TITLE: USDA Commodity Turkey Processing**

Yes, I agree to renew Bid #09-112-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010 through June 30, 2011.**

No, I do not agree to renew Bid #09-112-DR

COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE: \_\_\_\_\_

TYPED NAME AND TITLE: Mark Nellermos, VP of Foodservice

TELEPHONE (WITH AREA CODE): 320-235-2622

FAX NUMBER (WITH AREA CODE): 320-231-2272

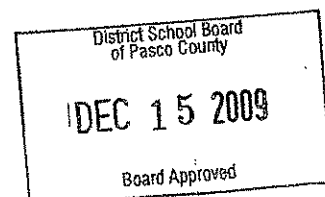
E-MAIL: rischwantes@j-ots.com

DATE: 12/2/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTENTION: Debra Reaves, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2219 (PHONE)  
(813) 794-2111 (FAX)

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# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

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### BID RENEWAL REQUEST BID #09-112-DR

**BID TITLE: USDA Commodity Turkey Processing**

Yes, I agree to renew Bid #09-112-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010 through June 30, 2011.**

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COMPANY NAME: Jennie-O Turkey Store Sales, LLC

SIGNATURE:

TYPED NAME AND TITLE: Mark Neller, VP of Foodservice

TELEPHONE (WITH AREA CODE): 320-235-2622

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E-MAIL: [rischwantes@j-ots.com](mailto:rischwantes@j-ots.com)

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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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 352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

October 6, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *kdg*

RE: Bid # 07-112-DR: USDA Commodity Sandwich Processing  
 Food and Nutrition Services  
 USDA Commodity Turkey Processing Bid Additions

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an all or nothing basis. This is a three-year bid, renewable annually by mutual agreement.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, School Foodservice Regional Sales Manager - East, Jennie-O Turkey Store has submitted pricing for three (3) new products. Food and Nutrition Services is requesting an addition of three (3) new items to the Jennie-O Turkey Store commodity sandwich processing bid award. The products are as follows:

Commodity Sandwich Processing Bid #07-116-DR	Turkey Ham Slicing Log	Cuban Sandwich Cheese and Turkey	Ground Turkey, White/Dark
Product Code Number	808801	813130	285728
Case Size	1300-1500 lb Catch Weight	30	28
Fee for Service / Pound	\$1.22	\$1.44	\$1.10
NOI Bid Price (Commodity Benchmark Price) / Pound	\$3.28	\$3.10	\$3.06
DF \$ Value / Pound	\$1.03	\$.83	\$.98
Net (NOI) Price / Pound	\$2.25	\$2.27	\$2.08
Net (NOI) Price / Portion	\$.4233	\$.5320	\$.3733
Total Price / Portion (Includes DF \$ Value)	\$.6170	\$.7266	\$.5492

Adding these new items will allow us to better utilize USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services is requesting that this product be added to our USDA Commodity Sandwich Processing bid for the 2009-2010 school year. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

October 6, 2009

**MEMORANDUM**

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *kg*

RE: Bid # 07-112-DR: USDA Commodity Sandwich Processing  
 Food and Nutrition Services  
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Commodity Sandwich Processing Bid #07-116-DR	Turkey Ham Slicing Log	Cuban Sandwich Cheese and Turkey	Ground Turkey, White/Dark
Product Code Number	808801	813130	285728
Case Size	1300-1500 lb Catch Weight	30	28
Fee for Service / Pound	\$1.22	\$1.44	\$1.10
NOI Bid Price (Commodity Benchmark Price) / Pound	\$3.28	\$3.10	\$3.06
DF \$ Value / Pound	\$1.03	\$.83	\$.98
Net (NOI) Price / Pound	\$2.25	\$2.27	\$2.08
Net (NOI) Price / Portion	\$.4233	\$.5320	\$.3733
Total Price / Portion (includes DF \$ Value)	\$.6170	\$.7266	\$.5492

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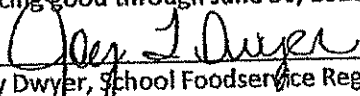
District School Board  
 of Pasco County  
 DEC 15 2009  
 Board Approved

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.7364
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

8-31-09  
 Date

District School Board  
of Pasco County

**'DEC' 15 2009**


Board Approved

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
		Pounds DF / Case	1546.51
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		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
		Pounds DF / Case	26.56
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		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.7364
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

8-31-09  
Date

District School Board  
of Pasco County

**DEC 15 2009**

Board Approved

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	285728
		<b>Commercial Code #</b>	285728
		<b>Portion Size</b>	2.86 oz
		<b>Portions / Case</b>	156.000
		<b>Case Size</b>	28 lb
		<b>Pounds DF / Case</b>	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	<b>Fee for Service / lb</b>	\$1.10
		<b>Net (NOI) Price / lb</b>	\$2.08
		<b>DF \$ Value / lb</b>	\$0.98
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	\$3.06
		<b>Net (NOI) Price / Portion</b>	\$0.3733
		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.5492
		<b>Distribution Cost / Portion</b>	\$0.0081
		<b>Total Delivered Price / Portion</b>	\$0.5573
<b>For comparison purposes only:</b>	<b>Commercial Price / lb Without USDA Commodities</b>	\$2.08	
	<b>Product Description:</b>	<b>Brand</b>	
		<b>Commodity Code #</b>	
		<b>Commercial Code #</b>	
		<b>Portion Size</b>	
		<b>Portions / lb</b>	
		<b>Case Size</b>	
		<b>Pounds DF / lb</b>	
	<b>USDA Commodity Used:</b>	<b>Fee for Service / lb</b>	
		<b>Net (NOI) Price / lb</b>	
		<b>DF \$ Value / lb</b>	
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	
		<b>Net (NOI) Price / Portion</b>	
		<b>Total Price / Portion (Includes DF \$ Value)</b>	
		<b>Distribution Cost / Portion</b>	
		<b>Total Delivered Price / Portion</b>	
<b>For comparison purposes only:</b>	<b>Commercial Price / Case Without USDA Commodities</b>		

Pricing good through June 30, 2010.

Joy L Dwyer  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

8-31-09  
 Date

District School Board  
 of Pasco County  
  
 DEC 15 2009  
  
 Board Approved

## Pasco County Schools New Item Bid Addition Request

USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	285728
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		<b>Portion Size</b>	2.86 oz
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		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.5492
		<b>Distribution Cost / Portion</b>	\$0.0081
		<b>Total Delivered Price / Portion</b>	\$0.5573
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		<b>Commercial Code #</b>	
		<b>Portion Size</b>	
		<b>Portions / lb</b>	
		<b>Case Size</b>	
		<b>Pounds DF / lb</b>	
	<b>USDA Commodity Used:</b>	<b>Fee for Service / lb</b>	
		<b>Net (NOI) Price / lb</b>	
		<b>DF \$ Value / lb</b>	
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	
		<b>Net (NOI) Price / Portion</b>	
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		<b>Distribution Cost / Portion</b>	
		<b>Total Delivered Price / Portion</b>	
<b>For comparison purposes only:</b>	<b>Commercial Price / Case Without USDA Commodities</b>		

Pricing good through June 30, 2010.

Joy I Dwyer  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

8-31-09  
Date

District School Board  
of Pasco County  
  
DEC 15 2009  
  
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# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

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352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 15, 2009

## MEMORANDUM

**TO:** Honorable Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KDG*

**RE:** Bid #09-122-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

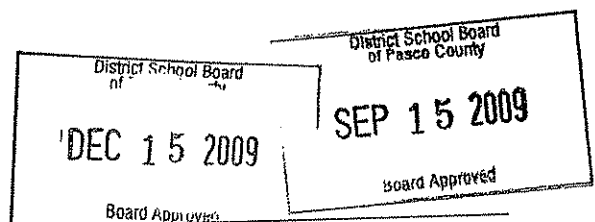
Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for two (2) new items utilizing USDA A534 Bulk Turkey. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (2)





# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 15, 2009

## MEMORANDUM

**TO:** Honorable Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *KG*

**RE:** Bid #09-122-DR: USDA Commodity Turkey Processing  
Food and Nutrition Services  
Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

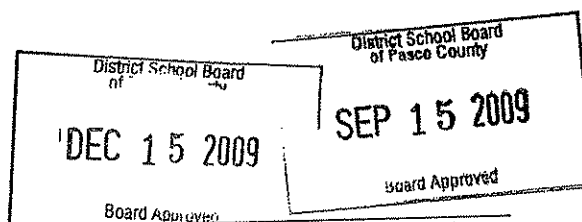
Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for two (2) new items utilizing USDA A534 Bulk Turkey. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

Adding these new items will allow us a greater opportunity to utilize USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid award of \$218,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (2)





To Julie 2 pages  
From Joy 9-1-09

**Pasco County Schools  
New Item Bid Addition Request**

**USDA Commodity Turkey Processing Bid # 09-112-DR**

Item No.	Description	Required Information	Required information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (Includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (Includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.7364
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

*Joy Dwyer*  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

9-1-09  
Date

District School Board  
of Pasco County  
**DEC 15 2009**  
Board Approved

District School Board  
of Pasco County  
**SEP 15 2009**  
Board Approved

To Julie 2 pages  
From Joy 9-1-09

### Pasco County Schools New Item Bid Addition Request

**USDA Commodity Turkey Processing Bid # 09-112-DR**

Item No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Turkey Ham Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	808801
		Commercial Code #	808801
		Portion Size	3.01 oz
		Portions / lb	5.316
		Case Size	1300 - 1500 lb catch weight
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Pounds DF / Case	1546.51
		Fee for Service / lb	\$1.22
		Net (NOI) Price / lb	\$2.25
		DF \$ Value / lb	\$1.03
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.28
		Net (NOI) Price / Portion	\$0.4233
		Total Price / Portion (includes DF \$ Value)	\$0.6170
		Distribution Cost / Portion	N/A
		Total Delivered Price / Portion	N/A
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.25	
	<b>Product Description:</b> Turkey Breast Slicing Log	Brand	Jennie-O Turkey Store
		Commodity Code #	813130
		Commercial Code #	813130
		Portion Size	3.76 oz
		Portions / Case	128.000
		Case Size	30lb
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	Pounds DF / Case	26.56
		Fee for Service / lb	\$1.44
		Net (NOI) Price / lb	\$2.27
		DF \$ Value / lb	\$0.83
		NOI Bid Price (Commodity Benchmark Price) / lb	\$3.10
		Net (NOI) Price / Portion	\$0.5320
		Total Price / Portion (includes DF \$ Value)	\$0.7266
		Distribution Cost / Portion	\$0.0098
		Total Delivered Price / Portion	\$0.7364
<b>For comparison purposes only:</b>	Commercial Price / lb Without USDA Commodities	\$2.58	

Pricing good through June 30, 2010.

*Joy Dwyer*  
Joy Dwyer, School Foodservice Regional Sales Manager - East  
Jennie-O Turkey Store

9-1-09  
Date

District School Board  
of Pasco County  
**DEC 15 2009**  
Board Approves

District School Board  
of Pasco County  
**SEP 15 2009**  
Board Approved

## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Item No.	Description	Required Information	Required Information to be Completed by Bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	285728
		<b>Commercial Code #</b>	285728
		<b>Portion Size</b>	2.86 oz
		<b>Portions / Case</b>	156.000
		<b>Case Size</b>	28 lb
		<b>Pounds DF / Case</b>	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	<b>Fee for Service / lb</b>	\$1.10
		<b>Net (NOI) Price / lb</b>	\$2.08
		<b>DF \$ Value / lb</b>	\$0.98
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	\$3.06
		<b>Net (NOI) Price / Portion</b>	\$0.3733
		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.5492
		<b>Distribution Cost / Portion</b>	\$0.0061
		<b>Total Delivered Price / Portion</b>	\$0.5573
	<b>For comparison purposes only:</b>	<b>Commercial Price / lb Without USDA Commodities</b>	\$2.08
	<b>Product Description:</b>	<b>Brand</b>	
		<b>Commodity Code #</b>	
		<b>Commercial Code #</b>	
		<b>Portion Size</b>	
		<b>Portions / lb</b>	
		<b>Case Size</b>	
		<b>Pounds DF / lb</b>	
	<b>USDA Commodity Used:</b>	<b>Fee for Service / lb</b>	
		<b>Net (NOI) Price / lb</b>	
		<b>DF \$ Value / lb</b>	
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	
		<b>Net (NOI) Price / Portion</b>	
		<b>Total Price / Portion (Includes DF \$ Value)</b>	
		<b>Distribution Cost / Portion</b>	
		<b>Total Delivered Price / Portion</b>	
	<b>For comparison purposes only:</b>	<b>Commercial Price / Case Without USDA Commodities</b>	

Pricing good through June 30, 2010.

*Joy Dwyer*  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

9-1-09  
 \_\_\_\_\_  
 Date

District School Board  
 of Pasco County  
**DEC 15 2009**  
 Board Approved

District School Board  
 of Pasco County  
**SEP 15 2009**  
 Board Approved

## Pasco County Schools New Item Bid Addition Request

### USDA Commodity Turkey Processing Bid # 09-112-DR

Bid No.	Description	Required Information	Required Information to be completed by bidder
	<b>Product Description:</b> Ground Turkey, White/Dark	<b>Brand</b>	Jennie-O Turkey Store
		<b>Commodity Code #</b>	285728
		<b>Commercial Code #</b>	285728
		<b>Portion Size</b>	2.86 oz
		<b>Portions / Case</b>	156.000
		<b>Case Size</b>	28 lb
		<b>Pounds DF / Case</b>	29.30
	<b>USDA Commodity Used:</b> A534 Bulk Turkey	<b>Fee for Service / lb</b>	\$1.10
		<b>Net (NOI) Price / lb</b>	\$2.08
		<b>DF \$ Value / lb</b>	\$0.98
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	\$3.06
		<b>Net (NOI) Price / Portion</b>	\$0.3733
		<b>Total Price / Portion (Includes DF \$ Value)</b>	\$0.5492
		<b>Distribution Cost / Portion</b>	\$0.0081
		<b>Total Delivered Price / Portion</b>	\$0.5573
	<b>For comparison purposes only:</b>	<b>Commercial Price / lb Without USDA Commodities</b>	\$2.08
	<b>Product Description:</b>	<b>Brand</b>	
		<b>Commodity Code #</b>	
		<b>Commercial Code #</b>	
		<b>Portion Size</b>	
		<b>Portions / lb</b>	
		<b>Case Size</b>	
		<b>Pounds DF / lb</b>	
	<b>USDA Commodity Used:</b>	<b>Fee for Service / lb</b>	
		<b>Net (NOI) Price / lb</b>	
		<b>DF \$ Value / lb</b>	
		<b>NOI Bid Price (Commodity Benchmark Price) / lb</b>	
		<b>Net (NOI) Price / Portion</b>	
		<b>Total Price / Portion (Includes DF \$ Value)</b>	
		<b>Distribution Cost / Portion</b>	
		<b>Total Delivered Price / Portion</b>	
	<b>For comparison purposes only:</b>	<b>Commercial Price / Case Without USDA Commodities</b>	

Pricing good through June 30, 2010.

*Joy Dwyer*  
 Joy Dwyer, School Foodservice Regional Sales Manager - East  
 Jennie-O Turkey Store

9-1-09  
 \_\_\_\_\_  
 Date

District School Board  
 of Pasco County  
  
**DEC 15 2009**  
  
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District School Board  
 of Pasco County  
  
**SEP 15 2009**  
  
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# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
 Kendra Goodman, CPPB, Purchasing Agent  
 813/794-2221 Fax: 813/794-2111  
 727/774-2221 TDD: 813/794-2484  
 352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KHG*

RE: Bid # 09-112-DR: USDA Commodity Turkey Processing  
 Food and Nutrition Services  
 Additional Turkey Products

On March 16, 2009, official action was taken to award the above-referenced bid to Jennie-O Turkey Store on an "all or nothing" basis for the 2009-2010 school year.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Joy Dwyer, Owner/President, Jennie-O Turkey Store, has submitted pricing for five (5) new items utilizing USDA A534 Bulk Turkey or A582 Turkey Thigh Meat as they become available. Pricing through June 30, 2010 will be as follows:

Commodity Sandwich Processing Bid #09-112-DR	Diced Turkey Pepperoni (Using A534)	Turkey and Gravy-All White (Using A534)	Turkey BBQ (Using A582)	Turkey Tinga (Using A582)	Turkey Cuban (Using A582)
Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
Case Count	104	85	153	122	155
Fee for Service / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
NOI Bid Price/ Case	\$61.00	\$53.20	\$56.32	\$53.44	\$56.64
DF \$ Value / Case	\$19.20	\$14.28	\$27.52	\$22.08	\$27.84
Net (NOI) Price / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
Net (NOI) Price / Portion	\$0.40	\$0.46	\$0.19	\$0.26	\$0.19
Total Price / Portion (Includes DF \$ Value)	\$0.5865	\$0.6259	\$0.3681	\$0.4380	\$0.3735

Adding these new item will allow us a greater opportunity to utilize the USDA bonus products without having to spend our USDA entitlement monies. Pricing on these products are below commercial prices and found to be competitive.

Rick Kurtz, Director, Food and Nutritional Services is recommending to add this product to our USDA Commodity Turkey bid. The estimated annual purchases are not anticipated to change the total bid awards of \$140,000, using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Date/Time:

District School Board  
of Pasco County  
  
DEC 15 2009  
  
Board Approved

District Wide Accreditation • Southern Association of Colleges and Schools

District School Board  
of Pasco County  
  
JUL 07 2009



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
 Kendra Goodman, CPPB, Purchasing Agent  
 813/ 794-2221 Fax: 813/ 794-2111  
 727/ 774-2221 TDD: 813/ 794-2484  
 352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KG*

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 Food and Nutrition Services  
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Commodity Sandwich Processing Bid #09-112-DR	Diced Turkey Pepperoni (Using A534)	Turkey and Gravy-All White (Using A534)	Turkey BBQ (Using A582)	Turkey Tinga (Using A582)	Turkey Cuban (Using A582)
Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
Case Count	104	85	153	122	155
Fee for Service / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
NOI Bid Price/ Case	\$61.00	\$53.20	\$56.32	\$53.44	\$56.64
DF \$ Value / Case	\$19.20	\$14.28	\$27.52	\$22.08	\$27.84
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Date/Time:

District School Board of Pasco County  
**DEC 15 2009**  
 Board Approved

District Wide Accreditation • Southern Association of Colleges and Schools

District School Board of Pasco County  
**JUL 07 2009**



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

**Food and Nutrition Services**

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118  
 727/774-2435 TDD: 813/794-2484  
 352/524-2435 jhedine@pasco.k12.fl.us

**MEMORANDUM**

FNS-197-09

June 25, 2009

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
 Richard Kurtz, Director  
 Food, Nutrition and Distribution Services

**SUBJECT:** USDA Commodity Turkey Processing Bid Additions

The USDA Commodity Turkey Processing Bid #09-112-DR was awarded to Jennie-O Turkey Store on an all or nothing basis on March 16, 2009. Current bid language allows new items to be added to the bid as they become available. Jennie-O Turkey Store has submitted pricing for five new items utilizing USDA A534 Bulk Turkey or A582 Turkey Thigh Meat. Pricing through June 30, 2010 would be as follows:

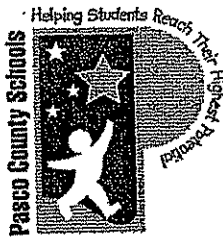
Commodity Turkey Processing Bid #09-112-DR	Diced Turkey Pepperoni (using A534)	Turkey and Gravy - all white (using A534)	Turkey BBQ (using A582)	Turkey Tinga (using A582)	Turkey Cuban (using A582)
Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
Portions / Case	104	85	153	122	155
Fee for Service / Case	\$41.80	\$38.92	\$28.80	\$31.36	\$28.80
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Total Price / Portion (Includes DF \$ Value)	\$0.5865	\$0.6259	\$0.3681	\$0.4380	\$0.3735

Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests these products be added to our USDA Commodity Turkey Processing bid for the 2009-2010 school year.

Thank you for your assistance with this matter.

District School Board of Pasco County  
**DEC 15 2009**  
 Board Approved

District School Board of Pasco County  
**JUL 07 2009**  
 Board Approved



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Food and Nutrition Services

Julie Hedine, Supervisor

813/794-2435 Fax: 813/794-2118

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352/524-2435 jhedine@pasco.k12.fl.us

**MEMORANDUM**  
FNS-197-09

June 25, 2009

**TO:** Gail Fowler, Buyer

**FROM:** Julie Hedine, Supervisor, Food and Nutrition Services  
Richard Kurtz, Director  
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Commodity Turkey Processing Bid #09-112-DR	Diced Turkey Pepperoni (using A534)	Turkey and Gravy - all white (using A534)	Turkey BBQ (using A582)	Turkey Tinga (using A582)	Turkey Cuban (using A582)
Product Code Number	6424-20	286228	2153-34	2154-34	2155-34
Portions / Case	104	85	153	122	155
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Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is below commercial prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$218,000.00 Special Revenue Funds. Food and Nutrition Services requests these products be added to our USDA Commodity Turkey Processing bid for the 2009-2010 school year.

Thank you for your assistance with this matter.

District School Board  
of Pasco County  
**DEC 15 2009**  
Board Approved

District School Board  
of Pasco County  
**JUL 07 2009**  
Board Approved



**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

**Bid Title:** Commodity Turkey Processing  
**Due Date/Time:** February 18, 2009, 2:30 pm  
**Bid Number:** 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A534 Turkey, Bulk (All or none category)</b>						
	Turkey BBQ - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2153-34
					Commercial Code #	
					Portion Size	3.34
					Portions / Case	153
					Case Size	32
					Pounds DF / Case	27.43
					Fee for Service / Case	\$28.80
	Size of serving to equal 2 oz M/M/A:				NOI Bid Price (Commodity Benchmark Price) / Case	\$56.32
	3.34				DF \$ Value / Case	\$27.52
					Net (NOI) Price / Case	\$28.80
					Net (NOI) Price / Portion	\$0.19
					Total Price / Portion (Includes DF \$ Value)	\$0.3681
					Distribution Cost / Portion	\$0.0082
					Total Delivered Price / Portion	\$0.3763
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

District School Board  
of Pasco County  
**DEC 15 2009**  
Board Approved

District School Board  
of Pasco County  
**JUL 07 2009**  
Board Approved

Company Name / Initials \_\_\_\_\_

**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

**Bid Title:** Commodity Turkey Processing  
**Due Date/Time:** February 18, 2009 2:30 pm  
**Bid Number:** 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A534 Turkey, Bulk (All or none category)</b>						
	Turkey BBQ - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2153-34
					Commercial Code #	
					Portion Size	3.34
					Portions / Case	153
					Case Size	32
					Pounds DF / Case	27.43
					Fee for Service / Case	\$28.80
	Size of serving to equal 2 oz M/MA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$56.32
	3.34				DF \$ Value / Case	\$27.52
					Net (NOI) Price / Case	\$28.80
					Net (NOI) Price / Portion	\$0.19
					Total Price / Portion (Includes DF \$ Value)	\$0.3681
					Distribution Cost / Portion	\$0.0082
					Total Delivered Price / Portion	\$0.3763
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA

Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
Group AA: Products Using A534 Turkey, Bulk (All or none category)						
	Diced Turkey Pepperoni - Using A534	Jennie-O			Brand	Jennie-O
					Commodity Code #	6424-20
					Commercial Code #	
					Portion Size	3.06
					Portions / Case	104
					Case Size	20
					Pounds DF / Case	20.67
					Fee for Service / Case	\$41.80
	Size of serving to equal 2 oz M/M/A:				NOI Bid Price (Commodity Benchmark Price) / Case	\$61.00
	3.06				DF \$ Value / Case	\$19.20
					Net (NOI) Price / Case	\$41.80
					Net (NOI) Price / Portion	\$0.40
					Total Price / Portion (Includes DF \$ Value)	\$0.5865
					Distribution Cost / Portion	\$0.0121
					Total Delivered Price / Portion	\$0.5987
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
Group AA: Products Using A534 Turkey, Bulk (All or none category)						
	Diced Turkey Pepperoni - Using A534	Jennie-O			Brand	Jennie-O
					Commodity Code #	6424-20
					Commercial Code #	
					Portion Size	3.06
					Portions / Case	104
					Case Size	20
					Pounds DF / Case	20.67
					Fee for Service / Case	\$41.80
	Size of serving to equal 2 oz M/MIA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$61.00
	3.06				DF \$ Value / Case	\$19.20
					Net (NOI) Price / Case	\$41.80
					Net (NOI) Price / Portion	\$0.40
					Total Price / Portion (Includes DF \$ Value)	\$0.5865
					Distribution Cost / Portion	\$0.0121
					Total Delivered Price / Portion	\$0.5987
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

**Bid Title: Commodity Turkey Processing**  
**Due Date/Time: February 18, 2009, 2:30 pm**  
**Bid Number: 09-112-DR**

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A534: Turkey, Bulk (All or none category)</b>						
	Turkey Tinga - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2154-34
					Commercial Code #	
					Portion Size	4.17
					Portions / Case	122
					Case Size	32
					Pounds DF / Case	21.98
					Fee for Service / Case	\$31.36
	Size of serving to equal 2 oz M/M/A:				NOI Bid Price (Commodity Benchmark Price) / Case	\$53.44
	4.17				DF \$ Value / Case	\$22.08
					Net (NOI) Price / Case	\$31.36
					Net (NOI) Price / Portion	\$0.26
					Total Price / Portion (Includes DF \$ Value)	\$0.4380
					Distribution Cost / Portion	\$0.0103
					Total Delivered Price / Portion	\$0.4484
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

**Bid Title: Commodity Turkey Processing**  
**Due Date/Time: February 18, 2009, 2:30 pm**  
**Bid Number: 09-112-DR**

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A634: Turkey, Bulk (All or none category)</b>						
	Turkey Tinga - Using A682	Jennie-O			Brand	Jennie-O
					Commodity Code #	2154-34
					Commercial Code #	
					Portion Size	4.17
					Portions / Case	122
					Case Size	32
					Pounds DF / Case	21.98
					Fee for Service / Case	\$31.36
	Size of serving to equal 2 oz M/MMA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$53.44
	4.17				DF \$ Value / Case	\$22.08
					Net (NOI) Price / Case	\$31.36
					Net (NOI) Price / Portion	\$0.26
					Total Price / Portion (Includes DF \$ Value)	\$0.4380
					Distribution Cost / Portion	\$0.0103
					Total Delivered Price / Portion	\$0.4484
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
<b>Group AA: Products Using A634 Turkey, Bulk (All or none category)</b>						
	Turkey Cuban - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2155-34
					Commercial Code #	
					Portion Size	3.29
					Portions / Case	155
					Case Size	32
					Pounds DF / Case	27.84
					Fee for Service / Case	\$28.80
	Size of serving to equal 2 oz M/M/A: 3.29				NOI Bid Price (Commodity Benchmark Price) / Case	\$56.64
					DF \$ Value / Case	\$27.84
					Net (NOI) Price / Case	\$28.80
					Net (NOI) Price / Portion	\$0.19
					Total Price / Portion (Includes DF \$ Value)	\$0.3654
					Distribution Cost / Portion	\$0.0081
					Total Delivered Price / Portion	\$0.3735
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder.
	Group AA: Products Using A634 Turkey, Bulk (All or none category)					
	Turkey Cuban - Using A582	Jennie-O			Brand	Jennie-O
					Commodity Code #	2155-34
					Commercial Code #	
					Portion Size	3.29
					Portions / Case	155
					Case Size	32
					Pounds DF / Case	27.84
					Fee for Service / Case	\$28.80
	Size of serving to equal 2 oz M/MA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$56.64
	3.29				DF \$ Value / Case	\$27.84
					Net (NOI) Price / Case	\$28.80
					Net (NOI) Price / Portion	\$0.19
					Total Price / Portion (Includes DF \$ Value)	\$0.3654
					Distribution Cost / Portion	\$0.0081
					Total Delivered Price / Portion	\$0.3735
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing  
 Due Date/Time: February 18, 2009, 2:30 pm  
 Bid Number: 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder
	Group AA - Products Using A534 Turkey Bulk (All portions category)	Jennie-O			Brand	Jennie-O
	Pre-Cooked Turkey & Gravy - Using A534				Commodity Code #	2862-28
					Commercial Code #	
					Portion Size	5.23
					Portions / Case	85
					Case Size	28
					Pounds DF / Case	15.22
					Fee for Service / Case	\$38.92
	Size of serving to equal 2 oz M/MA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$53.20
	5.23				DF \$ Value / Case	\$14.28
					Net (NOI) Price / Case	\$38.92
					Net (NOI) Price / Portion	\$0.46
					Total Price / Portion (Includes DF \$ Value)	\$0.6269
					Distribution Cost / Portion	\$0.0148
					Total Delivered Price / Portion	\$0.6407
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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**OFFICIAL BID FORM DISTRICT SCHOOL BOARD OF PASCO COUNTY, FLORIDA**

Bid Title: Commodity Turkey Processing

Due Date/Time: February 18, 2009, 2:30 PM

Bid Number: 09-112-DR

**Appendix B: BALANCE OF LINE COMMODITY PROCESSING PRODUCT BID SHEETS**

Item No.	Description	Approved Brand(s)	Estimated Annual Commodity Usage (Portions)	Estimated Annual Commercial Usage (Portions)	Required Information	Required Information to be completed by bidder
	Group A: Products Using A534 Turkey Bulk (All of none category)	Jennie-O			Brand	Jennie-O
	Pre-Cooked Turkey & Gravy - Using A534				Commodity Code #	2862-28
					Commercial Code #	
					Portion Size	5.23
					Portions / Case	85
					Case Size	28
					Pounds DF / Case	15.22
					Fee for Service / Case	\$38.92
	Size of serving to equal 2 oz M/MA:				NOI Bid Price (Commodity Benchmark Price) / Case	\$53.20
	5.23				DF \$ Value / Case	\$14.28
					Net (NOI) Price / Case	\$38.92
					Net (NOI) Price / Portion	\$0.46
					Total Price / Portion (Includes DF \$ Value)	\$0.6269
					Distribution Cost / Portion	\$0.0148
					Total Delivered Price / Portion	\$0.6407
					Item Total (Estimated Usage x Total Delivered Price / Portion)	N/A

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# District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	USDA Commodity Turkey Processing	<b>Number of Vendors Notified</b>	193
<b>Bid Number</b>	09-112-DR	<b>Number of Bids Distributed</b>	27
<b>Date Solicited</b>	1/23/2009	<b>Number of Vendors Bidding</b>	2
<b>Date Opened</b>	02/18/2009	<b>Number of Formal "No Bid" Responses</b>	NA
<b>Date Board Presentation</b>	03/16/2009	<b>Funding Source</b>	Special Revenue
<b>Total Savings</b>	\$7,600 Estimated	<b>Grand Total of Bid</b>	\$218,000 Estimated Annual Expenditure

**Recommendation:** Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

**Term of Contract:** This bid is for the USDA Commodity Turkey Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. (P.O.W.E.R. Buying group is made up of 37 school boards.) This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2009 through June 30, 2010.

**Notations and Exceptions:** Recommend award to Jennie-O Turkey Store. Jennie-O Turkey Store was the only company to submit bid pricing for all of the products listed, excluding item 20A, Turkey Sloppy Joe product which has been discontinued. As per bid document, Category A will be awarded as "all or none" to the "lowest and best" responsive and responsible total bottom line cost vendor.

Individual School Boards are responsible for their own orders, etc.

Total savings was based on commercial prices (without processing) for the same items. The average prices were then subtracted from the commercial prices.

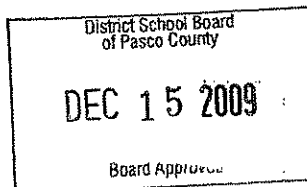
Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent *KDG*

Date/Time:



**District School Board  
of Pasco County**

**MAR 16 2009**

**Board Approved**

# District School Board of Pasco County Bid Recommendation

<b>Bid Title</b>	USDA Commodity Turkey Processing	<b>Number of Vendors Notified</b>	193
<b>Bid Number</b>	09-112-DR	<b>Number of Bids Distributed</b>	27
<b>Date Solicited</b>	1/23/2009	<b>Number of Vendors Bidding</b>	2
<b>Date Opened</b>	02/18/2009	<b>Number of Formal "No Bid" Responses</b>	NA
<b>Date Board Presentation</b>	03/16/2009	<b>Funding Source</b>	Special Revenue
<b>Total Savings</b>	\$7,600 Estimated	<b>Grand Total of Bid</b>	\$218,000 Estimated Annual Expenditure

**Recommendation:** Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

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**Notations and Exceptions:** Recommend award to Jennie-O Turkey Store. Jennie-O Turkey Store was the only company to submit bid pricing for all of the products listed, excluding item 20A, Turkey Sloppy Joe product which has been discontinued. As per bid document, Category A will be awarded as "all or none" to the "lowest and best" responsive and responsible total bottom line cost vendor.

Individual School Boards are responsible for their own orders, etc.

Total savings was based on commercial prices (without processing) for the same items. The average prices were then subtracted from the commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

**Bids Evaluated By:** Julie Hedine, Supervisor for Director, Food & Nutrition Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPB, Purchasing Agent *KDG*

Date/Time:

District School Board  
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