

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/794-2221 Fax: 813/794-2111 727/ 774-2221 TDD: 813/ 794-2484

352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

February 15, 2011

MEMORANDUM

TO:

Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Third Year Renewal of Three-Year Contract

Bid #09-110-GF: Two Way Radios - Maintenance Department

BCI Communications

On February 17, 2009, official action (attached) was taken to award the above-referenced bid to BCI Communications. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on February 16, 2010. The second year of the agreement will expire on April 4, 2011.

Considering services have been satisfactory, John Landsberger, President, BCI Communications was contacted to verify his willingness to enter into the third year of the agreement. As such, John Landsberger has agreed in writing (attached), to enter into the third year of the contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with BCI Communications. The third year of the contract will cover the period of April 5, 2011 through April 4, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

Date/Time: February 9, 2011 08:15:00



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BID RENEWAL REQUEST BID #09-110-GF BID TITLE: Two Way Radios - Maintenance Department

Yes, I agree to renew Bid #09-110-GF under the same terms and conditions as the existing bld. The third year period shall be from April 5, 2011 through April 4, 2012.

No, I do not agree to renew Bld #09-110-GF.

COMPANY NAME: BCI Communications.	
SIGNATURE:	John Bandsberger
TYPED NAME AND TITLE: John Landsberger, P	
TELEPHONE (WITH AREA-CODE): 813-628-490	
FAX NUMBER (WITH AREA CODE): 813-628-43	44
E-MAIL: sales@bclcomn.com	
DATE:	1-27-11
The prospective bidder certifies, by submission	and signsture of this hid research to

neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY ATTENTION: Debra Reaves, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638 (813) 794-2219 (PHONE) (813) 794-2111 (FAX)

District Wide Accreditation * Southern Association of Colleges and Schools



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e-mail: kgoodman@pasco.k12.fl.us

February 16, 2010

MEMORANDUM

TO:

Honorable School Board Members

FROM:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

RE:

Second Year Renewal of Three-Year Contract

Bid #09-110-GF: Two Way Radios - Maintenance Department

BCI Communications

On February 17, 2009, official action (attached) was taken to award the above-referenced bid to BCI Communications. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on April 4, 2010.

Considering services have been satisfactory, John Landsberger, President, BCI Communications was contacted to verify his willingness to enter into the second year of the agreement. As such, John Landsberger has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with BCI Communications. The second year of the contract will cover the period of April 5, 2010 through April 4, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

Attachments

FEB 1 6 2010 '

Board Approved



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Heather Piorentino, Superintendent

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Department of Purchasing

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727/774-2221 TDD: 813/794-2484 e-mail: kgoodman@paaco.k12.fl.us

BID RENEWAL REQUEST BID #09-110-GF

BID TITLE: Two Way Radios - Maintenance Department



Yes, I agree to renew Bld #09-110-GF under the same terms and conditions as the existing bid. The second year period shall be from April 5, 2010 through April 4, 2011.

No. I do not agree to renew Bid #09-110-GF.

COMPANY NAME: BCI CODIT	nunications,
SIGNATURE:	John Dande Leye
TYPED NAME AND TITLE: JO	hu Landsberger, President
TELEPHONE (WITH AREA CO	
FAX NUMBER (WITH AREA CO	
E-MAIL: sales@bclcomn.com	
DATE:	1-21-10
The prospective bidder certific neither it nor its principals are	es, by submission and signature of this bid renewal form, that

declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a). PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTENTION: Debra Reaves, Buyer Assistant PURCHASING DEPARTMENT

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District School Board of Pasco County Bid Recommendation

Bid Title	Two Way Radios – Maintenance Dept.	Number of Vendors Notified	225
Bid Number	09-110-GF	Number of Bids Distributed	20
Date Solicited	January 8, 2009	Number of Vendors Bidding	4
Date Opened	January 29, 2009	Number of "No Bid" Responses	7
Date Board Presentation	February 17, 2009	Funding Source	General
Total Savings	\$2,000.00	Grand Total of Bid	\$50,000.00 3 Year Estimate

Recommendation: Recommend acceptance of bid as noted on the attached bid tabulation sheet as lowest and best responsive, responsible meeting written specifications bid from BCI Communications.

Term of Contract: This bid is a total "All or None" bid for the Maintenance Department's "as needed" two way radios for use throughout the Distict. Grand total is an estimate only, unit prices will prevail. This is the first year of a three-year bid renewable annually by mutual consent of both parties. The first year contract period is April 5, 2009 through April 4, 2010.

<u>Notations and Exceptions</u>: Recommend rejection of lower bid from Communication Products for failure to provide the manufacturer's letter of authorization as specified in the bid documents.

Savings based on historical usage on an annual basis.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Edward Flicker, Custodial Coordinator

Bids Prepared By: Gail Fowler, CPPB, Buyer

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

FEB 1 7 2009

of Pasco County