



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
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February 15, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

SUBJECT: Permission to Directly Negotiate Contract: Apple Inc.
Computer Hardware, Software and Services

On June 15, 2010, official action (attached) was taken to approve the third-year of a direct negotiated contract with Apple Inc. (Apple) for computer hardware, software and services. The term of that contract will expire on June 30, 2011.

The Information Services Department is requesting Purchasing Department assistance in negotiating a new, three (3)- year agreement for the term July 1, 2011 – June 30, 2014; the contract will be renewable annually at the mutual agreement of the parties. Please see the attached memo from Mr. Ed Mutell, Supervisor of Information Services, for further detail.

Under DOE rule 6A-1.012(14), the District is permitted to negotiate for high-technology purchases, should we choose to do so. We anticipate beginning negotiations immediately upon Board approval. Once concluded, the results of the negotiations, and permission to proceed with high-technology purchases under the agreement, will be brought back to the Board for final approval.

If you have any questions or concerns, please feel free to contact Ed Mutell or me at your earliest convenience.

KDG/az
Attachment




District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

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To: Kendra Goodman, Purchasing Agent

From: Ed Mutell, Supervisor of Information Services 

Date: January 26, 2011

Subject: Direct Negotiations with Apple, Inc. for Computer Hardware, Software and Services

We are asking for your assistance in obtaining the School Board's approval to proceed with direct negotiations with Apple Inc., for computer hardware, software, and services. This request is based on:

- 1) The District School Board of Pasco County continues to have a significant investment in Apple computer hardware, software, and services, and the core of the instructional and management computer systems throughout the district rely on these products and services.
- 2) The Technology Services Division of Information Services is an Authorized Apple Repair Center with six Apple Certified Repair Technicians providing in-house repair services for the imbedded Apple technology products.
- 3) Information Services and District Instructional Media and Technology Services department personnel remain pleased with the service, support, and products supplied by Apple, Inc.

Thank you very much for submitting this request for approval to the School Board. If any additional information is needed, please contact me at 42912.