



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 1, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: One-Year Extension to Three-Year Agreement
RFP 08-098-AZ, Technology Services Hardware Repair/Parts
Blue Raven Technology, Inc.

On March 16, 2010, official action (attached) was taken to award the above-referenced RFP for technology services hardware repair/parts to Blue Raven Technology, Inc. The proposal is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to provide timely diagnosis of problems on out-of-warranty Apple laptops and repairs to these units for District departments and schools. The third-year term will expire on April 21, 2011.

Mr. Craig Coile, Supervisor of Information Services, has requested that the RFP be extended for an additional one (1)-year period, as permitted in the RFP document. Please see his attached memo for further details. Blue Raven has agreed in writing (attached) to extend the terms, conditions and pricing of the original proposal for an additional one (1)-year period. Mr. Coile estimates that expenditures through Information Services for the term of the contract will be approximately \$140,000, to be paid out of general funds. Occasionally schools and departments request parts and service directly from Blue Raven, without processing through Information Services. We are, therefore, requesting Board approval of a blanket threshold of \$160,000 for the contract term. The Purchasing Department will monitor all expenditures on a monthly basis to ensure that this threshold is not exceeded.

We are recommending a one-year extension of this RFP for the term April 22, 2011 – April 21, 2012. Should you have any questions or concerns, please contact Craig Coile or me at your earliest convenience.

KDG/az
Attachments

Date/Time: February 23, 2011 08:22:00



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


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Dept. of Information Services
813/794-2415 Suncom 597-2415
Fax: 813/794-2172

MEMORANDUM

Date: March 1, 2011

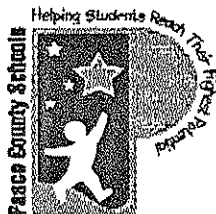
To: Kendra Goodman, Purchasing Agent

From: Craig Coile, Supervisor, Information Services
Ed Mutell, Supervisor, Information Services 

Re: Blue Raven Technology RFP 08-098-AZ

Blue Raven Technology has been a vendor for many years to the District School Board of Pasco County providing computer parts and repairs on equipment that is no longer under warranty or determined to be vintage by the manufacturer. They do an excellent job for the District, and they were the sole proposer on the above-referenced RFP. As we have very limited human resources in our department to do an RFP at this time, the Technology Services Division of Information Services is requesting a one-year extension to the three (3) year term of our RFP titled "08-098 Technology Services Hardware Repair and Miscellaneous Parts". I am also requesting a blanket purchase order(s) for a total amount of \$140,000 during the time frame from April 22, 2011 through April 21, 2012. The purchase orders would be generated using the asset account coding 110-9422-7013.

Thank you for your consideration.



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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

RFP #08-098-AZ EXTENSION REQUEST TECHNOLOGY SERVICES HARDWARE REPAIR/PARTS

✓

Yes, I agree to extend the term of the above-referenced RFP, under existing terms, conditions and pricing, with the District School Board of Pasco County. The extension term will be April 22, 2011 – April 21, 2012..

No, I do not agree to extend the term of the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: Blue Raven Technology Inc.

SIGNATURE: Christine Bellowado DATE: 1/19/11

PRINTED NAME/TITLE: Christine Bellowado E-MAIL: cmb@blueraven.com
Sales Representative

TELEPHONE W/AREA CODE: 800-274-5343 FAX W/AREA CODE: 978-661-7707
X 4420

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER
PURCHASING DEPARTMENT
20430 GATOR LANE, LAND O' LAKES, FL 34638
(813) 794-2504 (PHONE)
(813) 794-2111 (FAX)
azimney@pasco.k12.fl.us



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March 16, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

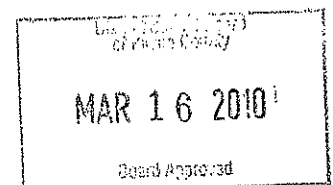
SUBJECT: Third Year Renewal of Three-Year Agreement
RFP 08-098-AZ, Technology Services Hardware Repair/Parts
Blue Raven Technology, Inc.

On March 16, 2009, official action (attached) was taken to award the above-referenced RFP for technology services hardware repair/parts to Blue Raven Technology, Inc. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to provide timely diagnosis of problems on out-of-warranty Apple laptops and repairs to these units for District departments and schools. The second year term will expire on April 21, 2010.

Considering services have been satisfactory, Mr. Craig Coile, Supervisor of Information Services, has requested that the bid be renewed for its third term. Blue Raven has agreed in writing (attached) to renew for the third year of the contract under existing terms and conditions. Mr. Coile estimates that expenditures for the term of the contract will be approximately \$110,000, to be paid out of general funds. Occasionally schools and departments request parts and service directly from Blue Raven, without processing through Information Services. We are, therefore, requesting Board approval of a blanket threshold of \$160,000 for the contract term. The Purchasing Department will monitor all expenditures on a monthly basis to ensure that this threshold is not exceeded.

We are recommending renewal of this RFP for the term April 22, 2010 – April 21, 2011. Should you have any questions or concerns, please contact Craig Coile or me at your earliest convenience.

KDG/az
Attachments





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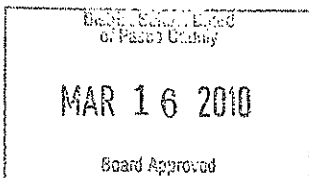
SUBJECT: Second Year Renewal of Three-Year Agreement
RFP 08-098-AZ, Technology Services Hardware Repair/Parts

On April 22, 2008, official action (attached) was taken to award the above-referenced RFP for technology services hardware repair/parts to Blue Raven Technology, Inc. The bid is a three-year contract, renewable annually at the mutual agreement of the parties. It enables the Information Services Department to provide timely diagnosis of problems on out-of-warranty Apple laptops and repairs to these units for District departments and schools. The first term will expire on April 21, 2009.

Considering services have been satisfactory, Mr. Craig Coile, Supervisor of Information Services, has requested that the bid be renewed for its second term (see attached memo.) Blue Raven has agreed in writing (attached) to renew for the second year of the contract under existing terms and conditions. Mr. Coile estimates that expenditures for the term of the contract will be approximately \$140,000, to be paid out of general funds. Occasionally schools and departments request parts and service directly from Blue Raven, without processing through Information Services. We are therefore requesting Board approval of a blanket threshold of \$160,000 for the contract term. The Purchasing Department will monitor all expenditures on a monthly basis to ensure that this threshold is not exceeded.

We are recommending renewal of this RFP for the term April 22, 2009 – April 21, 2010. Should you have any questions or concerns, please contact Craig Coile or me at your earliest convenience.

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Attachments



District School Board
of Pasco County

MAR 16 2009

Board Approved

District School Board of Pasco County

Bid Recommendation

RFP Title	Technology Services Hardware Repair/Parts	Number of Vendors Notified	128
RFP Number	08-098-AZ	Number of Proposals Distributed	8
Date Solicited	February 29, 2008	Number of Vendors Proposing	1
Date Opened	April 1, 2008	Number of Formal "No Bid" Responses	0
Date Board Presentation	April 22, 2008	Funding Source	General & Capital
Total Savings	\$7200	Grand Total of Proposal	\$180,000

Recommendation: Recommend acceptance of bid from Blue Raven Technology, Inc. per the attached bid tabulation as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for whole unit repairs and diagnosis of problems on out-of-warranty Apple laptops, and parts for a wide variety of computers (both Apple and Dell) on an as-needed basis by both the Technology Services Department and school-based Technology Specialists. The term of the bid is three (3) years, renewable annually at the mutual agreement of the parties.

Notations and Exceptions: Blue Raven's proposal was the only one received in response to this solicitation. Under a prior Board-authorized piggyback of Volusia County Schools' bid #2E-503-KP, Blue Raven currently performs these services for the District. According to the Technology Services Department, the quality of these services has been very good. Quoted pricing on whole unit repairs has been verified as being 4% lower than current pricing; it is based on a fixed price off Apple's published out-of-warranty repair price, and may only be increased if notice of a price increase from Apple is received by Purchasing. Quoted pricing on parts is based on published Internet pricing, and will be verified by the Technology Services Department using the GSX Apple authorized dealer website. Purchasing will monitor expenditures under this RFP to ensure that approved dollar thresholds are not exceeded.

Proposals Evaluated By:

Craig Coile, Supervisor of Information Services
David Roberts, Technology Services Analyst

Proposal Prepared By:

Arlene Zimney, CPPB, C.P.M., Buyer

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



District School Board
of Pasco County

District School Board
of Pasco County

APR-22-2008

MAR 16 2009

Board Approved

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY RFP TABULATION

Date of Opening: April 1, 2008	
Technology Services Hardware Repair & Miscellaneous Parts	Blue Raven Technology
RFP 08-098-AZ	110 Fordham Rd.
BOARD MEETING APRIL 22, 2008	Wilmington, MA 01887
References (max. 10 pts.)	10.00
Place orders on-line (max. 10 pts.)	10.00
Pricing (max. 40 pts.)	38.00
Warranty (max. 20 pts.)	17.50
Breadth of parts stocked (max. 20 pts.)	19.00
TOTAL	94.50

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of Pasco County

MAR 16 2009

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APR 22 2008

Board Approved