



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 1, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract
Bid #10-025-DR: USDA Commodity Peanut Butter Processing
J. M. Smucker Company
AdvancePierre Foods (formerly known as Pierre Foods, Incorporated)

On June 2, 2009, official action (attached) was taken to award the above-referenced bid to J. M. Smucker Company and Pierre Foods. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Larry W. Herman, Vice President-Food Service, J. M. Smucker Company and Tony Schroder, Vice President of Sales, AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advanced Food Company and Pierre Foods), were contacted to verify their willingness to enter into the third year of the agreement. As such, they have agreed in writing (attached), to enter into the third year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-025-DR: USDA Commodity Peanut Butter Processing bid three months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111


727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

March 1, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract
Bid #10-025-DR: USDA Commodity Peanut Butter Processing
J. M. Smucker Company
AdvancePierre Foods (formerly known as Pierre Foods, Incorporated)

On June 2, 2009, official action (attached) was taken to award the above-referenced bid to J. M. Smucker Company and Pierre Foods. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Larry W. Herman, Vice President-Food Service, J. M. Smucker Company and Tony Schroder, Vice President of Sales, AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advanced Food Company and Pierre Foods), were contacted to verify their willingness to enter into the third year of the agreement. As such, they have agreed in writing (attached), to enter into the third year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-25-DR: USDA Commodity Peanut Butter Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Debra Goodman, CPPO, CPPB, Purchasing Agent
Tel: 813/794-2221 Fax: 813/794-2111
Tel: 813/774-2221 TDD: 813/794-2484
Tel: 813/524-2221 e-mail: kgoodman@pasco.k12.fl.us

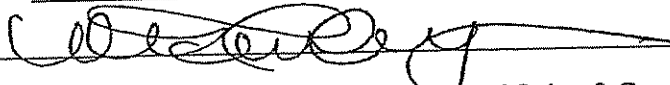
BID RENEWAL REQUEST BID #10-025-DR BID TITLE: USDA Commodity Peanut Butter Processing

XXX

Yes, I agree to renew Bid #10-025-DR under the same terms and conditions as the existing bid. The ~~second~~^{third} year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #10-025-DR

COMPANY NAME: AdvancePierre Foods (Formerly DBA "Pierre Foods")

SIGNATURE: 

PRINTED NAME AND TITLE: Michael S. Turley / VP, School Sales & Government Relations

TELEPHONE (WITH AREA CODE): 800-553-0282

FAX NUMBER (WITH AREA CODE): 513-874-5150

E-MAIL: Jessica.Davis@pierrefoods.com

DATE: _____

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools



Michael S. Turley
VP, Education Sales & Gov't Rel.
910 W. Park Avenue
Enid, Oklahoma 73701
580.616.4172
580.616.4103 Fax
mturley@advancepierre.com

November 4, 2010

On September 30, 2010, the companies formerly known as and doing business as "Advance Food Company" and "Pierre Foods" merged to form AdvancePierre Foods.

Any and all bids, contracts, etc. signed by the previous companies will be honored and executed by AdvancePierre Foods. Likewise, any future contracts will be executed as AdvancePierre Foods.

If you have any questions, please contact me directly at 580-616-4172.

Thank you very much.



Michael S. Turley
Vice President, Education Sales & Government Relations
FoodService/Schools Division
AdvancePierre Foods



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #10-025-DR

BID TITLE: USDA Commodity Peanut Butter Processing

Yes, I agree to renew Bid #10-025-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #10-025-DR

COMPANY NAME: J. M. Smucker Company

SIGNATURE: *Larry W. Herman*

TYPED NAME AND TITLE: Larry W. Herman, Vice President - Food Service

TELEPHONE (WITH AREA CODE): 330-684-3755

FAX NUMBER (WITH AREA CODE): 330-684-3115

E-MAIL: Kristie.hrig@smsmucker.com

DATE: October 20, 2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 15, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #10-025-DR: USDA Commodity Peanut Butter Processing
J. M. Smucker Company
Pierre Foods, Incorporated

On June 2, 2009, official action (attached) was taken to award the above-referenced bid to J. M. Smucker Company and Pierre Foods. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

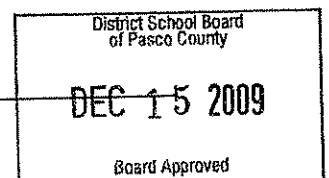
Considering services have been satisfactory, Larry W. Herman, Vice President-Food Service, J. M. Smucker Company and Tony Schroder, Vice President of Sales, Pierre Foods, Incorporated was contacted to verify their willingness to enter into the second year of the agreement. As such, they have agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-25-DR: USDA Commodity Peanut Butter Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the above-referenced vendors. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr





District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing

Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #10-025-DR

BID TITLE: USDA Commodity Peanut Butter Processing

Yes, I agree to renew Bid #10-025-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #10-025-DR

COMPANY NAME: Pierre Foods, Inc.

SIGNATURE: *Tony Schroder*

TYPED NAME AND TITLE: Tony Schroder, VP of Sales

TELEPHONE (WITH AREA CODE): 800-553-0282

FAX NUMBER (WITH AREA CODE): 513-874-5150

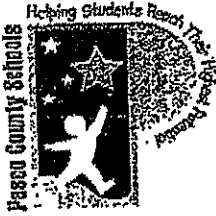
E-MAIL: Jessica.davis@pierrefoods.com

DATE: 11/20/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District School Board
of Pasco County
DEC 15 2009
Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #10-025-DR

BID TITLE: USDA Commodity Peanut Butter Processing

Yes, I agree to renew Bid #10-025-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #10-025-DR

COMPANY NAME: J. M. Smucker Company

SIGNATURE: *Larry W. Herman*

TYPED NAME AND TITLE: Larry W. Herman, Vice President - Food Service

TELEPHONE (WITH AREA CODE): 330-684-3755

FAX NUMBER (WITH AREA CODE): 330-684-3115

E-MAIL: Kristie.hrig@smsmucker.com

DATE: October 21, 2009

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District School Board
of Pasco County
DEC 15 2009
Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 2, 2009

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent 

RE: Direct Negotiations 10-025-DR
USDA Commodity Peanut Butter Processing

On May 19, 2009, we requested Board approval to directly negotiate USDA Commodity Peanut Butter Processing. The request was a result of both vendors returning submittals that had not been correctly calculated based on a pre-determined formula.

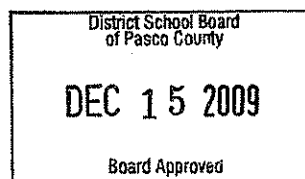
After the Board's approval to negotiate, we contacted both Pierre Foods, Inc. and J. M. Smucker Company, to explain the direct negotiation process. As a result of the negotiations, it is our recommendation to award Group A to J. M. Smucker Company as the "lowest and best" responsive and responsible bid meeting written specifications. As per bid document, Category A will be awarded as an "all or none" group with the "lowest and best" responsive and responsible total bottom line cost. It is our recommendation to award Group B to Pierre Foods, Inc., as the "lowest and best" responsive and responsible bid meeting written specifications for that group.

This bid is for use District use and was solicited on behalf of the P.O.W.E.R. Buying Group. The P.O.W.E.R. Buying Group is made up of the following 37 school boards: Bay County, Brevard County, Calhoun County, Charlotte County, Citrus County, Collier County, Desoto County, Flagler County, Franklin County, Glades County, Hardee County, Hendry County, Hernando County, Highlands County, Indian River County, Jackson County, Lake County, Liberty County, Lee County, Leon County, Levy County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okaloosa County, Okeechobee County, Osceola County, Pasco County, Santa Rosa County, Seminole County, St. Johns County, St. Lucie County, Sumter County, Volusia County, and Washington County. Individual School Boards are responsible for their own orders, etc.

This will be the first year of a three-year bid that is renewable annually by written mutual consent and approval by The Board. The first year of the contract will commence on July 1, 2009 and continue through June 30, 2010. Estimated total for this bid for our District is \$335,000 and will be purchased utilizing Special Revenue Funds. Estimated annual savings for our District through this bid is \$13,400. Total savings was based on averaging the current commodity and commercial prices, and then deducting awarded bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Date/Time:



District School Board
of Pasco County

JUN 02 2009