



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Florentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 5, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract
Bid #09-081-DR: USDA Commodity Cheese Processing
East Side Entrees
JTM Provisions Company, Incorporated
Land O'Lakes, Incorporation
Schwan's Food Service, Incorporated
Rich Products Corporation
Tasty Brands

On February 20, 2009, official action (attached) was taken to award the above-referenced bid to East Side Entrees, JTM Provisions Company, Inc., Land O'Lakes, Inc., Schwan's Food Service, Inc., Rich Products Corporation, and Tasty Brands. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on January 19, 2010. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Luis Santiago, VP Sales, East Side Entrees, Brian Hofmeier, Director of School Sales, JTM Provisions Company, Incorporated, John Ellenberger, Vice President, Land O'Lakes, Incorporated, Brian Rademacher, Vice President of Finance, Schwan's Food Service, Incorporated, Diana Schaefer, Commodity Coordinator, Rich Products Corporation, and David Horowitz, E. V. P. Sales & Marketing, Tasty Brands, were contacted to verify their willingness to enter into the third year of the agreement. As such, Jeff Rowe, Brian Hofmeier, Brian Rademacher, and Diana Martinez have agreed in writing (attached), to enter into the third year of the contract at the 2010-2011 bid prices. However, John Ellenberger, and David Horowitz have agreed with a price increase of 1.04%. The increase is based on the monthly producer price indexes published by the Bureau of Statistics, U.S. Department of Labor using 50% weighting from Industry Data Series ID: #PCU48412-48412-, and 50% weighting from Industry Data Series ID: #PCU311---311---, using the month of May, final version. The annual percentage change in the Producer Price Index is based on the May, 2010 index for the third contract year, as stated in the bid document.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-081-DR: USDA Commodity Cheese Processing bid two months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with the above-referenced vendors. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

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Date/Time: March 30, 2011 07:45:00



District School Board of Pasco County

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

Due: March 9, 2011

BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

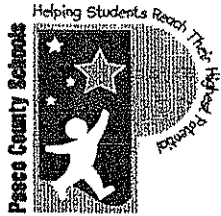
Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: East Side Entrees
SIGNATURE: [Signature]
TYPED NAME AND TITLE: Luis Santiago VP Sales
TELEPHONE (WITH AREA CODE): 516-882-5494
FAX NUMBER (WITH AREA CODE): 516-384-7478
E-MAIL: lsantiago@esfoods.com
DATE: 3-9-11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)



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BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

✓

 Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

_____ No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: JTM Provisions Co. Inc.

SIGNATURE: _____

TYPED NAME AND TITLE: Brian Hofmeier, Director School Sales

TELEPHONE (WITH AREA CODE): 513-367-4900

FAX NUMBER (WITH AREA CODE): 513-367-3508

E-MAIL: brianhofmeier@jtmfoodgroup.com

DATE: 2/28/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

X - With attached
Proposed pricing

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Land O'Lakes, Inc.

SIGNATURE: *John Ellenberger*

TYPED NAME AND TITLE: John Ellenberger, Vice President

TELEPHONE (WITH AREA CODE): 715-822-2700

FAX NUMBER (WITH AREA CODE): 715-822-4001

E-MAIL: tsjohnson@landolakes.com

DATE: 3-3-11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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**District School Board of Pasco County
Bid # 09-081-DR Rollover Pricing for 11-12 SY**



SCHOOL FOODSERVICE

Item #	Description	Case Pack	Case Wt. (lbs.)	Servings per case	Barrel DF per case	Qty per Case	Gross Net Per Case Price	Net (N) Per Case Price	Fair (F) Service Per Case
43280	Macaroni & Cheese	6/5#	30.00	80	8.73		\$46.50	\$33.00	\$32.25
43284	Reduced Fat Macaroni & Cheese	6/5#	30.00	80	6.25		\$43.90	\$34.23	\$33.78
43277	Reduced Fat Macaroni & Cheese Entrée w/ Whole Grain	6/5#	30.00	80	6.25		\$48.10	\$38.43	\$39.00
43294	Reduced Sodium Reduced Fat Macaroni & Cheese	6/5#	30.00	80	6.66		\$47.47	\$37.17	\$39.00
44877	Co-Jack® Cheese Portions	168/1 oz	10.50	168	10.50		\$31.36	\$30.57	\$14.39
44878	Reduced Fat Co-Jack® Cheese Portions	168/1 oz	10.50	168	10.50		\$37.76	\$36.24	\$20.06
44879	Mild Cheddar Cheese Portions	168/1 oz	10.50	168	10.50		\$31.36	\$30.47	\$14.18
44881	Reduced Fat Mild Cheddar Cheese Portions	168/1 oz	10.50	168	10.50		\$37.76	\$37.50	\$21.32
59701	Mozzarella String Cheese	168/1 oz	10.50	168	10.50		\$29.57	\$28.37	\$11.97
59703	Light Mozzarella String Cheese	168/1 oz	10.50	168	10.50		\$30.10	\$29.10	\$12.71
39940	Reduced Sodium Ultimate Cheddar™ Cheese Sauce Pouch	6/106 oz	39.75	212	13.50		\$59.63	\$60.65	\$46.86
39941	Reduced Sodium Mucho Queso™ Jalapeno Cheese Sauce Pouch	6/106 oz	39.75	212	13.50		\$59.63	\$60.65	\$46.86
39942	Reduced Sodium Ultimate Cheddar™ Cheese Dip Cup	140/3 oz	26.25	140	8.92		\$64.72	\$54.27	\$33.39
39943	Reduced Sodium Mucho Queso™ Jalapeno Cheese Dip Cup	140/3 oz	26.25	140	8.92		\$64.72	\$54.27	\$33.39

Prepared Foods

Portions

Cheese Sauce

Item #	Description	4/5#	20.00	640	19.80	\$30.62	\$43.72	\$41.92	\$11.20
41698	Shredded Mozzarella Cheese	4/5#	20.00	640	19.80	\$30.62	\$43.72	\$41.92	\$11.20
41725	Shredded Sharp American Cheese	4/5#	20.00	640	16.16	\$24.99	\$41.29	\$39.29	\$14.50
41728	Shredded Reduced Fat American	4/5#	20.00	640	15.50	\$23.97	\$45.77	\$43.97	\$20.20
41749	Shredded Mild Cheddar Cheese	4/5#	20.00	640	19.96	\$30.87	\$44.17	\$42.37	\$11.70
25104	Shredded Reduced Sodium Reduced Fat Cheddar Cheese	4/5#	20.00	640	19.80	\$30.62	\$53.32	\$51.72	\$21.10
46219	160 Slice American White	6/5#	30.00	960	19.43	\$30.05	\$55.85	\$53.60	\$23.10
46253	Reduced Fat 160 Slice American	6/5#	30.00	960	22.48	\$34.77	\$59.97	\$57.12	\$22.20
46255	160 Slice American, Yellow	6/5#	30.00	960	21.77	\$33.67	\$55.87	\$53.92	\$19.20
46268	25% Reduced Sodium Reduced Fat 160 Slice American	6/5#	30.00	960	23.04	\$35.63	\$62.33	\$59.03	\$23.40
46288	50% Reduced Sodium Reduced Fat 160 Slice American	6/5#	30.00	960	22.95	\$35.49	\$65.19	\$61.89	\$26.70
48174	Loaf American, Yellow	6/5#	30.00	960	22.78	\$35.23	\$57.73	\$55.78	\$19.80

Shreds, Slices, & Loaves



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BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

xx

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Schwan's Food Service, Inc.

SIGNATURE: Brian Rademacher

TYPED NAME AND TITLE: Brian Rademacher -- Vice President of Finance

TELEPHONE (WITH AREA CODE): 800-533-5290

FAX NUMBER (WITH AREA CODE): 507-537-5219

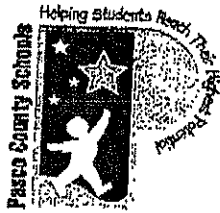
E-MAIL: karol.jacobson@schwans.com

DATE: 02/28/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

✓

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Rich Products Corporation

SIGNATURE: *Diana Martinez*

TYPED NAME AND TITLE: Diana Martinez, Rich Products Corporation

TELEPHONE (WITH AREA CODE): 716-878-8597

FAX NUMBER (WITH AREA CODE): 716-878-8520

E-MAIL: dmartinez@rich.com

DATE: 2/28/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

✓ *please see attached.*

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Tasty Brands

SIGNATURE: _____

TYPED NAME AND TITLE: David Horowitz, E.V.P. Sales & Marketing

TELEPHONE (WITH AREA CODE): 516-938-4588 or 516-655-5698

FAX NUMBER (WITH AREA CODE): 516-935-1825

E-MAIL: dhorowitz@tastybrandsk12.com

DATE: 3/1/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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20430 GATOR LANE
LAND O' LAKES, FL 34638
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March 1, 2011

Ms. Debra Reaves
District School Board of Pasco County
Purchasing Department
20430 Gator Lane
Land O'Lakes, FL 34638

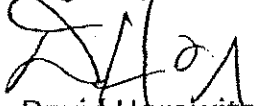
Dear Debra:

As per the PPI, the maximum price increase of 1.04% will be in effect on the following Tasty Brands items for the period of July 1, 2011 through June 30, 2012:

		<u>Current Price</u>	<u>New Price</u>
00803	Stuffed Shells	\$44.80/Case	\$45.26/Case
00804	Cheese Ravioli	\$38.88/Case	\$39.28/Case
00808	Cheese Lasagna	\$40.80/Case	\$41.22/Case
25101	Cheese Quesadilla	\$47.04/Case	\$47.53/Case

The price increase will not effect any other Tasty Brands items under current contract. Thank you for the opportunity, we look forward to working together.

Regards,


David Horowitz
President



District School Board of Pasco County

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Heather Fiorentino, Superintendent

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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KG*

RE: Bid # 09-081-DR: USDA Commodity Cheese Processing
Food and Nutrition Services
Additional Cheese Products
East Side Entrees
Land O'Lakes, Incorporated
JTM Food Group
Taste Brands

On January 20, 2009, official action was taken to award the above-referenced bid to Land O'Lakes, Incorporated for Group A items utilizing Cheese Barrels on an all-or-none basis and line items in Groups B and C utilizing B049 Cheese Barrels and B077 Mozzarella, Unfrozen were awarded to East Side Entrees, JTM Provisions, and Tasty Brands. The second year renewal was awarded on January 19, 2010 and covers the term dates July 1, 2010 through June 30, 2011.

The bid language allows new items to be added to the bid by awarded vendors as they become available. East Side Entrees has submitted pricing for five (5) new products: (1) Sandwich Stuffer, Cheese, Bean and Rice, 4.8 ounce Sandwich, (2) Sandwich Stuffer, Spicy Cheeseburger, 4.8 ounce Sandwich, (3) Sandwich Stuffer, Spicy Beef, Caribbean flavored, 5.0 ounce Sandwich, (4) Sandwich Stuffer, Egg, Cheese, Potato and Salsa, 3.2 ounce Sandwich, and (5) Macaroni and Cheese, Reduced Fat. JTM Food Group submitted pricing for three (3) new products: (1) Macaroni and Cheese, Homestyle, Whole Grain, Reduced Fat; (2) Macaroni and Cheese, Straight Noodle, Whole Grain, Reduced Fat, and (3) Cheddar Alfredo Sauce. Land O'Lakes, Incorporated has submitted pricing for six (6) new products: Cheese Sauce, Pouch, Cheddar, Reduced Sodium, Shelf-Stable, 6/106 ounce Pouches, (2) Cheese Sauce, pouch, Jalapeno Cheddar, Reduced Sodium, Shelf-Stable: Jalapeno-Flavored, 6/106 ounce pouches, (3) Cheese Sauce, Cup, Cheddar, Reduced Sodium, Shelf-Stable, 3 ounce portion cup, (4) Cheese Sauce, Cup, Jalapeno Cheddar, Reduced Sodium, Shelf-Stable: Jalapeno-Flavored, 2 ounce portion cup, (5) Cheddar Cheese, Shredded, 50% Reduced Sodium, 50% Reduced fat, and (6) Macaroni and cheese, Elbow, 25% Reduced Sodium, 50% Reduced Fat. Tasty Brands has submitted pricing for a twelve (12) new products: (1) Pizza Bagels, Mini, Cheese, 3.8 ounce, (2) Pizza Bagels, Mini, Egg and Cheese, 3.3 ounce, (3) Swiss Cheese, Slices, Reduced fat, reduced sodium, 1 ounce slices, (4) Pasta Shells, Whole Grain, stuffed, (5) Ravioli, Whole Grain, Cheese, (6) Lasagna, Whole Grain, Individual Portions, #00808WG, (7) Lasagna, Whole Grain, Individual Portions, #00801WG, (8) Lasagna, Turkey, Individual Portions, #00809, (9) Lasagna, Whole Grain, Turkey, Individual Portions, #00807WG, (10) Lasagna, Whole Grain, Turkey, Individual Portions, #00811WG, (11) Veggie Burger, Flame Broiled, and (12) Veggie Balls, Flame Broiled. Attached you will find the fee-for-service and net-off invoice price information for the new products to be effective through June 30, 2011.

Adding these items will allow us to better utilize our USDA Entitlement monies and assist us in meeting the nutritional requirements for our USDA Child Nutrition Programs. Pricing on these products is at or below retail prices and found to be

District School Board
of Pasco County

competitive. Estimated annual purchases are not anticipated to change the total bid award of \$175,000, utilizing Special Revenue Funds.

Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Cheese Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

**District School Board
of Pasco County**

DEC 21 2010

Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

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June 15, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *kg*

RE: Bid # 09-081-DR: USDA Commodity Cheese Processing
Food and Nutrition Services
Additional Cheese Products
Land O'Lakes, Incorporated
JTM Food Group

On January 20, 2009, official action was taken to award the above-referenced bid to Land O'Lakes, Incorporated for Group A items utilizing Cheese Barrels on an all-or-none basis. In addition, JTM Food Group was awarded Group B Cheese Barrels. The second year renewal was awarded on January 19, 2010 and covers the term dates July 1, 2010 through June 30, 2011.

The bid language allows new items to be added to the bid by awarded vendors as they become available. Land O'Lakes, Incorporated has submitted pricing for a new 50% reduced sodium, 50% reduced fat sliced American cheese product using USDA B049 Barrel Cheese. JTM Food Group has submitted pricing for a Queso Blanco cheese sauce using USDA B049 barrel Cheese. Attached you will find the fee-for-service and net-off-invoice price information for the new products to be effective July 1, 2010 through June 30, 2011.

Adding these items will allow us to better utilize our USDA Entitlement monies and assist us in meeting the nutritional requirements for our USDA Child Nutrition Programs. Pricing on these products is at or below retail prices and found to be competitive. Estimated annual purchases are not anticipated to change the total bid award of \$175,000, utilizing Special Revenue Funds.

Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Cheese Processing bid for the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:

District School Board
of Pasco County

JUN 15 2010

Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

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Department of Purchasing

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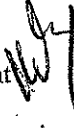
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April 20, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-081-DR: USDA Commodity Cheese Processing
Food and Nutrition Services
Additional Cheese Products
Tasty Brands

On July 24, 2007, official action was taken to award the above-referenced bid to Tasty Brands and renewed for the third year on January 20, 2009 for the term dates July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Tasty Brands has submitted pricing for nine new products using USDA B049 Barrel Cheese or B077 Mozzarella. Food and Nutrition Services is requesting an addition of nine (9) new items to the Tasty Brands bid award. 1) Jumbo Cheese Lasagna, 2) Mini Tacos, 3) Cheese Lasagna Rollup, 4) Italian Style Bagel with cheese/Marinara Sauce, 5) Italian Style Bagel with marinara Sauce and Cheese, 6) Chicken/Cheese Quesadilla, Lower Sodium; No Transfat; extra chicken, 7) Turkey/Cheese Lasagna Rollup, Processing for cheese only, 8) Turkey/Cheese Lasagna Rollup, processing for Turkey only, and 9) Turkey/Cheese Lasagna Rollup, processing for Turkey and Cheese. Attached you will find the net off invoice price information for the new products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Adding these items will allow us to better utilize our USDA Entitlement monies. Estimated annual purchases are not anticipated to change the total bid award of \$175,000, utilizing Special Revenue Funds. Should you wish to review the original tab sheet please contact Debra Reaves in the Purchasing Department.

Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Cheese Processing bid for the 2009-2010 and 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:



District School Board of Pasco County

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Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 15, 2009

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KG*

RE: Bid #09-081-DR: USDA Commodity Cheese Processing
Food and Nutrition Services
Additional Cheese Products

On January 20, 2009, official action was taken to award the above-referenced bid to Land O' Lakes, Inc. for Group A items utilizing B049 Cheese Barrels on an "all or nothing" basis for the 2009-2010 school year, and line items were awarded to East Side Entrees for Group C utilizing B077 Mozzarella, Unfrozen.

Under the terms and conditions of the bid, as new products become available they may be added to the bid. Heide Blaine, Senior Region Manager, East, Non-Commercial Foodservice; Land O Lakes, Inc. has submitted pricing for one (1) new item utilizing USDA B049 Barrel Cheese. Cathy Usenza, Office Manager, East Side Entrees has submitted pricing for three (3) new items utilizing USDA B049 Barrel Cheese or B077 Mozzarella. Fee for service and net off invoice pricing through June 30, 2010 is attached for your information.

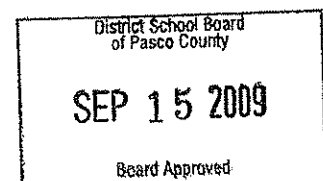
Adding these new items will allow us a greater opportunity to utilize our USDA entitlement monies. Pricing on these products are at or below retail prices and found to be competitive.

Rick Kurtz, Director, Food and Nutrition Services is recommending to add these products to our USDA Commodity Cheese Processing bid. The estimated annual purchases are not anticipated to change the total bid award of \$175,000 using Special Revenue Funds.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachment (3)

Date/Time: September 9, 2009; 10:26:00





District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

September 1, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG/ML*

RE: Bid #09-081-DR – USDA Commodity Cheese Processing
East Side Entrees and Tasty Brands Split Operations

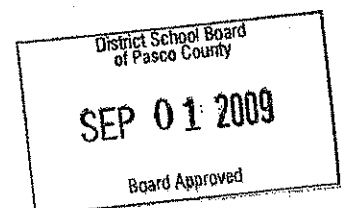
On January 20, 2009, official action was taken to award the above-mentioned three-year renewable bid to East Side Entrees.

We were recently advised that East Side Entrees recently split operations into two companies, East Side Entrees and Tasty Brands, LLC. Tasty Brands, LLC. has agreed to honor pricing, terms and conditions of the Commodity Cheese Processing Bid #09-081-DR. According to the attached price sheet, Tasty Brands has some changes in the distributor's gross price and pass-through value of donated foods, but all net costs will either remain the same or be lower in price.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dr

Attachments





Ms. Julie Hedine
Pasco County School District
7227 Land O Lakes Blvd
Land O Lakes, FL 34638

Dear
Julie:
July 22, 2009

Pursuant to our conversation regarding the carveout of certain product lines from East Side Entrees to Tasty Brands, LLC

Tasty Brands will honor the pricing, terms and conditions of the Pasco Bid #09-081-DR USDA Commodity Cheese Processing Bid for the items awarded to East Side Entrees that are now part of Tasty Brands, LLC.

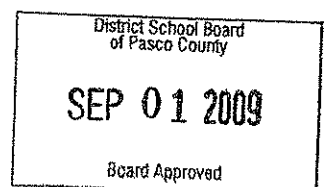
The following items will be transferred to Tasty Brands, LLC from East Side Entrees:

- 00801 - IQF Cheese Lasagna 00803 -
IQF Stuffed Shells
- 00804 - IQF Cheese Ravioli
- 00816 - IQF Jumbo Cheese Ravioli
- 25101 - Cheese Quesadilla
- 25102 - Chicken/Cheese Quesadilla
- 52105 - Jumbo Piuu Bagel
- 52115 - Breakfast Pizza Bagel

Thanks for your help in this matter. If we can answer any other questions, please feel free to call us at 516-938-4588 (Office) or 516-655-5698 (Cell).

cj?efj~

/s/ Jid Horowitz
Tasty Brands





District School Board of Pasco County

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Heather Fiorentino, Superintendent

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Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

January 19, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract
Bid #09-081-DR: USDA Commodity Cheese Processing
East Side Entrees
JTM Provisions Company, Inc.
Land O'Lakes, Inc.
Schwan's Food Service, Inc.
Rich Products Corporation
Tasty Brands

On February 20, 2009, official action (attached) was taken to award the above-referenced bid to East Side Entrees, JTM Provisions Company, Inc., Land O'Lakes, Inc., Schwan's Food Service, Inc., Rich Products Corporation, and Tasty Brands. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Jeff Rowe, Vice President of Operations, East Side Entrees, Brian Hofmeier, Director of School Sales, JTM Provisions Company, Inc., Jerry Kaminski, Vice President/General Manager, Land O'Lakes, Inc., Pat McCoy, Vice President of Field Sales, Schwan's Food Service, Inc., Diana Martinez, Commodity Coordinator, Rich Products Corporation, and David Horowitz, E. V. P. Sales & Marketing, Tasty Brands, was contacted to verify their willingness to enter into the second year of the agreement. As such, they have agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-25-DR: USDA Commodity Peanut Butter Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the above-referenced vendors. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

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JAN 19 2010

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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

 X

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

 No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: East Side Entrees

SIGNATURE: _____

TYPED NAME AND TITLE: Jeff Rowe, VP of Operations
~~David Horowitz, E.V.P. Sales & Marketing~~

TELEPHONE (WITH AREA CODE): 516-682-5494

FAX NUMBER (WITH AREA CODE): 516-364-7478

E-MAIL: dhorowitz@eastsideentrees.com jrow@eastsideentrees.com

DATE: 10/29/2009

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

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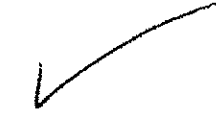
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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing



Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: JTM Provisions Co. Inc.

SIGNATURE:

TYPED NAME AND TITLE: Brian Hofmeier, Director School Sales

TELEPHONE (WITH AREA CODE): 513-367-4900

FAX NUMBER (WITH AREA CODE): 513-367-3508

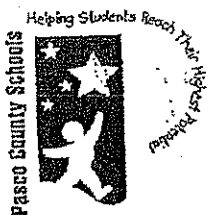
E-MAIL: brianhofmeier@itmfoodgroup.com

DATE: 10/20/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #09-081-DR
BID TITLE: USDA Commodity Cheese Processing

X _____

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010 through June 30, 2011.**

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Land O'Lakes, Inc.

SIGNATURE: *Jerry Kaminski*

TYPED NAME AND TITLE: Jerry Kaminski, VP/General Manager

TELEPHONE (WITH AREA CODE): 715-822-2700

FAX NUMBER (WITH AREA CODE): 715-822-4001

E-MAIL: tsjohnson@landolakes.com

DATE: _____

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST
BID #09-081-DR
BID TITLE: USDA Commodity Cheese Processing

 X

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Schwan's Food Service, Inc.

SIGNATURE: 

TYPED NAME AND TITLE: Pat McCoy, Vice President of Field Sales

TELEPHONE (WITH AREA CODE): 800-533-5290

FAX NUMBER (WITH AREA CODE): 507-537-5687

E-MAIL: billie.moat@schwans.com

DATE: 10/29/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
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 PURCHASING DEPARTMENT
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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-081-DR

BID TITLE: USDA Commodity Cheese Processing

✓

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Rich Products Corporation

SIGNATURE: Diana Martinez

TYPED NAME AND TITLE: Diana Martinez, Rich Products Corporation, Commodity Cont.

TELEPHONE (WITH AREA CODE): 716-878-8597

FAX NUMBER (WITH AREA CODE): 716-878-8520

E-MAIL: dmartinez@rich.com

DATE: 10/23/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: **Debra Reaves, Buyer Assistant**
PURCHASING DEPARTMENT
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BID RENEWAL REQUEST

BID #09-081-DR

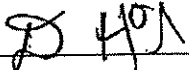
BID TITLE: USDA Commodity Cheese Processing

✓

Yes, I agree to renew Bid #09-081-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010 through June 30, 2011.**

No, I do not agree to renew Bid #09-081-DR

COMPANY NAME: Tasty Brands

SIGNATURE: 

TYPED NAME AND TITLE: David Horowitz, E.V.P. Sales & Marketing

TELEPHONE (WITH AREA CODE): 516-938-4588 or 516-655-5698

FAX NUMBER (WITH AREA CODE): 516-935-1825

E-MAIL: dhorowitz@tastybrandsk12.com

DATE: 11/3/9

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
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Bid Recommendation

Bid Title	USDA Commodity Cheese Processing		Number of Vendors Notified	52
Bid Number	09-081-DR		Number of Bids Distributed	9
Date Solicited	11/14/2008		Number of Former "No Bid Bidding"	6
Date Opened	12/17/2008		Number of Vendors Bidding	NA
Date Board Presentation	01/20/2009		Funding Source	Special Revenue
Total Savings	\$7,000 Approximately		Grand Total of Bid	\$175,000 Estimated

Recommendation:

Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

Term of Contract: This bid is for USDA Commodity Cheese Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2009 through June 30, 2009.

Notations and Exceptions: Group A: Recommend acceptance of bid from Land O'Lakes, Inc. as the "lowest and best" responsive and responsible bid meeting written specifications. The following Group A items are not available through Land O'Lakes, Inc. and will not have a bid award: Item 3A, Item 4A, Items 13A, Item 14A, and Item 18A. As per bid document, category A items will be made to the qualified bidder with the "lowest and best" responsive and responsible total bottom line cost for the most line items in category A.

Item 23B: Recommend acceptance of bid from Land O'Lakes, Inc. as the "lowest and best" responsive and responsible bid meeting written specifications. Recommend rejection of lower bid from JTM Provisions Co., Inc. as item did not meet bread requirement specifications.

Item 25B: Recommend acceptance of bid from East Side Entrees as the "lowest and best" responsive and responsible bid meeting written specifications. Recommend rejection of lower bid from JTM Provisions Co., Inc. as item did not meet bread requirement specifications.

Item 27B: Recommend acceptance of bid from East Side Entrees as the "lowest and best" responsive and responsible bid meeting written specifications. Recommend rejection of lower bid from ConAgra Foods, as item did not meet product specifications.

Items 31C: Recommend acceptance of bid from ConAgra Foods as the "lowest and best" responsive and responsible bid meeting written specifications. No bid will be awarded for this item. We will be rebidding this item at a later date.

Item 33C: Recommend acceptance of bid from Rich Products Corporation as the "lowest and best" responsive and responsible bid meeting written specifications. Recommend rejection of lower bid from ConAgra Foods, as item did not meet product specifications.

District School Board
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JAN 19 2010

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JAN 20 2009

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Notations and Exceptions Continued:

Item 35C: Recommend acceptance of bid from East Side Entrees as the "lowest and best" responsive and responsible bid meeting written specifications. Recommend rejection of lower bid from ConAgra Foods and Schwan's Food Service, Inc., as item did not meet product specifications.

Total savings was based on current commodity and commercial prices. Savings were determined by averaging all prices and deducting awarded bid.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By:
Debra Reaves, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:
Kendra Goodman, CPPB, Purchasing Agent

Date/Time:

District School Board
of Pasco County
JAN 19 2010
Board Approved

District School Board
of Pasco County

JAN 20 2009

Board Approved

Handwritten initials