

District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 5, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract
Bid #09-093-DR: USDA Commodity Chicken Processing
Asian Food Solutions, Incorporated
Out of the Shell, LLC., d/b/a Lings
Pilgrim's Pride Corporation

On February 3, 2009, official action (attached) was taken to award the above-referenced bid to Asian Food Solutions, Incorporated, Out of the Shell, LLC., d/b/a Lings, and Pilgrim's Pride Corporation. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Allan Lam, COO, Asian Food Solutions, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings, and Michael Rioux, Commodity Manager, Pilgrim's Pride Corporation was contacted to verify their willingness to enter into the third year of the agreement. As such, Allan Lam and Michael Rioux have agreed in writing (attached), to enter into the third year of the contract. However, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings is not willing to renew the bid due to manufacture price increase.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-093-DR: USDA Commodity Chicken Processing bid three months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the third year of the agreement with Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: March 30, 2011 07:46:00



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Florentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
852/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-093-DR

BID TITLE: USDA Commodity Chicken Processing

X

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Asian Food Solutions, Inc.

SIGNATURE: *Allan Lam*

TYPED NAME AND TITLE: Allan Lam, COO

TELEPHONE (WITH AREA CODE): 888-499-6888

FAX NUMBER (WITH AREA CODE): 440-848-8488

E-MAIL: lincoln.yee@asianfoodsolutions.com

DATE: 10/17/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District Wide Accreditation • Southern Association of Colleges and Schools



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-093-DR

BID TITLE: USDA Commodity Chicken Processing

_____ **XX** Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The ~~second~~ year period shall be from **July 1, 2011 through June 30, 2012.** *Third*

_____ No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Pilgrim's Pride Corp --"School Foodservice" ----Please note in address----

SIGNATURE: *Michael Rioux*

TYPED NAME AND TITLE: Michael Rioux, Commodity Manager

TELEPHONE (WITH AREA CODE): 678-691-5322 New

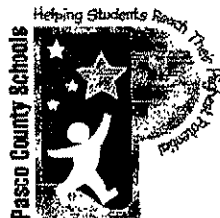
FAX NUMBER (WITH AREA CODE): 972-290-3488 New

E-MAIL: Michael.rioux@pilgrims.com new

DATE: October 18, 2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-093-DR

BID TITLE: USDA Commodity Chicken Processing

_____ Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2011 through June 30, 2012.**

X_____ No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Out of the Shell, LLC dba Lings

SIGNATURE: _____

TYPED NAME AND TITLE: Roy Meador, National Sales Administrator

TELEPHONE (WITH AREA CODE): 909-238-3483

FAX NUMBER (WITH AREA CODE): 626-401-1925

E-MAIL: roydmeador@aol.com

DATE: 11-3-10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

**PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)**



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 20, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KG*

RE: Bid #09-093-DR: USDA Commodity Chicken Processing
Price Decrease and Add-On New Products
Pilgrim's Pride

On May 19, 2009, official action (attached) was taken to award the above-referenced bid to Pilgrim's Pride. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

The second year of the contract was Board approved on December 15, 2009 for the renewal dates of July 1, 2010 through June 30, 2011 to Pilgrim's Pride. However, since then Pilgrim's Pride has offered price reductions on all their products for the 2010-2011 school year. Attached you will find a Pilgrim's Pride Price List for the 2010-2011 for Pasco County – Florida Power Buying Group and a summary sheet of items with price reductions and their savings per case.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. Pilgrim's Pride has submitted pricing for one new product using USDA A522 Chicken Large. Food and Nutrition Services is requesting an addition of one (1) new item to the Pilgrim's Pride bid award: 1) Gold Kist Chicken Sticks #110163. Attached you will find the net off invoice price information for the new product to be effective through June 30, 2011. Adding this item will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$325,000, Special Revenue Funds. Food and Nutrition Services requests these updates to be made to our USDA Commodity Chicken Processing Bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



Pilgrim's Pride Corp.
244 Perimeter Center Pkwy, NE, Atlanta, GA 30346



March 18, 2010

District School Board of Pasco County
Purchasing Department
20430 Gator Lane
Land O' Lakes, FL 34638
(813) 794-2219 (Phone)

Subject: Commodity Pricing Update

Please accept the attached pricing adjustments on the commodity items. The first tab has the difference in the Fee for Service this year vs. next school year. The second tab has the NOI pricing on all the items from the bid.

One additional item was added 110463 Gold Kist Chicken Sticks and a new item form is attached.

Thank you for the opportunity to serve the child nutrition needs of the students of Florida.

Michael Rioux,
Commodity Manager
770-232-4481
Michael.rioux@pilgrimspride.com

District School Board
of Pasco County

APR 20 2010

Date Approved

FLORIDA - POWERBUY 2010-2011

PILGRIM'S PRIDE FOODSERVICE™
Taste the difference pride makes™

Pasco Bid Item Nbr	Prod Nbr	Product Name	Case Wt.	Serv per case	DF # per case	Power Buy - Current pricing rolled over for 2010-11		Power Buy - New Lower Pricing 2010-2011		Saving	
						Price per #	Price per Case	Price per #	Price per Case	Savings per Pound	Savings per Case
13BB	1230	FC Diced Chicken	30	176	36	\$1.58	\$47.40	\$1.54	\$46.20	-\$0.04	-\$1.20
12BB	1325	CN Unbreaded Fajita Chicken	30	234	36	\$1.58	\$47.40	\$1.54	\$46.20	-\$0.04	-\$1.20
4B	6143	CN Homestyle Breaded Chicken Nuggets with ISP	30	158	20	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
1BB	6243	CN Homestyle Breaded Chicken Strips w/ProPlus ISP	30	125	20.6	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
5B	6343	CN Homestyle Brd Breakfast Pattyw/ProPlus ISP	30	291	20.6	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
7B	6643	CN Homestyle Breaded Chicken Patty w/ProPlus ISP	30	156	20	\$1.06	\$31.80	\$1.02	\$30.60	-\$0.04	-\$1.20
1A	7810	FC Breaded 8 piece chickne parts (SY)	35	80	27.7	\$1.05	\$36.82	\$0.97	\$33.95	-\$0.08	-\$2.80
7BB	7915	CN Breaded Popcorn Chicken w/Serving cups	20	103	12.3	\$1.53	\$30.60	\$1.53	\$30.60	\$0.00	\$0.00
2A	8820	FC Roasted 8 piece-Commodity	30	92	27.9	\$1.09	\$32.70	\$1.09	\$32.70	\$0.00	\$0.00
10BB	26276	CN Unbreaded Honey BBQ Chicken Nuggets	30	155	25	\$1.33	\$39.90	\$1.33	\$39.90	\$0.00	\$0.00
11BB	26624	CN Unbreaded Chicken Patty w/ProPlus ISP	30	192	36	\$1.33	\$39.90	\$1.30	\$39.00	-\$0.03	-\$0.90
9BB	46918	Breaded Chicken Ring Nuggets	30	138	29.5	\$1.23	\$36.90	\$1.20	\$36.00	-\$0.03	-\$0.90
2BB	61210	CN Whole Grain Breaded Chicken Nuggets with ISP	30	158	20.3	\$1.10	\$33.00	\$1.08	\$32.40	-\$0.02	-\$0.60
10B	62110	CN Breaded Chicken Strips with ISP	30	141	20.1	\$1.00	\$30.00	\$0.95	\$28.50	-\$0.05	-\$1.50
3BB	62210	CN Whole Grain Breaded Chicken Strips with ISP	30	125	20.8	\$1.10	\$33.00	\$1.08	\$32.40	-\$0.02	-\$0.60
5BB	66010	CN Breaded Hot & Spicy Chicken Strip with ISP	30	125	21.1	\$1.10	\$33.00	\$1.10	\$33.00	\$0.00	\$0.00
4BB	66210	CN Whole Grain Breaded Chicken Patty with ISP	30	156	20.3	\$1.10	\$33.00	\$1.08	\$32.40	-\$0.02	-\$0.60
8B	66560	CN Breaded Hot & Spicy Chicken Patty with ISP	30	156	20.3	\$1.10	\$33.00	\$1.07	\$32.10	-\$0.03	-\$0.90
6BB	66561	CN Breaded Hot & Spicy Chicken Patty with ISP	30	156	20.3	\$1.40	\$42.00	\$1.38	\$41.40	-\$0.02	-\$0.60
9B	69130	CN Breaded Popcorn Chicken- No cups	20	103	12.3	\$1.28	\$25.60	\$1.16	\$23.20	-\$0.12	-\$2.40
3B	71110	CN Breaded Chicken Nuggets with ISP	30	141	20	\$1.00	\$30.00	\$0.95	\$28.50	-\$0.05	-\$1.50
6B	76110	CN Breaded Chicken Patty with ISP	30	142	20	\$1.00	\$30.00	\$0.95	\$28.50	-\$0.05	-\$1.50
8BB	110453	Large Popcorn Style Breaded Chicken	30	108	30	\$1.23	\$36.90	\$1.21	\$36.30	-\$0.02	-\$0.60

District School Board
of Pasco County
APR 20 2010
Approved



PILGRIM'S PRIDE FOODSERVICE™
Taste the difference pride makes.™

State: **PASCO COUNTY, FLORIDA - Power Buy** 2010-2011

Commodity Products

Item Code	Product Description	Case Weight	Serving Size	Servings per case	Meat Equivalent	Bread Serving	Finished Yield	Cases per 36,000 lb USDA Load	Raw lb to make 1 finished case	Price / Pound	FFS Price / Case	Estimated Cost per serving	USDA Value #	Donated Food Value	NET OFF Invoice / Commercial / SERVING	
Traditional Breeding - Chicken Products with Dry Whole Egg & ISP																
71110	CN Breaded Chicken Nuggets w/ISP & DWE (5-.68 oz= 1 serving)	30	3.40 oz	141	2 ounces	1	150.00%	1,800	20,000	\$0.95	\$28.50	\$ 0.202	0.5696	\$11.39	\$39.89	0.283
62110	CN Breaded Chicken Strips w/ISP & DWE (4-.85 oz= 1 serving)	30	3.40 oz	141	2 ounces	1	149.00%	1,788	20,130	\$0.95	\$28.50	\$ 0.202	0.5696	\$11.47	\$39.97	0.283
76110	CN Breaded Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.37 oz	142	2 ounces	1	150.00%	1,800	20,000	\$0.95	\$28.50	\$ 0.201	0.5696	\$11.39	\$39.89	0.281
150% Yield - Homestyle Breeding - Chicken Products with Soy Isolate with Dry Whole Egg																
6143	CN Homestyle Brd Chicken Nuggets w/ISP & DWE (5-.608 oz= 1 serving)	30	3.04 oz	158	2 ounces	1	150.00%	1,800	20,000	\$1.02	\$30.60	\$ 0.194	0.5696	\$11.39	\$41.99	0.266
6243	CN Homestyle Brd Chicken Strips w/ISP & DWE (3-1.28 oz= 1 serving)	30	3.84 oz	125	2.5 ounces	1	146.00%	1,752	20,550	\$1.02	\$30.60	\$ 0.245	0.5696	\$11.71	\$42.31	0.388
6343	CN Homestyle Brd Breakfast Patty w/ISP & DWE (1 = 1 serving)	30	1.65 oz	291	1 ounces	0.50	146.00%	1,752	20,550	\$1.02	\$30.60	\$ 0.105	0.5696	\$11.71	\$42.31	0.145
6643	CN Homestyle Brd Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2 ounces	1	150.00%	1,800	20,000	\$1.02	\$30.60	\$ 0.196	0.5696	\$11.39	\$41.99	0.269
148% Whole Grain Breeding - Chicken Products with ISP & DWE- NO MILK																
61210	CN Whole Grain Chicken Nuggets w/ISP & DWE (5-.608 oz= 1 serving)	30	3.04 oz	158	2 ounces	1	148.00%	1,776	20,270	\$1.08	\$32.40	\$ 0.205	0.5696	\$11.55	\$43.95	0.278
62210	CN Whole Grain Chicken Strips w/ISP & DWE (3-1.28 oz= 1 serving)	30	3.84 oz	125	2.5 ounces	1	144.00%	1,728	20,830	\$1.08	\$32.40	\$ 0.259	0.5696	\$11.86	\$44.26	0.354
66210	CN Whole Grain Chicken Patties w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2 ounces	1	148.00%	1,776	20,270	\$1.08	\$32.40	\$ 0.208	0.5696	\$11.55	\$43.95	0.282
148% Hot & Spicy Breaded Products with ISP with & DWE - NO MILK																
66010	CN Hot & Spicy Breaded Chicken Strip w/ISP & DWE (3-1.28 Oz = 1 serv)	30	3.84 oz	125	2.5 ounces	1	142.22%	1,706	21,100	\$1.10	\$33.00	\$ 0.264	0.5696	\$12.02	\$45.02	0.360
66560	CN Hot & Spicy Breaded Chicken Patty w/ISP & DWE (1 = 1 serving)	30	3.05 oz	156	2 ounces	1	148.00%	1,776	20,270	\$1.07	\$32.10	\$ 0.206	0.5696	\$11.55	\$43.65	0.280
Popcorn & Specialty Products																
7915	CN Breaded Chicken Popcorn wraps (14 = 1 serving)	20	3.08 oz	103	2 ounces	1	162.00%	2,917	12,341	\$1.53	\$30.60	\$ 0.297	0.5696	\$7.03	\$37.63	0.365
69130	CN Breaded Chicken Popcorn-No cups (14 = 1 serving)	20	3.08 oz	103	2 ounces	1	162.00%	2,917	12,341	\$1.16	\$23.20	\$ 0.225	0.5696	\$7.03	\$30.23	0.293
110453	CN Chicken Snackers (10 - .43 oz= 1 serving) - NO DWE	30	4.3 oz	108	2 ounces	1.25	100.00%	1,201	29,975	\$1.21	\$36.30	\$ 0.336	0.5696	\$17.07	\$53.37	0.494
110463	CN Breaded Chicken Sticks w/ISP (5 - .712 oz= 1 serving) -NO DWE	30	3.56 oz	130	2 ounces	1	123.75%	1,485	24,24	\$1.23	\$36.90	\$ 0.284	0.5696	\$13.81	\$50.71	0.390
46918	CN Chicken Ring Thing (5 - 695 oz = 1 serving)	30	3.475 oz	138	2 ounces	1	102.00%	1,222	29,460	\$1.20	\$36.00	\$ 0.261	0.5696	\$16.78	\$52.78	0.382
Unbreaded Chicken Products																
26624	CN Unbreaded Chicken Patties (1 = 1 serving)	30	2.50 oz	192	2 ounces	0	83.33%	1,000	36,000	\$1.30	\$39.00	\$ 0.203	0.5696	\$20.51	\$59.51	0.310
1325	CN Unbreaded Chicken Fajita Strips (2.05 oz = 1 serving)	30	2.05 oz	234	2 ounces	0	83.33%	1,000	36,000	\$1.54	\$46.20	\$ 0.197	0.5696	\$20.51	\$66.71	0.285
1230	FC Diced Chicken Strips (2.72 oz = 1 serving)	30	2.72 oz	176	2 ounces	0	83.33%	1,000	36,000	\$1.54	\$46.20	\$ 0.263	0.5696	\$20.51	\$66.71	0.379
26276	CN Unbreaded Honey BBQ Nuggets (5 -.62 oz = 1 serving)	30	3.10 oz	155	2 ounces	0	120.00%	1,440	25,000	\$1.33	\$39.90	\$ 0.257	0.5696	\$14.24	\$54.14	0.349
Small Bird Chicken Products																
7810	FC Breaded 8 piece parts	35	7 oz	80	2 ounces	1	126.20%	1,298	27,730	\$0.97	\$33.95	\$ 0.424	0.5432	\$15.06	\$49.01	0.613
8820	FC Roasted 8 piece parts	30	4.44 oz	92	2 ounces	0	107.50%	1,291	27,885	\$1.09	\$32.70	\$ 0.355	0.5432	\$15.15	\$47.85	0.520

* Serving Size = 1 Breast or 1 Thigh or 1 Drum & Wing

310 Serving Size based on 2.92# or 3# raw Bird

3820 Serving Size based on 3.125# average raw bird.

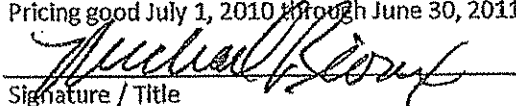
School Board
Pasco County
APR 20 2010
Board Approved

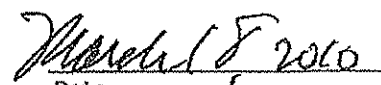
Pasco County Schools New Item Bid Addition Request

USDA Commodity Chicken Processing Bid #09-093-DR

Item No.	Description	Required Information	Required Information to be completed by bidder
14BB	Product Description: CN Breaded Chicken Sticks w/ISP	Brand	Gold Kist
		Commodity Code #	110463
		Commercial Code #	110463
		Portion Size	3.56 oz
		Portions / Case	130
		Case Size	30#
		Pounds DF / Case	24.24
	USDA Commodity Used: A522 Chicken, Large	Fee for Service / Case	\$36.90
		Net (NOI) Price / Case	\$36.90
		DF \$ Value / Case	\$13.81
		NOI Bid Price (Commodity Benchmark Price) / Case	\$50.71
		Net (NOI) Price / Portion	\$0.2838
		Total Price / Portion (Includes DF \$ Value)	\$0.3901
		Distribution Cost / Portion	\$0.0097
	Total Delivered Price / Portion	\$0.3998	
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	\$50.71
15BB	Product Description:	Brand	
		Commodity Code #	
		Commercial Code #	
		Portion Size	
		Portions / Case	
		Case Size	
		Pounds DF / Case	
	USDA Commodity Used: A522 Chicken, Large	Fee for Service / Case	
		Net (NOI) Price / Case	
		DF \$ Value / Case	
		NOI Bid Price (Commodity Benchmark Price) / Case	
		Net (NOI) Price / Portion	
		Total Price / Portion (Includes DF \$ Value)	
		Distribution Cost / Portion	
	Total Delivered Price / Portion		
	For comparison purposes only:	Commercial Price / Case Without USDA Commodities	

Pricing good July 1, 2010 through June 30, 2011.

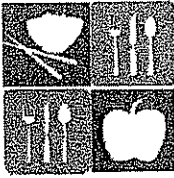

Signature / Title
Pilgrim's Pride Foodservice


Date
1

District School Board
of Pasco County

APR 20 2010

Approved



Asian Food Solutions, Inc.

Pricing Pasco County Public Schools

Approved

By

Lincoln Yee

3/31/09

Asian Food Solutions extends Hillsborough County School District bid pricing to District School Board of Pasco County for orders through 7/30/09-6/30/10 under the following terms.

Commodity Chicken Processing Bid #09-093-DR	11C Chicken in Cajun Sauce #73002	15C Chicken in Tangerine Sauce #72001
Fee for Service / Case	\$81.79	\$90.85
NOI Bid Price (Commodity Benchmark Price) / Case	\$109.61	\$112.74
DF \$ Value / Case	\$27.82	\$21.89
Net (NOI) Price / Case	\$81.79	\$90.85
Net (NOI) Price / Portion	\$0.3408	\$0.5313
Total Price / Portion (Includes DF \$ Value)	\$0.4567	\$0.6593

District School Board
of Pasco County
DEC 15 2009
Board Approved

District School Board
of Pasco County

APR 21 2009

Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
 Kendra Goodman, CPPB, Purchasing Agent
 813/ 794-2221 Fax: 813/ 794-2111
 727/ 774-2221 TDD: 813/ 794-2484
 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 21, 2009

MEMORANDUM

TO: Honorable Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KAG*

RE: Bid # 09-093-DR: USDA Commodity Chicken Processing
 Asian Food Solutions, Inc. Item Price Decrease

Three (3) items on the USDA Commodity Chicken Processing Bid #09-093-DR were awarded to Asian Food Solutions on February 3, 2009. Lincoln Yee, President of Asian Food Solutions, Inc., has advised us that the reduced pricing on the following two (2) items was submitted to the Hillsborough County School District Commodity Food Processing Bid #8236-DST. Asian Foods has offered to extend the pricing under this bid to the District School Board of Pasco County. These price changes will result in a 9-11% reduction in the processing cost for the two items. Pricing would therefore be as follows:

Commodity Chicken Processing Bid #09-093-Dr	11C Chicken in Cajun Sauce #73022 Current Awarded Bid Price:	Extended Hillsborough County Bid price:	15C Chicken in Tangerine Sauce #72001 Current Awarded Bid Price:	Extended Hillsborough County Bid price:
Fee for Service/Case	\$89.82	\$81.79	\$102.60	\$90.85
NOI Bid Price (Commodity Benchmark Price)/Case	\$117.64	\$109.61	\$124.49	\$112.74
DF \$ Value/Case	\$27.82	\$27.82	\$21.89	\$21.89
Net (NOI) Price/Case	\$89.82	\$81.79	\$102.60	\$90.85
Net (NOI) Price/Portion	\$0.3743	\$0.3408	\$0.5985	\$0.5313
Total Price/Portion (Includes DF \$ Value	\$0.4902	\$0.46567	\$0.7262	\$0.6593

Julie Hedine, Supervisor, Food and Nutrition Services, requests these new prices be used to update our Commodity Chicken Processing bid for the 2009-2010 school year. All other terms and conditions will remain the same.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachments

Date/Time:

District School Board
of Pasco County

APR 21 2009

Board Approved

District School Board of Pasco County DEC 15 2009 Board Approved
--



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
 Kendra Goodman, CPPB, Purchasing Agent
 813/ 794-2221 Fax: 813/ 794-2111
 727/ 774-2221 TDD: 813/ 794-2484
 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 21, 2009

MEMORANDUM

TO: Honorable Board Members
 FROM: Kendra Goodman, CPPB, Purchasing Agent
 RE: Bid # 09-093-DR: USDA Commodity Chicken Processing
 Asian Food Solutions, Inc. Item Price Decrease

Three (3) items on the USDA Commodity Chicken Processing Bid #09-093-DR were awarded to Asian Food Solutions on February 3, 2009. Lincoln Yee, President of Asian Food Solutions, Inc., has advised us that the reduced pricing on the following two (2) items was submitted to the Hillsborough County School District Commodity Food Processing Bid #8236-DST. Asian Foods has offered to extend the pricing under this bid to the District School Board of Pasco County. These price changes will result in a 9-11% reduction in the processing cost for the two items. Pricing would therefore be as follows:

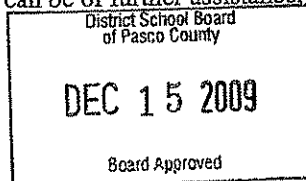
Commodity Chicken Processing Bid #09-093-Dr	11C Chicken in Cajun Sauce #73022 Current Awarded Bid Price:	Extended Hillsborough County Bid price:	15C Chicken in Tangerine Sauce #72001 Current Awarded Bid Price:	Extended Hillsborough County Bid price:
Fee for Service/Case	\$89.82	\$81.79	\$102.60	\$90.85
NOI Bid Price (Commodity Benchmark Price)/Case	\$117.64	\$109.61	\$124.49	\$112.74
DF \$ Value/Case	\$27.82	\$27.82	\$21.89	\$21.89
Net (NOI) Price/Case	\$89.82	\$81.79	\$102.60	\$90.85
Net (NOI) Price/Portion	\$0.3743	\$0.3408	\$0.5985	\$0.5313
Total Price/Portion (Includes DF \$ Value	\$0.4902	\$0.46567	\$0.7262	\$0.6593

Julie Hedine, Supervisor, Food and Nutrition Services, requests these new prices be used to update our Commodity Chicken Processing bid for the 2009-2010 school year. All other terms and conditions will remain the same.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

Attachments

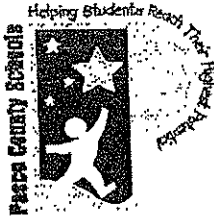
Date/Time: April 15, 2009 10:48:00



District School Board
of Pasco County

APR 21 2009

Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Florentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-093-DR

BID TITLE: USDA Commodity Chicken Processing

X

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Pilgrim's Pride Corp

SIGNATURE: Bill Kato

TYPED NAME AND TITLE: Bill Kantof, R. V.P. Foodservice

TELEPHONE (WITH AREA CODE): CONTACT INFO: 626-401-1923 MICHAEL RIOUX - 770-232-4481

FAX NUMBER (WITH AREA CODE): 626-401-1925 ~ ~ - 770-393-5148

E-MAIL: MICHAEL.RIOUX@PILRIMSPRIDE.COM

DATE: 11-23-09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

District School Board
of Pasco County
DEC 15 2009
Board Approved



Roy Meador
Director of Sales
33104 Bayhill Road
Yucaipa, CA 92399
909-238-3483
909-797-3622 fax
RoyDMeador@aol.com

Fax

To: Debra Reaves / Pasco County	From: Roy Meador / Ling's
Fax: 813-794-2111	Pages: 2
Phone: 813-794-2219	Date: 11-6-09
Re: Bid #09-093-DR	CC:
	Dusty
USDA Commodity Chicken Processing	407-856-0396 fax

Debra:

November 5, 2009 I faxed a Bid Renewal Request. Ling's agreed to a renew Bid # 09- 093-DR.

I am required to inform you Ling's will have to resend it's offer to renew the bid. We are making adjustments to our Commodity program and case pack size.

Please feel free to contact me if you have any comments.

Regards, Roy Meador

District School Board of Pasco County
DEC 15 2009
Board Approved



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
 Kendra Goodman, CPPB, Purchasing Agent
 813/794-2221 Fax: 813/794-2111
 727/774-2221 TDD: 813/794-2484
 352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

(*) Please Be Aware that
 Lings Price per Pounds will
 Stay the Same. We are
 making Pack Size Changes
 to our commodity Order

BID RENEWAL REQUEST
BID #09-093-DR
BID TITLE: USDA Commodity Chicken Processing

Roy Meador 11-6-09
 Yes (*)
 No 11-06-09
Roy Meador

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

Roy Meador

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Out of the Shell, LLC dba Lings

SIGNATURE: *[Signature]*

TYPED NAME AND TITLE: ~~Mellic Stephens, National Sales Administrator~~ ROY MEADOR

TELEPHONE (WITH AREA CODE): ~~626-401-1925~~ 909-238-3483

FAX NUMBER (WITH AREA CODE): 626-401-1925

E-MAIL: lingscentralkitchen@yahoo.com Roy DMEADOR@aol.com

DATE: 11-2-09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
 ATTENTION: Debra Reaves, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)

District School Board
 of Pasco County
 'DEC 15 2009
 Board Approved

LINDA



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
 Kendra Goodman, CPPB, Purchasing Agent
 813/ 794-2221 Fax: 813/ 794-2111
 727/ 774-2221 TDD: 813/ 794-2484
 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-093-DR

BID TITLE: USDA Commodity Chicken Processing

X _____

Yes, I agree to renew Bid #09-093-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-093-DR

COMPANY NAME: Asian Food Solutions, Inc.

SIGNATURE: _____


TYPED NAME AND TITLE: Lincoln Yee, President

TELEPHONE (WITH AREA CODE): 888-499-6888

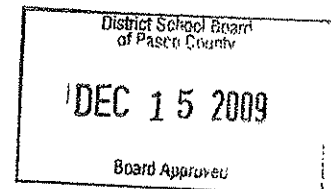
FAX NUMBER (WITH AREA CODE): 440-848-8488

E-MAIL: lincoln.yee@asianfoodsolutions.com

DATE: 10/21/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
(813) 794-2111 (FAX)





District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

December 15, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPPO, CPPB, Purchasing Agent *KDG*

RE: Second Year Renewal of Three-Year Contract
Bid #09-093-DR: USDA Commodity Chicken Processing
Asian Food Solutions, Incorporated
Out of the Shell, LLC., d/b/a Lings
Pilgrim's Pride Corporation

On February 3, 2009, official action (attached) was taken to award the above-referenced bid to Asian Food Solutions, Incorporated, Out of the Shell, LLC., d/b/a Lings, and Pilgrim's Pride Corporation. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Lincoln Yee, President, Asian Food Solutions, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings and Bill Kantola, Senior Vice President Foodservice, Pilgrim's Pride Corporation was contacted to verify their willingness to enter into the second year of the agreement. As such, Lincoln Yee and Roy Meador have agreed in writing (attached), to enter into the second year of the contract. However, Roy Meador, National Sales Administrator, Out of the Shell, LLC., d/b/a Lings was not able to renew the bid due to adjustments to their Commodity program and case pack size.

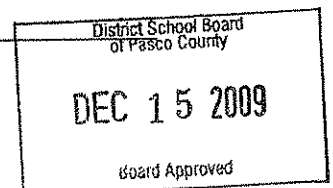
USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-25-DR: USDA Commodity Peanut Butter Processing bid six months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Asian Food Solutions, Incorporated and Pilgrim's Pride Corporation. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District Wide Accreditation • Southern Association of Colleges and Schools



District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Chicken Processing	Number of Vendors Notified	143
Bid Number	09-093-DR	Number of Bids Distributed	12
Date Solicited	12/18/2008	Number of Vendors Bidding	7
Date Opened	01/13/2009	Number of Formal "No Bid" Responses	NA
Date Board Presentation	02/3/2009	Funding Source	Special Revenue
Total Savings	\$23,000 Estimated	Grand Total of Bid	\$325,000 Estimated Annual Expenditure

Recommendation: Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the USDA Commodity Cheese Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2009 through June 30, 2010.

Notations and Exceptions: Recommend rejection of Fieldale Farms and King's Delight for not submitting entire bid as stipulated in bid document. Both Fieldale Farms and King's Delight did not submit bid pricing sheet (Appendix A) for Group A.

Recommend Group A and Group B to Pilgrim's Pride Corporation as the "lowest and best" responsive and responsible bid meeting written specifications. As per bid document, both Category A and Category B will be awarded as "all or none" groups with the "lowest and best" responsive and responsible total bottom line cost.

Recommend all of Group BB "Balance of Line" items to Pilgrim's Pride Corporation as they were the overall low bidder for group B items, as stipulated in bid documents.

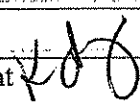
Individual School Boards are responsible for their own orders, etc.

Total savings was based on current commodity and commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent 

Date/Time:

District School Board
of Pasco County

DEC 15 2009

Board Approved

District School Board
of Pasco County

FEB 3 2009

Board Approved