



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 5, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Contract
Bid #09-094-DR: USDA Commodity Beef Processing
Culinary Standards
JTM Provisions Company, Incorporated
Maid-Rite Steak Company, Incorporated
AdvancePierre Foods (formerly known as Pierre Foods)
Tyson Sales, & Distribution, Incorporated

On April 21, 2009, official action (attached) was taken to award the above-referenced bid to Culinary Standards, JTM Provisions Company Incorporated, Maid Rite Steak Company, Incorporated, Pierre Foods, Incorporated, and Tyson Sales & Distribution, Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. Subsequently, the second year of the agreement was awarded on December 15, 2009. The second year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Chris Burnham, Vice President General Manager, Culinary Standards, Mike Spencer, National Sales Manager, SFS, JTM Provisions Company, Incorporated, Michael Bernstein, Executive Vice President, Maid-Rite Steak Company, Incorporated, Michael S. Turley, Vice President of Sales, AdvancePierre Foods (Formerly DBA: Pierre Foods, Inc.), and Randall H. Collins, Division Business Manager, and Tyson Sales & Distribution, Inc. was contacted to verify their willingness to enter into the third year of the agreement. As such, Mike Spencer, Michael Bernstein, and Michael S. Turley have agreed in writing (attached), to enter into the third year of the contract. However, Chris Burnham, Vice President General Manager, Culinary Standards, is not willing to renew for the third year due to manufacturer price increase.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #09-094-DR: USDA Commodity Beef Processing bid three months prior to term of contract.

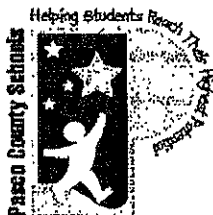
Therefore, at this time, it is my recommendation to enter into the third year of the agreement with JTM Provisions Company Incorporated, Maid Rite Steak Company, Incorporated, AdvancePierre Foods, and Tyson Sales & Distribution, Incorporated. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

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Date/Time: March 30, 2011 07:47:00



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BID RENEWAL REQUEST

BID #09-094-DR

BID TITLE: USDA Commodity Beef Processing

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #09-094-DR
due to manufacturer price increase.

COMPANY NAME: Culinary Standards

SIGNATURE: 

TYPED NAME AND TITLE: Chris Burnham - VP General Manager

TELEPHONE (WITH AREA CODE): 502-587-8877

FAX NUMBER (WITH AREA CODE): 502-587-0150

E-MAIL: vmccoy@culinarystandards.com

DATE: 11/4/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)



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BID RENEWAL REQUEST

BID #09-094-DR

BID TITLE: USDA Commodity Beef Processing

✓

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew Bid #09-094-DR

COMPANY NAME: Maid-Rite Steak Company, Inc.

SIGNATURE: _____

TYPED NAME AND TITLE: Michael Bernstein, Executive Vice President

TELEPHONE (WITH AREA CODE): 570-343-4748

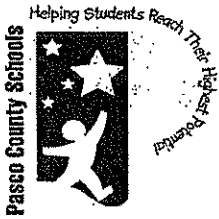
FAX NUMBER (WITH AREA CODE): 570-969-2878

E-MAIL: mdb@maidritesteak.com

DATE: 10/19/10

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

BID #09-094-DR

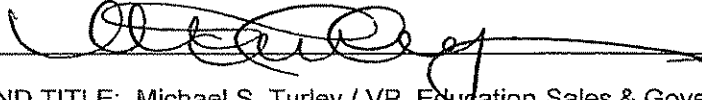
BID TITLE: USDA Commodity Beef Processing

XXX

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #09-094-DR

COMPANY NAME: AdvancePierre Foods (Formerly DBA "Pierre Foods")

SIGNATURE: 

TYPED NAME AND TITLE: Michael S. Turley / VP, Education Sales & Government Relations

TELEPHONE (WITH AREA CODE): 800-553-0282

FAX NUMBER (WITH AREA CODE): 513-874-5150

E-MAIL: Jessica.davis@pierrefoods.com

DATE: 11/5/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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Michael S. Turley
VP, Education Sales & Gov't Rel.
910 W. Park Avenue
Enid, Oklahoma 73701
580.616.4172
580.616.4103 Fax
mturley@advancepierre.com

November 4, 2010

On September 30, 2010, the companies formerly known as and doing business as "Advance Food Company" and "Pierre Foods" merged to form AdvancePierre Foods.

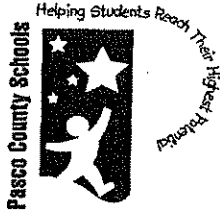
Any and all bids, contracts, etc. signed by the previous companies will be honored and executed by AdvancePierre Foods. Likewise, any future contracts will be executed as AdvancePierre Foods.

If you have any questions, please contact me directly at 580-616-4172.

Thank you very much.



Michael S. Turley
Vice President, Education Sales & Government Relations
FoodService/Schools Division
AdvancePierre Foods



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 352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-094-DR

BID TITLE: USDA Commodity Beef Processing

✓

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #09-094-DR

COMPANY NAME: Tyson Sales & Dist'n, Inc

SIGNATURE: *RS Collins*

TYPED NAME AND TITLE: Randall H. Collins, Division Business Manager

TELEPHONE (WITH AREA CODE): 479-290-8734

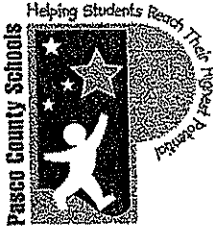
FAX NUMBER (WITH AREA CODE): 479-203-4246

E-MAIL: fs_schoollady@tyson.com

DATE: 10/19/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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December 15, 2009

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KKG*

RE: Second Year Renewal of Three-Year Contract
Bid #09-094-DR: USDA Commodity Beef Processing
Culinary Standards
JTM Provisions Co., Inc.
Maid-Rite Steak Company, Inc.
Pierre Foods, Inc.
Tyson Sales, & Distribution, Inc.

On April 21, 2009, official action (attached) was taken to award the above-referenced bid to Culinary Standards, JTM Provisions Co. Inc., JTM Provisions Co. Inc., Maid Rite Steak Company, Inc., Pierre Foods, Inc., and Tyson Sales & Distribution, Inc. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2010.

Considering services have been satisfactory, Rick Kriech, President, Culinary Standards, Mike Spencer, National Sales Manager, SFS, JTM Provisions Co., Inc., Michael Bernstein, Executive Vice President, Maid-Rite Steak Company, Inc., Tony Schrader, VP of Sales, Pierre Foods, Inc., and Randall H. Collins, Division Business Manager, and Tyson Sales & Distribution, Inc. was contacted to verify their willingness to enter into the second year of the agreement. As such, they have agreed in writing (attached), to enter into the second year of the contract.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is January 15, 2010 for the 2010/2011 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids six (6) months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2010. This bid in no way affect contracts already in place for the 2009-2010 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from the Board to renew Bid #10-26-DR: USDA Commodity Tomato Processing bid six month's prior to term of contract.

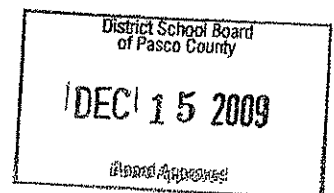
Therefore, at this time, it is my recommendation to enter into the second year of the agreement with the above-referenced vendors. The second year of the contract will cover the period of July 1, 2010 through June 30, 2011.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

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DATE/TIME: DECEMBER 9, 2009 10:26:00





District School Board of Pasco County

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727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #09-094-DR

BID TITLE: USDA Commodity Beef Processing

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-094-DR

COMPANY NAME: Culinary Standards Corp.

SIGNATURE: *Rick Kriech*

TYPED NAME AND TITLE: ~~Joseph Stalinski, President~~ Rick Kriech, President

TELEPHONE (WITH AREA CODE): 502-587-8877

FAX NUMBER (WITH AREA CODE): 502-587-0150

E-MAIL: ymccov@culinarystandards.com

DATE: 10/28/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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ATTENTION: Debra Reaves, Buyer Assistant
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(813) 794-2219 (PHONE)
(813) 794-2111 (FAX)

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of Pasco County
DEC 15 2009
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District School Board of Pasco County

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BID RENEWAL REQUEST

BID #09-094-DR

BID TITLE: USDA Commodity Beef Processing

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #09-094-DR

COMPANY NAME: JTM Provisions Co., Inc.

SIGNATURE: *Mike Spencer*

TYPED NAME AND TITLE: Mike Spencer, National Sales Manager, SFS

TELEPHONE (WITH AREA CODE): 800-626-2308

FAX NUMBER (WITH AREA CODE): 513-367-3508

E-MAIL: Mike.Spencer@JTMFoodGroup.com

DATE: October 21, 2009

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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352/624-2221 e-mail: kgoodman@pasco.k12.fl.us

BID RENEWAL REQUEST

BID #10-025-DR

BID TITLE: USDA Commodity Peanut Butter Processing

✓

Yes, I agree to renew Bid #10-025-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2010 through June 30, 2011.

No, I do not agree to renew Bid #10-025-DR

COMPANY NAME: Pierre Foods, Inc.

SIGNATURE: *Tony Schroder*

TYPED NAME AND TITLE: Tony Schroder, VP of Sales

TELEPHONE (WITH AREA CODE): 800-553-0282

FAX NUMBER (WITH AREA CODE): 513-874-5150

E-MAIL: Jessica.davis@pierrefoods.com

DATE: 11/20/09

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

BID #09-094-DR

BID TITLE: USDA Commodity Beef Processing

Yes, I agree to renew Bid #09-094-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2010 through June 30, 2011.**

No, I do not agree to renew Bid #09-094-DR

COMPANY NAME: Tyson Sales & Dist'n, Inc

SIGNATURE: 

TYPED NAME AND TITLE: Randall H. Collins, Division Business Manager

TELEPHONE (WITH AREA CODE): 479-290-8734

FAX NUMBER (WITH AREA CODE): 479-203-4246

E-MAIL: fs_schoollady@tyson.com

DATE: 10/22/2009

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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DEC 15 2009
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Heather Fiorentino, Superintendent

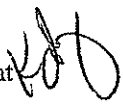
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813/794-2221 Fax: 813/794-2111
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352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 15, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid # 09-094-DR: USDA Commodity Beef Processing
Food and Nutrition Services
Price Decrease
Culinary Standards

On April 21, 2009, official action was taken to award the above-referenced bid to Culinary Standards for line item number 13D: Beef Tips and renewed for the second year on December 15, 2009 for term dates of July 1, 2010 through June 30, 2011. Culinary Standards has submitted a price reduction for this item for the 2010-2011 school year. The new pricing submitted a savings per case are as follows:

Product	Code Number	Current Net Off Invoice Price/Case	Revised Fee for Service Price/Case	Savings per Case
Beef, Seasoned, Cooked Tips, 4/8 lbs.	91137DF	\$40.96	\$37.12	\$3.84

Estimated annual purchases are not anticipated to change the total bid award of \$95,000, Special Revenue Funds. Food and Nutrition Services requests these updates be made to our USDA Commodity Beef Processing Bid.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

dsr

Date/Time:

District School Board
of Pasco County

JUN 15 2010

Board Approved



April 15, 2010

District School Board of Pasco County
 Attn: Debra Reaves
 20430 Gator Lane
 Land O'Lakes, FL 34638

RE: Price Decrease

On October 29, 2009, we faxed the signed Bid Renewal Request agreeing to renew Bid #09-094-DR, USDA Commodity Beef Processing. This letter is to inform you that we have decreased the price for commodity product #91137DF, Beef Tips, made with A602 Beef Special Trim. The rollover price and the new price decrease are listed below.

<u>Product Code & Description</u>	<u>Rollover Case Price</u>	<u>SY2010-2011 Case Price</u>
91137DF – Beef Tips	\$40.96	\$37.12

Thank you and we look forward to processing commodity for Pasco County Schools in SY2010-2011.

Sincerely,

Rick Kriech
 President

District School Board
 of Pasco County

JUN 15 2010

Board Approved



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Department of Purchasing

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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 09-094-DR: USDA Commodity Beef Processing
Food and Nutrition Services
Additional Beef Products
AdvancePierre Foods (formerly known as Pierre Foods)
JTM Provisions Company

On April 21, 2009, official action was taken to award the above-referenced bid to Pierre Foods for Group A "all or none" and JTM Provisions Company for Group B line items and renewed for the second year on December 15, 2009 for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advance Food Company and Pierre Foods) has submitted pricing for five (5) new products using USDA A594 Beef, Bulk Course and A704 Beef Boneless Fresh Combo: (1) Beef Patty, Flame Broiled, Reduced Sodium, (2) Beef Steak Burger, Flame Broiled, Reduced Sodium, (3) Beef Patty, Rib Shaped, Reduced Sodium, (4) Beef Patty Sandwich, Flame Broiled, Reduced Sodium, and (5) Beef Patty Rib Shaped Sandwich, Reduced Sodium. JTM Provisions Company has submitted pricing for ten (10) new products using USDA A594 Beef, Bulk Coarse: (1) Beef Chili Mac, (2) Taco Filling, Beef, Reduced Fat, Reduced Sodium, (3) Rotini Pasta with Meat Sauce, (4) Whole-Grain Rotini Pasta with Meat Sauce, Reduced Fat and Sodium, (5) Cheeseburger Mac, (6) Beef Patty, Jalapeno Pepper Jack, (7) Mini Twin Cheeseburgers, Jalapeno Pepper Jack, (8) Beefsteak Hoagie, (9) Beef Meatloaf Slices, Reduced Sodium, and (10) Beef Salisbury Steak, Reduced Sodium. Attached you will find the fee for service price information for the new beef products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$95,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Beef Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr

District School Board
of Pasco County

DEC 21 2010

Board Approved

District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Beef Processing		Number of Vendors Notified	139
Bid Number	09-094-DR		Number of Bids Distributed	19
Date Solicited	1/12/2009		Number of Vendors Bidding	9
Date Opened	02/10/2009		Number of Formal "No Bid" Responses	NA
Date Board Presentation	04/21/2009		Funding Source	Special Revenue
Total Savings	\$4,750 Estimated		Grand Total of Bid	\$95,000 Estimated Annual Expenditure

Recommendation: Recommend acceptance of bids as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the USDA Commodity Beef Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. (P.O.W.E.R. Buying group is made up of 37 school boards.) This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2009 through June 30, 2010.

Notations and Exceptions: Group A: Recommend award to Pierre Foods. Pierre Foods lowest bidder to submit bid pricing for all of the products listed in Group A. As per bid document, Category A will be awarded as "all or none" to the "lowest and best" responsive and responsible total bottom line cost vendor. Group A: Pierre Foods alternate items 4A and 5A met the minimum bid specifications, were student tested, and approved.

Groups B, C, and D: Awards were made to the lowest bidder for specified products in each line item, with the following exceptions: Item 8B: recommend rejection of Advanced Food Company, Beef Chili with Beans, Reduced Fat, exceeded the fat specifications. Item 9B: recommend rejection of Advanced Food Company, Sloppy Joe, Reduced Fat, exceeded the fat specifications.

Individual School Boards are responsible for their own orders, etc.

Total savings was based on commercial prices (without processing) for the same items. The average prices were then subtracted from the commercial prices.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra D. Goodman, CPPB, Purchasing Agent

Date/Time:

District School Board
of Pasco County

DEC 15 2009

Board Approved