



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 5, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #10-069-DR: USDA Commodity Pork Processing
Culinary Standards
JTM Provisions Company, Incorporated.
AdvancePierre Foods (formerly known as Pierre Foods)

On January 19, 2010, official action (attached) was taken to award the above-referenced bid to Culinary Standards, JTM Provisions Company Incorporated, and Pierre Foods, Incorporated. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on June 30, 2011.

Considering services have been satisfactory, Rick Kriech, President, Culinary Standards, Mike Spencer, National Sales Manager, SFS, JTM Provisions Company, Incorporated, and Michael S. Turley, Vice President of Education Sales & Government Relations, AdvancePierre Foods (Formerly DBA: Pierre Foods, Incorporated), was contacted to verify their willingness to enter into the second year of the agreement. As such, Mike Spencer and Michael S. Turley have agreed in writing (attached), to enter into the second year of the contract. However, Rick Kriech, President, Culinary Standards, is not willing to renew for the second year due to manufacturer price increase.

USDA timeline for school districts to place orders for commodity foods and identify processing manufacturers is several months before the beginning of the 2011/2012 school year. Due to the USDA timeline, it is necessary to renew commodity processing bids several months prior to the term of the contract. Purchase orders and product orders through distributors will not be placed with awarded vendors prior to July 1, 2011. This bid in no way affects contracts already in place for the 2010-2011 school year. Because of the USDA timeline, Food and Nutrition Services is requesting permission from The Board to renew Bid #10-069-DR: USDA Commodity Pork Processing bid three months prior to term of contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with JTM Provisions Company, Incorporated and AdvancePierre Foods. The second year of the contract will cover the period of July 1, 2011 through June 30, 2012.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dr



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BID RENEWAL REQUEST

BID #10-069-DR

BID TITLE: USDA Commodity Pork Processing

Yes, I agree to renew Bid #10-069-DR under the same terms and conditions as the existing bid. The second year period shall be from July 1, 2011 through June 30, 2012.

✓

No, I do not agree to renew Bid #10-069-DR

COMPANY NAME: Culinary Standards

SIGNATURE: *Rick Kriech*

TYPED NAME AND TITLE: Rick Kriech, President

TELEPHONE (WITH AREA CODE): 502-587-8877

FAX NUMBER (WITH AREA CODE): 502-587-0150

E-MAIL: vmccoy@culinarystandards.com

DATE: 11/9/2010

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)



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BID RENEWAL REQUEST
BID #10-069-DR
BID TITLE: USDA Commodity Pork Processing

Yes, I agree to renew Bid #10-069-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #10-069-DR

COMPANY NAME: JTM Provisions Co., Inc.

SIGNATURE: _____

TYPED NAME AND TITLE: Mike Spencer, national Sales Manager, SFS

TELEPHONE (WITH AREA CODE): 800-626-2308

FAX NUMBER (WITH AREA CODE): 513-367-3508

E-MAIL: Mike.Spencer@JTMFoodgroup.com

DATE: _____

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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ATTENTION: **Debra Reaves, Buyer Assistant**
PURCHASING DEPARTMENT
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BID RENEWAL REQUEST

BID #10-069-DR

BID TITLE: USDA Commodity Pork Processing

XXXX

Yes, I agree to renew Bid #10-069-DR under the same terms and conditions as the existing bid. The second year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew Bid #10-069-DR

COMPANY NAME: AdvancePierre Foods (Formerly DBA "Pierre Foods")

SIGNATURE: _____

TYPED NAME AND TITLE: Michael S. Turley / VP Education Sales & Government Relations

TELEPHONE (WITH AREA CODE): 800-553-0282

FAX NUMBER (WITH AREA CODE): 513-874-5150

E-MAIL: Jessica.Davis@Pierrefoods.com

DATE: _____

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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District Wide Accreditation • Southern Association of Colleges and Schools



Michael S. Turley
VP, Education Sales & Gov't Rel.
910 W. Park Avenue
Enid, Oklahoma 73701
580.616.4172
580.616.4103 Fax
mturley@advancepierre.com

November 4, 2010

On September 30, 2010, the companies formerly known as and doing business as "Advance Food Company" and "Pierre Foods" merged to form AdvancePierre Foods.

Any and all bids, contracts, etc. signed by the previous companies will be honored and executed by AdvancePierre Foods. Likewise, any future contracts will be executed as AdvancePierre Foods.

If you have any questions, please contact me directly at 580-616-4172.

Thank you very much.



Michael S. Turley
Vice President, Education Sales & Government Relations
FoodService/Schools Division
AdvancePierre Foods



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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December 21, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent *KDG*

RE: Bid # 10-069-DR: USDA Commodity Pork Processing
Food and Nutrition Services
Additional Pork Products
AdvancePierre Foods (formerly known as Pierre Foods)
JTM Provisions Company

On January 19, 2010, official action was taken to award the above-referenced bid to Pierre Foods for Group A "all or none" and JTM Provisions Company for Group B line items for term dates of July 1, 2010 through June 30, 2011.

Current bid language allows new items to be added to the bid by awarded vendors as they become available. AdvancePierre Foods (formerly known as Pierre Foods, see attached letter regarding merger between Advance Food Company and Pierre Foods) and JTM Provisions Company have submitted pricing for four (4) new products using USDA A632 Boneless, Picnic: (1) Pork Patty, Rib Shaped, Reduced Sodium, (2) Pork Patty, Breaded, (3) Pork Meatball, Small, Reduced Sodium, and (4) Port Meatball, Medium, Reduced Sodium. Attached you will find the fee for service price information for the new pork products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA Entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000, Special Revenue Funds. Julie Hedine, Supervisor, Food and Nutritional Services requests these products be added to our USDA Commodity Pork Processing bid for the remainder of the 2010-2011 school year.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dsr

District School Board
of Pasco County

DEC 21 2010



District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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Food and Nutrition Services
Julie Hedine, Supervisor
813/794-2435 Fax: 813/794-2118
727/774-2435 TDD: 813/794-2484
352/524-2435 jhedine@pasco.k12.fl.us

MEMORANDUM
FNS-059-11

December 6, 2010

TO: Gail Fowler, Buyer

FROM: Julie Hedine, Supervisor, Food and Nutrition Services
Richard Kurtz, Director, Food, Nutrition and Distribution Services

SUBJECT: USDA Commodity Pork Processing Bid Additions and Update

The USDA Commodity Pork Processing Bid #10-069 -DR Group A "all or none" items were awarded to Pierre Foods and Group B line items were awarded to JTM Provisions Co. on January 19, 2010. Current bid language allows new items to be added to the bid by awarded vendors as they become available.

Pierre Foods and JTM have submitted pricing for new products using USDA A632 Boneless, Picnic. Attached you will find the fee for service price information for the new pork products to be effective through June 30, 2011. Adding these items will allow us to better utilize our USDA entitlement monies. Pricing on these products is at or below retail prices and found to be competitive.

In addition, Pierre Foods has merged with Advance Food Company to operate as AdvancePierre Foods. The attached letter indicates all bids from the previous companies will be honored and executed by AdvancePierre Foods.

Estimated annual purchases are not anticipated to change the total bid award of \$275,000.00 Special Revenue Funds. Food and Nutrition Services requests this update to our USDA Commodity Pork Processing bid.

Thank you for your assistance with this matter.

cc: Kendra Goodman, Purchasing Agent, Purchasing

District School Board
of Pasco County

DEC 21 2010

District School Board of Pasco County Bid Recommendation

Bid Title	USDA Commodity Pork Processing		Number of Vendors Notified	235
Bid Number	10-069-DR		Number of Bids Distributed	7
Date Solicited	11/13/2009		Number of Vendors Bidding	7
Date Opened	12/9/2009		Number of Formal "No Bid" Responses	NA
Date Board Presentation	1/19/2010		Funding Source	Special Revenue
Total Savings	\$13,000 Estimated Annually		Grand Total of Bid	\$275,000 Estimated Annual Expenditure

Recommendation: Recommend acceptance of Pierre Foods, Inc., as noted on attached tabulation sheet as lowest and best responsive, responsible bids meeting written specifications.

Term of Contract: This bid is for the USDA Commodity Pork Processing for Food and Nutrition Services for use throughout the District and on behalf of the P.O.W.E.R. Buying Group. This is the first year of a three-year bid, renewable annually by written consent of both parties. The first year of the contract is effective July 1, 2010 through June 30, 2011.

Notations and Exceptions: The District is acting as the lead agency for the P.O.W.E.R. Buying Group. The P.O.W.E.R. Buying Group is made up of the following 37 school boards: Bay County, Brevard County, Calhoun County, Charlotte County, Citrus County, Collier County, Desoto County, Flagler County, Franklin County, Glades County, Hardee County, Hendry County, Hernando County, Highlands County, Indian River County, Jackson County, Lake County, Liberty County, Lee County, Leon County, Levy County, Marion County, Martin County, Miami-Dade County, Monroe County, Nassau County, Okaloosa County, Okeechobee County, Osceola County, Pasco County, Santa Rosa County, Seminole County, St. Johns County, St. Lucie County, Sumter County, Volusia County, and Washington County. Individual School Boards are responsible for their own orders, etc.

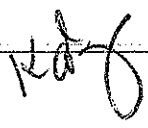
Total savings were determined by averaging all non-awarded vendors pricing and subtracting from recommended vendor's pricing. Total savings and grand total of bid is an estimate of the District's anticipated annual expenditure.

Total savings were determined by averaging all non-awarded vendors pricing and subtracting from recommended vendor's pricing.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By: Julie Hedine, Supervisor for Director, Food & Nutrition Services

Bids Prepared By: Debra Reaves, Buyer Assistant

Reviewed and Authorized By: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

Date/Time:

