



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPPO, CPPB, Purchasing Agent
813/ 794-2221 Fax: 813/ 794-2111
727/ 774-2221 TDD: 813/ 794-2484
352/ 524-2221 e-mail: kgoodman@pasco.k12.fl.us

April 5, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPPO, CPPB, Purchasing Agent 

RE: Second Year Renewal of Three-Year Contract
Bid #11-041-AF, Athletic Field Fertilizer - Maintenance Department
Pro Source One

On September 7, 2010, official action (attached) was taken to award the above-referenced bid to Pro Source One. This bid is a three-year contract, renewable annually based upon mutual consent of both parties. The first year of the agreement will expire on May 31, 2011.

Considering services have been satisfactory, Ron Leathers, Pro Source One was contacted to verify his willingness to enter into the second year of the agreement. As such, Ron Leathers has agreed in writing (attached), to enter into the second year of the contract.

Therefore, at this time, it is my recommendation to enter into the second year of the agreement with Pro Source One. The second year of the contract will cover the period of June 1, 2011 through May 31, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/amj

Attachments



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BID RENEWAL REQUEST
BID #11-041-AF
BID TITLE: Athletic Fertilizer

X

Yes, I agree to renew Written Quote #11-041-AF under the same terms and conditions as the existing bid. The third year period shall be from June 1, 2011 through May 31, 2012.

No, I do not agree to renew #11-041-AF.

COMPANY NAME: Pasco One / Winfield Solution
SIGNATURE: [Signature]
TYPED NAME AND TITLE: Ron Leathers
TELEPHONE (WITH AREA CODE): 813-917-1849
FAX NUMBER (WITH AREA CODE): 813-754-4826
E-MAIL: RMLeathers@LandOLakes.com
DATE: 3/3/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Andrea Jackson, Interim Buyer Assistant
PURCHASING DEPARTMENT
20430 GATOR LANE
LAND O' LAKES, FL 34638
(813) 794-2258 (PHONE)
(813) 794-2111 (FAX)

District School Board of Pasco County Bid Recommendation

| | | | |
|--------------------------------|---------------------------|--|-------------|
| Bid Title | Athletic Field Fertilizer | Number of Vendors Notified | 64 |
| Bid Number | 11-041-AF | Number of Bids Distributed | 9 |
| Date Solicited | July 7, 2010 | Number of Vendors Bidding | 4 |
| Date Opened | August 18, 2010 | Number of Formal "No Bid" Responses | 0 |
| Date Board Presentation | September 7, 2010 | Funding Source | General |
| Total Savings | \$15,539.62 | Grand Total of Bid | \$44,545.04 |

Recommendation:

Recommend acceptance of the bid from Pro Source One, as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible "all-or-none" bid meeting written specifications.

Term of Contract:

This bid is for Athletic Field Fertilizer "as needed" by the Maintenance Department for use throughout the District. This is a three-year bid, renewable annually based upon mutual agreement of both parties. The first year of this contract shall commence on September 8, 2010 and shall remain in effect until May 31, 2011. The second year of the contract will be June 1, 2011 through May 31, 2012. Subsequently, the third year of the contract will be June 1, 2012 through May 31, 2013.

Notations and Exceptions:

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined by averaging all bids submitted and subtracting the recommended vendor's price.

Bids Evaluated By:

Randy Snell, Crew Chief, Maintenance Department

Bids Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department



District School Board
of Pasco County

SEP 07 2010

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

| DATE OF OPENING: August 18, 2010 @ 2:30 PM | | Howard Fertilizer & Chemical Co., Inc. | | John Deere Landscapes | | ProSource One | | Tampa Turf and Supply | | |
|--|------|--|--------------------------------------|-----------------------|----------------|-----------------------|----------------------------|-----------------------|------------------|-------------|
| BID TITLE: Athletic Field Fertilizer | | 7205 Highway 50 East | | 1385 E. 36th Street | | 4094 Paul Buchman Hwy | | 313 Morningside Drive | | |
| BID # 11-041-AF | | Groveland, FL 34736 | | Cleveland, OH 44114 | | Plant City, FL 33565 | | Palm Harbor, FL 34683 | | |
| **Board Meeting 9/7/10** | | | | | | | | | | |
| ITEM# | QTY. | DESCRIPTION | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE | UNIT PRICE | TOTAL PRICE |
| 1 | 407 | 18-0-18 w/ Ronstar | \$26.20 | \$10,826.20 | \$27.21 | \$11,074.47 | \$24.92 | \$10,142.44 | \$31.50 | \$12,820.50 |
| | | Manufacturer / Product # | Howard Fertilizer & Chemical / 80857 | | Lesco / 062408 | | Turf Care Supply / R1915 | | Agrium / 15-0-15 | |
| 2 | 707 | 15-3-15 | \$18.00 | \$12,726.00 | \$21.17 | \$14,967.19 | \$10.40 | \$7,352.80 | \$21.00 | \$14,847.00 |
| | | Manufacturer / Product # | Howard Fertilizer & Chemical / 57361 | | Lesco / 000582 | | Growers Fertilizer / R1914 | | Agrium / 15-1-15 | |
| 3 | 855 | 15-1-15 | \$12.45 | \$10,644.74 | \$25.64 | \$21,922.20 | \$10.40 | \$8,892.00 | \$15.30 | \$13,081.50 |
| | | Manufacturer / Product # | Howard Fertilizer & Chemical / 57363 | | Lesco / 080203 | | Growers Fertilizer / R1913 | | Agrium / 15-0-15 | |
| 4 | 308 | 24-2-11 | \$13.90 | \$4,281.20 | \$14.60 | \$4,496.80 | \$12.48 | \$3,843.84 | \$19.25 | \$5,929.00 |
| | | Manufacturer / Product # | Howard Fertilizer & Chemical / 57362 | | Lesco / 080203 | | Growers Fertilizer / R1916 | | Agrium / 24-2-11 | |
| 5 | 1108 | 20-2-10 | \$12.85 | \$14,237.80 | \$14.91 | \$16,520.28 | \$10.59 | \$11,733.72 | \$16.00 | \$17,728.00 |
| | | Manufacturer / Product # | Howard Fertilizer & Chemical / 57364 | | Lesco / 080296 | | Growers Fertilizer / R1919 | | Agrium / 20-2-10 | |
| 6 | 312 | 21-0-0 | \$9.25 | \$2,886.00 | \$9.81 | \$3,060.72 | \$8.27 | \$2,580.24 | \$12.00 | \$3,744.00 |
| | | Manufacturer / Product # | Howard Fertilizer & Chemical / 5401 | | Lesco / 015186 | | Growers Fertilizer / R1723 | | Agrium / 21-0-0 | |
| | | TOTAL ALL-OR-NONE | | \$55,601.95 | \$72,041.66 | | \$44,545.04 | | \$68,150.00 | |
| | | Firm Delivery Date (Days ARO) | | 3-5 Days | 7-10 Days | | 7-10 Days | | 7-10 Days | |

District School Board
of Pasco County

SEP 07 2010

Board Approved

District School Board of Pasco County Bid Recommendation

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Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent, Purchasing Department

District School Board
of Pasco County

SEP 07 2010

Date/Time: August 31, 2010 08:51:00

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

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