

# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Books (In Print, Out-Of-Print, hard Back, Soft Back, etc.) District Wide		<b>Number of Vendors Notified</b>	66
<b>Bid Number</b>	11-075-DR		<b>Number of Bids Distributed</b>	42
<b>Date Solicited</b>	1/15/2011		<b>Number of Vendors Bidding</b>	12
<b>Date Opened</b>	3/11/2011		<b>Number of Formal "No Bid" Responses</b>	0
<b>Date Board Presentation</b>	4/5/2011		<b>Funding Source</b>	General Fund
<b>Total Savings</b>	\$ 17,800.00		<b>Grand Total of Bid</b>	\$ 90,000.00 (First year estimate)

**Recommendation:** Recommend acceptance of bid from Barnes & Noble, Incorporated, as noted on attached bid tabulation sheet as lowest and best responsive, responsible bid meeting written specifications.

**Term of Contract:** This bid is for purchasing miscellaneous supplemental Books (In Print, Out-Of-Print, Hard Back, Soft Back, etc.) District wide. These book purchases are not textbooks or library book purchases. They are supplemental reading materials for curriculum or professional development use. This is the first year of a three-year agreement, renewable annually by written consent of both parties. The first year of the contract is effective May 7, 2011, through May 6, 2012.

**Notations and Exceptions:** Due to the nature of this District's requirements to have multiple vendors available, up to five (5), permission is requested to negotiate with other interested parties. This will allow the variety of books needed by the District. Although only one bid is being recommended, prices are competitive based upon past awarded book bids.

The intent of this bid is to establish a minimum fixed percentage discount off list prices for book stores with a "local" (Tampa Bay Area) physical presence retail store and on-line ordering. Local store requirements enable the staff to physically peruse and purchase books, CD's, and audio tapes on an "as needed" basis.

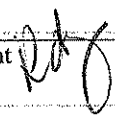
The following vendors are disqualified as they did not meet bid specifications for having a store location within the Tampa Bay Area: Bound to Stay Bound Books, Incorporated, Encyclopedia Britannica, Children's Plus, Inc., Davidson Titles, Incorporated, Follett Educational Services, Incorporated, Follett Educational Services, Incorporated, Learning Links, Incorporated, Marco Products, Incorporated, Perma-Bound Books, Itz Books, Rosen Publishing Group, Incorporated, and Gareth Stevens Publishing, L.L.P.

Total savings were based on past usage.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All others submitted in response to the solicitation, if any, are here by rejected as late.

**Bids Evaluated By:** Wendy Spriggs, Director for Instructional Media and Tech Services

**Bids Prepared By:** Debra Reaves, Buyer Assistant

**Reviewed and Authorized By:** Kendra D. Goodman, CPPO, CPPB, Purchasing Agent 

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 11, 2011 @ 2:30 PM		Barnes & Noble, Inc.	Bound to Stay Bound Books, Inc.	Encyclopedia Britannica	Children's Plus, Inc.
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) -- DISTRICT WIDE		2100 N. Snelling Roseville, MN 55113	1880 West Morton Jacksonville, IL 62650	331 N. LaSalle St. Chicago, IL 60654	1387 Dutch American Way Beecher, IL 60401
BID #: 11-075-DR					
*Board Meeting 4/5/2010*					
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
<b>BOOKS</b>					
1	Internet Books				
	Discount off list price Delivery Discount	*0 - 30% off	NB	Average 20%	25%
	Discount off list price Pick-up Discount	*0 - 30% off	NB	NB	No pick up available
2	Hard-Back Books				
	Discount off list price Delivery Discount	*0 - 30% off	*30%	Average 20%	25%
	Discount off list price Pick-up Discount	*0 - 30% off	*30%	NB	No pick up available
3	Soft-Back Books				
	Discount off list price Delivery Discount	*0 - 30% off	NB	Average 20%	25%
	Discount off list price Pick-up Discount	*0 - 30% off	NB	NB	No pick up available
4	Audio Books				
	Discount off list price Delivery Discount	*0 - 25% off	NB	Average 20%	25%
	Discount off list price Pick-up Discount	*0 - 25% off	NB	NB	No pick up available
5	Balance of Line Product Line Minimum Discount	0 - 25%	*30%	Average 20%	NA
6	Estimated Delivery Time after receipt of purchase order:	4 - 15 Days	15 Days	Average 20 Days	30 Days
		*Normal Rate is: \$0 - \$4,999 is 20% off, \$5,000 and above is 25% off. But on bids, best available price will be submitted.	*30% discount from publisher list price in effect at time of shipment plus prebinding charge of \$6.90 per book firm through May 6, 2014. Short discount titles are reduced by 10%. (BTSB Catalog price reflects discount.)		*Note: Above discounts are already applied to current prices and do not apply to short discount items.
<b>SAMPLE LIST:</b>					
Hard Cover Books Sample List:					
1	Webster's Intermediate Thesaurus	17.95	19.07	NB	17.95
2	Tuesdays with Morrie	23.95	23.27	NB	19.95



DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 11, 2011 @ 2:30 PM		Davidson Titles, Inc.	Follett Educational Services, Inc.	Learning Links Inc.	Marco Products, Inc.
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) – DISTRICT WIDE		P. O. Box 3538 Jackson, TN 38303-3538	1433 Internationale Parkway Woodridge, IL 60517	2300 Marcus Ave. New Hyde Park, NY 11042	1443 Old York Rd. Warmins, PA 18974
BID #: 11-075-DR					
*Board Meeting 4/5/2010*					
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
<b>BOOKS</b>					
1	Internet Books				
	Discount off list price Delivery Discount	15%	NA	20%	* 5 -15 %
	Discount off list price Pick-up Discount	15%	NA	NA	NA
2	Hard-Back Books				
	Discount off list price Delivery Discount	20%	30%	20%	* 5 -15 %
	Discount off list price Pick-up Discount	20%	NA	NA	NA
3	Soft-Back Books				
	Discount off list price Delivery Discount	30%	30%	20%	* 5 -15 %
	Discount off list price Pick-up Discount	30%	NA	NA	NA
4	Audio Books				
	Discount off list price Delivery Discount	20%	NA	20%	* 5 -15 %
	Discount off list price Pick-up Discount	20%	NA	NA	NA
5	Balance of Line Product Line Minimum Discount	15%	30%	20%	* 5 -15 %
6	Estimated Delivery Time after receipt of purchase order:	30 - 45 Days	5 - 10 Business Days	15 Days	7 - 10 Days
		*Catalog and internet prices, www.davisontitles.com, reflect discounted prices from list prices.			* Discount starts at \$500 and above. \$500 - \$749 = 5%; \$750 - \$999 = 10%; \$1,000+ = 15%
<b>SAMPLE LIST:</b>					
Hard Cover Books Sample List:					
1	Webster's Intermediate Thesaurus	17.95	17.95	NB	Do not supply these books
2	Tuesdays with Morrie	23.95	23.95	NB	Do not supply these books

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 11, 2011 @ 2:30 PM		Davidson Titles, Inc.	Follett Educational Services, Inc.	Learning Links Inc.	Marco Products, Inc.
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE		P. O. Box 3538	1433 Internationale Parkway	2300 Marcus Ave.	1443 Old York Rd.
BID #: 11-075-DR		Jackson, TN 38303-3538	Woodridge, IL 60517	New Hyde Park, NY 11042	Warmins, PA 18974
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
*Board Meeting 4/5/2010*					
Soft-Back Books Sample List:					
1	A Child Called It	11.95	11.95	NB	Do not supply these books
2	Webster's Intermediate Thesaurus	12.95	12.95	NB	Do not supply these books
	Random House Webster Dictionary				
Audio Books Sample Lists:					
1	Charlotte's Web	27.00	NA	NB	Do not supply these books
2	The Last Battle	29.95	NA	NB	Do not supply these books
	Discounts vary per title.				
	Local Store Front?	No	No	No	No

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 11, 2011 @ 2:30 PM		Perma-Bound Books		Itz Books		Rosen Publishing Group, Inc.		Gareth Stevens Publishing, L.L.P.	
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE		617 E. Vadalia Rd.		14714 Coloma Ln.		29 East 21st. Street		111 East 14th Street - Suite 349	
BID #: 11-075-DR		Jacksonville, IL 62650		Odessa, FL 33556		New York, NY 10010-6209		New York, NY 10003	
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
*Board Meeting 4/5/2010*									
1	Internet Books								
	Discount off list price Delivery Discount	0%	0 - 27%	NA	NA	NA	NA	NA	NA
	Discount off list price Pick-up Discount	NA	0 - 27%	NA	NA	NA	NA	NA	NA
2	Hard-Back Books								
	Discount off list price Delivery Discount	Additional 10% for books in Perma-Bound bindings	0 - 27%	NA	NA	NA	NA	NA	25%
	Discount off list price Pick-up Discount	NA	0 - 27%	NA	NA	NA	NA	NA	NA
3	Soft-Back Books								
	Discount off list price Delivery Discount	Discount included in website/catalog prices	0 - 27%	NA	NA	NA	15%	NA	15%
	Discount off list price Pick-up Discount	NA	0 - 27%	NA	NA	NA	NA	NA	NA
4	Audio Books								
	Discount off list price Delivery Discount	0%	0 - 27%	NA	NA	NA	15%	NA	NA
	Discount off list price Pick-up Discount	NA	0 - 27%	NA	NA	NA	NA	NA	NA
5	Balance of Line Product Line Minimum Discount	0%	0 - 27%	NA	NA	NA	Approximately: 15%	NA	NA
6	Estimated Delivery Time after receipt of purchase order:	30 Days	7 Days	7 Days	7 - 10 days	7 - 10 days	7 - 10 days	7 - 10 days	7 - 10 days
*Encyclopedia Britannica titles in catalogs are 15% off list									
SAMPLE LIST:									
Hard Cover Books Sample List:									
1	Webster's Intermediate Thesaurus	\$18.76, 10% discount price \$16.89	\$17.95 list price, our price: \$14	No Bid - Not published by Rosen Publishing Group	No Bid - Not published by Rosen Publishing Group	No Bid - Not published by Gareth Stevens Publishing	No Bid - Not published by Gareth Stevens Publishing	No Bid - Not published by Gareth Stevens Publishing	No Bid - Not published by Gareth Stevens Publishing
2	Tuesdays with Morrie	\$16.92, 10% discount price \$15.23	\$23.95 list price, our price: \$18.44	No Bid - Not published by Rosen Publishing Group	No Bid - Not published by Rosen Publishing Group	No Bid - Not published by Gareth Stevens Publishing	No Bid - Not published by Gareth Stevens Publishing	No Bid - Not published by Gareth Stevens Publishing	No Bid - Not published by Gareth Stevens Publishing

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: March 11, 2011 @ 2:30 PM		Perma-Bound Books		Itz Books		Rosen Publishing Group, Inc.		Gareth Stevens Publishing, LLLP	
BID TITLE: BOOKS (In-Out of Print, Hard Back, Soft Back, ect.) - DISTRICT WIDE		617 E. Vandalia Rd Jacksonville, IL 62650		14714 Coloma Ln. Odessa, FL 33556		29 East 21st. Street New York, NY 10010-6209		111 East 14th Street - Suite 349 New York, NY 10003	
BID #: 11-075-DR									
*Board Meeting 4/5/2010*									
ITEM #	DESCRIPTION	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE	UNIT PRICE
	Soft-Back Books Sample List:								
1	A Child Called It	10.16		\$11.95 list price, our price: \$8.84		No Bid - Not published by Rosen Publishing Group		No Bid - Not published by Gareth Stevens Publishing	
2	Webster's Intermediate Thesaurus	11.01		\$12.95 list price, Out of stock		No Bid - Not published by Rosen Publishing Group		No Bid - Not published by Gareth Stevens Publishing	
	Audio Books Sample Lists:								
1	Charlotte's Web	27.00		\$27.00 list price, our price: \$20.23		No Bid - Not published by Rosen Publishing Group		No Bid - Not published by Gareth Stevens Publishing	
2	The Last Battle	33.48		\$9.97 list price, our price: \$7.37		No Bid - Not published by Rosen Publishing Group		No Bid - Not published by Gareth Stevens Publishing	
	Local Store Front?	No		Not at this time, opening in July, 2011		No		No	