



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 19, 2011

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPO, CPPB, Purchasing Agent 

**SUBJECT:** One-Year Extension to Three-Year Agreement  
Bid #08-061-AZ, Wide-Area Network (WAN) Services

On June 1, 2010, official action (attached) was taken to award the above-referenced bid for WAN services to Bright House Networks. The bid, which had an effective date of June 1, 2008, is a three-year contract, renewable annually at the mutual agreement of the parties. It provides turnkey installation for high-speed internet connectivity to schools and other District sites. The third year of the contract is due to expire on June 30, 2011.

Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be extended for a one-year term; this extension is permitted under the terms of the original bid. Please see his attached memo for detailed information. Bright House has agreed in writing (attached) to extend the bid under existing terms, conditions and pricing. Service will also be extended to the District's Department of Juvenile Justice (DJJ) site on State Rd. 52 in San Antonio, FL. Mr. Jackson estimates that expenditures under this bid for the term July 1, 2011 - June 30, 2012 will be \$1,477,739.40. Funding will be provided using existing utility budget funding, with the Information Services Department filing for E-rate reimbursement for the expenditure.

We are requesting Board approval of this one year extension and signature on the Installation and Access Agreement for the DJJ location. Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az  
Attachments

Date/Time: April 13, 2011 08:49:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

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Date: April 19, 2011

To: Kendra Goodman, Purchasing Agent

From: Chris Jackson, Supervisor of Information Services *CJ*

Subject: WAN Access Connection

We currently use bid 08-061-AZ with Bright House Networks for Wide Area Network (WAN) connectivity of our 77 school sites to the District Office. These connections provide high speed network connectivity for district based services such as internet, email, and TERMS to each school site. The 3rd year of the 3-year bid is due to expire 6/30/11. As Information Services and Purchasing's staff resources have been limited by the ERP project, it difficult to do another bid at this time. I am requesting Purchasing's assistance in obtaining Board approval to extend the contract for one year, to 6/30/12. The cost for these services for the period July 1, 2011 - June 30, 2012 will be \$1,477,739.40. Funding will be provided using the existing utility budget procedure. We plan to file for e-rate reimbursement for these connections. There is no adverse risk to the District for this contract since we are not planning to terminate early and the commitment is based on an annual contract.

If you have any further questions, please call me at x42926.



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Department of Purchasing  
Kendra Goodman, CPPC, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

## ONE-YEAR EXTENSION BID 08-061-AZ WIDE-AREA NETWORK SERVICES/INTERNET CONNECTIVITY

Yes, I agree to extend the term of the above-referenced bid, under existing terms and conditions, with the District School Board of Pasco County. The contract term will be July 1, 2011 – June 30, 2012; see attached proposal dated January 11, 2011.

No, I do not agree to extend the term of the above-referenced bid with the District School Board of Pasco County.

COMPANY NAME: Bright House Networks

SIGNATURE: Nicholas Lencz Jr DATE: 3-21-11

PRINTED NAME/TITLE: Nicholas Lencz Jr E-MAIL: nick@mybrighthouse.com

TELEPHONE W/AREA CODE: 407-210-3195 FAX W/AREA CODE: 407-210-3147

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

### PLEASE RETURN TO:

**DISTRICT SCHOOL BOARD OF PASCO COUNTY**  
**ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER**  
**PURCHASING DEPARTMENT**  
**20430 GATOR LANE, LAND O' LAKES, FL 34638**  
**(813) 794-2504 (PHONE)**  
**(813) 794-2111 (FAX)**  
[azimney@pasco.k12.fl.us](mailto:azimney@pasco.k12.fl.us)

**INSTALLATION AND ACCESS AGREEMENT**  
(BUSINESS SOLUTIONS SERVICES)

This INSTALLATION AND ACCESS AGREEMENT ("Agreement") is made and entered into as of this \_\_\_ day of \_\_\_\_\_, 2011, by and between Bright House Networks, LLC ("BHN"), and Dept of Juvenile Justice ("OWNER"). In consideration of the mutual covenants, terms and conditions herein contained and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties hereto agree as follows:

1. **System: Services.** OWNER hereby grants to BHN the non-exclusive right to install, operate, inspect, maintain, modify, repair, replace, relocate and remove a coaxial cable and/or fiber communication services distribution system (the "System") and to market, sell and provide multichannel video, data, phone and other services ("Services") to the property located at 28534 State Road 52 (all suites), San Antonio, FL 33576 (the "Premises"), Parcel ID# 07-25-20-0000-00300-0000. BHN will install and maintain the System at the Premises at its sole cost and expense, in a good and workmanlike manner and in accordance with good engineering practices and all applicable laws, rules and regulations. OWNER will provide reasonable space for the installation and operation of the System at no charge to BHN.
2. **Ownership and Use.** The System will be and remain the sole personal property of BHN and will not be deemed to be affixed to the Premises. OWNER will not, and will not allow any other party to, tamper with, attach to or use any portion of the System without the prior written approval of BHN. If any of the System is not removed from the Premises within 90 days after the termination or expiration of this Agreement, then BHN will be deemed to have abandoned such personal property in place, and title to such property automatically will vest in OWNER.
3. **Alteration to Premises.** BHN will be responsible for any or all damages directly caused by its faulty workmanship or installation of the System, provided that the boring of holes or insertion of fasteners through the surface of walls for attachment of peripheral equipment is part of normal workmanship and will not be deemed damages.
4. **Billing.** BHN will bill customers at the Premises for Services directly. OWNER will not be responsible for any amounts owed by any customer at the Premises other than itself.
5. **Term.** This Agreement will remain in full force and effect for so long as BHN provides Services to any occupant of the Premises, plus an additional 90 days thereafter to effect any removal of the System.
6. **Representations and Warranties.** Each individual executing this Agreement below represents and warrants that he or she is fully authorized to (i) execute and deliver this Agreement to the other party on behalf of the party for which he or she is signing and (ii) legally bind the party for which he or she is signing. OWNER represents and warrants that (a) OWNER has the full authority to fully perform its obligations hereunder and to grant the rights granted to BHN herein, (b) no party has any contractual right or any interest in the Premises that conflict with any rights granted hereunder; and (c) the Premises is not part of a bankruptcy proceeding, foreclosure action, or deed-in-lieu-of-foreclosure transaction. BHN represents and warrants that BHN has the full authority to fully perform its obligations hereunder.
7. **Indemnity.** Each party will indemnify, defend and hold the other harmless from and against all liability, loss, costs, damages, and reasonable attorneys' fees arising out of any claim resulting from any negligence, willful misconduct or breach of this Agreement (including but not limited to any representation or warranty hereunder) by the indemnifying party.
8. **Miscellaneous.** This Agreement will be interpreted and enforced in accordance with the laws of the State of Florida without reference to conflict of law provisions. This Agreement will inure to the benefit of and be binding upon each party and its successors, executors, heirs, administrators and assigns.

Owner: \_\_\_\_\_

**BRIGHT HOUSE NETWORKS, LLC, through its  
Florida Division.**

By: \_\_\_\_\_  
(Authorized Agent)

By: Nicholas Lenoci Jr.

Name: \_\_\_\_\_

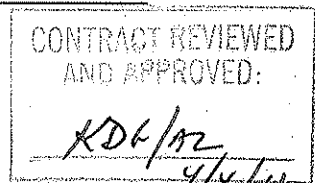
Name: Nicholas Lenoci Jr.

Title: \_\_\_\_\_

Title: Corporate Vice President of Business Solutions

Date: \_\_\_\_\_

Date: 3-21-11



**BRIGHT HOUSE NETWORKS**  
**business solutions**



**District School Board of Pasco County**  
**1 Year Renewal of Existing Services**

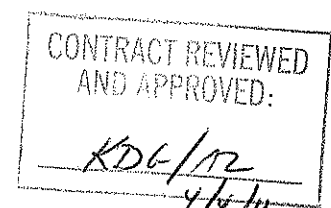


7727 Land O' Lakes Blvd  
Land O' Lakes, FL 34638

Attention: Chris Jackson  
Supervisor of Information Services  
813-794-2926  
cjackson@pasco.k12.fl.us

January 11, 2011

**Ryan Saunders**  
Enterprise Services  
700 Carillon Parkway, Suite 5  
Saint Petersburg, FL 33716-1101  
Tel: (727) 214-7060  
Email: [ryan.saunders@mybighthouse.com](mailto:ryan.saunders@mybighthouse.com)



700 Carillon Parkway, Suite 5  
Saint Petersburg, FL 33716-1101

January 11, 2011

Dear Chris Jackson:

Bright House Networks is pleased to provide a renewal option for the extension of our existing agreement with the District School Board of Pasco County, for one additional year for the period of July 1, 2011 thru June 30, 2012. The renewal also allows for the immediate cancelation of service at Sanders Elementary and the activation of service at the Pasco Regional Juvenile Detention located at 28534 State Road 52.

Bright House Networks is proposing a complete solution to meet your specified requirements and demonstrates the benefits of selecting Bright House Networks as your service provider. As a technology partner, Bright House Networks is dedicated to providing unsurpassed technological capabilities, reliability and performance to its customers. Bright House Networks offers a facilities-based network infrastructure designed for the delivery of Data, Voice and Video Communications directly to customers' premises – meeting the increasing demands of businesses at the local, national and international levels.

As one of Mid Florida's largest communications companies, and a true long-time service provider with the strongest local presence and community involvement, Bright House Networks is uniquely positioned to offer Dedicated Internet Services to the District School Board of Pasco County. The company's organization is comprised of an extensive team of engineers and support professionals that are engaged on a full-time basis in developing, providing and supporting the latest technologies for our customers. This team is fully qualified to support the needs of the District School Board of Pasco County's infrastructure that is described in this document.

If you have any questions, please do not hesitate to contact me.

Sincerely,



Ryan Saunders  
Account Executive

Enclosures



## Existing services summary

Sub Account #	Business Name	Address	City	Zip	Serv	MRC
8223150313203967	Facilities and Maintenance Services - PCS	11835 Tree Breeze Drive	New Port Richey	34654	10mb	\$ 800.00
8223150313203793	Transportation-Central - PCS	5346 Parkway Boulevard	Land O' Lakes	34639	10mb	\$ 800.00
8223150350069859	Transportation-East - PCS	13135 Fort King Highway	Dade City	33525	10mb	\$ 800.00
8223150313203561	Transportation-Northwest - PCS	14500 Cobra Way	Hudson	34669	10mb	\$ 800.00
8223150320065946	Transportation-West - PCS	6125 Pinehill Road	Port Richey	34668	10mb	\$ 800.00
8223150370130772	Transportation-Zephyrhills - PCS	37820 13th Avenue	Zephyrhills	33542	10mb	\$ 800.00
8223150320065938	Energy and Marine Center - PCS	9130 Old Post Road	Port Richey	34673	100mb	\$ 800.00
8223150313202449	Anclote Elementary School - PCS	3610 Madison Street	New Port Richey	34652	100mb	\$ 1,395.00
8223150313202803	Bayonet Point Middle School - PCS	11125 Little Road	New Port Richey	34654	100mb	\$ 1,395.00
8223150313202811	Calusa Elementary School - PCS	7520 Orchid Lake Road	New Port Richey	34653	100mb	\$ 1,395.00
8223150380956257	Centennial Elementary School - PCS	38501 Centennial Road	Dade City	33525	100mb	\$ 1,395.00
8223150380956109	Centennial Middle School - PCS	38505 Centennial Road	Dade City	33525	100mb	\$ 1,395.00
8223150313720002	Charles S. Rushe Middle School - PCS -	18654 Mentmore Blvd	Land O Lakes	34638	100mb	\$ 1,395.00
8223150313203876	Chasco Elementary School - PCS	7906 Ridge Road	New Port Richey	34668	100mb	\$ 1,395.00
8223150313203892	Chasco Middle School - PCS	7702 Ridge Road	Port Richey	34668	100mb	\$ 1,395.00
8223150380956067	Chester W. Taylor Elementary School - PCS	3638 Morris Bridge Road	Zephyrhills	33543	100mb	\$ 1,395.00
8223150313202464	Cotee River Elementary School - PCS	7515 Plathe Road	New Port Richey	34653	100mb	\$ 1,395.00
8223150313203934	Cypress Elementary School - PCS	10055 Sweet Bay Court	New Port Richey	34654	100mb	\$ 1,395.00
8223150313202571	Deer Park Elementary School - PCS	8636 Trouble Creek Road	New Port Richey	34653	100mb	\$ 1,395.00
8223150380955895	Denham Oaks Elementary School - PCS	Boulevard	Lutz	33559	100mb	\$ 1,395.00
8223150380914868	Double Branch Elementary School -	31500 Chancey Road	Wesley Chapel	33545	100mb	\$ 1,395.00
8223150380956083	Dr. John Long Middle School - PCS	2025 Mansfield Boulevard	Wesley Chapel	33543	100mb	\$ 1,395.00
8223150313204007	Dr. Mary Giella Elementary School - PCS	14710 Shady Hills Road	Spring Hill	34610	100mb	\$ 1,395.00
8223150313203611	Fox Hollow Elementary School - PCS	8309 Fox Hollow Drive	Port Richey	34668	100mb	\$ 1,395.00
8223150313202837	Center	7825 Campus Drive	New Port Richey	34653	100mb	\$ 1,395.00
8223150330314839	Gulf High School - PCS	5355 School Road	New Port Richey	34652	100mb	\$ 1,395.00
8223150313202845	Gulf Highlands Elementary School - PCS	8019 Gulf Highlands Drive	Port Richey	34668	100mb	\$ 1,395.00
8223150330314847	Gulf Middle School - PCS	6419 Louisiana Avenue	New Port Richey	34653	100mb	\$ 1,395.00
8223150313096429	Gulf Trace Elementary School - PCS -	3303 Gulf Trace Blvd	Holiday	34691	100mb	\$ 1,395.00
8223150313202589	Gulfside Elementary School - PCS	2329 Anclote Boulevard	Holiday	34691	100mb	\$ 1,395.00
8223150330314862	Harry Schwetman Education Center - PCS	5520 Grand Boulevard	New Port Richey	34652	100mb	\$ 1,395.00
8223150313203504	Hudson Elementary School - PCS	7229 Hudson Avenue	Hudson	34667	100mb	\$ 1,395.00
8223150313203512	Hudson High School - PCS	14410 Cobra Way	Hudson	34669	100mb	\$ 1,395.00
8223150313203538	Hudson Middle School - PCS	14540 Cobra Way	Hudson	34669	100mb	\$ 1,395.00
8223150350069818	James Irvin Education Center - PCS	35830 State Road 52	Dade City	33525	100mb	\$ 1,395.00
8223150330314870	James M. Marlowe Elementary School - PCS	5642 Cecelia Drive	New Port Richey	34652	100mb	\$ 1,395.00
8223150313202670	James W. Mitchell High School - PCS	2323 Little Road	New Port Richey	34655	100mb	\$ 1,395.00
8223150380955911	Lake Myrtle Elementary School - PCS	22844 Weeks Boulevard	Land O Lakes	34639	100mb	\$ 1,395.00
8223150380955903	Land O Lakes High School- PCS	20325 Gator Lane	Land O Lakes	34638	100mb	\$ 1,395.00
8223150313202696	Longleaf Elementary School - PCS	3253 Town Avenue	New Port Richey	34655	100mb	\$ 1,395.00
8223150313202712	Mitty P. Locke Elementary School - PCS	4339 Evans Avenue	New Port Richey	34652	100mb	\$ 1,395.00
8223150313203959	Moon Lake Elementary School - PCS	12019 Tree Breeze Drive	New Port Richey	34654	100mb	\$ 1,395.00
8223150380900198	New River Elementary School - PCS -	4710 River Glen Blvd	Wesley Chapel	33544	100mb	\$ 1,395.00
8223150313203553	Northwest Elementary School - PCS	14302 Cobra Way	Hudson	34669	100mb	\$ 1,395.00
8223150313203678	Oakstead Elementary School - PCS	19925 Lake Patience Road	Land O Lakes	34638	100mb	\$ 1,395.00

CONTRACT REVIEWED  
AND APPROVED:  
KDC/mz  
4/17/11

Sub Account #	Business Name	Address	City	Zip	Serv	MRC
8223150350071616	Pasco Elementary School - PCS	37350 Florida Avenue	Dade City	33525	100mb	\$ 1,395.00
8223150350071624	Pasco High School - PCS	36850 State Road 52	Dade City	33525	100mb	\$ 1,395.00
8223150350071632	Pasco Middle School - PCS	13925 14th Street	Dade City	33525	100mb	\$ 1,395.00
8223150313202720	Paul R. Smith Middle School - PCS	1410 Sweetbriar Drive	Holiday	34691	100mb	\$ 1,395.00
8223150313203769	Pine View Elementary School - PCS	5333 Parkway Boulevard	Land O Lakes	34639	100mb	\$ 1,395.00
8223150313203777	Pine View Middle School - PCS	5334 Parkway Boulevard	Land O Lakes	34639	100mb	\$ 1,395.00
8223150380956091	Quail Hollow Elementary School - PCS	Boulevard	Wesley Chapel	33544	100mb	\$ 1,395.00
8223150370130780	Raymond B. Stewart Middle School - PCS	38505 Tenth Avenue	Zephyrhills	33542	100mb	\$ 1,395.00
8234150330003397	Richey Elementary School - PCS	6807 Madison Street	New Port Richey	34652	100mb	\$ 1,395.00
8223150313203587	Ridgewood High School - PCS	7650 Orchid Lake Road	New Port Richey	34653	100mb	\$ 1,395.00
8223150313203983	River Ridge High School - PCS	11646 Town Center Road	New Port Richey	34654	100mb	\$ 1,395.00
8223150313203991	River Ridge Middle School - PCS	11646 Town Center Road	New Port Richey	34654	100mb	\$ 1,395.00
8223150350069883	Rodney B. Cox Elementary School - PCS	King Jr. Boulevard	Dade City	33523	100mb	\$ 1,395.00
8223150360007493	San Antonio Elementary School - PCS	32416 Darby Road	Dade City	33525	100mb	\$ 1,395.00
8223150380956125	Sand Pine Elementary School - PCS	29040 County Line Road	Wesley Chapel	33543	100mb	\$ 1,395.00
822315038095929	Sanders Memorial Elementary School - PCS	5126 School Road	Land O Lakes	34638	100mb	Disconnect
8223150313203603	Schrader Elementary School - PCS	11041 Little Road	New Port Richey	34654	100mb	\$ 1,395.00
8223150380956133	Seven Oaks Elementary School - PCS	Boulevard	Wesley Chapel	33543	100mb	\$ 1,395.00
8223150313202761	Seven Springs Elementary School - PCS	8025 Mitchell Ranch Road	New Port Richey	34655	100mb	\$ 1,395.00
8223150313202688	Seven Springs Middle School - PCS	2441 Little Road	New Port Richey	34655	100mb	\$ 1,395.00
8223150313204031	Shady Hills Elementary School - PCS	18000 Shady Hills Road	Spring Hill	34610	100mb	\$ 1,395.00
8234150310116458	Sunlake High School - PCS -	3023 Sunlake Blvd	Land O Lakes	34638	100mb	\$ 1,395.00
8223150313202779	Sunray Elementary School - PCS	4815 Sunray Drive	Holiday	34690	100mb	\$ 1,395.00
8223150380956141	Thomas E. Weightman Middle School - PCS	30649 Wells Road	Wesley Chapel	33544	100mb	\$ 1,395.00
8223150313202787	Trinity Elementary School - PCS	Boulevard	New Port Richey	34655	100mb	\$ 1,395.00
8223150313202795	Trinity Oaks Elementary School - PCS	Boulevard	New Port Richey	34655	100mb	\$ 1,395.00
8223150380956158	Veterans Elementary School - PCS	26940 Progress Parkway	Land O Lakes	34639	100mb	\$ 1,395.00
8223150380956174	Wesley Chapel Elementary School - PCS	30243 Wells Road	Wesley Chapel	33544	100mb	\$ 1,395.00
8223150380956208	Wesley Chapel High School - PCS	30651 Wells Road	Wesley Chapel	33544	100mb	\$ 1,395.00
8223150370130749	West Zephyrhills Elementary School - PCS	37900 14th Avenue	Zephyrhills	33542	100mb	\$ 1,395.00
8223150370130756	Woodland Elementary School - PCS	38203 Henry Drive	Zephyrhills	33542	100mb	\$ 1,395.00
8223150370130764	Zephyrhills High School - PCS	6335 12th Street	Zephyrhills	33542	100mb	\$ 1,395.00
8223150380956232	Wiregrass Ranch High School - PCS	2909 Mansfield Boulevard	Wesley Chapel	33543	100mb	\$ 1,395.00
8223150313155431	Crews Lake Middle School	15144 Shady Hills Rd	Spring Hill	34610	100mb	\$ 1,395.00
8223150350069875	Moore Mickens Educ Center	38301 Martin Luther King	Dade City	33525	100mb	\$ 1,395.00
8234150350000158	Lacoochee School	38815 Cummer Rd	Dade City	33523	100mb	\$ 1,395.00
8234150310105717	Anciate High School	15440 Sweetbriar Dr	Holiday	34691	100mb	\$ 1,395.00
8234150380092555	Watergrass Elementary	32750 Overpass Rd	Wesley Chapel	33545	100mb	\$ 1,395.00
8234150310113174	Conerton Elementary PCS	9300 Flourish Dr	Land O Lakes	34637	100mb	\$ 1,395.00
8234150310113281	Elementary S/P C S	1874 Ketzal Dr	New Port Richey	34655	100mb	\$ 1,395.00
8234150310113315	Fivey High School/PCS	12115 Chicago Ave	Hudson	34869	100mb	\$ 1,395.00
8223150380960689	New District Office	20422 Gator Lane	Land O Lakes	34638	1000mb	\$ 5,000.00
8223150380982790	Pasco School District	20430 Gator Ln FL 2	Land O Lakes	34638	1000mb	\$ 5,000.00
NEW	Pasco Regional Juvenile Detention Center	28534 State Road 52	San Antonio	33576	15x2 Modem	\$ 129.95
<b>SUB-TOTALS</b>						<b>\$124,410.00</b>

CONTRACT REVIEWED  
AND APPROVED:  
*KDH/mz*  
4/1/14



## Changes to Existing Services

### Sanders Memorial Elementary School

Disconnect Sanders Memorial Elementary School at 5126 School Road, Land O' Lakes, due to the planned closure of this site. Upon approval of a one year renewal, Bright House Networks will discontinue billing for 100M of services at this site under the monthly rate of \$1,395.00, effective January 1, 2011. The sub account for Sanders Memorial Elementary is 8223150380955929.

### Pasco Regional Juvenile Detention Center

Upon approval of a one year renewal, Bright House Networks will begin construction to extend coax to the Pasco Regional Juvenile Detention Center at 28534 State Road 52. At the completion of construction estimated at 90 days, Bright House Networks will provide 15Mbps download x 2Mbps upload business class connection at the rate of \$129.95 per month.

CONTRACT REVIEWED  
AND APPROVED:  
*KDH/mz*  
*8/11/10*



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

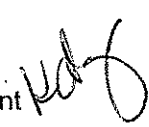
[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

June 1, 2010

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPO, CPPB, Purchasing Agent 

**SUBJECT:** Third Year Renewal of Three-Year Agreement  
Bid #08-061-AZ, Wide-Area Network (WAN) Services

On June 2, 2009, official action (attached) was taken to award the above-referenced bid for WAN services to Bright House Networks. The bid, which had an effective date of June 1, 2008, is a three-year contract, renewable annually at the mutual agreement of the parties. It provides turnkey installation for high-speed internet connectivity to schools and other District sites. The second year of the contract is due to expire on June 30, 2010.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its third term. Bright House has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term July 1, 2010 - June 30, 2011 will be approximately \$1,509,660; the District has applied for E-rate reimbursement in the amount of \$995,297.40, with the balance of \$516,362.60 to be paid out of general District funds.

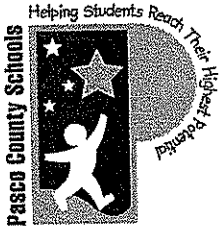
We are therefore recommending renewal of this bid for its third term. Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az  
Attachments

District School Board  
of Pasco County

JUN 01 2010

Board Approved



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

June 2, 2009

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPB, Purchasing Agent *Kdg*

**SUBJECT:** Second Year Renewal of Three-Year Agreement  
Bid #08-061-AZ, Wide-Area Network (WAN) Services

On February 5, 2008, official action (attached) was taken to award the above-referenced bid for WAN services to Bright House Networks. The bid, which had an effective date of June 1, 2008, is a three-year contract, renewable annually at the mutual agreement of the parties. It provides turnkey installation for high-speed internet connectivity to schools and other District sites. The first year of the contract is due to expire on June 30, 2009.

Considering services have been satisfactory, Mr. Chris Jackson, Supervisor of Information Services, has requested that the bid be renewed for its second term. Bright House has agreed in writing (attached) to renew under existing terms and conditions. Mr. Jackson estimates that expenditures for the term July 1, 2009 – June 30, 2010 will be approximately \$1,459,440; the District has applied for E-rate reimbursement in the amount of \$948,636, with the balance of \$510,804 to be paid out of general District funds.

We are therefore recommending renewal of this bid for its second term. Should you have any questions or concerns, please contact Chris Jackson or me at your earliest convenience.

KDG/az  
Attachments

District School Board  
of Pasco County

JUN 01 2010

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JUN 02 2009

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# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	Wide-Area Network (WAN) Services		<b>Number of Vendors Notified</b>	187
<b>Bid Number</b>	08-061-AZ		<b>Number of Bids Distributed</b>	25
<b>Date Solicited</b>	November 2, 2007		<b>Number of Vendors Bidding</b>	3
<b>Date Opened</b>	December 14, 2007		<b>Number of Formal "No Bid" Responses</b>	1
<b>Date Board Presentation</b>	February 5, 2008		<b>Funding Source</b>	General funds
<b>Total Savings</b>	N/A		<b>Grand Total of Bid</b>	\$1,365,960.00

**Recommendation:** Recommend acceptance of bid from Bright House Networks, LLC, per the attached bid tabulation as lowest and best bid meeting written specifications.

**Term of Contract:** This bid is a turnkey installation for the Information Services Department for 10/100/1000 MBps non-wireless WAN connections to school and other District property sites. These WAN connections will provide reliable high-speed internet services. The term of the bid is three (3) years, renewable annually at the mutual agreement of the parties. Pricing during this term will remain firm, based on unit prices as listed for 10MBps, 100MBps, and 1000MBps systems, for any sites added or upgraded.

**Notations and Exceptions:** Low bidder, Embarq, did not bid on the total of 82 sites required in the bid document. The next lowest bidder, Verizon Business Network Services, also did not bid on the total of 82 sites required. Verizon also verbally confirmed that their bid contained a pricing error, and that they could not honor the bid prices. Recommend award to Bright House Networks LLC as lowest and best bid meeting written specifications.

**Bid Evaluated By:**

Bruce Baldwin, Director of Information Services  
 Christopher Jackson, Supervisor of Information Services  
 Dustin Lester, Network Analyst  
 Phillip Snyder, Network Specialist

**Bid Prepared By:**

Arlene Zimney, CPPB, C.P.M., Buyer

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FEB 05 2008

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent

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DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

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DATE OF OPENING: December 14, 2007 @ 2:30pm		Bright House Networks LLC		Embarq		Verizon Business Network Services Inc. on behalf of Verizon Florida Inc.	
BID TITLE: WAN Telecommunication Services		700 Gallie Parkway		319 SE Broadway Street		3608 Queen Palm Drive	
BID # 09-061-AZ		St. Petersburg, FL 33716		Ocala, FL 34471		Tampa, FL 33619	
**BOARD MEETING FEBRUARY 5, 2008**							
QTY	DESCRIPTION	TURNKEY MONTHLY PRICE INCLUDING INSTALLATION	TURNKEY ANNUAL PRICE INCLUDING INSTALLATION	TURNKEY MONTHLY PRICE INCLUDING INSTALLATION	TURNKEY ANNUAL PRICE INCLUDING INSTALLATION	TURNKEY MONTHLY PRICE INCLUDING INSTALLATION	TURNKEY ANNUAL PRICE INCLUDING INSTALLATION
74	100Mbps	\$1,396.00	\$106,230.00	\$1,300.00	\$156,000.00	1,195.00	889,080.00
7	10 Mbps	\$800.00	\$5,500.00	\$665.00	\$7,980.00	2,105.00	151,560.00
1	1000Mbps	\$5,000.00	\$5,000.00	NB	NB	3,555.00	85,320.00
82	TOTAL ALL OR NONE PRICE:	\$1,365,960.00		\$163,980.00 *		\$1,125,960.00 *	
	* DID NOT QUOTE FULL QUANTITY OF 82 SITES						

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