



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/ 794-2221 Fax: 813/ 794-2111  
727/ 774-2221 TDD: 813/ 794-2484  
352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

April 19, 2011

## MEMORANDUM

**TO:** Honorable School Board Members

**FROM:** Kendra Goodman, CPPO, CPPB, Purchasing Agent 

**SUBJECT:** Permission to Submit a Communication Services Authorization to  
Hayes E-Government Resources for Child Internet Protection Act Filter Licenses  
E-rate Contract DMS-08/09-061

Per Florida law, the District is required to have Child Internet Protection Act (CIPA) filtering on its servers.

The Florida Department of Management Services (DMS) has negotiated the above-referenced E-rate contract with AT&T for these licenses, known as Websense. The contract (on file in the Purchasing Department) is valid through June 30, 2012; it permits governmental entities to contract with AT&T's authorized sub-contractor, Hayes E-Government Resources, for Websense at a cost of \$2.60 per license. Per the attached memo from Mr. Chris Jackson, Supervisor of Information Services, the District requires 32,500 licenses to be CIPA compliant. The cost for this mandated service will be \$84,500 for the period July 1, 2011 – June 30, 2012, to be paid out of capital funds.

The District is permitted to purchase goods and services from State contracts under Florida Administrative Rule 6A-1.012(5). We are also authorized by Florida Administrative Rule 6A-1.012(14) to negotiate for high-technology purchases of this nature. If Board permission is granted, the Information Services Department will submit a Communication Services Authorization (CSA) for Websense to DMS, using the attached quote from Hayes E-Government Resources as its basis.

Should you have any questions or concerns, please feel free to contact Chris Jackson or me at your earliest convenience.

KDG/az  
Attachments

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District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: April 13, 2011 08:59:00



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

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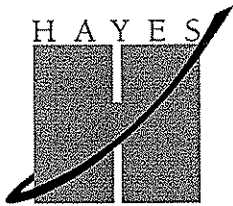
Date: April 19, 2011  
To: Kendra Goodman, Purchasing Agent  
From: Chris Jackson, Supervisor of Information Services *CLJ*  
Subject: Renewal for Websense Content Filtering

I am requesting your assistance in obtaining Board approval to place an order for Communication Services Authorization (CSA) with the Florida Department of Management Services (DMS).

This order is to renew Websense Content Filtering per State Contract #DMS-08/09/061 for 84,500.00 from capital funds. This breaks down into 32,500 licenses at 2.60 per license. The renewal term will be 7/1/11 – 6/30/12.

The District must provide the federally mandated CIPA filter which was provided previously by the state of Florida through D.O.E.

If you have any further questions, please call me at X42926.



Hayes E-Government Resources  
 2473 Care Drive, Suite 201  
 Tallahassee, Florida 32308  
 (850) 297-0551 Phone  
 (850) 297-0644 Fax  
 FEID# 59-3633709  
 http://www.hcs.net

# Quotation

Quote #	Date
HCSQ13753	03/11/11
Sales Rep	
mvialpando	

**Quotation is valid for 30 days.**

**Customer:** Pasco County Schools  
 Chris Jackson  
 7227 Land O-Lakes Blvd.  
 Land O-Lakes, FL 34639

**Phone:** (813) 794-2416  
**Fax:**

**Ship To:** Pasco County Schools  
 Chris Jackson  
 7227 Land O-Lakes Blvd.  
 Land O-Lakes, FL 34639

**Phone:** (813) 794-2416  
**Fax:**

Terms:	P.O. Number:	Ship Via:
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Ln #	Part	Manufacturer	Description	Qty	Unit Price	Ext. Price
1			<b>Renewal for Websense Content Filtering per State Contract# DMS-08/09-061</b>			
2			Content filtering - Please note that this is a per year, per seat price. This quote will be effective July 1, 2011 through June 30th 2012.	32,500	\$2.60	\$84,500.00
3						
4			<b>To Place an order please submit a Communication Services Authorization (CSA) to the Florida Department of Management Services. If you are not familiar with the CSA submittals form, please reference the link included in the e-mail for full instructions.</b>			

Melanie Vialpando prepared your quote. If you have questions, please call (850) 297-0551 x163

Hayes is proud to be your Minority Vendor.

SubTotal	\$84,500.00
Sales Tax	\$0.00
Shipping	\$0.00
<b>Total</b>	<b>\$84,500.00</b>