



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
Kendra Goodman, CPPO, CPPB, Purchasing Agent
813/794-2221 Fax: 813/794-2111
727/774-2221 TDD: 813/794-2484
352/524-2221 e-mail: kgoodman@pasco.k12.fl.us

June 7, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Third Year Renewal of Three-Year Request for Proposal
RFP #09-111-AF, Licensed Speech Language Pathology Services
ABC Speech & Language Therapy, Beth Ingram Therapy Services, Cobb Pediatric
Therapy Services, Community Rehab Associates, Educational Based Services,
Independent Living, Inc., and Special Communications

On June 16, 2009, official action (attached) was taken to award this RFP to the above-referenced vendors. This RFP is a three-year proposal, renewable annually based upon mutual consent of the parties. The second year of the proposal will expire on June 30, 2011.

Considering services have been satisfactory, all companies were contacted to determine their willingness to enter into the third year of the RFP. As such, all the parties have agreed in writing (attached), to enter into the third year of the RFP.

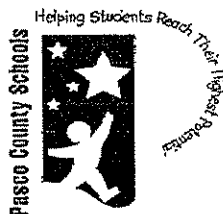
At this time, it is my recommendation to enter into the third year of the agreement with the vendors noted above. The third year of the contract will cover the period of July 1, 2011 through June 30, 2012. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dm

Attachments

District Wide Accreditation • Southern Association of Colleges and Schools

Date/Time: June 1, 2011 09:29:00



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BID RENEWAL REQUEST

RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

_____ ✓

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: ABC Speech & Language Therapy, Inc.

SIGNATURE: *Sondra Pierce* MS, CCC-SLP

TYPED NAME AND TITLE: Sondra Pierce, MS, CCC-SLP, Owner

TELEPHONE (WITH AREA CODE): 954-882-4312

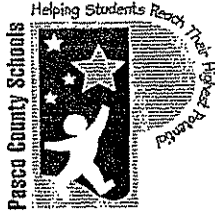
FAX NUMBER (WITH AREA CODE): 954-880-0080

E-MAIL: Browardslp@aol.com

DATE: 3/8/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE FAX BACK TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: Debra Reaves, Buyer Assistant
 PURCHASING DEPARTMENT
 20430 GATOR LANE
 LAND O' LAKES, FL 34638
 (813) 794-2219 (PHONE)
 (813) 794-2111 (FAX)



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BID RENEWAL REQUEST RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

✓

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: Beth Ingram Therapy Services

SIGNATURE: *Pamela Kynkor msccc-scp*

TYPED NAME AND TITLE: Pamela Kynkor, President

TELEPHONE (WITH AREA CODE): 813-653-1149 ext. 212

FAX NUMBER (WITH AREA CODE): 813-654-6644

E-MAIL: pkynkor@bethingram.com

DATE: 3-8-11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

✓

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: Cobb Pediatric Therapy Services

SIGNATURE: Mark Norris

TYPED NAME AND TITLE: Mark Norris, COO

TELEPHONE (WITH AREA CODE): 770-218-6274 ext. 34

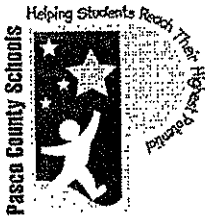
FAX NUMBER (WITH AREA CODE): 770-218-8568

E-MAIL: mnorris@cobbpediatric.com

DATE: 3-9-11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: Community Rehab Associates, Inc.

SIGNATURE: _____

TYPED NAME AND TITLE: Summer Johnson, Director of Contract Department

TELEPHONE (WITH AREA CODE): 877-268-4329 ext. 116

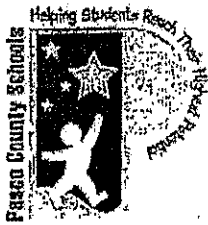
FAX NUMBER (WITH AREA CODE): 866-547-1017

E-MAIL: summer@commrehab.org

DATE: 3/9/11

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: Educational Based Services

SIGNATURE: _____

TYPED NAME AND TITLE: Michael Angelo, Special Education Coordinator

TELEPHONE (WITH AREA CODE): 800-578-7906 ext. 721

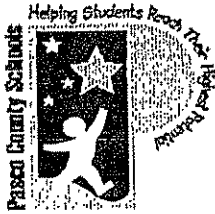
FAX NUMBER (WITH AREA CODE): 800-887-5852

E-MAIL: ^{Nikea}
michael@healthcare.com

DATE: _____

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

✓

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from July 1, 2011 through June 30, 2012.

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: Independent Living Incorporated

SIGNATURE: Aleisha Linck

TYPED NAME AND TITLE: Aleisha Linck, AdmIn.

TELEPHONE (WITH AREA CODE): 813-963-6923

FAX NUMBER (WITH AREA CODE): 813-264-0768

E-MAIL: allnck@illflorida.com

DATE: 3/9/2011

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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BID RENEWAL REQUEST

RFP #09-111-AF

RFP TITLE: Licensed Speech Language Pathology Services

X

Yes, I agree to renew RFP #09-111-AF under the same terms and conditions as the existing bid. The third year period shall be from **July 1, 2011 through June 30, 2012.**

No, I do not agree to renew RFP #09-111-AF.

COMPANY NAME: Special Communications, LLC

SIGNATURE: _____

Margaret S. Crowley

TYPED NAME AND TITLE: Margaret S. Crowley, Member Manager

TELEPHONE (WITH AREA CODE): 352-371-3680 or 800-222-7130

FAX NUMBER (WITH AREA CODE): 352-372-5317

E-MAIL: specialcommunications@netscape.com

DATE: 3-8-2011

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

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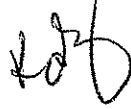
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June 1, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Second-Year Renewal of Three-Year Request for Proposal
RFP 09-111-AF, Licensed Speech Language Pathology Services
ABC Speech & Language Therapy, Beth Ingram Therapy Services, Independent
Living, Inc.

On June 16, 2009, official action (attached) was taken to approve award of the above-referenced RFP to the providers noted above. The RFP establishes providers for licensed speech and language services for use throughout the District on an as-needed basis. The RFP is a three (3)-year contract, renewable annually at the mutual agreement of the parties. The first year term is due to expire on June 30, 2010.

As services from these three (3) firms have been satisfactory, they were contacted to determine if they are willing to renew the RFP under existing terms, conditions and pricing. All firms have confirmed in writing (attached) that they are willing to do so. Ms. Monica Verra, Director of Exceptional Student Education (ESE) estimates that approximately \$2.5 million will be spent on an as-needed basis with all firms awarded work under this RFP. Funding for this program is provided through general funds, and/or the IDEA Part B Grant.

At this time, it is my recommendation that RFP 09-111-AF be renewed for its second-year term, July 1, 2010 – June 30, 2011. Please contact Ms. Verra or me if you have any questions or concerns regarding this matter.

KDG/az
Attachments

District School Board
of Pasco County

JUN 01 2010

Board Approved



District School Board of Pasco County

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794-2221 Fax: 813/794-2111
774-2221 TDD: 813/794-2484
524-2221 e-mail: kgoodman@pasco.k12.fl.us

RENEWAL RFP 09-111-AF LICENSED SPEECH/LANGUAGE PATHOLOGY SERVICES

Yes, I agree to renew the above-referenced RFP, under existing terms, conditions and pricing. The term will be July 1, 2010 - June 30, 2011.
 No, I do not agree to renew the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: ABC Speech & Language Therapy, Inc.

SIGNATURE: *Sondra Pierce* DATE: 4/29/10
Sondra Pierce, Ms., CCC-SLP

PRINTED NAME/TITLE: ABC Speech & Language Therapy, Inc. (Owner) E-MAIL: BrowardSLP@aol.com

TELEPHONE W/AREA CODE: 954-882-4312 FAX W/AREA CODE: (954)880-0080

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, must be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you must have those individuals Level 2 fingerprinted and screened by DSBPC Human Resources Department prior to commencement of services or work, and must provide a list of employees with whom you will be performing services. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to be borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

The contracting company certifies, by submission and signature of this form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

Vendor shall comply with all applicable laws, ordinances, codes and statutes of any and all local, state, or national governing bodies included within this section. Vendor shall comply with the regulations of the Civil Rights Act of 1964, in which no person in the United States shall on the grounds of race, creed, color, or national origin be excluded from participation in or be denied the proceeds of, or be subject to discrimination in the performance of this contract.

PLEASE RETURN TO:
DISTRICT SCHOOL BOARD OF PASCO COUNTY
ATTENTION: ARLENE ZIMNEY, CPPB, C.P.M., BUYER
PURCHASING DEPARTMENT
20430 GATOR LANE, LAND O' LAKES, FL 34638
(813) 794-2504 (PHONE)
(813) 794-2111 (FAX)
azimney@pasco.k12.fl.us

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RENEWAL RFP 09-111-AF LICENSED SPEECH/LANGUAGE PATHOLOGY SERVICES

Yes, I agree to renew the above-referenced RFP, under existing terms, conditions and pricing. The term will be July 1, 2010 – June 30, 2011.

No, I do not agree to renew the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: Beth Ingram Therapy Services

SIGNATURE: Pamela Kynkor DATE: 4/30/10

PRINTED NAME/TITLE: Pamela Kynkor / President E-MAIL: pkynkor@bethingram.com

TELEPHONE W/AREA CODE: 813-653-1149 ext-212 FAX W/AREA CODE: 813-654-6644

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act." Vendors conducting business with the District School Board of Pasco County (DSBPC) who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds, **must** be Level 2 fingerprinted by DSBPC Human Resources. If any of the above criteria apply to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the DSBPC Human Resources Department **prior** to commencement of services or work, and must provide a list of employees with renewal. Please contact (813) 794-2521 to arrange for a fingerprinting appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law, which became effective September 1, 2005, by reviewing Sections 1012.32 and 1012.465, Florida Statutes.

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RENEWAL RFP 09-111-AF LICENSED SPEECH/LANGUAGE PATHOLOGY SERVICES

Yes, I agree to renew the above-referenced RFP, under existing terms, conditions and pricing. The term will be July 1, 2010 – June 30, 2011.
 No, I do not agree to renew the above-referenced RFP with the District School Board of Pasco County.

COMPANY NAME: Independent Living Inc.

SIGNATURE: Aleisha Linck DATE: 5/5/10

PRINTED NAME/TITLE: Aleisha Linck Du Admin E-MAIL: alinck@iliflorida.com

TELEPHONE W/AREA CODE: 813-963-6923 FAX W/AREA CODE: 813-264-0768

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JUN 01 2010

Board Approved

District School Board of Pasco County

Bid Recommendation

RFP Title	Licensed Speech Language Pathology Services	Number of Vendors Notified	208
RFP Number	09-111-AF	Number of Proposals Distributed	67
Date Solicited	February 20, 2009	Number of Vendors Proposing	20
Date Opened	April 15, 2009	Number of Formal "No Bid" Responses	0
Date Board Presentation	June 16, 2009	Funding Source	General and Grant
Total Savings	Estimated \$62,110	Grand Total of Proposal	Estimated \$2.5 Million on as-needed basis

Recommendation:

Recommend acceptance of RFP's as noted on the attached bid tabulation sheet, as having the highest average scores and best RFP's meeting written specifications.

Term of Contract:

The intent of this proposal is to establish providers for licensed speech and language services for use throughout the District. This is a three-year contract renewable annually based upon mutual agreement of the parties. The first year of this contract is effective from July 1, 2009 through June 30, 2010. Pricing will remain firm and in effect throughout the term of the contract.

Notations and Exceptions:

This is a multi-award bid (minimum of three vendors) based upon the highest average scores. Each RFP was evaluated according to the criteria outlined in the specifications, with individual scores totaled and averaged to obtain the respondents with the highest average scores. Copies of the evaluation forms are on file in the Purchasing Department.

Career Staff Unlimited and Speech & Language Professional Services were disqualified at the proposal opening for failure to provide a confidentiality agreement and company profile as outlined in the Mandatory Submittals section of the RFP documents. Recommend rejection of proposals from following firms:

- Cambridge Healthcare as a request for clarification confirmed that pricing was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

District School Board
of Pasco County

District School Board
of Pasco County

Date/Time:

JUN 01 2010

JUN 16 2009

Board Approved

Board Approved

Notations and Exceptions:

- Cumberland Therapy Services, LLC for providing a counterproposal stating that their hourly rates do not include mileage and that if a therapist is required to work at more than one school in the same workday there will be a charge for mileage.
- Staffing Options and Solutions, Inc. (SOS) for submitting pricing that was based on a 7.5 hour work day, which is contrary to the specifications of the RFP.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Cost savings for this award were determined using last year's historical expenditures with current bid vendors, calculated as the difference between the average of responsive RFPs received and the average hourly costs of the top three (3) ranked RFPs received.

Bids Evaluated By:

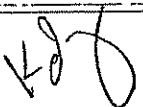
Lisa Yount, Grant Resource Specialist, Exceptional Student Education
Teresa Suarez, Supervisor, Exceptional Student Education
Elizabeth DeCamilla, Grant Resource Specialist, Research and Evaluation

Bid Prepared By:

Amy Flack, Buyer Assistant, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPB, Purchasing Agent



District School Board
of Pasco County

JUN 01 2010

Board Approved

Date/Time: