



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
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June 7, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: ITV Equipment and Supplies
Bid # 11-050-SN Rescind and Re-award Item IT-01 - Portable Tripod

On December 21, 2010, Troxell Communications was awarded the bid for the above-referenced item. On April 13, 2011, Troxell Communications confirmed their submitted item was incorrect. At this time, we are requesting the bid award for item IT-01 be rescinded from Troxell Communications and re-awarded to Smiley's Audio Visual, Inc. Smiley's Audio Visual, Inc. is the vendor with the next lowest price submission and has confirmed they will hold their price firm for the duration of the contract.

This is a one year contract for the purchase of ITV Equipment and Supplies on an "as needed" basis. Funding for the requested expenditure will be General Funds, Capital Funds, and Federal Funds.

If you should have any questions regarding this matter, please contact me at your earliest convenience.

KDG/vj

DATE OF BID OPENING: November 4, 2010 @ 2:30		AVI-SPL	BES Industries, Inc.	Best Buy Gov, LLC	B & H Photo-Video	Camcor, Inc.	CCS Presentation Systems	Computer Station of Orlando	Classroom Technology Solutions
BID TITLE: ITV Equipment and Supplies		6301 Benjamin Road Suite 101	11512 Lake Mead Ave. Suite 406	7601 Penn Ave. South	420 Ninth Ave.	2273 S. Church Street, PO Box 1899	9655 West Florida Minin Blvd. Bldg 500, Suite 509	3101 Maltby Drive	2604 Powers Ave.
BID NUMBER: 11-050-SN **incorrect average on submittal		Tampa, FL 33634	Jacksonville, FL 32256	Richfield, MN 55423	NY, NY 10001	Burlington, NC 27215	Jacksonville, FL 32257	Deltona, FL 32738	Jacksonville, FL 32207-8042
<u>Section 1 ITV Equipment</u>					QUOTE # 313421330				
IT-01	Bretford Series #300 Screen-Portable Tripod or equal								
A.	60" X 60"	NB	\$55.28	\$72.89	\$56.00	\$55.26	\$56.24	NB	NB
	Manufacturer			Elitescreens	Bretford	Bretford	Bretford		
	Model			T85UWS1	3760MKE	3760MKE	3760MKE		
	Deliver Date (aro)			7-14 days	7-10 DAY	3-30 days	30 Days		
B.	70" X 70"	NB	\$62.75	\$77.51	\$63.00	\$61.84	\$62.95	NB	NB
	Manufacturer			Elitescreens	Bretford	Bretford	Bretford		
	Model			T99UWS1	3770MKE	3770MKE	3770MKE		
	Deliver Date (aro)			7-14 days	7-10 DAY DELIVERY	3-30 days	30 Days		
	IT-01A AND IT-01B AVERAGE TOTAL ALL OR NONE PRICE	NB	**\$59.02	\$75.20	**\$59.50	\$58.55	**\$59.60	NB	NB

Encore Broadcast	Global Gov't/Education Solutions Inc.	Intellis Media	Longs Electronics, Inc.	Motion Video Productions	OM Office Supply Inc.	Pyramid School Products	RM Educational Software, Inc.	Smiley's Audio-Visual, Inc.	Troxell Communications Inc.	Valient IMC	VSA, Inc.	Xerox Audio Visual Solutions
2104 West Kennedy Blvd.	6990 US Route 36 East	4202 East Fowler Ave.	2630 5th Avenue South	2028 Sheperd Rd 307	5007 Carlisle Pike Suite 101	6510 North 54th Street	1431 Airport Drive	P.O. Box 6925	4830 S 38th Street	55 Ruta Court	6929 Seward	3170 Reps Miller Road Suite 190
Tampa, FL 33606-1535	Fletcher, Ohio 45326	Tampa, FL 33620	Irondale, AL 35210	Mulberry, FL 33860	Mechanicsburg, PA 17050	Tampa, FL 33610-1908	Ball Groud, GA 30107	Lakeland, FL 33807	Phoenix, AZ 85040	SO. Hackensack, NJ 07606	Lincoln, NE 68507	Norcross, GA 30071
			Orders under \$100 will incur freight charges.			Quote Number 11-050-SN(PASCO)						
\$64.00	\$117.54	\$108.00	\$128.90	NB	NB	\$55.05	NB	\$53.00	\$50.92	\$68.00	\$56.42	\$67.75
Vutec 01-EVTR6060	Bretford 3760MKE	As Specified	ALTERNATE S			BRETFORD 3760MKE		Recordex 501084	DRAPER 209002	Buhl TPS-T60	BRETFORD 3760MKE	Draper QConsul
30 days	10-17 Days	7-14 Days				14-21 DAYS A.R.O.		5-20 days	30 DAYS ARO	10-15 ARO	10	30 days
\$68.00	\$177.81	\$165.00	\$137.28	NB	NB	\$61.67	NB	\$57.50	\$53.57	\$78.00	\$63.14	\$70.00
Vutec 01-EVTR7070	Bretford 3770MKE	As Specified	ALTERNATE S			BRETFORD 3770MKE		Recordex 501099	DRAPER 209003	Buhl TPS-T70	BRETFORD 3770MKE	Draper QConsul
30 days	10-17 Days	7-14 Days				14-21 DAYS A.R.O.		5-20 days	30 DAYS ARO	10-15 ARO	10	30 days
\$66.00	**\$147.68	\$136.50	**\$133.09	NB	NB	\$58.36	NB	**\$55.25	\$52.25	\$73.00	**\$59.78	\$68.88