



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/ 794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
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June 7, 2011

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Negotiated Contract for Student Athletic Insurance
School Insurance of Florida

Since August 2006, the District has contracted with School Insurance of Florida (SIF) for the purchase of athletic accident/injury insurance for interscholastic athletic teams. The original contract was the result of RFP 07-011-DO, Board approved July 11, 2006.

The Employee Benefits, Assistance & Risk Management Department (EBARM) is requesting permission to continue using the services of SIF for the term August 1, 2011 – July 31, 2012. Please reference the attached memo from Ms. Mary Tillman, Director of EBARM, for detailed information. Under Florida Administrative Rule 6A-1.012(15) the District is permitted to negotiate for insurance services, should it be in the Board's best interest to do so.

SIF has held its pricing firm for the District since 2007. The cost of \$145,447.66 will be funded through risk management insurance general funding. Under this same agreement, the voluntary student accident insurance plan available for purchase by parents/guardians will also be renewed at last year's rates. For this optional policy, there is no cost to the District.

We are requesting Board signature on the attached renewal, and permission to issue a purchase order to SIF in the amount of \$145,447.66 for encumbrance in the next fiscal year. Should you have any questions or concerns, please contact Mary Tillman or me at your earliest convenience.

KDG/az
Attachments



SCHOOL INSURANCE OF FLORIDA

Student Accident Insurance for Over 40 Years

April 20, 2011

Mary Tillman
Risk and Benefit Management
7227 Land O' Lakes Blvd.
Land O' Lakes, FL 34638

Dear Ms. Tillman:

Thank you for allowing *School Insurance of Florida* the privilege of making available student accident insurance programs on a voluntary enrollment basis to parents in the Pasco community. It has been a pleasure to be of financial assistance to many Pasco families.

We have contacted the insurance company regarding Pasco County voluntary student accident insurance program and the group athletic program rate and benefit levels. The insurance company has agreed to extend your existing plans with **NO** rate increases.

To officially continue participation in the program, please review, complete and forward the attached renewal application at your earliest convenience. If you have questions concerning the continuation of the program, please don't hesitate to contact us.

We appreciate your trust and confidence in us.

Sincerely,

Lane L. Smith

Lane L. Smith
School Insurance of Florida



SCHOOL INSURANCE OF FLORIDA

PASCO COUNTY SCHOOL DISTRICT 2011-2012 STUDENT ACCIDENT INSURANCE RENEWAL

The Pasco County School Districts elects to extend the student accident insurance plan serviced by *School Insurance of Florida* for the 2011-2012 school term. The policy benefits will remain the same and the following rates will be guaranteed for the next School year:

Voluntary

School Time Plan @ \$ 7.00
24 Hour Plan @ \$38.00
Increase Dental @ \$ 2.00
In Hospital Sickness @ \$40.00

Group Athletic Premium: \$145,447.66

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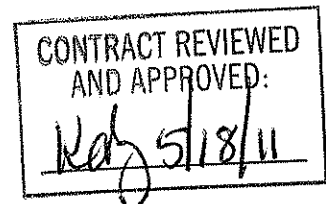
() Pasco County Schools elects to continue coverage for the 2011-2012 term based on the rates above. The voluntary program will continue to be offered to all Pasco County students on a voluntary enrollment basis.

Renewal confirmation authorized on behalf of the Pasco County Schools by:

Name: Joanne Hurley Title Board Chair Date 6/7/11

Signature: _____

Please fax your response to *School Insurance of Florida*, 407-798-0296 or mail to P.O. Box 784268 Winter Garden, FL. 34778





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7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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Employee Benefits, Assistance & Risk Management

Mary Tillman, Director

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727/774-2759 TDD: 813/794-2484

352/524-2759 e-mail: mtillman@pasco.k12.fl.us

DATE: June 7, 2011

TO: Kendra Goodman, Purchasing Agent

FROM: Mary Tillman, Director of Employee Benefits, Assistance & Risk Management

RE: 2010-11 Renewals for School Insurance of Florida, Inc.

The Board awarded the student athletic insurance (RFP 07-011-DO) to School Insurance of Florida on July 11, 2006. The RFP was a three-year contract, with annual renewals based on the mutual consent of the parties. A one year extension of the contract expires on July 31, 2011.

For the 2011-12 school year, School Insurance of Florida proposes an athletic insurance renewal at the current policy cost of \$145,447.66.

At this time, it is my recommendation to renew with School Insurance. I am requesting that the District continue the contract with School Insurance of Florida, without formal bid action under the Florida DOE Rule 6A exemption for insurance, for the following reasons:

- The vendor is renewing with no premium increase.
- The coverages will remain the same as in past years.
- The dollars involved are comparatively low.
- Service from this vendor has been satisfactory.

Under this same agreement, the voluntary student accident insurance plan available for purchase by parents/guardians will also be renewed at the same rates as last year. There is no cost to the District for this policy.

Please request permission from the Board to approve this renewal. If you have any questions or need any additional information, please call me. As always, I appreciate the assistance that I have received from you and your staff during this process.