

District School Board of Pasco County Bid Recommendation

Bid Title	Mimio and InterWrite Interactive Whiteboards- "As-Needed" Basis		Number of Vendors Notified	406
Bid Number	12-018-SB		Number of Bids Distributed	43
Date Solicited	May 11, 2011		Number of Vendors Bidding	2
Date Opened	June 2, 2011		Number of Formal "No Bid" Responses	0
Date Board Presentation	June 21, 2011		Funding Source	Capital Federal and General Funds
Total Savings	Estimated \$36,000		Grand Total of Bid	Estimated \$125,000

Recommendation:

Recommend acceptance of bids as noted on the attached tabulation sheet as the highest average discount (lowest net cost) offered from the manufacturer's pricers by group.

Term of Contract:

This bid is for Mimio and InterWrite Interactive Whiteboards which will be purchased by various schools and departments throughout the District on an "as-needed" basis. This is a three-year bid, renewable annually based upon the mutual consent of all parties. The first year will begin on July 7, 2011 and continue through July 6, 2012.

Notations and Exceptions:

The total savings was determined by averaging the discounts for each group and subtracting from the estimated expenditures.

As only two proposals were received, this RFP was deemed competitive after a comparison of previously awarded proposals for Mimio and InterWrite Interactive Whiteboards.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

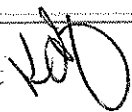
Jennifer Krill, Supervisor of Instructional Media and Technology

Bids Prepared By:

Stephanie Bunford, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent



Date/Time: June 14, 2011 @ 08:12:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: December 16, 2009 @ 2:30 p.m.		eInstruction Corporation	Computer Station of Orlando
BID TITLE: Interactive Whiteboards		308 N Carroll Blvd.	3101 Maltby Drive
BID # 11-026-SN		Denton, TX 76201	Deltona, FL 32738
ITEM#	DESCRIPTION		
GROUP A - InterWrite Boards			
	60" diagonal Whiteboard	N/A	NB
	77" diagonal Whiteboard	23.50%	NB
	85" diagonal Whiteboard	23.50%	NB
	95" diagonal Whiteboard	23.50%	NB
	InerWrite Mobi	27.75%	NB
	AVERAGE DISCCOUNT	24.56%	NB
	Interactive Wireless Pad (School Pad)	27.75%	NB
	Mobile Floor Stands	23.50%	NB
	Wireless Bluetooth Connection	Included	NB
	Balance of Line	23.50%	NB
	Training Available	Yes	NB
	Hourly Rate:	T.B.D.	
GROUP B - Mimio Interactive			
	Mimio Interactive	NB	Discontinued
	Mimio Interactive w/ capture	NB	Discontinued
	Mimio Teach	NB	35.00%
	Mimio Pad	NB	35.00%
	AVERAGE DISCCOUNT	NB	35.00%
	Mimio Wireless Capture Device	NB	Discontinued
	Balance of Line	NB	See price list
	Training Available	NB	Yes
	Hourly Rate:	NB	included with purchase