



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/ 794-2000

Heather Fiorentino, Superintendent

[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

## Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

813/ 794-2221 Fax: 813/ 794-2111


727/ 774-2221 TDD: 813/ 794-2484

352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

June 21, 2011

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Association for Supervision and Curriculum Development  
Purchase order #10011013

The attached purchase order with the Association for Supervision and Curriculum Development is being forwarded for your consideration and subsequent approval due to the dollar amount reaching the Board approval threshold.

Under the Department of Education rule 6A-1.012(11) (b), the requesting of bids from three (3) or more sources is waived for the purchase of educational services and any type of copyright materials including, without limitation, educational tests, printed instructional materials, computer software, etc., where such items are purchased directly from the manufacturer, producer, publisher, the owner of the copyright, and exclusive agent within the state, a governmental agency or a recognized educational institution. Considering the Association for Supervision and Curriculum Development holds the copyright (see attached) for the materials listed on this purchase order, it is my recommendation that the Board approve the attached purchase order to the Association for Supervision and Curriculum Development in the amount of \$59,870.53.

Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDS/dsr

Attachments

**DISTRICT SCHOOL BOARD OF PASCO COUNTY**  
**PURCHASING DEPARTMENT**  
 20430 GATOR LANE LAND O' LAKES, FL 34638  
 PHONE: 813.794.2221 FAX: 813.794.2111

PURCHASE ORDER NUMBER 10011013 PAGE 1 OF 1

**INVOICE IN TRIPLICATE**  
 INCLUDING THIS PURCHASE ORDER NUMBER TO:  
 District School Board of Pasco County  
 Accounts Payable  
 7227 Land O Lakes Blvd  
 Land O Lakes FL 34638  
 Telephone 813/794-2290

A TAXPAYER IDENTIFICATION NUMBER CERTIFICATION FORM WITH THE VENDOR'S CURRENT EMPLOYER IDENTIFICATION NUMBER OR SOCIAL SECURITY NUMBER MUST BE ON FILE WITH THE PURCHASING DEPARTMENT OR THE PAYMENT WILL NOT BE ISSUED.  
 Reasonable cost changes may be permitted, provided they are not on a blanket purchase order, bid, quote or contracted item, but must not exceed 5% of the total order without prior approval in writing from the Purchasing Department. We reserve the right to retain any and all shipped merchandise and to deny payment for any charges that are contrary to an awarded contract of this or another governmental agency, or that are beyond the aforementioned 5%.

**VENDOR**  
 ASSOCIATION FOR SUPERVISION  
 AND CURRICULUM DEVELOPMENT  
 PO BOX 1035  
 BALTIMORE MD 21298-8431

**SHIP TO** F.O.B. DESTINATION  
 Staff Development  
 7227 Land O Lakes Blvd  
 Land O Lakes FL 34638

DATE PRINTED	ORDERED BY/DEPARTMENT	CLASS ITEM NO.	FEDERAL EMPLOYER ID NO.	SALES TAX EXEMPTION NO.
06/01/11	Aimee Boltze	71500	59-6000792	85-8013921275C-1

SEQ	DESCRIPTION	PCSB ITEM	QTY	UNIT	UNIT PRICE	EXTENDED AMOUNT
001	978-1-4166-0571-3 Art/Science of Teaching:Comprehensive Framework Effective Instruct		2,000	EACH	26.9500	53,900.00
002	978-1-4166-0701-4 Art/Science of Teaching Program 1 Effect Instruction Strategies		1	EACH	189.0000	189.00
003	978-1-4166-0702-1 Art/Science of Teaching Program 2 Effect Classroom Management		1	EACH	189.0000	189.00
004	978-1-4166-0818-9 Handbook for the Art/Science of Teaching		5	EACH	29.9500	149.75
005	Shipping & Handling		1	EACH	5,442.7800	5,442.78
	* * * ITEM TOTAL * * *					59,870.53
	* * * TERMS & CONDITIONS * * *					
	SOLE SOURCE - RULE DOE 6A-1.012(7); effective 2/25/2009 rule reference number changed to 6A-1.012(11)(b)					
	*PASCO SCHOOL BOARD USE ONLY*					
	421.9211.3691.0590.6400.0000					59,870.53
	* * ACCT TOTAL * *					59,870.53
	REQ NBR: 9211 10024 VNDR NBR: V0000000185					

INFORMATION ON REVERSE  
 1 - VENDOR COPY

*Kendra Brodman*  
 PURCHASING AGENT/S/



1703 North Beauregard Street  
Alexandria, VA 22311-1714 USA  
1-703-578-9600 or 1-800-933-2723  
1-703-575-5400 (fax)  
www.ascd.org

June 1, 2011

Andrea Jackson  
Purchasing Dept.  
Pasco Co SD  
7227 Land O Lakes Blvd  
Land O Lakes, FL 34638-2826

ID#: 1450217

Dear Ms. Jackson:

We would like to thank you for selecting ASCD for your professional development needs. We are the sole source producers and publishers of the following titles, and hold the copyrights thereto:

The Art and Science of Teaching: A Comprehensive Framework for Effective Instruction, by Robert J. Marzano  
ISBN-13: 978-1-4166-0571-3 Stock Number: 107001

The Art and Science of Teaching Program 1: Effective Instructional Strategies, ASCD DVD  
ISBN-13: 978-1-4166-0701-4 Stock Number: 608075 S25

The Art and Science of Teaching Program 2: Effective Classroom Management Strategies, ASCD DVD  
ISBN-13: 978-1-4166-0702-1 Stock Number: 608076 S25

A Handbook for the Art and Science of Teaching, by John L. Brown, Robert J. Marzano  
ISBN-13: 978-1-4166-0818-9 Stock Number: 108049 S25

ASCD values your interest in our products and services. If you have any questions or concerns, please contact me directly.

Sincerely,

John W. Primm  
ASCD Service Center Consultant  
Phone: (703) 575-5785  
Fax: (703) 575-3985  
E-mail: jprimm@ascd.org