

District School Board of Pasco County

Bid Recommendation

Bid Title	Interactive Whiteboards- PART II Promethean		Number of Vendors Notified	302
Bid Number	11-026-SN		Number of Bids Distributed	111
Date Solicited	May 21, 2010		Number of Vendors Bidding	3
Date Opened	June 16, 2010		Number of Formal “No Bid” Responses	6
Date Board Presentation	July 20, 2010		Funding Source	N/A
Total Savings	N/A		Grand Total of Bid	REJECTED

Recommendation: Recommend rejection of all bids as noted on the attached tabulation sheet for Promethean Interactive as the discounts bid exceed the budget for interactive whiteboards.

Term of Contract: This bid is for Promethean Interactive Whiteboards which will be purchased by various schools and departments throughout the District on an “as-needed” basis.

Notations and Exceptions:

Group B-Promethean Interactive-Recommend rejection of all bids as the discounts offered exceed the District’s budget for interactive whiteboards. The schools will purchase other available interactive whiteboard lines (i.e. Smart, InterWrite, Mimio, RM Education) previously awarded on July 6, 2010.

Offers from vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Bids Evaluated By:

Wendy Spriggs, Director, Instructional Media Services

Bids Prepared By:

Stephanie Noble, Buyer, Purchasing Department

Reviewed and Authorized By:

Kendra Goodman, CPPO, CPPB, Purchasing Agent

Date/Time: July 14, 2010 08:40:00

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: December 16, 2009 @ 2:30 p.m.		AVI-SPL	CCS Presentation Systems	CDW Government, Inc	Computer Station of Orlando	Logical Choice
BID TITLE: Interactive Whiteboards		6301 Benjamin Road Suite 101	9655 West Florida Minin Blvd. Bldg 500, Suite 509	230 N Milwaukee Ave.	3101 Maltby Drive	1045 Progress Circle
BID # 11-026-SN		Tampa, FL 33634	Jacksonville, FL 32257	Vernon Hills, IL 60061	Deltona, FL 32738	Lawrenceville, GA 30043
ITEM#	DESCRIPTION	REJECT ALL BIDS				
DISCOUNT OFF MANUFACTURER PRICER:						
GROUP B - Promethean Interactive						
	64" diagonal Whiteboard	NB	NB	12.00%	NB	3.00%
	78" diagonal Whiteboard	NB	NB	12.00%	NB	5.00%
	95" diagonal Whiteboard	Not Available	Not Available	12% (not bidding 95", bidding 87")	NB	8.00%
	78" Whiteboard with LCD and Adjustable	NB	NB	17.00%	NB	8.00%
	64" Whiteboard with LCD and Fixed Mount	NB	NB	17.00%	NB	8.00%
	AVERAGE DISCCOUNT	NB	NB	14.50%	NB	6.40%
	Mobile Stand for Promethean	NB	NB	12.00%	NB	3.00%
	Interactive Wireless Slate (Activslate)	NB	NB	12.00%	NB	5.00%
	Promethean Wireless Bluetooth Connection	NB	NB	12.00%	NB	5.00%
	Balance of Line	NB	NB	12-24%	NB	4.00%
	Training Available	NB	NB	Y*	NB	Y
	Hourly Rate:	NB	NB	Addendume***	NB	\$250.00 per hour \$2000 per day

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF BID OPENING: December 16, 2009 @ 2:30 p.m.		RM Education, Inc.	Rand McNally	School Specialty	Xerox Audio Visual Solutions
BID TITLE: Interactive Whiteboards		1431 Airport Drive	9855 Woods Drive	3175 Northwoods Pkwy RM A	4542 Eagle Falls Place, Bldg. C
BID # 11-026-SN		Ball Groud, GA 30107	Skokie, IL 60077	Norcross, FA 30071	Tampa, FL 33619
ITEM#	DESCRIPTION	REJECT ALL BIDS			
DISCOUNT OFF MANUFACTURER PRICER:					
GROUP B -	Promethean Interactive				
	64" diagonal Whiteboard	NB	NB	Dukane 48.00%	NB
	78" diagonal Whiteboard	NB	NB	48.00%	NB
	95" diagonal Whiteboard	NB	NB	48.00%	NB
	78" Whiteboard with LCD and Adjustable	NB	NB	48.00%	NB
	64" Whiteboard with LCD and Fixed Mount	NB	NB	48.00%	NB
	AVERAGE DISCCOUNT	NB	NB	48.00%	NB
	Mobile Stand for Promethean	NB	NB	48.00%	NB
	Interactive Wireless Slate (Activslate)	NB	NB	48.00%	NB
	Promethean Wireless Bluetooth Connection	NB	NB	48.00%	NB
	Balance of Line	NB	NB	48.00%	NB
	Training Available	NB	NB	N	NB
	Hourly Rate:	NB	NB		NB