

District School Board of Pasco County Bid Recommendation

RFP Title	School Pictures-Fivay High School		Number of Vendors Notified	98
RFP Number	11-027-SN		Number of Proposals Distributed	13
Date Solicited	May 25, 2010		Number of Vendors Proposing	3
Date Opened	June 17, 2010		Number of Formal "No Bid" Responses	0
Date Board Presentation	July 20, 2010		Funding Source	Internal Funds
Total Savings	Est. \$7,000		Grand Total of RFP	Est. \$50,000

Recommendation:

Recommend acceptance of alternate RFP from Herff Jones Photography as noted on the attached tabulation sheet as best, responsive, responsible proposal receiving the highest points.

Term of Contract:

This is a three year contract, renewable annually by mutual agreement of all parties. The first year of the contract will commence on July 21, 2010 and continue through July 20, 2011.

Notations and Exceptions:

This RFP was awarded upon a weighted points system. The weighted point criteria were based upon the following weights: Quality (6), Support Services (3), Office Location (3) Commission (3), Total Price (6), and References (3). Points were assigned on a scale of 5 (High) to 1 (Low) in each of the above entries force ranked depending on the number of respondents and then multiplied by the weighted point factor.

Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Proposals Evaluated By:

Angie Stone, Principal, Linda McQuade, Teacher and three (3) students.

Proposals Prepared By:

Stephanie Noble, Buyer

Reviewed and Authorized By:

Kendra Goodman, , CPPO, CPPB, Purchasing Agent

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: May 26, 2009 @ 2:30 p.m.		Herff Jones Photography 2713 1st Ave North St. Petersburg, FL 33713	Leonards, Rekcute Photographic Inc.	Stephen John Photography
RFP TITLE: Pictures-Fivay High School			147 San Marco Blvd PO Box 1928	38501 5th Ave
RFP # 11-027-SN			St. Augustine, FL 32085	Zephyrhills, FL 33541
ITEM#	DESCRIPTION			
Group I -	Underclass Packages			
	Package A:	\$37.50	\$41.00	\$39.00
	Package B:	\$22.00	\$22.00	\$21.00
	Package C:	\$15.00	\$17.00	\$17.00
	Package D:	\$10.00	\$12.00	\$12.00
	Commission:	40.00%	40.00%	35.00%
	Add Ons			
	1 - 8 x 10	\$9.00	\$9.00	\$9.00
	2 - 5 x 7	\$8.00	\$9.00	\$9.00
	16 - Wallets	\$8.00	\$9.00	\$9.00
	8 - Wallets	\$6.50	\$9.00	\$7.00
	Background Choices	\$4.00	\$4.00	N/A
	Commission:	20.00%	10.00%	20.00%
Group II -	Senior Portraits & Grad. Pkgs			
	Package A:	\$65.00	\$65.00	\$60.00
	Package B:	\$96.00	\$85.00	\$85.00
	Package C:	\$117.00	\$139.00	\$148.00
	Commission:	0.00%	10.00%	20.00%
	Individual Priced Portraits:			
	8 - 2x3 Wallets	\$36.00	\$45.00	\$22.50
	1 - 8x10	\$36.00	\$45.00	\$32.50
	4 - 3x5	\$36.00	\$45.00	\$32.50
	2 - 5x7	\$36.00	\$45.00	\$32.50

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RFP # 11-027-SN			St. Augustine, FL 32085	Zephyrhills, FL 33541
ITEM#	DESCRIPTION			
	Add Ons			
	16 - 2x3 Wallets	\$28.00	\$40.00	\$28.75
	24 - 2x3 Wallets	\$42.00	\$60.00	\$35.50
	48 - 2x3 Wallets	\$72.00	\$120.00	\$44.95
	4 - 3x5	\$28.00	\$30.00	\$35.95
	2 - 5x7	\$28.00	\$30.00	\$31.95
	1 - 8x10	\$28.00	\$30.00	\$29.95
	1 - 11x14	\$39.00	\$60.00	\$44.75
	1 - 16x20	\$75.00	\$120.00	\$74.95
	Commission:	0.00%	10.00%	15.00%
Group III -	Cap & Gown			
	Package A:	\$47.00	\$65.00	\$69.95
	Package B:	\$30.00	\$45.00	\$49.95
	Package C:	\$23.00	\$30.00	\$35.95
	Package D:	\$12.00	\$17.00	\$25.95
	Commission:	40.00%	15.00%	30.00%
	Add Ons			
	1 - 8 x 10	\$13.00	\$20.00	\$22.50
	2 - 5 x 7	\$11.00	\$20.00	\$22.50
	16 - Wallets	\$11.00	\$20.00	\$31.95
	8 - Wallets	\$9.00	\$10.00	\$22.50
	Commission:	20.00%	10.00%	20.00%
Group IV-	Personality & Friend			
	Package A:	\$13.00	\$18.00	\$15.00
	Package B:	\$17.00	\$21.00	\$19.00
	Package C:	\$23.00	\$28.00	\$25.00
	Package D:	\$28.00	\$39.00	\$30.75
	Package E:	\$32.00	\$49.00	\$39.99
	Package F:	\$48.00	\$40.00	\$46.75
	Package G:	\$38.00	\$55.00	\$54.75
	Commission:	40.00%	20.00%	40.00%

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ITEM#	DESCRIPTION			
	Add Ons			
	1-8x10	\$9.00	\$9.00	\$12.00
	16-Wallets	\$8.00	\$9.00	\$12.00
	Commission:	20.00%	10.00%	40.00%
Group V-	Panaramic Group Photo	\$14.00	\$15.00	\$15.00
	Commission:	40.00%	25.00%	35.00%
Group VI-	Graducation Commencement			
	1 - 8 x 10	\$15.00	\$15.00	\$19.95
	3 - 8 x 10	\$34.00	\$25.00	\$39.95
	4 - 8 x 10	\$41.00	\$35.00	\$55.95
	1 - 5 x 7	\$10.00	\$10.00	\$14.95
	2 - 5 x 7	\$13.00	\$15.00	\$19.95
	4 - 5 x 7	\$23.00	\$20.00	\$37.95
	Commission:	1.00 per student	10.00%	20.00%
Group VII-	Homecoming, Prom, Dance			
	Package A:	\$54.00	\$60.00	\$60.00
	Package B:	\$66.00	\$70.00	\$75.00
	Package C:	\$35.00	\$42.00	\$49.75
	Package D:	\$22.00	\$28.00	\$35.95
	Package E:	\$17.00	\$26.00	\$25.95
	Package F:	\$12.00	\$15.00	\$19.95
	Package G:	\$19.00	\$26.00	\$22.95
	Package H:	\$9.00	\$10.00	\$11.95
	Commission:	20.00%	25.00%	20.00%
	Add Ons			
	1 - 8x10	\$9.00	\$12.00	\$14.95
	1 - 5x7	\$6.50	\$10.00	\$11.95
	16 - Wallets	\$8.00	\$12.00	\$14.95
	8 - Wallets	\$6.50	\$12.00	\$11.95
	Commission:	20.00%	10.00%	25.00%

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ITEM#	DESCRIPTION			
Group VIII-	Special Events/Activities			
	Package A:	\$30.00	\$42.00	\$29.00
	Package B:	\$19.00	\$28.00	\$24.75
	Package C:	\$14.00	\$21.00	\$19.95
	Package D:	\$11.00	\$16.00	\$14.95
	Package G:	\$17.00	\$21.00	\$19.95
	Package H:	\$9.00	\$10.00	\$11.95
	Commission:	20.00%	10.00%	25.00%
	Add Ons			
	1 - 8x10	\$9.00	\$12.00	\$9.00
	1 - 5x7	\$6.50	\$10.00	\$7.00
	16 - Wallets	\$8.00	\$12.00	\$9.00
	8 - Wallets	\$6.50	\$10.00	\$7.00
	Commission:	20.00%	10.00%	30.00%
Group iX-	Sports & Activity Packages			
	1 - 8x10	\$12.00	\$13.00	\$14.75
	Commission:	20.00%	20.00%	25.00%
Group X-	Individual Team Member			
	Package A:	\$37.00	\$41.00	\$40.00
	Package B:	\$22.00	\$22.00	\$30.00
	Package C:	\$16.00	\$16.00	\$20.00
	Package D:	\$8.00	\$11.00	\$15.00
	Commission:	20.00%	15.00%	25.00%
	Add Ons			
	1 - 8x10	\$9.00	\$10.00	\$9.50
	2 - 5x7	\$8.00	\$10.00	\$9.50
	16 - Wallets	\$8.00	\$10.00	\$17.75
	8 - Wallets	\$6.50	\$8.00	\$9.50
	Backgroud Choice	N/C	N/C	N/A
	Commission:	20.00%	10.00%	15.00%

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ITEM#	DESCRIPTION			
Group 11	Candid Pictures			
	1 - 8x10	\$8.00	\$15.00	\$14.95
	3- 8x10	\$24.00	\$25.00	\$29.95
	4 - 8x10	\$32.00	\$35.00	\$35.95
	1 - 5x7	\$6.00	\$10.00	\$12.95
	2 - 5x7	\$12.00	\$15.00	\$19.95
	4- 5x7	\$4.00	\$20.00	\$25.95
	Commission:	20.00%	10.00%	25.00%
	Total Points:	104.19	74.62	70.03