



District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


www.pasco.k12.fl.us

Department of Purchasing
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August 3, 2010

MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

SUBJECT: Permission to Negotiate on Behalf of Employee Benefits Assistance & Risk Management Department for On-Site Medical Clinics
CareHere and Novia Care Clinics

The Employee Benefits & Risk Management Department (EBARM) has been researching the costs and benefits of on-site medical clinics as a means to reduce health insurance and workers' compensation premiums, as well as providing more convenient and efficient medical services to District employees and their immediate family members. Please see the attached memo from Ms. Mary Tillman, Director of EBARM, for specific detailed information regarding potential cost savings and benefits to the District.

The District is permitted to negotiate for these benefits under Florida Administrative Rule 6A-1.012(11)(a). Should Board permission be granted, negotiations with the two companies referenced above will take place on Wednesday, August 4, 2010. A final recommendation and contract will be brought to a future Board meeting for consideration and approval.

Please feel free to contact Mary Tillman or me if you have any questions or concerns.

KDG/az
Attachment



District School Board of Pasco County

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Employee Benefits, Assistance & Risk Management

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DATE: July 29, 2010

TO: Kendra Goodman, Purchasing Agent

FROM: Mary Tillman, Director of Employee Benefits *Mary H. Tillman*

RE: Direct Negotiation for Onsite Clinics

The Employee Benefits Department has been researching the costs benefits of on-site medical clinics as a means to reduce health insurance and worker's compensation premiums as well as providing more convenient and efficient medical services to District employees and their immediate family members.

Several Districts have already established clinics that we are aware of and the information that we have obtained appears to be extremely beneficial for us to pursue for our employees and the District's budget shortfall.

Estimated savings could amount to \$100,000 based upon the information I have received.

After reviewing several companies' plans with other agencies, I recently contacted vendors to get a general idea of what the advantages are for us. Two companies have provided what I believe are very advantageous possibilities for us. The companies are: CareHere and Novia Care Clinics

At this time, I am requesting your assistance in obtaining the Board's approval to begin negotiations with these two companies. If we receive approval, we will provide a recommendation to the Board based upon the negotiations and approval of the "best and final" contract for the Board's ultimate approval. Obviously, we will work with the purchasing department and the full insurance committee to provide the "best and final" contract for the Board's consideration and approval.

As always I appreciate your assistance and that of your staff during this process.