



# District School Board of Pasco County

20430 Gator Lane • Land O' Lakes, Florida 34638 • 813/794-2221

Heather Fiorentino, Superintendent


[www.pasco.k12.fl.us](http://www.pasco.k12.fl.us)

Department of Purchasing  
Kendra Goodman, CPPO, CPPB, Purchasing Agent  
813/794-2221 Fax: 813/794-2111  
727/774-2221 TDD: 813/794-2484  
352/524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

September 7, 2010

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPO, CPPB, Purchasing Agent 

RE: Bid #09-048-AF, Computer Support Services & Repair  
Third Year Renewal of a Three-Year Contract  
Florida Technical Operations and BLM Technologies of Florida, LLC

On September 16, 2008, official action (attached) was taken to award this bid to the above-referenced vendors. This bid is a three-year contract, renewable annually based upon mutual consent of all parties. The contract has been renewed for subsequent terms; the second year will expire September 16, 2010.

Considering services have been satisfactory, all companies were contacted to determine their willingness to enter into the third year of the agreement. They have agreed in writing (attached) to do so.

At this time, it is my recommendation to enter into the third year of the agreement with the vendors noted above. The third year of the contract will cover the period of September 17, 2010 through September 16, 2011. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/dam  
Attachments



# District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

Heather Fiorentino, Superintendent

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August 4, 2010

### BID RENEWAL REQUEST

BID #: 09-048-AF

BID TITLE: Computer Support Services & Repair

Yes, I agree to extend 09-048-AF, under the same terms and conditions as the existing bid. The renewal period will begin on September 17, 2010 and expire on September 16, 2011

No, I do not agree to extend 09-048-AF.

Company Name: Florida Technical Operations

Signature: Matthew C. Lyman Date: 8/4/2010

Typed Name and Title: Matthew C. Lyman / Owner

Telephone (w/area code): (352)206-0326 Fax Number (w/area code): N/A

DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN JULY 22, 2010.

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business, with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO: DISTRICT SCHOOL BOARD OF PASCO COUNTY  
ATTN: Deb Mateo, Buyer Assistant  
PURCHASING DEPARTMENT  
20430 GATOR LANE  
LAND O' LAKES, FL 34638  
(813) 794-2227 (PHONE) (813) 794-2111 (FAX)



## District School Board of Pasco County

7227 Land O' Lakes Boulevard • Land O' Lakes, Florida 34638 • 813/794-2000

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### Department of Purchasing

Kendra Goodman, CPPO, CPPB, Purchasing Agent

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August 4, 2010

### BID RENEWAL REQUEST

BID #: 09-048-AF

BID TITLE: Computer Support Services & Repair

Yes, I agree to extend 09-048-AF, under the same terms and conditions as the existing bid. The renewal period will begin on September 17, 2010 and expire on September 16, 2011

No, I do not agree to extend 09-048-AF.

Company Name: BLM Technologies of Florida

Signature: [Signature] Date: 8/5/10

Typed Name and Title: Gregory T. Blanc President

Telephone (w/area code): 954-587-5521 Fax Number (w/area code): 954-587-7210

**DATE DUE: PLEASE FAX TO PURCHASING NO LATER THAN JULY 22, 2010.**

By agreeing to renew, vendor acknowledges and agrees to be in compliance with the "Jessica Lunsford Act". Vendors conducting business with the District School Board of Pasco County, who will (1) be at the school when students are present, or (2) have direct contact with students, or (3) have access to or control of school funds **must** be Level 2 fingerprinted by Human Resources. If any of the above applies to this contract, you **must** have those individuals Level 2 fingerprinted and screened by the Districts Human Resource Department **prior** to commencement of services or work and must provide a list of employees with renewal. Please contact 813/794-2521 to arrange for an appointment. Costs associated with this background screening are to borne by the vendor. You may access information regarding this law by reviewing Sections 1012.32 and 1012.465, Florida Statutes. This law became effective September 1, 2005.

The prospective bidder certifies, by submission and signature of this bid renewal form, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction per the provisions of Florida Statute 287.133(2)(a).

PLEASE RETURN TO:

DISTRICT SCHOOL BOARD OF PASCO COUNTY

ATTN: Deb Mateo, Buyer Assistant

PURCHASING DEPARTMENT

20430 GATOR LANE

LAND O' LAKES, FL 34638

(813) 794-2227 (PHONE)

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# District School Board of Pasco County

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Department of Purchasing  
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352/ 524-2221 e-mail: [kgoodman@pasco.k12.fl.us](mailto:kgoodman@pasco.k12.fl.us)

July 7, 2009

## MEMORANDUM

TO: Honorable School Board Members

FROM: Kendra Goodman, CPPB, Purchasing Agent *KDG*

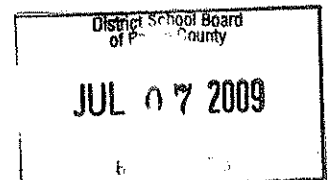
RE: Bid # 09-048-AF, Computer Support Services & Repair  
Second Year Renewal of a Three-Year Contract  
Florida Technical Operations and BLM Technologies of Florida, LLC

On September 16, 2008, official action (attached) was taken to award this bid to the above-referenced vendors. This bid is a three-year contract, renewable annually based upon mutual consent of the parties. The first year of the agreement will expire on September 16, 2009.

Considering services have been satisfactory, all companies were contacted to determine their willingness to enter into the second year of the agreement. They have agreed in writing (attached) to do so.

At this time, it is my recommendation to enter into the second year of the agreement with the vendors noted above. The second year of the contract will cover the period of September 17, 2009 through September 16, 2010. Should you have any questions regarding this matter, or if I can be of further assistance, please feel free to contact me at your earliest convenience.

KDG/acf  
Attachments



# District School Board of Pasco County

## Bid Recommendation

<b>Bid Title</b>	<b>Computer Support Services and Repair</b>	<b>Number of Vendors Notified</b>	<b>81</b>
<b>Bid Number</b>	<b>09-048-AF</b>	<b>Number of Proposals Distributed</b>	<b>37</b>
<b>Date Solicited</b>	<b>August 11, 2008</b>	<b>Number of Vendors Bidding</b>	<b>4</b>
<b>Date Opened</b>	<b>September 3, 2008</b>	<b>Number of Formal "No Bid" Responses</b>	<b>0</b>
<b>Date Board Presentation</b>	<b>September 16, 2008</b>	<b>Funding Source</b>	<b>General</b>
<b>Total Savings</b>	<b>\$5,039.00</b>	<b>Grand Total of Proposal</b>	<b>Estimated \$25,000 1<sup>st</sup> Year</b>

**Recommendation:**

Recommend acceptance of bid from Florida Technical Operations as the primary award and BLM Technologies, Inc., as the secondary award contingent upon completion of successful references, as noted on the attached bid tabulation sheet, as lowest and best, responsive and responsible bids meeting written specifications.

**Term of Contract:**

The intent of this bid is to establish pricing for Dell computer support services and repair of Dell computers on an "as needed" basis to be used throughout the District. This is a three-year bid renewable annually based upon mutual agreement of the parties. The first year of this contract shall be effective from September 17, 2008 through September 16, 2009.

**Notations and Exceptions:**

Award of this bid was based on the average of straight time hourly rate for desktop and laptop computers. Work will be awarded to Florida Technical Operations as needed; if they are unable to meet the District's required timelines we are asking for permission to contact BLM Technologies, Inc. as outlined in the bid specifications.

Offers from the vendors listed herein are the only offers received timely as of the specified opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

Savings were determined as the difference between the average straight time hourly rates for desktop and laptop computers for the highest-bidding vendor and the lowest-bidding vendor for a one-year period.

District School Board  
of Pasco County

**JUL 07 2009**

Board Approved

District School Board  
of Pasco County

**SEP 16 2008**

Board Approved

**Bid # 09-048-AF**  
**Page 2**

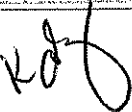
**Bids Evaluated By:**

Barbara Donaghy, Supervisor, Career and Technical Education  
Craig Coile, Supervisor, Information Services

**Bids Prepared By:**

Amy Flack, Buyer Assistant, Purchasing Department

**Reviewed and Authorized By:**

Kendra Goodman, CPPB, Purchasing Agent 

District School Board  
of Pasco County

JUL 07 2009

Board Approved

District School Board  
of Pasco County

SEP 16 2009

Board Approved

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 3, 2008 @ 2:30 PM	BLM Technologies, Inc.	Florida Technical Operations
BID TITLE: Computer Support Services and Repairs	4370 SW 36th St, Ste 700	36716 Thomas Jefferson Road
BID # 09-048-AF	Ft. Lauderdale, FL 33314	Dade City, FL 33525-5117
<b>Board Meeting September 16, 2008</b>		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
<b>Straight time hour rates:</b>		
7:00 AM to 5:00 PM Monday through Friday (Desktop) Rate per hour:	\$74.00	\$55.00
7:00 AM to 5:00 PM Monday through Friday (Laptop) Rate per hour:	\$74.00	\$60.00
<b>TOTAL AVERAGE HOURLY RATE:</b>	\$74.00	\$57.50
<b>Additional rates and fees: (not scored)</b>		
5:00 PM to 7:00 AM Monday through Friday (Overtime) Rate per hour:	\$111.00	\$65.00
Saturday, Sunday and Holidays Rate per hour:	\$111.00	\$65.00
Trip Charge Rate per day:	\$50.00	\$15.00
Repair Parts Percentage of Mark-up:	22%	10%
*Note: Added pricing for server (see original bid)		

District School Board  
of Pasco County  
JUL 07 2009

District School Board  
of Pasco County  
SEP 16 2008

DISTRICT SCHOOL BOARD OF PASCO COUNTY BID TABULATION

DATE OF OPENING: September 3, 2008 @ 2:30 PM	Integrity Computer Essentials, Inc.	Office Management Systems DBA: Logista
BID TITLE: Computer Support Services and Repairs	4776 Basswood St.	4710 Eisenhower Blvd., Suite C-8
BID # 09-048-AF	Land O' Lakes, FL 34639	Tampa, FL 33634
<b>Board Meeting September 16, 2008</b>		
DESCRIPTION	TOTAL PRICE	TOTAL PRICE
<b>Straight time hour rates:</b>		
7:00 AM to 5:00 PM Monday through Friday (Desktop) Rate per hour:	\$75.00	\$80.00
7:00 AM to 5:00 PM Monday through Friday (Laptop) Rate per hour:	\$75.00	\$80.00
<b>TOTAL AVERAGE HOURLY RATE:</b>	\$75.00*	\$80.00
<b>Additional rates and fees: (not scored)</b>		
5:00 PM to 7:00 AM Monday through Friday (Overtime) Rate per hour:	\$112.50	\$160.00
Saturday, Sunday and Holidays Rate per hour:	\$112.50	\$160.00
Trip Charge Rate per day:	N/A	\$300.00
Repair Parts Percentage of Mark-up:	25%	20%
*Note: Added pricing for server (see original bid)		

District School Board  
of Pasco County  
**JUL 07 2009**  
Board Approved

District School Board  
of Pasco County  
**SEP 16 2008**  
Board Approved